JOPLIN CITY COUNCIL INFORMAL MEETING
MONDAY, APRIL 19, 2021
5th FLOOR COUNCIL CHAMBERS
602 S. MAIN ST.
5:15 P.M.

In compliance with social distancing,
the number of guests in the Council Chambers is limited to 45.

AGENDA

1. FY 2022 BUDGET UPDATE

   Documents:

   FISCAL YEAR 2022 COUNCIL BUDGET CALENDAR PRESENTATION.PDF

2. SALES TAX UPDATE

   Documents:

   SALES TAX REPORT APRIL 2021.PDF
   2ND QUARTER 2021 SALES TAX GRAPHS.PDF

3. CITY BOARDS & COMMISSIONS REAPPOINTMENTS/NEW APPOINTMENTS

4. OTHER BUSINESS

Notice posted at 12:00 p.m. on this 15th day of April 2021(RSMo 610.020)

FISCAL YEAR 2022 COUNCIL BUDGET CALENDAR

April 19, 2021

FY 2022 COUNCIL BUDGET CALENDAR

DATE	DESCRIPTION
August 2, 2021	FY 2022 Estimate of Needs Set Public Hearing Dates for Property Tax and Budget
August 16, 2021	Council Discussion of Goals & Priorities Public Hearing on FY 2022 Proposed Budget
August 30, 2021	Public Hearing on Property Tax Rate
Sept. 14-24, 2021	Council Budget Work Sessions (Exact Dates TBD)
Oct. 18, 2021	Adoption of FY 2022 Budget

CITY OF JOPLIN, MISSOURI
GENERAL SALES TAX --1%
ACCOUNT # 001-0000-400-0301
HISTORICAL TAX RECEIPTS BY MONTH

	FY 2015	FY 2016	FY 2017	FY 2018	FY 2019	FY 2020	FY 2020 Y-T-D	FY 2021	FY 2021 Y-T-D	Monthly % Change from FY 2020	Y-T-D % Change from FY 2020	Actual % of FY 2021 Budget Remaining
November	912,723.95	934,589.55	839,215.94	864,840.99	1,018,673.84	1,090,430.38	1,090,430.38	1,075,827.30	1,075,827.30	-1.34%	-1.34%	92.75%
December	1,122,189.89	1,216,530.00	1,118,722.66	1,724,313.47	1,232,874.05	1,355,281.81	2,445,712.19	1,403,354.16	2,479,181.46	3.55%	1.37%	83.30%
January	1,326,512.10	1,195,169.85	1,321,895.16	1,012,860.10	1,450,849.53	1,353,568.92	3,799,281.11	1,358,290.69	3,837,472.15	0.35%	1.01%	74.15%
February	1,077,485.36	1,060,815.48	1,151,343.93	1,342,971.47	1,271,096.61	1,335,166.72	5,134,447.83	1,360,530.09	5,198,002.24	1.90%	1.24%	64.99%
March	1,176,019.47	1,456,353.54	1,154,430.33	1,345,240.66	1,361,552.45	1,322,254.82	6,456,702.65	1,433,507.48	6,631,509.72	8.41%	2.71%	55.34%
April	1,123,197.03	1,119,935.78	1,124,801.60	1,103,641.48	1,193,015.26	1,071,421.25	7,528,123.90	1,314,220.00	7,945,729.72	22.66%	5.55%	46.49%
May	928,537.53	900,700.48	959,679.01	1,073,466.90	1,122,187.32	1,092,586.90	8,620,710.80	-	-	0.00%	0.00%	0.00%
June	1,078,990.29	1,358,519.98	1,171,321.49	1,219,876.57	1,264,770.32	1,237,244.91	9,857,955.71	-	-	0.00%	0.00%	0.00%
July	1,337,757.13	1,251,525.44	1,412,542.99	1,470,035.68	1,279,316.91	1,292,888.47	11,150,844.18	-	-	0.00%	0.00%	0.00%
August	914,607.95	883,328.98	1,019,664.87	1,070,687.96	1,074,123.80	1,249,324.51	12,400,168.69	-	-	0.00%	0.00%	0.00%
September	1,318,326.06	1,387,397.85	1,245,175.34	1,302,353.26	1,433,627.20	1,442,892.53	13,843,061.22	-	-	0.00%	0.00%	0.00%
October	1,172,168.87	1,154,581.06	1,080,440.82	1,066,250.29	1,254,497.04	1,322,546.86	15,165,608.08	-	-	0.00%	0.00%	0.00%
YTD Totals	13,488,515.63	13,919,447.99	13,599,234.14	14,596,538.83	14,956,584.33	15,165,608.08	15,165,608.08	7,945,729.72	7,945,729.72	22.66%	5.55%	46.49%
Annual % Change		**3.19%**	**-2.30%**	**7.33%**	**2.47%**	**1.40%**						

