JOPLIN CITY COUNCIL INFORMAL MEETING
TUESDAY, FEBRUARY 16, 2021
5th FLOOR COUNCIL CHAMBERS
602 S. MAIN ST.
5:15 P.M.

In compliance with social distancing,
the number of guests in the Council Chambers is limited to 45.

**AGENDA**

1. SALES TAX UPDATE

   Documents:

   SALES TAX FEBRUARY 2021.PDF

2. AIR SERVICE DISCUSSION

   Documents:

   JLN -EAS BID CC PRESENTATION 2-16-21.PDF

3. APPOINTMENTS TO PARKS/STORMWATER CITIZEN'S COMMITTEE

**Notice posted at 12:00 p.m. on this 11th day of February 2021(RSMo 610.020)**

# CITY OF JOPLIN, MISSOURI
## GENERAL SALES TAX --1%
## ACCOUNT # 001-0000-400-0301
## HISTORICAL TAX RECEIPTS BY MONTH

| | FY 2015 | FY 2016 | FY 2017 | FY 2018 | FY 2019 | FY 2020 | FY 2020 Y-T-D | FY 2021 | FY 2021 Y-T-D | Monthly % Change from FY 2020 | Y-T-D % Change from FY 2020 | Actual % of FY 2021 Budget Remaining |
|---|---|---|---|---|---|---|---|---|---|---|---|---|
| November | 912,723.95 | 934,589.55 | 839,215.94 | 864,840.99 | 1,018,673.84 | 1,090,430.38 | 1,090,430.38 | 1,075,827.30 | 1,075,827.30 | -1.34% | -1.34% | 92.75% |
| December | 1,122,189.89 | 1,216,530.00 | 1,118,722.66 | 1,724,313.47 | 1,232,874.05 | 1,355,281.81 | 2,445,712.19 | 1,403,354.16 | 2,479,181.46 | 3.55% | 1.37% | 83.30% |
| January | 1,326,512.10 | 1,195,169.85 | 1,321,895.16 | 1,012,860.10 | 1,450,849.53 | 1,353,568.92 | 3,799,281.11 | 1,358,290.69 | 3,837,472.15 | 0.35% | 1.01% | 74.15% |
| February | 1,077,485.36 | 1,060,815.48 | 1,151,343.93 | 1,342,971.47 | 1,271,096.61 | 1,335,166.72 | 5,134,447.83 | 1,360,530.09 | 5,198,002.24 | 1.90% | 1.24% | 64.99% |
| March | 1,176,019.47 | 1,456,353.54 | 1,154,430.33 | 1,345,240.66 | 1,361,552.45 | 1,322,254.82 | 6,456,702.65 | - | - | 0.00% | 0.00% | 0.00% |
| April | 1,123,197.03 | 1,119,935.78 | 1,124,801.60 | 1,103,641.48 | 1,193,015.26 | 1,071,421.25 | 7,528,123.90 | - | - | 0.00% | 0.00% | 0.00% |
| May | 928,537.53 | 900,700.48 | 959,679.01 | 1,073,466.90 | 1,122,187.32 | 1,092,586.90 | 8,620,710.80 | - | - | 0.00% | 0.00% | 0.00% |
| June | 1,078,990.29 | 1,358,519.98 | 1,171,321.49 | 1,219,876.57 | 1,264,770.32 | 1,237,244.91 | 9,857,955.71 | - | - | 0.00% | 0.00% | 0.00% |
| July | 1,337,757.13 | 1,251,525.44 | 1,412,542.99 | 1,470,035.68 | 1,279,316.91 | 1,292,888.47 | 11,150,844.18 | - | - | 0.00% | 0.00% | 0.00% |
| August | 914,607.95 | 883,328.98 | 1,019,664.87 | 1,070,687.96 | 1,074,123.80 | 1,249,324.51 | 12,400,168.69 | - | - | 0.00% | 0.00% | 0.00% |
| September | 1,318,326.06 | 1,387,397.85 | 1,245,175.34 | 1,302,353.26 | 1,433,627.20 | 1,442,892.53 | 13,843,061.22 | - | - | 0.00% | 0.00% | 0.00% |
| October | 1,172,168.87 | 1,154,581.06 | 1,080,440.82 | 1,066,250.29 | 1,254,497.04 | 1,322,546.86 | 15,165,608.08 | - | - | 0.00% | 0.00% | 0.00% |
| YTD Totals | 13,488,515.63 | 13,919,447.99 | 13,599,234.14 | 14,596,538.83 | 14,956,584.33 | 15,165,608.08 | 15,165,608.08 | 5,198,002.24 | 5,198,002.24 | 1.90% | 1.24% | 64.99% |
| **Annual % Change** | | **3.19%** | **-2.30%** | **7.33%** | **2.47%** | **1.40%** | | | | | | |

| | |
|---|---|
| Budgeted for FY 2021 | $ 14,848,000 |
| Y-T-D % Increase (Decrease) from FY 2020 | 1.24% |
| Actual % of FY 2021 Budget Remaining | 64.99% |
| % of Time Elapsed | 33.33% |

NOTE: Taxes are collected by the Department of Revenue approximately 30 days following the month in which taxable sales occur. Collections are remitted to the City by the 10th of each month for the prior months reported sales. Effective January 1, 2000, the State of Missouri Department of Revenue increased the threshold for monthly filing requirement from $250 to $500 for state tax collected.

Sales tax figures include the TIF sales tax collections. 50% of the TIF sales tax collections have to be remitted by the City to the TIF developer after being received from the State.

Actual budgeted increase is calculated by using the prior year actual collections compared to the budgeted amount.

This information is reported on a cash basis, while the accounting records are reported on an accrual basis.

# CITY OF JOPLIN, MISSOURI

## GENERAL SALES TAX - 1% (LESS TIF AMOUNT)

## ACCOUNT # 001-0000-400-0301

## HISTORICAL TAX RECEIPTS BY MONTH

| | FY 2015 | FY 2016 | FY 2017 | FY 2018 | FY 2019 | FY 2020 | FY 2020 Y-T-D | FY 2021 | FY 2021 Y-T-D | Monthly % Change from FY 2020 | Y-T-D % Change from FY 2020 | Actual % of FY 2021 Budget Remaining |
|---|---|---|---|---|---|---|---|---|---|---|---|---|
| November | 879,541.70 | 871,792.19 | 750,477.69 | 788,342.03 | 949,582.56 | 1,026,948.77 | 1,026,948.77 | 1,034,917.31 | 1,034,917.31 | 0.78% | 0.78% | 93.03% |
| December | 1,078,034.99 | 1,180,007.09 | 1,067,419.97 | 1,679,548.83 | 1,164,040.04 | 1,286,993.43 | 2,313,942.20 | 1,368,071.96 | 2,402,989.27 | 6.30% | 3.85% | 83.82% |
| January | 1,256,923.25 | 1,120,490.26 | 1,243,560.16 | 921,510.72 | 1,385,088.66 | 1,271,965.44 | 3,585,907.64 | 1,334,543.74 | 3,737,533.01 | 4.92% | 4.23% | 74.83% |
| February | 1,005,177.05 | 997,427.85 | 1,086,635.80 | 1,253,970.89 | 1,198,490.74 | 1,222,056.35 | 4,807,963.99 | - | - | 0.00% | 0.00% | 0.00% |
| March | 1,168,508.39 | 1,385,777.94 | 1,097,596.53 | 1,280,011.95 | 1,281,488.56 | 1,292,407.82 | 6,100,371.81 | - | - | 0.00% | 0.00% | 0.00% |
| April | 1,008,909.08 | 1,018,571.91 | 1,045,066.35 | 1,013,886.57 | 1,128,168.80 | 1,046,164.10 | 7,146,535.91 | - | - | 0.00% | 0.00% | 0.00% |
| May | 857,956.40 | 833,016.23 | 892,413.93 | 996,145.89 | 1,035,008.39 | 1,052,938.24 | 8,199,474.15 | - | - | 0.00% | 0.00% | 0.00% |
| June | 1,043,838.22 | 1,311,230.14 | 1,114,516.04 | 1,185,697.95 | 1,197,198.97 | 1,201,147.72 | 9,400,621.87 | - | - | 0.00% | 0.00% | 0.00% |
| July | 1,281,092.58 | 1,178,259.75 | 1,338,119.60 | 1,385,070.74 | 1,202,352.28 | 1,262,763.88 | 10,663,385.75 | - | - | 0.00% | 0.00% | 0.00% |
| August | 851,948.00 | 824,806.77 | 943,689.78 | 1,004,915.36 | 987,086.85 | 1,215,344.78 | 11,878,730.53 | - | - | 0.00% | 0.00% | 0.00% |
| September | 1,284,663.68 | 1,343,073.87 | 1,175,277.19 | 1,222,254.64 | 1,363,784.87 | 1,398,544.20 | 13,277,274.73 | - | - | 0.00% | 0.00% | 0.00% |
| October | 1,109,747.03 | 1,091,845.70 | 994,811.00 | 1,013,005.42 | 1,179,740.03 | 1,291,139.21 | 14,568,413.94 | - | - | 0.00% | 0.00% | 0.00% |
| YTD Totals | 12,826,340.37 | 13,156,299.70 | 12,749,584.04 | 13,744,360.99 | 14,072,030.75 | 14,568,413.94 | 14,568,413.94 | 3,737,533.01 | 3,737,533.01 | 4.92% | 4.23% | 74.83% |

| | |
|---|---|
| Budgeted for FY 2021 | $ 14,848,000 |
| Y-T-D % Increase (Decrease) from FY 2020 | 4.23% |
| Actual % of FY 2021 Budget Remaining | 74.83% |
| % of Time Elapsed | 25.00% |

NOTE: Taxes are collected by the Department of Revenue approximately 30 days following the month in which taxable sales occur. Collections are remitted to the City by the 10th of each month for the prior months reported sales. Effective January 1, 2000, the State of Missouri Department of Revenue increased the threshold for monthly filing requirement from $250 to $500 for state tax collected.

Sales tax figures include the TIF sales tax collections. 50% of the TIF sales tax collections have to be remitted by the City to the TIF developer after being received from the State.

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# CITY OF JOPLIN, MISSOURI
## GENERAL SALES TAX (38%)*
## ACCOUNT # 001-9003-500-9805
## SALES TAX REMITTANCES PER MONTH

| | FISCAL YEAR 2018 | | | | FISCAL YEAR 2019 | | | | FISCAL YEAR 2020 | | | |
|---|---|---|---|---|---|---|---|---|---|---|---|---|
| | Paid to TIF Developer | Admin. Fee** | Monthly Remittance | FY 2018 Y-T-D | Paid to TIF Developer | Admin. Fee** | Monthly Remittance | FY 2019 Y-T-D | Paid to TIF Developer | Admin. Fee** | Monthly Remittance | FY 2020 Y-T-D |
| November | 76,498.96 | 1,463.37 | 77,962.33 | 77,962.33 | 69,091.28 | 2,483.89 | 71,575.17 | 71,575.17 | 63,481.61 | 2,012.20 | 65,493.81 | 65,493.81 |
| December | 44,764.64 | 3,625.22 | 48,389.86 | 126,352.19 | 68,834.01 | 3,062.96 | 71,896.97 | 143,472.14 | 68,288.38 | 2,893.31 | 71,181.69 | 136,675.50 |
| January | 91,349.38 | 3,426.12 | 94,775.50 | 221,127.69 | 65,760.87 | 3,440.87 | 69,201.74 | 212,673.88 | 81,603.48 | 4,208.22 | 85,811.70 | 222,487.20 |
| February | 89,000.58 | 3,930.21 | 92,930.79 | 314,058.48 | 72,605.87 | 3,039.27 | 75,645.14 | 288,319.02 | 113,110.37 | 3,177.13 | 116,287.50 | 338,774.70 |
| March | 65,228.71 | 2,673.26 | 67,901.97 | 381,960.45 | 80,063.89 | 3,888.62 | 83,952.51 | 372,271.53 | 29,847.00 | 2,417.14 | 32,264.14 | 371,038.84 |
| April | 89,754.91 | 1,516.23 | 91,271.14 | 473,231.59 | 64,846.46 | 2,762.12 | 67,608.58 | 439,880.11 | 25,257.15 | 2,045.43 | 27,302.58 | 398,341.42 |
| May | 77,321.01 | 3,434.82 | 80,755.83 | 553,987.42 | 87,178.93 | 2,789.21 | 89,968.14 | 529,848.25 | 39,648.66 | 3,210.92 | 42,859.58 | 441,201.00 |
| June | 34,178.62 | 2,767.92 | 36,946.54 | 590,933.96 | 67,571.35 | 2,863.02 | 70,434.37 | 600,282.62 | 36,097.19 | 2,923.30 | 39,020.49 | 480,221.49 |
| July | 84,964.94 | 4,230.04 | 89,194.98 | 680,128.94 | 76,964.63 | 3,188.68 | 80,153.31 | 680,435.93 | 30,124.59 | 2,439.61 | 32,564.20 | 512,785.69 |
| August | 65,772.60 | 2,453.96 | 68,226.56 | 748,355.50 | 87,036.95 | 2,780.02 | 89,816.97 | 770,252.90 | 33,979.73 | 2,751.82 | 36,731.55 | 549,517.24 |
| September | 80,098.62 | 3,066.72 | 83,165.34 | 831,520.84 | 69,842.33 | 2,835.35 | 72,677.68 | 842,930.58 | 44,348.33 | 3,591.51 | 47,939.84 | 597,457.08 |
| October | 53,244.87 | 2,266.56 | 55,511.43 | 887,032.27 | 74,757.01 | 3,883.79 | 78,640.80 | 921,571.38 | 31,407.65 | 2,543.52 | 33,951.17 | 631,408.25 |
| **YTD Totals** | **852,177.84** | **34,854.43** | **887,032.27** | **887,032.27** | **884,553.58** | **37,017.80** | **921,571.38** | **921,571.38** | **597,194.14** | **34,214.11** | **631,408.25** | **631,408.25** |

| | FISCAL YEAR 2021 | | | | FISCAL YEAR 2022 | | | | FISCAL YEAR 2023 | | | |
|---|---|---|---|---|---|---|---|---|---|---|---|---|
| | Paid to TIF Developer | Admin. Fee** | Monthly Remittance | FY 2021 Y-T-D | Paid to TIF Developer | Admin. Fee** | Monthly Remittance | FY 2022 Y-T-D | Paid to TIF Developer | Admin. Fee** | Monthly Remittance | FY 2023 Y-T-D |
| November | 40,909.99 | 3,313.06 | 44,223.05 | 44,223.05 | - | - | - | - | - | - | - | - |
| December | 35,282.20 | 2,857.30 | 38,139.50 | 82,362.55 | - | - | - | - | - | - | - | - |
| January | 23,746.95 | 1,710.93 | 25,457.88 | 107,820.43 | - | - | - | - | - | - | - | - |
| February | - | - | - | - | - | - | - | - | - | - | - | - |
| March | - | - | - | - | - | - | - | - | - | - | - | - |
| April | - | - | - | - | - | - | - | - | - | - | - | - |
| May | - | - | - | - | - | - | - | - | - | - | - | - |
| June | - | - | - | - | - | - | - | - | - | - | - | - |
| July | - | - | - | - | - | - | - | - | - | - | - | - |
| August | - | - | - | - | - | - | - | - | - | - | - | - |
| September | - | - | - | - | - | - | - | - | - | - | - | - |
| October | - | - | - | - | - | - | - | - | - | - | - | - |
| **YTD Totals** | **99,939.14** | **7,881.29** | **107,820.43** | **107,820.43** | **-** | **-** | **-** | **-** | **-** | **-** | **-** | **-** |

*Percentage changed from 47% to 38% beginning with the June 2007 payment to the TIF developers due to the additional General Sales Tax for Police & Fire.

**A 5% fee is held out of the payment to the TIF developer as an administrative expense. The 5% fee goes into the General Fund as a revenue to the City. Administration fee dropped to 3% November 2007 (FY 2008).

**Note: Total collections are shown on the historical tax receipts report. The amounts above represent 50% of sales tax collections collected from the TIF districts. The above amounts have been remitted to the TIF developers and represent date paid to the developer and not the date collected from the state.**

# CITY OF JOPLIN, MISSOURI
## GENERAL SALES TAX FOR POLICE & FIRE PENSION--1/2%*
## ACCOUNT # 010-0000-400-0313
## HISTORICAL TAX RECEIPTS BY MONTH

| | FY 2020 | FY 2020 Y-T-D | FY 2021 | FY 2021 Y-T-D | Monthly % Change from FY 2020 | Y-T-D % Change from FY 2020 | Actual % of FY 2021 Budget Remaining |
|---|---|---|---|---|---|---|---|
| November | - | - | 535,663.79 | 535,663.79 | 100.00% | 100.00% | 92.78% |
| December | - | - | 703,796.64 | 1,239,460.43 | 100.00% | 100.00% | 83.30% |
| January | - | - | 675,387.57 | 1,914,848.00 | 100.00% | 100.00% | 74.21% |
| February | - | - | 677,662.13 | 2,592,510.13 | 100.00% | 100.00% | 65.08% |
| March | - | - | - | - | 0.00% | 0.00% | 0.00% |
| April | - | - | - | - | 0.00% | 0.00% | 0.00% |
| May | 27,005.46 | 27,005.46 | - | - | 0.00% | 0.00% | 0.00% |
| June | 409,843.94 | 436,849.40 | - | - | 0.00% | 0.00% | 0.00% |
| July | 609,949.85 | 1,046,799.25 | - | - | 0.00% | 0.00% | 0.00% |
| August | 618,667.76 | 1,665,467.01 | - | - | 0.00% | 0.00% | 0.00% |
| September | 708,995.63 | 2,374,462.64 | - | - | 0.00% | 0.00% | 0.00% |
| October | 650,705.81 | 3,025,168.45 | - | - | 0.00% | 0.00% | 0.00% |
| YTD Totals | 3,025,168.45 | 3,025,168.45 | 2,592,510.13 | 2,592,510.13 | 100.00% | 100.00% | 65.08% |

*Tax passed by voters November 2019. Tax effective April 1, 2020.

| | |
|---|---|
| Budgeted for FY 2021 | $ 7,424,000 |
| Y-T-D % Increase (Decrease) from FY 2020 | 100.00% |
| Actual % of FY 2021 Budget Remaining | 65.08% |
| % of Time Elapsed | 33.33% |

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# CITY OF JOPLIN, MISSOURI
## GENERAL SALES TAX FOR POLICE & FIRE --1/2%*
## ACCOUNT # 101-0000-400-0312
## HISTORICAL TAX RECEIPTS BY MONTH

| | FY 2015 | FY 2016 | FY 2017 | FY 2018 | FY 2019 | FY 2020 | FY 2020 Y-T-D | FY 2021 | FY 2021 Y-T-D | Monthly % Change from FY 2020 | Y-T-D % Change from FY 2020 | Actual % of FY 2021 Budget Remaining |
|---|---|---|---|---|---|---|---|---|---|---|---|---|
| November | 455,121.67 | 466,943.60 | 419,396.98 | 432,457.56 | 509,064.16 | 544,700.84 | 544,700.84 | 537,750.61 | 537,750.61 | -1.28% | -1.28% | 92.76% |
| December | 560,746.84 | 607,934.54 | 558,969.95 | 861,997.66 | 615,680.31 | 677,338.25 | 1,222,039.09 | 701,509.00 | 1,239,259.61 | 3.57% | 1.41% | 83.31% |
| January | 662,739.04 | 597,334.92 | 660,470.61 | 506,398.03 | 723,740.71 | 676,631.41 | 1,898,670.50 | 678,821.35 | 1,918,080.96 | 0.32% | 1.02% | 74.16% |
| February | 537,711.48 | 529,615.23 | 575,344.14 | 670,561.05 | 633,762.08 | 667,542.37 | 2,566,212.87 | 680,236.65 | 2,598,317.61 | 1.90% | 1.25% | 65.00% |
| March | 586,997.27 | 727,653.90 | 576,659.06 | 671,873.58 | 680,020.06 | 660,377.56 | 3,226,590.43 | - | - | 0.00% | 0.00% | 0.00% |
| April | 561,441.13 | 559,500.77 | 561,297.01 | 551,626.62 | 595,796.46 | 534,740.95 | 3,761,331.38 | - | - | 0.00% | 0.00% | 0.00% |
| May | 463,927.76 | 449,747.96 | 479,292.19 | 536,268.63 | 560,936.61 | 545,959.21 | 4,307,290.59 | - | - | 0.00% | 0.00% | 0.00% |
| June | 539,025.41 | 678,926.95 | 584,970.84 | 608,968.16 | 631,632.40 | 618,450.70 | 4,925,741.29 | - | - | 0.00% | 0.00% | 0.00% |
| July | 668,457.23 | 625,466.46 | 705,966.52 | 734,615.78 | 639,169.79 | 646,310.78 | 5,572,052.07 | - | - | 0.00% | 0.00% | 0.00% |
| August | 457,047.33 | 441,492.42 | 509,068.22 | 534,861.93 | 536,592.93 | 624,237.41 | 6,196,289.48 | - | - | 0.00% | 0.00% | 0.00% |
| September | 658,932.91 | 693,711.94 | 622,668.13 | 650,774.69 | 716,033.23 | 721,198.53 | 6,917,488.01 | - | - | 0.00% | 0.00% | 0.00% |
| October | 585,907.48 | 577,039.15 | 540,029.95 | 532,915.48 | 627,014.08 | 660,951.69 | 7,578,439.70 | - | - | 0.00% | 0.00% | 0.00% |
| YTD Totals | 6,738,055.55 | 6,955,367.84 | 6,794,133.60 | 7,293,319.17 | 7,469,442.82 | 7,578,439.70 | 7,578,439.70 | 2,598,317.61 | 2,598,317.61 | 1.90% | 1.25% | 65.00% |

*Tax passed by voters November 2006. Tax effective April 1, 2007.

| | |
|---|---|
| Budgeted for FY 2021 | $ 7,424,000 |
| Y-T-D % Increase (Decrease) from FY 2020 | 1.25% |
| Actual % of FY 2021 Budget Remaining | 65.00% |
| % of Time Elapsed | 33.33% |

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# CITY OF JOPLIN, MISSOURI
## GENERAL POLICE & FIRE SALES TAX (19%)
## ACCOUNT # 101-9003-500-9805
## SALES TAX REMITTANCES PER MONTH

| | FISCAL YEAR 2015 | | FISCAL YEAR 2016 | | FISCAL YEAR 2017 | | FISCAL YEAR 2018 | |
|---|---|---|---|---|---|---|---|---|
| | Paid to TIF Developer | FY 2015 Y-T-D | Paid to TIF Developer | FY 2016 Y-T-D | Paid to TIF Developer | FY 2017 Y-T-D | Paid to TIF Developer | FY 2018 Y-T-D |
| November | 15,119.09 | 15,119.09 | 30,930.04 | 30,930.04 | 43,706.90 | 43,706.90 | 37,678.59 | 37,678.59 |
| December | 20,657.22 | 35,776.31 | 17,988.89 | 48,918.93 | 25,268.49 | 68,975.39 | 22,048.25 | 59,726.84 |
| January | 32,272.01 | 68,048.32 | 36,782.48 | 85,701.41 | 38,582.91 | 107,558.30 | 44,992.98 | 104,719.82 |
| February | 33,687.16 | 101,735.48 | 31,220.78 | 116,922.19 | 31,871.17 | 139,429.47 | 43,836.10 | 148,555.92 |
| March | 3,699.49 | 105,434.96 | 34,761.11 | 151,683.30 | 27,992.77 | 167,422.24 | 32,127.58 | 180,683.50 |
| April | 56,291.08 | 161,726.04 | 49,925.49 | 201,608.79 | 39,272.59 | 206,694.83 | 44,207.64 | 224,891.14 |
| May | 34,763.84 | 196,489.88 | 33,337.02 | 234,945.81 | 33,130.56 | 239,825.39 | 38,083.48 | 262,974.62 |
| June | 17,313.70 | 213,803.58 | 23,408.47 | 258,354.28 | 27,978.80 | 267,804.19 | 16,834.24 | 279,808.86 |
| July | 27,909.40 | 241,712.98 | 36,086.09 | 294,440.37 | 36,656.30 | 304,460.49 | 41,848.40 | 321,657.26 |
| August | 30,862.36 | 272,575.34 | 28,824.37 | 323,264.74 | 37,420.57 | 341,881.06 | 32,395.46 | 354,052.72 |
| September | 16,579.98 | 289,155.32 | 21,831.21 | 345,095.95 | 34,427.45 | 376,308.51 | 39,451.56 | 393,504.28 |
| October | 30,745.09 | 319,900.41 | 30,899.50 | 375,995.45 | 42,175.88 | 418,484.39 | 26,225.09 | 419,729.37 |
| **YTD Totals** | **319,900.41** | **319,900.41** | **375,995.45** | **375,995.45** | **418,484.39** | **418,484.39** | **419,729.37** | **419,729.37** |

| | FISCAL YEAR 2019 | | FISCAL YEAR 2020 | | FISCAL YEAR 2021 | | FISCAL YEAR 2022 | |
|---|---|---|---|---|---|---|---|---|
| | Paid to TIF Developer | FY 2019 Y-T-D | Paid to TIF Developer | FY 2020 Y-T-D | Paid to TIF Developer | FY 2021 Y-T-D | Paid to TIF Developer | FY 2022 Y-T-D |
| November | 34,030.03 | 34,030.03 | 31,267.06 | 31,267.06 | 20,149.70 | 20,149.70 | - | - |
| December | 33,903.32 | 67,933.35 | 33,634.58 | 64,901.64 | 17,377.80 | 37,527.50 | - | - |
| January | 32,389.68 | 100,323.03 | 40,192.76 | 105,094.40 | 11,696.26 | 49,223.76 | - | - |
| February | 35,761.10 | 136,084.13 | 55,711.08 | 160,805.48 | - | - | - | - |
| March | 39,434.45 | 175,518.58 | 14,700.76 | 175,506.24 | - | - | - | - |
| April | 31,939.30 | 207,457.88 | 12,440.09 | 187,946.33 | - | - | - | - |
| May | 42,938.87 | 250,396.75 | 19,528.44 | 207,474.77 | - | - | - | - |
| June | 33,281.41 | 283,678.16 | 17,779.21 | 225,253.98 | - | - | - | - |
| July | 37,907.95 | 321,586.11 | 14,837.48 | 240,091.46 | - | - | - | - |
| August | 42,868.95 | 364,455.06 | 16,736.29 | 256,827.75 | - | - | - | - |
| September | 34,399.95 | 398,855.01 | 21,843.21 | 278,670.96 | - | - | - | - |
| October | 36,820.61 | 435,675.62 | 15,469.44 | 294,140.40 | - | - | - | - |
| **YTD Totals** | **435,675.62** | **435,675.62** | **294,140.40** | **294,140.40** | **49,223.76** | **49,223.76** | **-** | **-** |