Budgeted for FY 2021	$ 14,848,000
Y-T-D % Increase (Decrease) from FY 2020	5.55%
Actual % of FY 2021 Budget Remaining	46.49%
% of Time Elapsed	50.00%

NOTE: Taxes are collected by the Department of Revenue approximately 30 days following the month in which taxable sales occur. Collections are remitted to the City by the 10th of each month for the prior months reported sales. Effective January 1, 2000, the State of Missouri Department of Revenue increased the threshold for monthly filing requirement from $250 to $500 for state tax collected.

Sales tax figures include the TIF sales tax collections. 50% of the TIF sales tax collections have to be remitted by the City to the TIF developer after being received from the State.

Actual budgeted increase is calculated by using the prior year actual collections compared to the budgeted amount.

This information is reported on a cash basis, while the accounting records are reported on an accrual basis.

SALES TAX COMPARISON BY CATEGORY
TOP 100 SALES TAX PRODUCING BUSINESSES
FY 2020 and FY 2021 (QUARTERLY)

Code*	Category	1st Quarter (Nov - Jan) FY 2020	1st Quarter (Nov - Jan) FY 2021	% INCREASE/ (DECREASE) 1st Qtr FY 2020 to 1st Qtr FY 2021	2nd Quarter (Feb - April) FY 2020	2nd Quarter (Feb - April) FY 2021	% INCREASE/ (DECREASE) 2nd Qtr FY 2020 to 2nd Qtr FY 2021	3rd Quarter (May - July) FY 2020	3rd Quarter (May - July) FY 2021	% INCREASE/ (DECREASE) 3rd Qtr FY 2020 to 3rd Qtr FY 2021	4th Quarter (Aug - Oct) FY 2020	4th Quarter (Aug - Oct) FY 2021	% INCREASE/ (DECREASE) 4th Qtr FY 2020 to 4th Qtr FY 2021
1	Mall Stores/Restaurants	$ 432,428	$ 379,596	-12.2%	$ 472,222	$ 529,750	12.2%	$ 100,096	$ -	0.0%	$ 370,286	$ -	0.0%
2	Discount Stores	1,370,785	1,752,324	27.8%	1,410,492	1,867,204	32.4%	1,801,316	-	0.0%	1,677,407	-	0.0%
3	Grocery Stores	208,839	279,135	33.7%	216,249	283,722	31.2%	309,099	-	0.0%	239,480	-	0.0%
4	Furniture Stores	57,457	70,926	23.4%	73,487	56,363	-23.3%	94,012	-	0.0%	84,672	-	0.0%
5	Restaurants	534,411	543,924	1.8%	554,806	572,944	3.3%	455,351	-	0.0%	594,635	-	0.0%
6	Construction - Home Improvement & Mfg.	943,856	1,349,809	43.0%	714,088	1,171,766	64.1%	1,479,859	-	0.0%	1,508,769	-	0.0%
7	Motor Vehicle & Motor Vehicle Parts -Service	830,295	1,018,364	22.7%	623,505	940,763	50.9%	789,911	-	0.0%	1,020,169	-	0.0%
8	Telephone & Utilities	670,481	543,009	-19.0%	552,571	695,805	25.9%	457,579	-	0.0%	724,554	-	0.0%
9	Hotel/Motels	113,515	-	-100.0%	35,804	-	-100.0%	-	-	0.0%	-	-	0.0%
10	Convenience Stores	434,499	631,638	45.4%	401,153	646,387	61.1%	534,095	-	0.0%	634,536	-	0.0%
11	Entertainment	-	-	0.0%	-	-	0.0%	-	-	0.0%	-	-	0.0%
12	Northpark Crossing TIF District	304,912	332,072	8.9%	306,902	475,405	54.9%	262,873	-	0.0%	315,289	-	0.0%
13	1717 Market Place TIF District	787,045	920,389	16.9%	724,062	1,043,234	44.1%	911,902	-	0.0%	918,259	-	0.0%
14	General Retail	713,538	942,411	32.1%	840,340	1,751,159	108.4%	740,737	-	0.0%	879,005	-	0.0%
15	Other	99,782	204,110	104.6%	179,608	108,751	-39.5%	158,791	-	0.0%	231,757	-	0.0%
		$ 7,501,843	$ 8,967,705	19.5%	$ 7,105,288	$ 10,143,252	42.8%	$ 8,095,621	$ -	0.0%	$ 9,198,816	$ -	0.0%