**Note: Total collections are shown on the historical tax receipts report. The amounts above represent 50% of sales tax collections collected from the TIF districts. The above amounts have been remitted to the TIF developers and represent date paid to the developer and not the date collected from the state.**

# CITY OF JOPLIN, MISSOURI
## PARKS & STORMWATER SALES TAX --1/4%
## ACCOUNT # 130-0000-400-0306 & 0307
## HISTORICAL TAX RECEIPTS BY MONTH

| | FY 2015 | FY 2016 | FY 2017 | FY 2018 | FY 2019 | FY 2020 | FY 2020 Y-T-D | FY 2021 | FY 2021 Y-T-D | Monthly % Change from FY 2020 | Y-T-D % Change from FY 2020 | Actual % of FY 2021 Budget Remaining |
|---|---|---|---|---|---|---|---|---|---|---|---|---|
| November | 227,560.56 | 233,471.54 | 209,698.54 | 216,228.57 | 254,532.30 | 272,356.57 | 272,356.57 | 268,875.08 | 268,875.08 | -1.28% | -1.28% | 92.76% |
| December | 280,373.67 | 303,967.11 | 279,488.01 | 430,998.32 | 307,839.68 | 338,668.97 | 611,025.54 | 350,754.38 | 619,629.46 | 3.57% | 1.41% | 83.31% |
| January | 331,371.32 | 298,657.08 | 330,235.20 | 253,198.71 | 361,870.28 | 338,316.02 | 949,341.56 | 339,410.59 | 959,040.05 | 0.32% | 1.02% | 74.16% |
| February | 268,999.27 | 264,811.14 | 287,671.99 | 335,278.24 | 316,881.33 | 333,770.51 | 1,283,112.07 | 340,120.33 | 1,299,160.38 | 1.90% | 1.25% | 65.00% |
| March | 293,538.03 | 363,932.37 | 288,370.96 | 335,936.56 | 340,010.00 | 330,188.70 | 1,613,300.77 | - | - | 0.00% | 0.00% | 0.00% |
| April | 280,760.68 | 279,818.93 | 280,654.85 | 275,813.16 | 297,897.88 | 267,370.11 | 1,880,670.88 | - | - | 0.00% | 0.00% | 0.00% |
| May | 231,967.63 | 225,069.39 | 239,646.19 | 268,151.07 | 280,467.68 | 272,979.04 | 2,153,649.92 | - | - | 0.00% | 0.00% | 0.00% |
| June | 269,513.22 | 339,463.51 | 292,485.92 | 304,484.24 | 315,816.05 | 309,224.94 | 2,462,874.86 | - | - | 0.00% | 0.00% | 0.00% |
| July | 334,239.01 | 312,732.95 | 352,983.02 | 367,307.66 | 319,584.71 | 323,155.02 | 2,786,029.88 | - | - | 0.00% | 0.00% | 0.00% |
| August | 228,525.05 | 220,746.38 | 254,534.57 | 267,431.08 | 268,296.43 | 312,118.45 | 3,098,148.33 | - | - | 0.00% | 0.00% | 0.00% |
| September | 329,465.93 | 346,784.49 | 311,334.42 | 325,388.58 | 358,016.60 | 360,598.73 | 3,458,747.06 | - | - | 0.00% | 0.00% | 0.00% |
| October | 292,953.86 | 288,519.48 | 270,014.78 | 266,464.39 | 313,506.79 | 330,475.56 | 3,789,222.62 | - | - | 0.00% | 0.00% | 0.00% |
| YTD Totals | 3,369,268.23 | 3,477,974.37 | 3,397,118.45 | 3,646,680.58 | 3,734,719.73 | 3,789,222.62 | 3,789,222.62 | 1,299,160.38 | 1,299,160.38 | 1.90% | 1.25% | 65.00% |

| | |
|---|---|
| Budgeted for FY 2021 | $ 3,712,000 |
| Y-T-D % Increase (Decrease) from FY 2020 | 1.25% |
| Actual % of FY 2021 Budget Remaining | 65.00% |
| % of Time Elapsed | 33.33% |

NOTE: Taxes are collected by the Department of Revenue approximately 30 days following the month in which taxable sales occur. Collections are remitted to the City by the 10th of each month for the prior months reported sales. Effective January 1, 2000, the State of Missouri Department of Revenue increased the threshold for monthly filing requirement from $250 to $500 for state tax collected.

Sales tax figures include the TIF sales tax collections. 50% of the TIF sales tax collections have to be remitted by the City to the TIF developer after being received from the State.

Actual budgeted increase is calculated by using the prior year actual collections compared to the budgeted amount.

This information is reported on a cash basis, while the accounting records are reported on an accrual basis.

# CITY OF JOPLIN, MISSOURI
## PARKS & STORMWATER SALES TAX (10%)*
## ACCOUNT # 130-9003-530-9805 & 130-9003-560-9805
## SALES TAX REMITTANCES PER MONTH

| | FISCAL YEAR 2014 | | FISCAL YEAR 2015 | | FISCAL YEAR 2016 | | FISCAL YEAR 2017 | |
|---|---|---|---|---|---|---|---|---|
| | Paid to TIF Developers | FY 2014 Y-T-D | Paid to TIF Developers | FY 2015 Y-T-D | Paid to TIF Developers | FY 2016 Y-T-D | Paid to TIF Developers | FY 2017 Y-T-D |
| November | 9,927.08 | 9,927.08 | 8,037.79 | 8,037.79 | 16,443.41 | 16,443.41 | 23,235.99 | 23,235.99 |
| December | 10,430.65 | 20,357.74 | 10,982.04 | 19,019.83 | 9,563.48 | 26,006.88 | 13,433.54 | 36,669.53 |
| January | 9,318.34 | 29,676.08 | 17,156.84 | 36,176.67 | 19,554.75 | 45,561.63 | 20,511.91 | 57,181.44 |
| February | 11,247.06 | 40,923.14 | 17,909.18 | 54,085.85 | 16,597.97 | 62,159.60 | 16,943.74 | 74,125.18 |
| March | 10,752.16 | 51,675.30 | 1,966.77 | 56,052.61 | 18,480.12 | 80,639.72 | 14,881.85 | 89,007.03 |
| April | 18,486.28 | 70,161.58 | 29,926.15 | 85,978.76 | 26,541.99 | 107,181.71 | 20,878.57 | 109,885.60 |
| May | 11,275.62 | 81,437.19 | 18,481.57 | 104,460.33 | 17,723.03 | 124,904.74 | 17,613.27 | 127,498.87 |
| June | 14,533.93 | 95,971.12 | 9,204.52 | 113,664.85 | 12,444.69 | 137,349.44 | 14,874.43 | 142,373.30 |
| July | 19,191.90 | 115,163.02 | 14,837.53 | 128,502.39 | 19,184.52 | 156,533.96 | 19,487.67 | 161,860.97 |
| August | 18,374.72 | 133,537.74 | 16,407.43 | 144,909.81 | 15,323.96 | 171,857.92 | 19,893.97 | 181,754.94 |
| September | 11,501.27 | 145,039.01 | 8,814.45 | 153,724.26 | 11,606.17 | 183,464.09 | 18,302.74 | 200,057.68 |
| October | 19,225.36 | 164,264.38 | 16,345.07 | 170,069.34 | 16,427.17 | 199,891.26 | 22,422.05 | 222,479.73 |
| **YTD Totals** | **164,264.38** | **164,264.38** | **170,069.34** | **170,069.34** | **199,891.26** | **199,891.26** | **222,479.73** | **222,479.73** |

| | FISCAL YEAR 2018 | | FISCAL YEAR 2019 | | FISCAL YEAR 2020 | | FISCAL YEAR 2021 | |
|---|---|---|---|---|---|---|---|---|
| | Paid to TIF Developers | FY 2018 Y-T-D | Paid to TIF Developers | FY 2019 Y-T-D | Paid to TIF Developers | FY 2020 Y-T-D | Paid to TIF Developers | FY 2021 Y-T-D |
| November | 20,031.15 | 20,031.15 | 18,091.46 | 18,091.46 | 16,622.58 | 16,622.58 | 10,712.23 | 10,712.23 |
| December | 11,721.56 | 31,752.71 | 18,024.09 | 36,115.55 | 17,881.22 | 34,503.80 | 9,238.60 | 19,950.83 |
| January | 23,919.71 | 55,672.42 | 17,219.40 | 53,334.95 | 21,367.76 | 55,871.56 | 6,218.11 | 26,168.94 |
| February | 23,304.68 | 78,977.10 | 19,011.75 | 72,346.70 | 29,617.80 | 85,489.36 | - | - |
| March | 17,080.05 | 96,057.15 | 20,964.62 | 93,311.32 | 7,815.40 | 93,304.76 | - | - |
| April | 23,502.20 | 119,559.35 | 16,979.96 | 110,291.28 | 6,613.55 | 99,918.31 | - | - |
| May | 20,246.40 | 139,805.75 | 22,827.68 | 133,118.96 | 10,381.95 | 110,300.26 | - | - |
| June | 8,949.63 | 148,755.38 | 17,693.47 | 150,812.43 | 9,452.00 | 119,752.26 | - | - |
| July | 22,247.96 | 171,003.34 | 20,153.08 | 170,965.51 | 7,888.08 | 127,640.34 | - | - |
| August | 17,222.47 | 188,225.81 | 22,790.51 | 193,756.02 | 8,897.55 | 136,537.89 | - | - |
| September | 20,973.72 | 209,199.53 | 18,288.12 | 212,044.14 | 11,612.55 | 148,150.44 | - | - |
| October | 13,942.10 | 223,141.63 | 19,575.02 | 231,619.16 | 8,224.05 | 156,374.49 | - | - |
| **YTD Totals** | **223,141.63** | **223,141.63** | **231,619.16** | **231,619.16** | **156,374.49** | **156,374.49** | **26,168.94** | **26,168.94** |

*Percentage changed from 11.8% to10% beginning with the June 2007 payment to the TIF developers due to the additional General Sales Tax for Police & Fire.

**Note: Total collections are shown on the historical tax receipts report. The amounts above represent 50% of sales tax collections collected from the TIF districts. The above amounts have been remitted to the TIF developers and represent date paid to the developer and not the date collected from the state.**

# CITY OF JOPLIN, MISSOURI
## TRANSPORTATION SALES TAX --1/2%
## ACCOUNT # 140-0000-400-0302
## HISTORICAL TAX RECEIPTS BY MONTH

| | FY 2015 | FY 2016 | FY 2017 | FY 2018 | FY 2019 | FY 2020 | FY 2020 Y-T-D | FY 2021 | FY 2021 Y-T-D | Monthly % Change from FY 2020 | Y-T-D % Change from FY 2020 | Actual % of FY 2021 Budget Remaining |
|---|---|---|---|---|---|---|---|---|---|---|---|---|
| November | 456,361.74 | 467,295.26 | 419,608.03 | 432,420.42 | 509,336.78 | 545,214.59 | 545,214.59 | 537,913.56 | 537,913.56 | -1.34% | -1.34% | 92.75% |
| December | 561,094.71 | 608,264.73 | 559,361.53 | 862,156.43 | 616,437.35 | 677,641.12 | 1,222,855.71 | 701,677.42 | 1,239,590.98 | 3.55% | 1.37% | 83.30% |
| January | 663,255.77 | 597,584.62 | 660,948.18 | 506,429.50 | 725,424.74 | 676,784.92 | 1,899,640.63 | 679,145.12 | 1,918,736.10 | 0.35% | 1.01% | 74.15% |
| February | 538,742.21 | 530,407.54 | 575,671.75 | 671,486.26 | 635,548.13 | 667,583.59 | 2,567,224.22 | 680,265.13 | 2,599,001.23 | 1.90% | 1.24% | 64.99% |
| March | 588,009.42 | 728,176.62 | 577,215.04 | 672,620.42 | 680,776.00 | 661,127.22 | 3,228,351.44 | - | - | 0.00% | 0.00% | 0.00% |
| April | 561,598.44 | 559,968.21 | 562,401.48 | 551,820.80 | 596,506.99 | 535,710.72 | 3,764,062.16 | - | - | 0.00% | 0.00% | 0.00% |
| May | 464,269.10 | 450,350.34 | 479,839.38 | 536,733.66 | 561,093.96 | 546,293.73 | 4,310,355.89 | - | - | 0.00% | 0.00% | 0.00% |
| June | 539,494.96 | 679,260.03 | 585,660.61 | 609,938.18 | 632,385.22 | 618,622.76 | 4,928,978.65 | - | - | 0.00% | 0.00% | 0.00% |
| July | 668,878.26 | 625,762.54 | 706,272.20 | 735,017.79 | 639,659.01 | 646,444.54 | 5,575,423.19 | - | - | 0.00% | 0.00% | 0.00% |
| August | 457,304.37 | 441,664.10 | 509,832.27 | 535,343.84 | 537,061.77 | 624,662.11 | 6,200,085.30 | - | - | 0.00% | 0.00% | 0.00% |
| September | 659,162.96 | 693,698.76 | 622,587.77 | 651,176.48 | 716,813.63 | 721,446.39 | 6,921,531.69 | - | - | 0.00% | 0.00% | 0.00% |
| October | 586,084.16 | 577,290.80 | 540,220.47 | 533,127.91 | 627,248.75 | 661,273.59 | 7,582,805.28 | - | - | 0.00% | 0.00% | 0.00% |
| YTD Totals | 6,744,256.10 | 6,959,723.55 | 6,799,618.71 | 7,298,271.69 | 7,478,292.33 | 7,582,805.28 | 7,582,805.28 | 2,599,001.23 | 2,599,001.23 | 1.90% | 1.24% | 64.99% |

| | |
|---|---|
| Budgeted for FY 2021 | $ 7,424,000 |
| Y-T-D % Increase (Decrease) from FY 2020 | 1.24% |
| Actual % of FY 2021 Budget Remaining | 64.99% |
| % of Time Elapsed | 33.33% |

NOTE: Taxes are collected by the Department of Revenue approximately 30 days following the month in which taxable sales occur. Collections are remitted to the City by the 10th of each month for the prior months reported sales. Effective January 1, 2000, the State of Missouri Department of Revenue increased the threshold for monthly filing requirement from $250 to $500 for state tax collected.

Sales tax figures include the TIF sales tax collections. 50% of the TIF sales tax collections have to be remitted by the City to the TIF developer after being received from the State.

Actual budgeted increase is calculated by using the prior year actual collections compared to the budgeted amount.

This information is reported on a cash basis, while the accounting records are reported on an accrual basis.

# CITY OF JOPLIN, MISSOURI
## TRANSPORTATION SALES TAX (19%)*
## ACCOUNT # 140-9003-530-9805
## SALES TAX REMITTANCES PER MONTH

| | FISCAL YEAR 2014 | | FISCAL YEAR 2015 | | FISCAL YEAR 2016 | | FISCAL YEAR 2017 | |
|---|---|---|---|---|---|---|---|---|
| | Paid to TIF Developer | FY 2014 Y-T-D | Paid to TIF Developer | FY 2015 Y-T-D | Paid to TIF Developer | FY 2016 Y-T-D | Paid to TIF Developer | FY 2017 Y-T-D |
| November | 18,861.46 | 18,861.46 | 15,271.81 | 15,271.81 | 31,242.47 | 31,242.47 | 44,148.38 | 44,148.38 |
| December | 19,818.24 | 38,679.70 | 20,865.87 | 36,137.68 | 18,170.60 | 49,413.07 | 25,523.72 | 69,672.10 |
| January | 17,704.85 | 56,384.55 | 32,598.00 | 68,735.67 | 37,154.02 | 86,567.10 | 38,972.64 | 108,644.74 |
| February | 21,369.42 | 77,753.97 | 34,027.44 | 102,763.11 | 31,536.14 | 118,103.23 | 32,193.10 | 140,837.84 |
| March | 20,429.10 | 98,183.07 | 3,736.86 | 106,499.97 | 35,112.23 | 153,215.47 | 28,275.52 | 169,113.36 |
| April | 35,123.93 | 133,307.00 | 56,859.68 | 163,359.65 | 50,429.78 | 203,645.25 | 39,669.28 | 208,782.64 |
| May | 21,423.67 | 154,730.67 | 35,114.99 | 198,474.64 | 33,673.76 | 237,319.01 | 33,465.21 | 242,247.85 |
| June | 27,614.46 | 182,345.13 | 17,488.59 | 215,963.23 | 23,644.92 | 260,963.93 | 28,261.42 | 270,509.27 |
| July | 36,464.60 | 218,809.73 | 28,191.31 | 244,154.54 | 36,450.59 | 297,414.52 | 37,026.56 | 307,535.83 |
| August | 34,911.98 | 253,721.71 | 31,174.11 | 275,328.65 | 29,115.53 | 326,530.05 | 37,798.55 | 345,334.38 |
| September | 21,852.42 | 275,574.13 | 16,747.46 | 292,076.10 | 22,051.73 | 348,581.78 | 34,775.20 | 380,109.58 |
| October | 36,528.19 | 312,102.31 | 31,055.64 | 323,131.75 | 31,211.62 | 379,793.40 | 42,601.90 | 422,711.48 |
| **YTD Totals** | **312,102.31** | **312,102.31** | **323,131.75** | **323,131.75** | **379,793.40** | **379,793.40** | **422,711.48** | **422,711.48** |

| | FISCAL YEAR 2018 | | FISCAL YEAR 2019 | | FISCAL YEAR 2020 | | FISCAL YEAR 2021 | |
|---|---|---|---|---|---|---|---|---|
| | Paid to TIF Developer | FY 2018 Y-T-D | Paid to TIF Developer | FY 2019 Y-T-D | Paid to TIF Developer | FY 2020 Y-T-D | Paid to TIF Developer | FY 2021 Y-T-D |
| November | 38,059.18 | 38,059.18 | 34,373.77 | 34,373.77 | 31,582.89 | 31,582.89 | 20,353.23 | 20,353.23 |
| December | 22,270.96 | 60,330.14 | 34,245.78 | 68,619.55 | 33,974.32 | 65,557.21 | 17,553.33 | 37,906.56 |
| January | 45,447.45 | 105,777.59 | 32,716.85 | 101,336.40 | 40,598.75 | 106,155.96 | 11,814.41 | 49,720.97 |
| February | 44,278.89 | 150,056.48 | 36,122.32 | 137,458.72 | 56,273.82 | 162,429.78 | - | - |
| March | 32,452.10 | 182,508.58 | 39,832.78 | 177,291.50 | 14,849.26 | 177,279.04 | - | - |
| April | 44,654.18 | 227,162.76 | 32,261.92 | 209,553.42 | 12,565.75 | 189,844.79 | - | - |
| May | 38,468.17 | 265,630.93 | 43,372.60 | 252,926.02 | 19,725.70 | 209,570.49 | - | - |
| June | 17,004.29 | 282,635.22 | 33,617.59 | 286,543.61 | 17,958.80 | 227,529.29 | - | - |
| July | 42,271.11 | 324,906.33 | 38,290.86 | 324,834.47 | 14,987.36 | 242,516.65 | - | - |
| August | 32,722.69 | 357,629.02 | 43,301.97 | 368,136.44 | 16,905.34 | 259,421.99 | - | - |
| September | 39,850.06 | 397,479.08 | 34,747.43 | 402,883.87 | 22,063.85 | 281,485.84 | - | - |
| October | 26,489.99 | 423,969.07 | 37,192.54 | 440,076.41 | 15,625.70 | 297,111.54 | - | - |
| **YTD Totals** | **423,969.07** | **423,969.07** | **440,076.41** | **440,076.41** | **297,111.54** | **297,111.54** | **49,720.97** | **49,720.97** |

*Percentage changed from 23.5% to 19% beginning with the June 2007 payment to the TIF developers due to the additional General Sales Tax for Police & Fire.

**Note: Total collections are shown on the historical tax receipts report. The amounts above represent 50% of sales tax collections collected from the TIF districts. The above amounts have been remitted to the TIF developers and represent date paid to the developer and not the date collected from the state.**

# CITY OF JOPLIN, MISSOURI
## CAPITAL IMPROVEMENT SALES TAX --3/8%
## ACCOUNT # 145-0000-400-0308
## HISTORICAL TAX RECEIPTS BY MONTH

| | FY 2015 | FY 2016 | FY 2017 | FY 2018 | FY 2019 | FY 2020 | FY 2020 Y-T-D | FY 2021 | FY 2021 Y-T-D | Monthly % Change from FY 2020 | Y-T-D % Change from FY 2020 | Actual % of FY 2021 Budget Remaining |
|---|---|---|---|---|---|---|---|---|---|---|---|---|
| November | 341,341.54 | 350,207.62 | 314,547.92 | 324,343.25 | 381,798.45 | 408,534.06 | 408,534.06 | 403,312.57 | 403,312.57 | -1.28% | -1.28% | 92.76% |
| December | 420,560.40 | 455,950.84 | 419,231.64 | 646,497.65 | 461,760.49 | 508,003.66 | 916,537.72 | 526,131.61 | 929,444.18 | 3.57% | 1.41% | 83.31% |
| January | 497,056.68 | 447,932.63 | 495,352.86 | 379,798.62 | 542,805.76 | 507,473.32 | 1,424,011.04 | 509,116.02 | 1,438,560.20 | 0.32% | 1.02% | 74.16% |
| February | 403,284.22 | 397,216.97 | 431,508.37 | 502,917.97 | 475,321.60 | 500,656.25 | 1,924,667.29 | 510,180.01 | 1,948,740.21 | 1.90% | 1.25% | 65.00% |
| March | 440,283.27 | 545,884.09 | 432,533.68 | 503,904.91 | 510,014.83 | 495,283.25 | 2,419,950.54 | - | - | 0.00% | 0.00% | 0.00% |
| April | 421,135.42 | 419,727.53 | 420,982.14 | 413,719.82 | 446,847.84 | 401,055.54 | 2,821,006.08 | - | - | 0.00% | 0.00% | 0.00% |
| May | 347,951.11 | 337,601.52 | 359,469.01 | 402,200.92 | 420,701.61 | 409,469.18 | 3,230,475.26 | - | - | 0.00% | 0.00% | 0.00% |
| June | 404,270.04 | 509,194.97 | 438,728.50 | 456,726.03 | 473,724.29 | 463,837.55 | 3,694,312.81 | - | - | 0.00% | 0.00% | 0.00% |
| July | 501,358.79 | 469,099.83 | 529,474.97 | 550,961.84 | 479,377.25 | 484,732.73 | 4,179,045.54 | - | - | 0.00% | 0.00% | 0.00% |
| August | 342,787.82 | 331,119.62 | 381,801.78 | 401,146.37 | 402,444.81 | 468,178.34 | 4,647,223.88 | - | - | 0.00% | 0.00% | 0.00% |
| September | 494,199.42 | 520,270.00 | 467,001.42 | 488,080.89 | 537,025.17 | 540,898.55 | 5,188,122.43 | - | - | 0.00% | 0.00% | 0.00% |
| October | 439,430.59 | 432,779.49 | 405,022.38 | 399,702.28 | 470,260.48 | 495,713.98 | 5,683,836.41 | - | - | 0.00% | 0.00% | 0.00% |
| YTD Totals | 5,053,659.30 | 5,216,985.11 | 5,095,654.67 | 5,470,000.55 | 5,602,082.58 | 5,683,836.41 | 5,683,836.41 | 1,948,740.21 | 1,948,740.21 | 1.90% | 1.25% | 65.00% |

| | |
|---|---|
| Budgeted for FY 2021 | $ 5,568,000 |
| Y-T-D % Increase (Decrease) from FY 2020 | 1.25% |
| Actual % of FY 2021 Budget Remaining | 65.00% |
| % of Time Elapsed | 33.33% |

NOTE: Taxes are collected by the Department of Revenue approximately 30 days following the month in which taxable sales occur. Collections are remitted to the City by the 10th of each month for the prior months reported sales. Effective January 1, 2000, the State of Missouri Department of Revenue increased the threshold for monthly filing requirement from $250 to $500 for state tax collected.

Sales tax figures include the TIF sales tax collections. 50% of the TIF sales tax collections have to be remitted by the City to the TIF developer after being received from the State.

Actual budgeted increase is calculated by using the prior year actual collections compared to the budgeted amount.

This information is reported on a cash basis, while the accounting records are reported on an accrual basis.

# CITY OF JOPLIN, MISSOURI
## CAPITAL IMPROVEMENT SALES TAX (14%)*
## ACCOUNT # 145-9003-520-9805
## SALES TAX REMITTANCES PER MONTH

| | FISCAL YEAR 2014 | | FISCAL YEAR 2015 | | FISCAL YEAR 2016 | | FISCAL YEAR 2017 | |
|---|---|---|---|---|---|---|---|---|
| | Paid to TIF Developers | FY 2014 Y-T-D | Paid to TIF Developers | FY 2015 Y-T-D | Paid to TIF Developers | FY 2016 Y-T-D | Paid to TIF Developers | FY 2017 Y-T-D |
| November | 13,897.92 | 13,897.92 | 11,252.91 | 11,252.91 | 23,020.77 | 23,020.77 | 32,530.39 | 32,530.39 |
| December | 14,602.92 | 28,500.83 | 15,374.85 | 26,627.76 | 13,388.87 | 36,409.63 | 18,806.95 | 51,337.34 |
| January | 13,045.68 | 41,546.51 | 24,019.58 | 50,647.34 | 27,376.65 | 63,786.28 | 28,716.68 | 80,054.02 |
| February | 15,745.89 | 57,292.40 | 25,072.85 | 75,720.19 | 23,237.16 | 87,023.44 | 23,721.23 | 103,775.25 |
| March | 15,053.02 | 72,345.42 | 2,753.47 | 78,473.66 | 25,872.17 | 112,895.61 | 20,834.59 | 124,609.84 |
| April | 25,880.79 | 98,226.21 | 41,896.60 | 120,370.26 | 37,158.79 | 150,054.40 | 29,230.00 | 153,839.84 |
| May | 15,785.86 | 114,012.07 | 25,874.20 | 146,244.47 | 24,812.24 | 174,866.64 | 24,658.58 | 178,498.42 |
| June | 20,347.50 | 134,359.57 | 12,886.33 | 159,130.80 | 17,422.57 | 192,289.21 | 20,824.20 | 199,322.62 |
| July | 26,868.65 | 161,228.22 | 20,772.55 | 179,903.34 | 26,858.33 | 219,147.54 | 27,282.73 | 226,605.35 |
| August | 25,724.61 | 186,952.84 | 22,970.40 | 202,873.74 | 21,453.55 | 240,601.09 | 27,851.56 | 254,456.91 |
| September | 16,101.78 | 203,054.62 | 12,340.23 | 215,213.97 | 16,248.64 | 256,849.73 | 25,623.83 | 280,080.74 |
| October | 26,915.51 | 229,970.13 | 22,883.10 | 238,097.07 | 22,998.04 | 279,847.77 | 31,390.87 | 311,471.61 |
| **YTD Totals** | **229,970.13** | **229,970.13** | **238,097.07** | **238,097.07** | **279,847.77** | **279,847.77** | **311,471.61** | **311,471.61** |