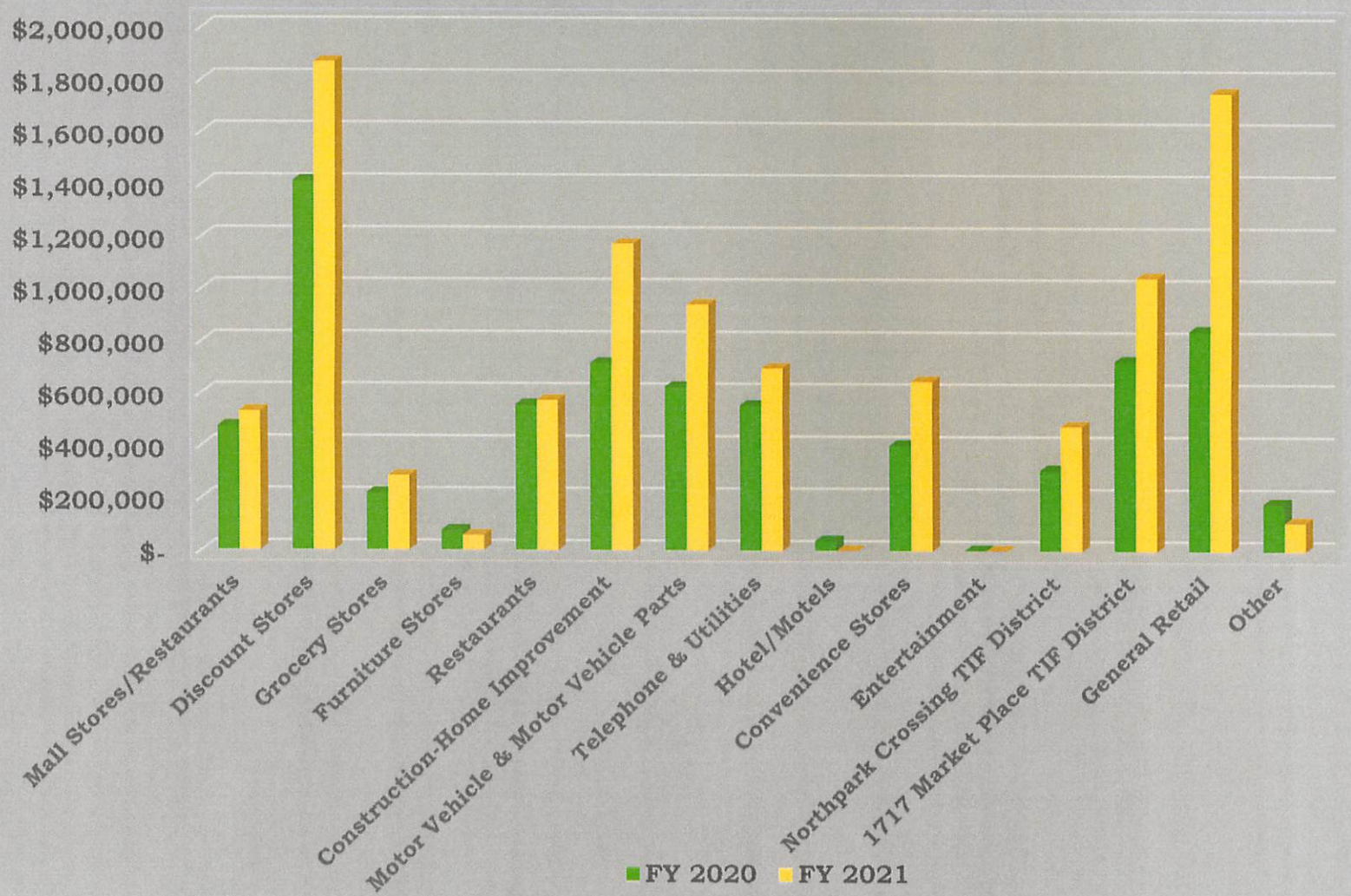
SALES TAX COMPARISON BY CATEGORY
TOP 100 SALES TAX PRODUCING BUSINESSES
FY 2014 thru FY 2021 (ANNUAL)