| | FISCAL YEAR 2018 | | FISCAL YEAR 2019 | | FISCAL YEAR 2020 | | FISCAL YEAR 2021 | |
|---|---|---|---|---|---|---|---|---|
| | Paid to TIF Developers | FY 2018 Y-T-D | Paid to TIF Developers | FY 2019 Y-T-D | Paid to TIF Developers | FY 2020 Y-T-D | Paid to TIF Developers | FY 2021 Y-T-D |
| November | 28,043.61 | 28,043.61 | 25,328.04 | 25,328.04 | 23,271.61 | 23,271.61 | 14,997.12 | 14,997.12 |
| December | 16,410.18 | 44,453.79 | 25,233.73 | 50,561.77 | 25,033.71 | 48,305.32 | 12,934.04 | 27,931.16 |
| January | 33,487.60 | 77,941.39 | 24,107.15 | 74,668.92 | 29,914.87 | 78,220.19 | 8,705.35 | 36,636.51 |
| February | 32,626.55 | 110,567.94 | 26,616.45 | 101,285.37 | 41,464.92 | 119,685.11 | - | - |
| March | 23,912.07 | 134,480.01 | 29,350.47 | 130,635.84 | 10,941.56 | 130,626.67 | - | - |
| April | 32,903.08 | 167,383.09 | 23,771.94 | 154,407.78 | 9,258.97 | 139,885.64 | - | - |
| May | 28,344.96 | 195,728.05 | 31,958.76 | 186,366.54 | 14,534.73 | 154,420.37 | - | - |
| June | 12,529.48 | 208,257.53 | 24,770.85 | 211,137.39 | 13,232.80 | 167,653.17 | - | - |
| July | 31,147.14 | 239,404.67 | 28,214.32 | 239,351.71 | 11,043.31 | 178,696.48 | - | - |
| August | 24,111.45 | 263,516.12 | 31,906.71 | 271,258.42 | 12,456.57 | 191,153.05 | - | - |
| September | 29,363.20 | 292,879.32 | 25,603.37 | 296,861.79 | 16,257.57 | 207,410.62 | - | - |
| October | 19,518.94 | 312,398.26 | 27,405.03 | 324,266.82 | 11,513.67 | 218,924.29 | - | - |
| **YTD Totals** | **312,398.26** | **312,398.26** | **324,266.82** | **324,266.82** | **218,924.29** | **218,924.29** | **36,636.51** | **36,636.51** |

*Percentage changed from 17.7% to14% beginning with the June 2007 payment to the TIF developers due to the additional General Sales Tax for Police & Fire.

**Note: Total collections are shown on the historical tax receipts report. The amounts above represent 50% of sales tax collections collected from the TIF districts. The above amounts have been remitted to the TIF developers and represent date paid to the developer and not the date collected from the state.**

# JOPLIN REGIONAL AIRPORT

## February 2021 Essential Air Service Bid Comparison



JOPLIN *MISSOURI*

**FEBRUARY 2021**

# JOPLIN 2020 EAS BID CONTEXT

- **American Airlines had provided air service at Joplin since 2011;**

  **- Service was supported by the EAS program until March of 2019, when American saw no further need for subsidy**

  **- American traffic grew 76% from 2011 (54,146 passengers) to 2019 (95,148 passengers)**

  **- American placed dual class 76-seat RJs in the market beginning in 2017**

  **- American and Joplin executed a separate MRG agreement to facilitate Chicago ORD service as of June of 2019.**

- **The Covid-19 pandemic caused the suspension of ORD service in March of 2020. American file notice of intent to terminate all Joplin service on 8/28/2020, which triggered Joplin's reentry into the EAS program.**

- **On 9/24/2020 the DOT issued Order 2020-9-23, holding American to provide basic EAS service at Joplin until a EAS bid proceeding results in the selection of and placement of an EAS designated carrier at Joplin. The Hold-in Order has now been extended to March 1, 2021**

- **Order 2020-9-23 also called for carrier proposals to provide EAS service at Joplin, with or without subsidy, with proposals due on 10/26/2020.**

- **EAS proposals were received from three airlines, American, Boutique and SkyWest (United) and the DOT requested community comments on the three proposals by November 30, 2020.**

- **Joplin submitted the recommendation of SkyWest bid to DOT on November 23, 2020.**

# COMPARISON OF EAS PROPOSAL METRICS

- **American Airlines has submitted a proposal to provide Joplin air service, with subsidy**
- **American Airlines proposed service to DFW hub, with annual subsidy of $1,528,913 for 12 round trips per week with 50-seat ERJ aircraft.**
- **The carrier indicated that as traffic recovered post pandemic that addition frequency may be added, and that dual class RJs may be operated in lieu of the 50-seat ERJ indicated in the proposal.**
- **American Airlines is the largest airline in the world and is the Joplin incumbent carrier**
- **American proposal contains a carrier opt out on 120-day notice, no hold-in.**

- **SkyWest has submitted a proposal to provide Joplin air service, under the United brand and code, with subsidy**
- **SkyWest proposed 12 round trips per week with 50-seat CRJ aircraft through Chicago ORD and/or Denver hubs, under the United Airlines code and brand, for a three-year contract with annual subsidy needs of $1,222,934, $795,943 and $498,452 in each successive year.**
- **SkyWest is the largest regional airline in the United States, operating regional jets for American, Alaska, Delta and United. SkyWest is also the largest EAS carrier in the nation.**

**JOPLIN 2020 CONVENTIONAL EAS BID OPTION COMPARISON**

| Bidding Carrier | | Period | Service Description | | | | Annual Forecast | | | | | | | | Attributes | | | |
|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|
| Carrier | Bid | Year | Aircraft | Seats | Hub | Frequency | Seg Sched | Seg Flown | Comp % | O&D | Subsidy | Sub/O&D | Seats | Load Factor | TSA ? | GDS Status | Brand | T&B |
| American | A | Two Year | ERJ | 50 | DFW | 12 / week | 1,248 | 1,236 | 99% | 43,243 | $1,528,913 | $35.36 | 61,776 | 70.0% | Yes | Global | American | Network |
| Boutique | A | Two Year | King Air | 8<br>9 | DFW | 30 / week | 3,120 | 3,058 | 98% | 21,341<br>21,341 | $0<br>$0 | $0.00<br>$0.00 | 24,461<br>27,518 | 87.2%<br>77.6% | No | Limited | Boutique | NA / Non sterile |
| SkyWest | A | One<br>Two<br>Three | CRJ-200 | 50<br>50<br>50 | ORD/DEN<br>ORD/DEN<br>ORD/DEN | 12 / week<br>12 / week<br>12/ week | 1,248<br>1,248<br>1,248 | 1,214<br>1,214<br>1,214 | 97.2%<br>97.2%<br>97.2% | 52,000<br>53,000<br>54,000 | $1,222,934<br>$795,943<br>$498,452 | $23.52<br>$15.02<br>$9.23 | 60,700<br>60,700<br>60,700 | 85.7%<br>87.3%<br>89.0% | Yes<br>Yes<br>Yes | Global | United | Network |

# SKYWEST AIRLINES EAS PERFORMANCE

- For the period March 2019 to February SkyWest served 39 EAS cities.
- Currently 9 of these Cities have Dual Hub EAS service.
- Some cities are served under the Delta brand, most under the United brand.
- SkyWest has not had an EAS city violate the $200 subsidy cap at any city where the cap applies.

**SKYWEST EAS ROUTES WITH 12 MONTHS OPERATION: MARCH 2019 TO FEBRUARY 2020**

| Origin | Passengers | Seats | Load Factor | Departures | Scheduled | Completion | Est Subsidy | Sub/O&D | Code | Hub |
|---|---|---|---|---|---|---|---|---|---|---|
| Aberdeen | 61,751 | 80,218 | 76.99% | 1,600 | 1,644 | 97.3% | $1,298,572 | $21 | DL | MSP |
| Alpena | 26,545 | 66,750 | 48.33% | 1,335 | 1,380 | 96.7% | $2,404,327 | $91 | DL | DTW |
| Bemidji | 63,529 | 79,900 | 79.34% | 1,598 | 1,614 | 99.0% | $1,344,499 | $21 | DL | MSP |
| Brainerd | 45,317 | 67,900 | 66.84% | 1,358 | 1,383 | 98.2% | $1,973,113 | $44 | DL | MSP |
| Butte | 54,659 | 73,114 | 74.78% | 1,460 | 1,460 | 100.0% | $796,249 | $15 | DL | SLC |
| Cape Girardeau | 25,689 | 95,150 | 48.27% | 1,903 | 1,980 | 96.1% | $3,371,863 | $131 | UA | ORD |
| Cedar City | 47,169 | 82,490 | 57.46% | 1,633 | 1,639 | 99.6% | $2,576,773 | $55 | DL | SLC |
| Chisholm/Hibbing | 36,596 | 68,100 | 53.67% | 1,362 | 1,380 | 98.7% | $2,792,813 | $76 | DL | MSP |
| Clarksburg | 39,508 | 80,890 | 48.71% | 1,602 | 1,670 | 95.9% | $2,799,356 | $71 | UA | IAD/ORD |
| Devils Lake | 14,932 | 65,000 | 40.15% | 1,300 | 1,374 | 94.6% | $3,935,087 | $264 | UA | DEN |
| Eau Claire | 48,617 | 75,830 | 64.03% | 1,515 | 1,588 | 95.4% | $2,363,769 | $49 | UA | ORD |
| Escanaba | 40,715 | 65,700 | 61.98% | 1,314 | 1,360 | 96.6% | $3,017,718 | $74 | DL | DTW |
| Greenbrier | 26,212 | 65,500 | 43.40% | 1,310 | 1,369 | 95.7% | $3,758,289 | $143 | UA | IAD/ORD |
| Houghton | 52,561 | 74,510 | 70.06% | 1,487 | 1,596 | 93.2% | $2,204,520 | $42 | UA | ORD |
| Hays | 35,419 | 130,450 | 56.60% | 2,609 | 2,705 | 96.5% | $3,123,573 | $88 | UA | DEN/ORD |
| International Falls | 36,530 | 69,452 | 52.55% | 1,388 | 1,412 | 98.3% | $2,981,632 | $82 | DL | MSP |
| Iron Mountain | 47,228 | 71,700 | 65.80% | 1,434 | 1,485 | 96.6% | $3,275,512 | $69 | DL | DTW/MSP |
| Jamestown (ND) | 26,023 | 100,600 | 56.42% | 2,012 | 2,136 | 94.2% | $2,688,493 | $103 | UA | DEN |
| Kearney | 50,315 | 77,240 | 63.50% | 1,544 | 1,610 | 95.9% | $3,675,276 | $73 | UA | DEN |
| Laramie | 37,580 | 64,740 | 59.00% | 1,294 | 1,367 | 94.7% | $2,113,774 | $56 | UA | DEN |
| Hattiesburg | 25,545 | 75,610 | 43.13% | 1,485 | 1,533 | 96.9% | $3,066,327 | $120 | UA | IAH |
| Liberal | 14,423 | 66,000 | 22.39% | 1,320 | 1,362 | 96.9% | $3,788,409 | $263 | UA | DEN |
| Meridian | 41,013 | 98,840 | 57.77% | 1,964 | 2,017 | 97.4% | $3,265,490 | $80 | UA | IAH |
| Moab | 34,044 | 60,300 | 56.45% | 1,206 | 1,265 | 95.3% | $2,978,980 | $88 | UA | DEN |
| Muskegon | 39,355 | 75,300 | 50.00% | 1,494 | 1,577 | 94.7% | $3,174,790 | $81 | UA | ORD |
| North Platte | 33,794 | 65,140 | 51.68% | 1,302 | 1,358 | 95.9% | $3,419,349 | $101 | UA | DEN |
| Paducah | 39,439 | 126,090 | 52.92% | 2,521 | 2,620 | 96.2% | $3,117,436 | $79 | UA | ORD |
| Pellston | 60,705 | 113,566 | 69.58% | 2,269 | 2,324 | 97.6% | $1,724,962 | $28 | DL | DTW |
| Pierre | 34,847 | 74,090 | 57.57% | 1,481 | 1,548 | 95.7% | $3,638,439 | $104 | UA | DEN/ORD |
| Plattsburgh | 39,510 | 66,440 | 59.15% | 1,328 | 1,366 | 97.2% | $3,371,895 | $85 | UA | IAD |
| Prescott | 58,344 | 78,990 | 75.50% | 1,579 | 1,605 | 98.4% | $3,983,055 | $68 | UA | DEN/LAX |
| Pueblo | 23,699 | 95,654 | 30.66% | 1,911 | 1,996 | 95.7% | $2,784,664 | $118 | UA | DEN |
| Rhinelander | 57,764 | 85,984 | 66.97% | 1,710 | 1,741 | 98.2% | $2,293,516 | $40 | DL | MSP |
| Salina | 31,889 | 99,750 | 48.50% | 1,995 | 2,056 | 97.0% | $3,310,166 | $104 | UA | DEN/ORD |
| Sault Ste. Marie | 51,925 | 71,800 | 72.29% | 1,436 | 1,470 | 97.7% | $2,729,306 | $53 | DL | DTW |
| Scottsbluff | 35,605 | 67,520 | 58.44% | 1,343 | 1,405 | 95.6% | $2,989,039 | $84 | UA | DEN |
| Staunton | 36,085 | 81,450 | 53.24% | 1,629 | 1,676 | 97.2% | $3,238,406 | $90 | UA | IAD/ORD |
| Vernal | 26,820 | 63,250 | 42.27% | 1,265 | 1,353 | 93.5% | $3,097,656 | $115 | UA | DEN |
| Watertown (SD) | 27,828 | 61,500 | 49.63% | 1,230 | 1,307 | 94.1% | $3,244,118 | $117 | UA | DEN/ORD |
| Group | 1,529,529 | 3,082,508 | 49.6% | 61,526 | 63,731 | 96.5% | $111,711,211 | $73 | | |

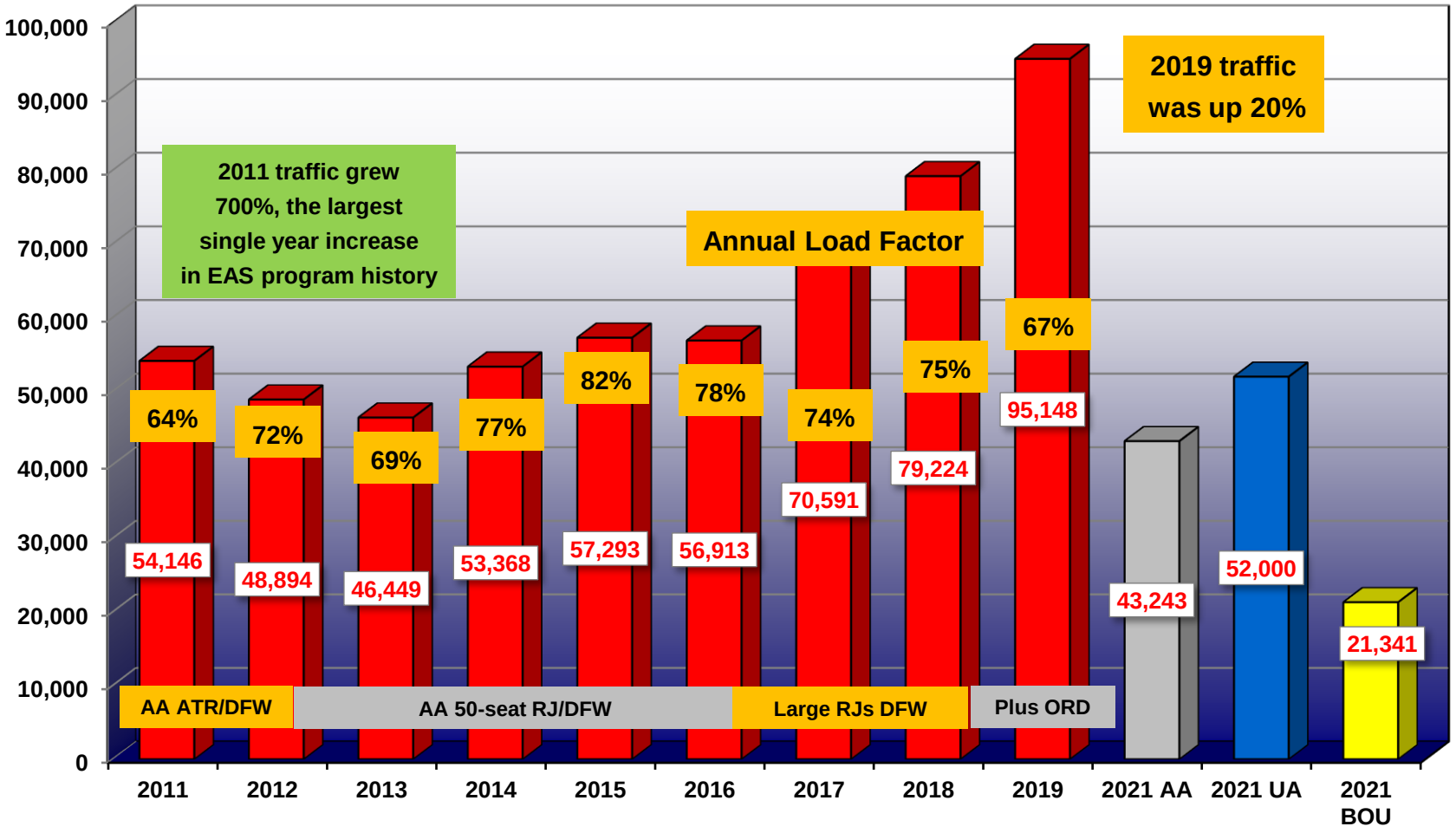
$200 cap markets shaded in green

Blue shaded cities have been or are Volaire clients

# TRAFFIC HISTORY WITH BID FORECASTS IMPOSED

**Joplin Total O&D Traffic**

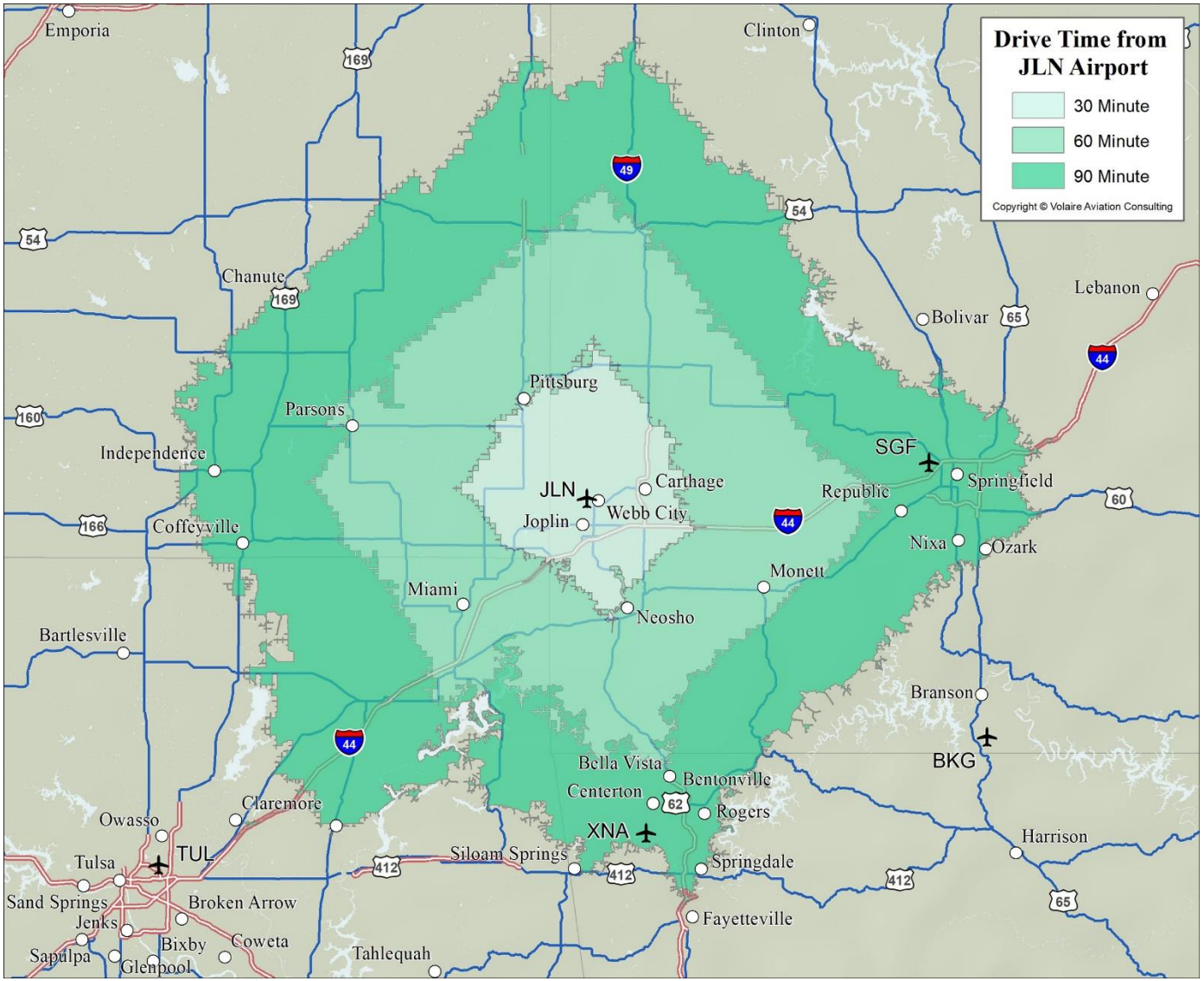
**Year 2011 – 2019 DOT T100 Reports and 2021 Traffic Forecasts of each Carrier EAS bid**






# Joplin Catchment Area Traffic Leakage Study

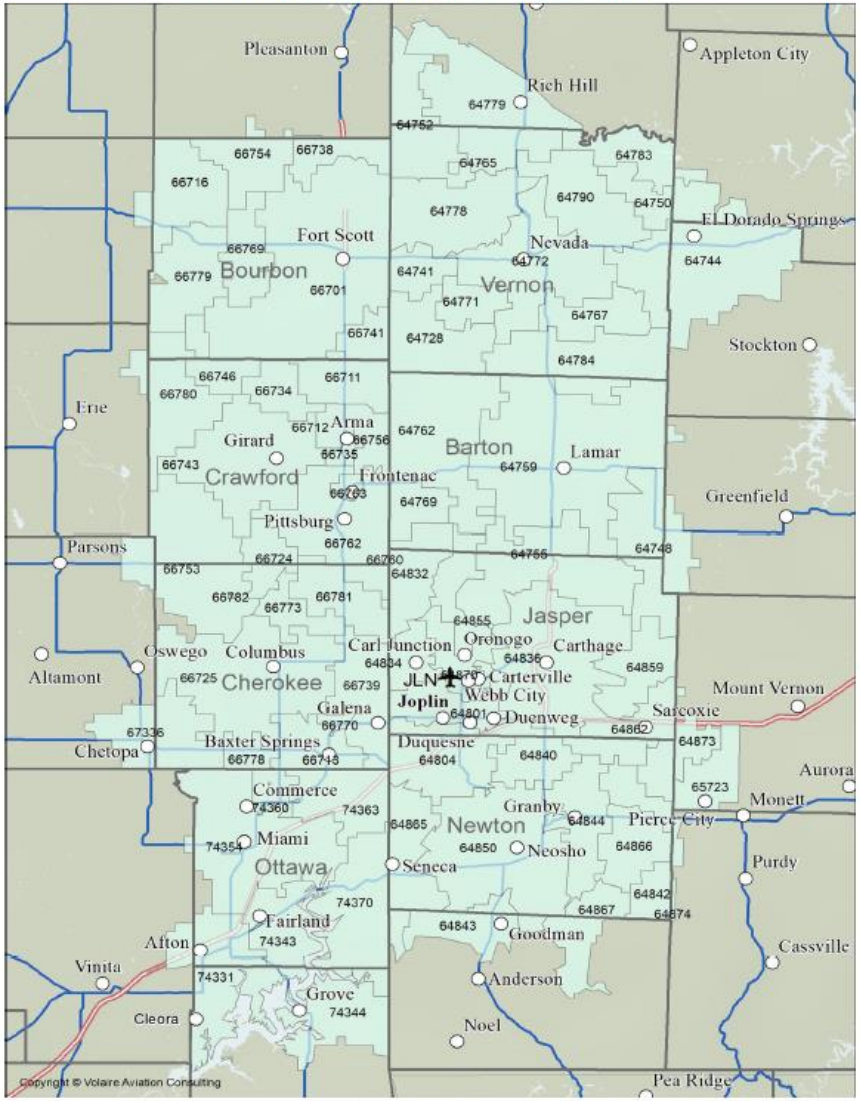
# JOPLIN 30-60-90 MINUTE DRIVE RADIUS MAP



# JOPLIN AIR TRAVEL LEAKAGE CATCHMENT AREA

- **81 zip codes in nine counties of SW Missouri, the SE Kansas and the NW Oklahoma.**
- **Catchment area a vertical rectangle from the I-44 corridor to about 50 miles north of the JLN Airport.**
- **Sample of 8,432 catchment area tickets (year 2017) combined with DOT data to extrapolate a market size of 830,820 annual passengers.**
- **773,841 domestic at $185.**
- **56,979 international $466.**