Code*	Category	FY 2014	FY 2015	FY 2016	FY 2017	FY 2018	% INCREASE/ (DECREASE) FY 2017 to FY 2018	FY 2019	% INCREASE/ (DECREASE) FY 2018 to FY 2019	FY 2020	% INCREASE/ (DECREASE) FY 2019 to FY 2020	FY 2021	% INCREASE/ (DECREASE) FY 2020 to FY 2021
1	Mall Stores/Restaurants	$ 1,697,655	$ 1,870,712	$ 1,798,472	$ 1,489,766	$ 1,695,579	13.8%	$ 1,521,078	-10.3%	$ 1,356,443	-10.8%	$ -	0.0%
2	Discount Stores	4,357,964	4,716,757	5,005,193	5,013,967	5,074,093	1.2%	5,258,407	3.6%	6,260,000	19.0%	-	0.0%
3	Grocery Stores	742,986	728,417	712,170	729,348	747,961	2.6%	836,740	11.9%	956,828	14.4%	-	0.0%
4	Furniture Stores	98,118	173,773	109,417	227,691	228,874	0.5%	232,391	1.5%	300,153	29.2%	-	0.0%
5	Restaurants	1,891,425	1,944,045	1,861,364	1,776,093	1,864,733	5.0%	1,757,915	-5.7%	2,024,093	15.1%	-	0.0%
6	Construction - Home Improvement & Mfg.	3,704,125	2,775,334	2,752,281	3,050,171	3,364,299	10.3%	3,396,359	1.0%	4,585,989	35.0%	-	0.0%
7	Motor Vehicle & Motor Vehicle Parts -Service	2,051,869	2,080,130	2,367,270	2,300,443	2,179,306	-5.3%	2,603,600	19.5%	3,191,377	22.6%	-	0.0%
8	Telephone & Utilities	2,357,221	2,393,996	2,272,811	2,138,648	2,570,317	20.2%	2,285,548	-11.1%	2,423,615	6.0%	-	0.0%
9	Hotel/Motels	372,918	299,946	452,856	332,886	422,004	26.8%	400,748	-5.0%	-	-100.0%	-	0.0%
10	Convenience Stores	1,271,495	1,373,032	1,584,262	1,532,925	1,702,294	11.0%	1,695,102	-0.4%	2,025,215	19.5%	-	0.0%
11	Entertainment	188,170	200,486	206,279	185,325	124,266	-32.9%	104,536	-15.9%	-	-100.0%	-	0.0%
12	Northpark Crossing TIF District	1,193,662	1,204,628	1,245,026	1,147,306	1,250,665	9.0%	1,291,132	3.2%	1,197,262	-7.3%	-	0.0%
13	1717 Market Place TIF District	3,013,095	2,965,826	3,046,629	2,958,783	2,985,988	0.9%	3,068,961	2.8%	3,350,222	9.2%	-	0.0%
14	General Retail	1,564,002	1,690,004	1,994,843	1,812,777	2,538,390	40.0%	3,141,040	23.7%	3,169,081	0.9%	-	0.0%
15	Other	586,181	659,200	560,014	598,443	832,823	39.2%	766,455	-8.0%	599,503	-21.8%	-	0.0%
		$ 25,090,887	$ 25,076,285	$ 25,968,888	$ 25,294,574	$ 27,581,592	9.0%	$ 28,360,012	2.8%	$ 31,439,782	10.9%	$ -	0.0%

*Store Code assigned by Finance.

Note: Annual total may not equal quarterly totals due to the variation in the top 100 filers for each time period.

2nd QUARTER (FEB-APRIL) SALES TAX COMPARISON BY CATEGORY (TOP 100 BUSINESSES)



YEAR-TO-DATE SALES TAX COMPARISON BY CATEGORY (TOP 100 BUSINESSES)