**Joplin Regional Airport Zip Code Catchment Area Map**

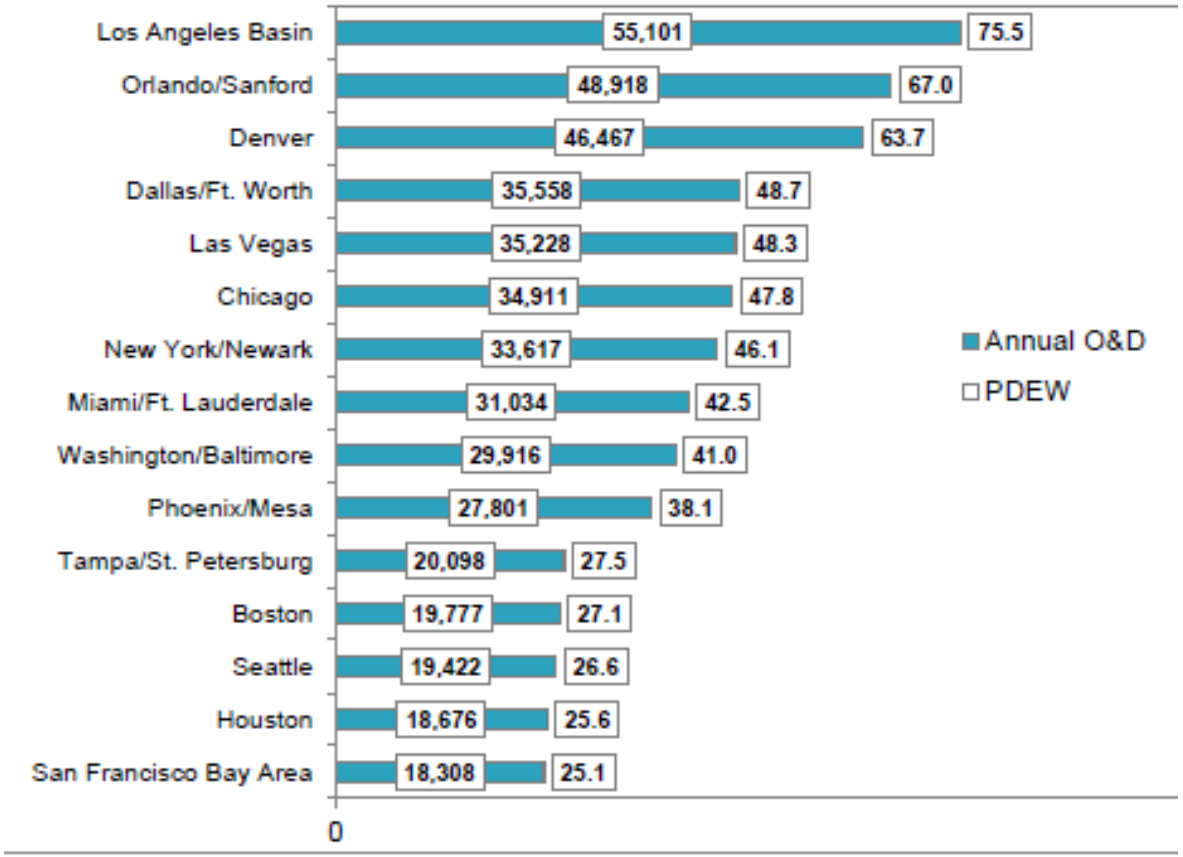


# JOPLIN AIR TRAVEL DEMAND; TOP 15 MARKETS

- **Top markets east of Joplin total 118,221 annual passengers at $195;**

**- Chicago 34,911 annual passengers at $172**
**- New York City 33,617 annual passengers at $206**
**- Washington D.C. 29,916 annual passengers at $205**
**- Boston 19,777 annual passengers at $188**

**15 LARGEST JOPLIN CATCHMENT AREA DOMESTIC MARKETS 2017**



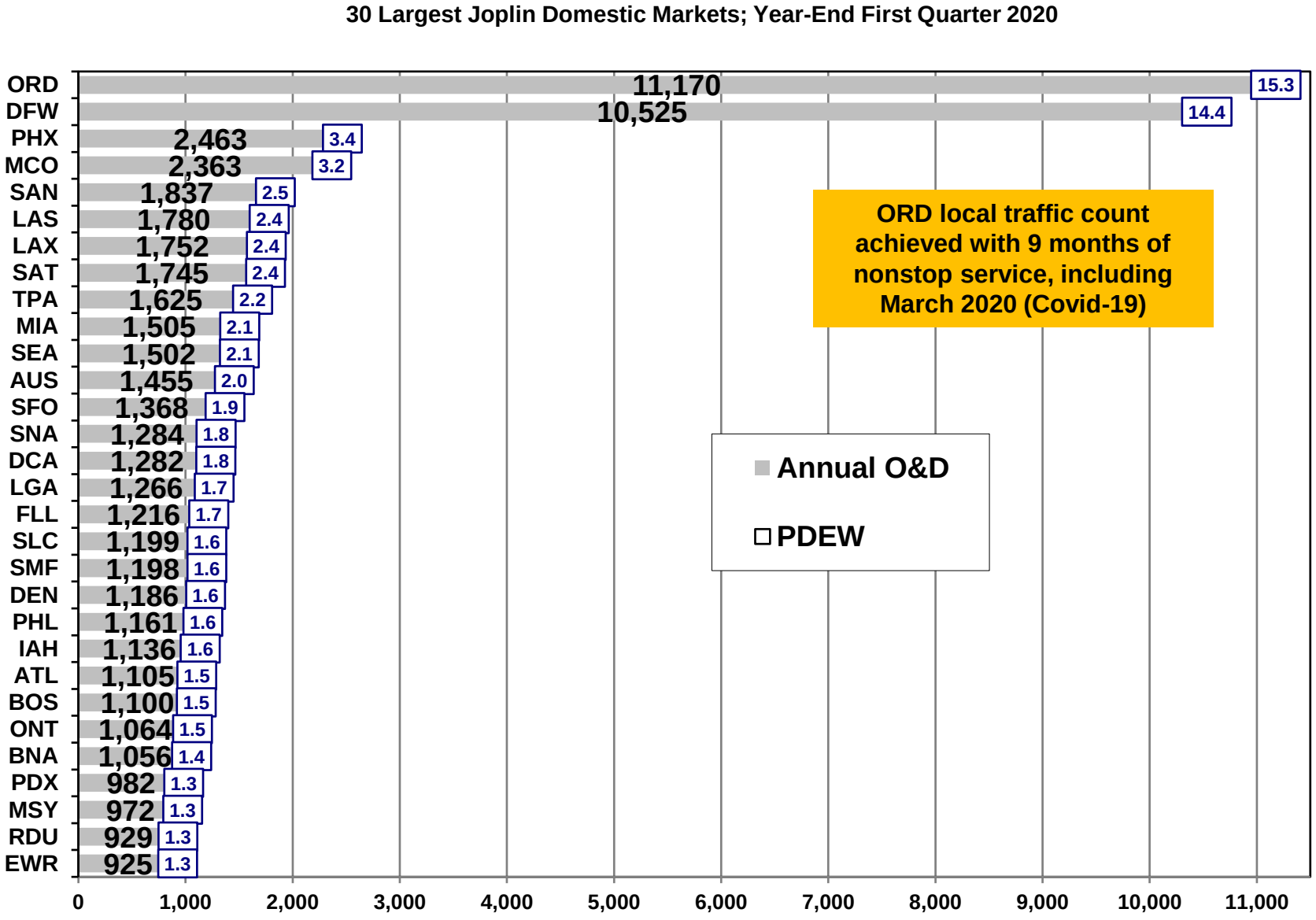
# JOPLIN AIR TRAVEL DEMAND; KEY CONCLUSIONS

- **In 2017 JLN captured 9% of catchment domestic O&D with single carrier service to single hub DFW.**
- **SGF only captured 10% of catchment leakage.**
- **Primary leakage point is MCI, (50% share) driven by a combination of pricing and more carrier options with more nonstop service.**
- **Southwest is primary leakage carrier given MCI & TUL service/pricing.**

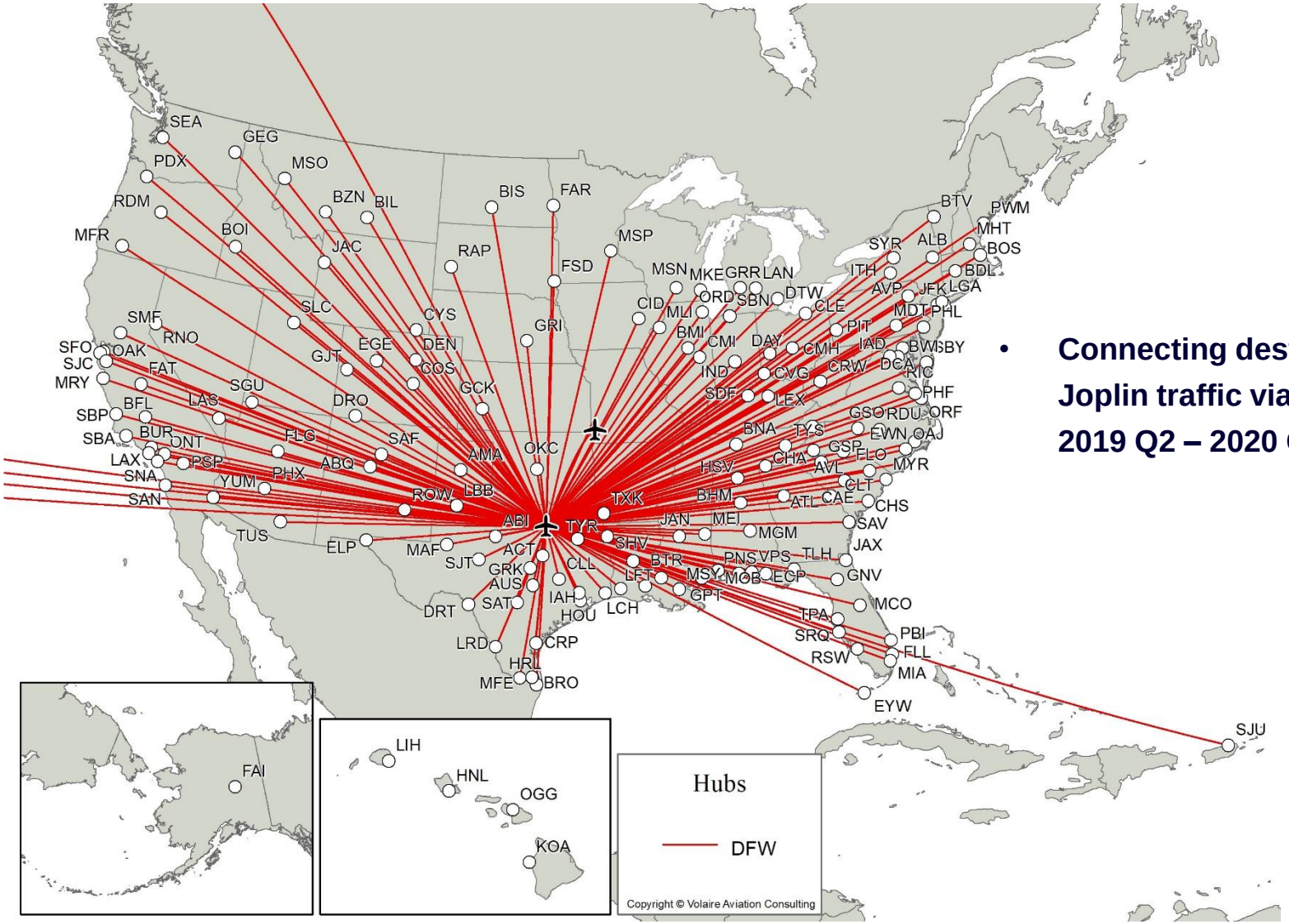
# American Service Summary



# JOPLIN TOP DOMESTIC MARKETS 2020 Q1

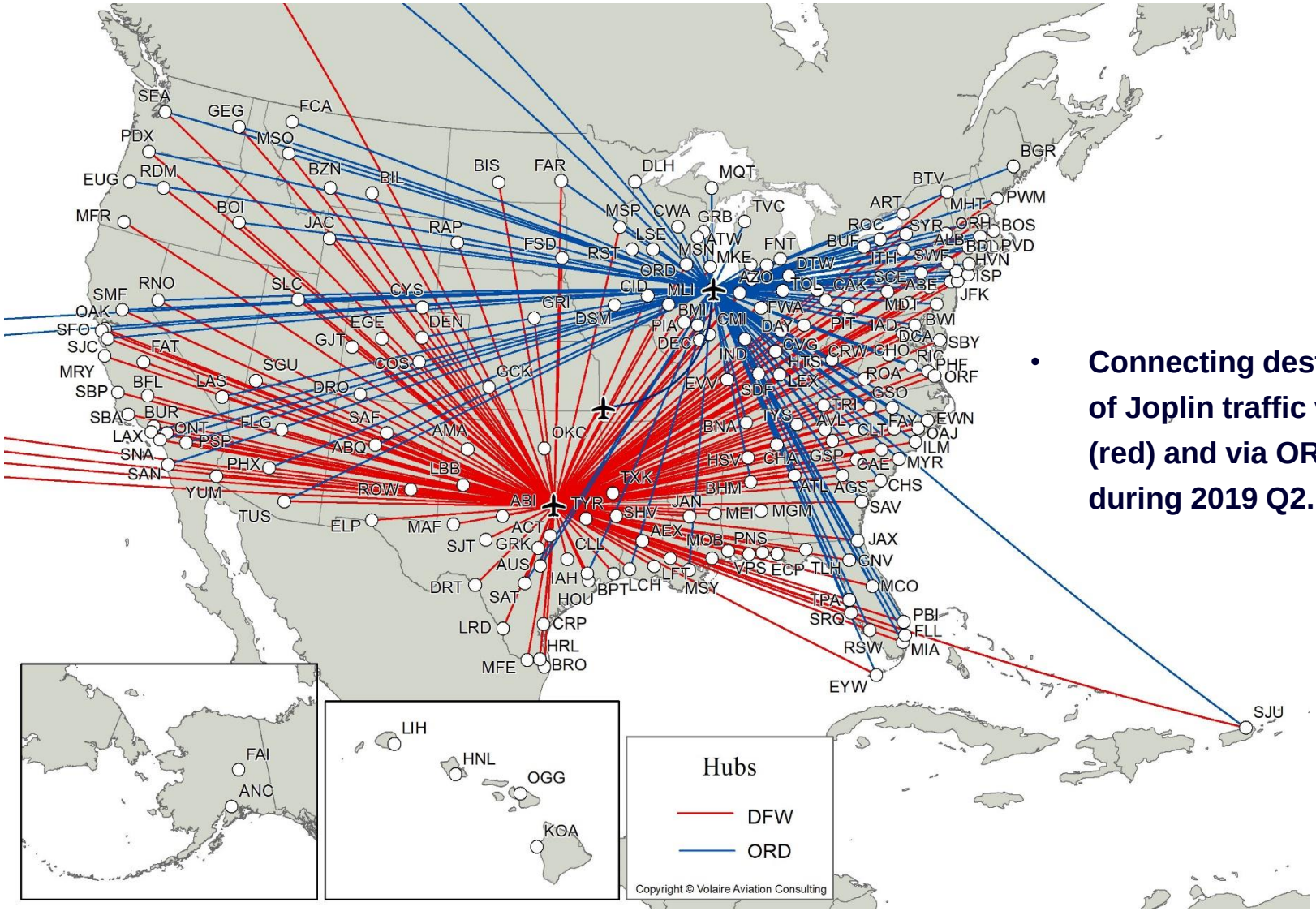


# JLN TRAFFIC VIA DFW; 2019 Q3 to 2020 Q1




- **Connecting destination of Joplin traffic via DFW for 2019 Q2 – 2020 Q1.**

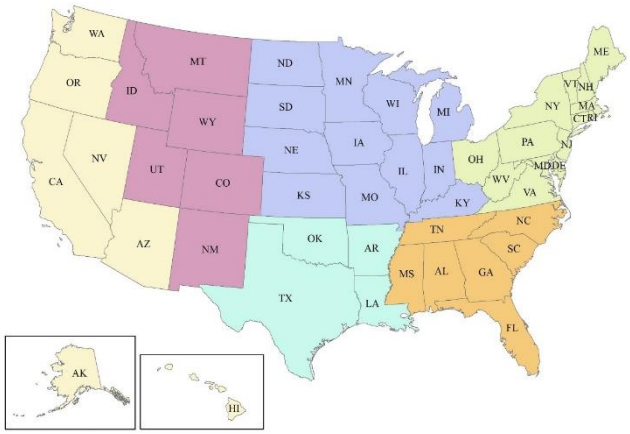
# JLN TRAFFIC BY HUB; 2019 Q3 TO 2020 Q1




- **Connecting destination of Joplin traffic via DFW (red) and via ORD (blue) during 2019 Q2.**

# JOPLIN DOMESTIC TRAFFIC BY REGION

- **Comparing Joplin domestic traffic for the nine months 2018 Q3 to 2019 Q1 (single hub) to the nine months 2019 Q3 to 2020 Q1 (dual hub).**
- **Midwest region traffic grew by 408%, driven by Chicago locals.**
- **Northeast and Southeast region traffic grew by 53% and 29% respectively.**




## JOPLIN TRAFFIC BY REGION CHANGES: DFW ONLY VS DFW & ORD

Measuring 2018 Q3 to 2019 Q1 (single hub) against 2019 Q3 to 2020 Q1 (dual hub)

| Region | States | Service | Traffic | Avg Fare | Revenue |
|---|---|---|---|---|---|
| 14 Northeast States | ME,NH,VT,MA,RI,VN,NY,PA,JN,DL,MD,VA,WV,OH | One Hub | 6,446 | $244 | $1,572,824 |
| | | Dual Hub | 9,832 | $232 | $2,281,024 |
| | | Change | 52.5% | -4.9% | 45.0% |
| 12 Midwest States | MI,WI,MN,ND,SD,NE,IA,IL,IN,KY,MO,KN | One Hub | 2,950 | $244 | $719,800 |
| | | Dual Hub | 14,986 | $159 | $2,382,774 |
| | | Change | 408.0% | -34.8% | 231.0% |
| 7 Southeast States | NC,SC,TN,GA,AL,MS,FL,PR | One Hub | 10,549 | $226 | $2,384,074 |
| | | Dual Hub | 13,578 | $204 | $2,769,912 |
| | | Change | 28.7% | -9.7% | 16.2% |
| 4 South Central States | AR,OK,LA,TX | One Hub | 14,845 | $191 | $2,835,395 |
| | | Dual Hub | 14,566 | $202 | $2,942,332 |
| | | Change | -1.9% | 5.8% | 3.8% |
| 6 Intermountain States | MT,ID,WY,UT,CO,NM | One Hub | 2,904 | $221 | $641,784 |
| | | Dual Hub | 3,148 | $229 | $720,892 |
| | | Change | 8.4% | 3.6% | 12.3% |
| 7 Far West States | AK,HA,WA,OR,CA,NV,AZ | One Hub | 15,368 | $249 | $3,826,632 |
| | | Dual Hub | 14,773 | $256 | $3,781,888 |
| | | Change | -3.9% | 2.8% | -1.2% |

# JOPLIN INTERNATIONAL TRAFFIC 2011 - 2019




United Air Lines Branded
Service Options at Joplin
UNITED
N824UA

# UNITED SERVICE OPTIONS

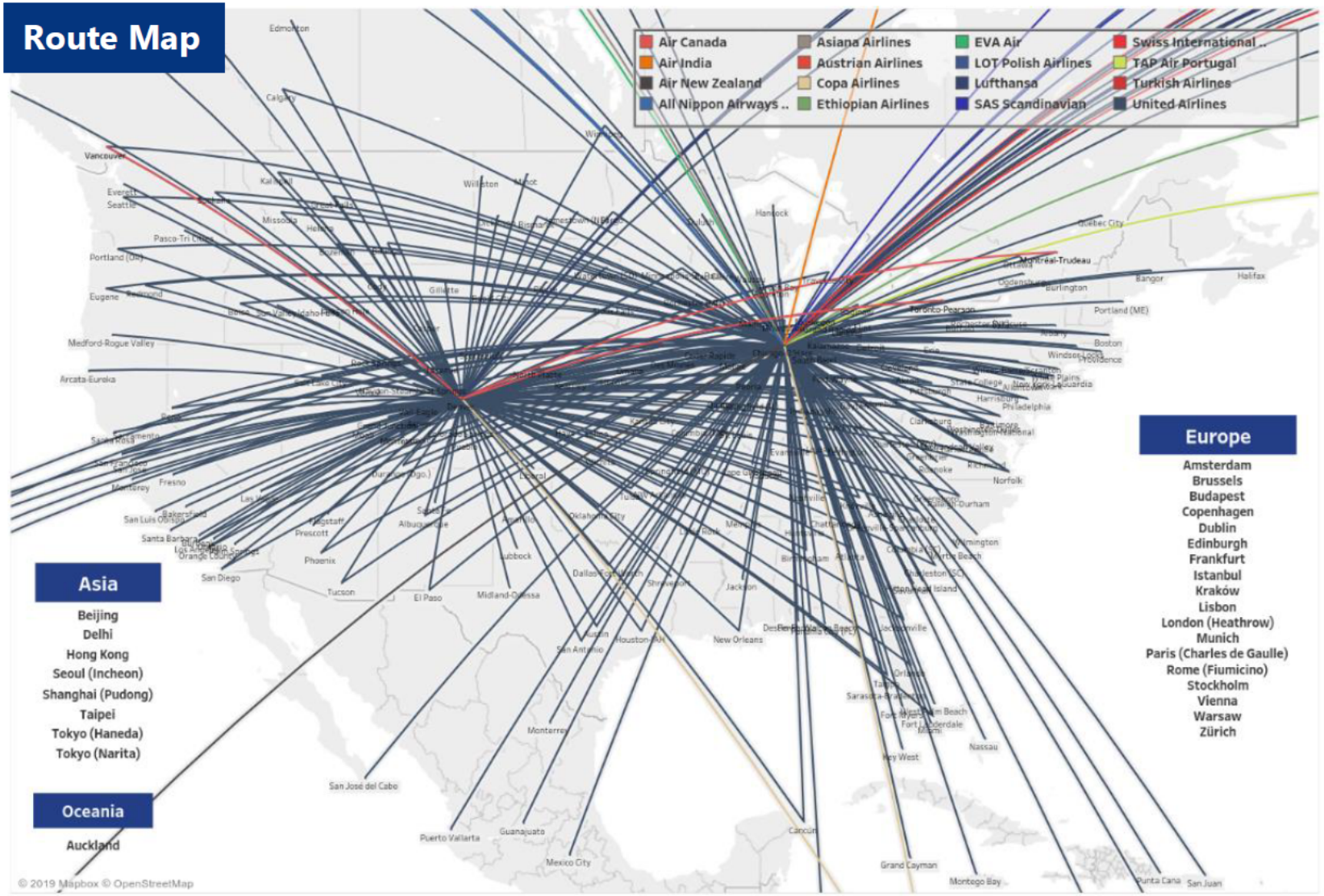
- **American service via DFW and via ORD (for nine months) generated 95,000 passenger trips for American in 2019.**
- **DFW is the best single hub for Joplin service, offering connectivity on roughly 270 degrees of the compass with only connectivity to the northern tier having excessive circuity.**
- **Chicago ORD (United or American) is the second-best hub for Joplin but offers poor circuity to the far west and south-central regions.**
- **Denver (United) is the third-best hub option for Joplin but offers poor circuity east of the Mississippi River.**
- **Houston (United) is the fourth-best hub option for Joplin, offering reasonable connectivity across the southern tier but excessive circuity otherwise.**

# SERVICE OPTIONS BY LOCAL TRAFFIC

- For the year ended 2020 Q1 the Joplin region generated 397,923 annual O&D to/from Chicago.
- For the same period the region generated 298,561 annual Denver locals.
- For the same period the region generated 313,925 annual Houston locals.
- For the same period the region generated 301,847 annual Dallas locals.

| JLN AREA LOCAL TRAFFIC CHICAGO, DENVER, HOUSTON, DALLAS: 2020Q1 | | | | | |
|---|---|---|---|---|---|
| Chicago Local Traffic | Passengers | PDEW | Avg Fare | Revenue | RDEW |
| JLN | 11,170 | 15 | $137 | $1,525,952 | $2,085 |
| SGF | 67,253 | 92 | $177 | $11,914,324 | $16,276 |
| TUL | 231,314 | 316 | $181 | $41,874,499 | $57,206 |
| XNA | 88,186 | 120 | $265 | $23,327,383 | $31,868 |
| Chicago Total | 397,923 | 544 | $198 | $78,642,158 | $107,435 |
| Denver Local Traffic | Passengers | PDEW | Avg Fare | Revenue | RDEW |
| JLN | 1,186 | 2 | $234 | $276,997 | $378 |
| SGF | 47,806 | 65 | $194 | $9,281,021 | $12,679 |
| TUL | 181,014 | 247 | $123 | $22,342,619 | $30,523 |
| XNA | 68,555 | 94 | $125 | $8,542,561 | $11,670 |
| Denver Total | 298,561 | 408 | $135 | $40,443,197 | $55,250 |
| Houston Local Traffic | Passengers | PDEW | Avg Fare | Revenue | RDEW |
| JLN | 1,726 | 2 | $197 | $340,280 | $465 |
| SGF | 25,534 | 35 | $217 | $5,543,485 | $7,573 |
| TUL | 231,314 | 316 | $181 | $41,874,499 | $57,206 |
| XNA | 55,351 | 76 | $200 | $11,067,034 | $15,119 |
| Houston Total | 313,925 | 429 | $187 | $58,825,298 | $80,362 |
| Dallas Local Traffic | Passengers | PDEW | Avg Fare | Revenue | RDEW |
| JLN | 10,525 | 14.38 | $202 | $2,121,652 | $2,898 |
| SGF | 46,335 | 63.30 | $209 | $9,681,859 | $13,227 |
| TUL | 159,772 | 218.27 | $127 | $20,354,960 | $27,807 |
| XNA | 85,215 | 116.41 | $229 | $19,506,711 | $26,649 |
| Dallas Total | 301,847 | 412.36 | $171 | $51,665,182 | $70,581 |

# ROUTE MAP CONNECTIONS VIA ORD & DEN



# Summary



# SUMMARY

- **Based on year end 2020 Q1 data, Joplin will be the largest city (measured by traffic) in the EAS program.**
- **American placed Joplin back into the EAS program by filing to Terminate service.**
- **American has offered a two-year proposal for twice daily EAS subsidy supported service to DFW for $1.5 million dollars annually. The American proposal contains a carrier opt out on 120-day notice, no hold in.**
- **SkyWest has offered a three-year proposal for twice daily EAS subsidy supported service to ORD (1 trip) and DEN (1 trip) for $1.2 million dollars year one, $796,000 year two and $498,000 year three.**
- **If Joplin 2021 traffic is depressed 30% from 2019 levels, there is still annual traffic total of 66,000+ passengers.**
- **DFW can reasonably provide single hub connectivity to most of the country.**
- **Dual Hub ORD/DEN can reasonably provide greater connectivity to most of the country than the Single Hub DFW**
- **American has demonstrated that Chicago service can easily generate over 12,000 local annual passengers in addition to connecting east, north, northwest and southeast.**
- **SkyWest has stated that Houston can serve as a third hub for United branded Joplin service.**
- **American has stated that additional hub options for JLN will be Charlotte not Chicago.**
- **Joplin Airport Board unanimously (one absent) approved this recommendation on Nov. 13, 2020.**