JOPLIN CITY COUNCIL INFORMAL MEETING
MONDAY, AUGUST 16, 2021
5th FLOOR COUNCIL CHAMBERS
602 S. MAIN ST.
5:15 P.M.

AGENDA

SALES TAX UPDATE

Documents:

AUGUST 2021 SALES TAX REPORT.PDF
3RD QUARTER SALES TAX INFORMATION.PDF

CITY OF JOPLIN SOCIAL MEDIA POLICY

Documents:

COJ ADMINSTRATION SOCIAL MEDIA POLICY.PDF

Notice posted at 12:00 p.m. on this 12th day of August 2021(RSMo 610.020)

CITY OF JOPLIN, MISSOURI
GENERAL SALES TAX --1%
ACCOUNT # 001-0000-400-0301 (Tax Type Code 200)
HISTORICAL TAX RECEIPTS BY MONTH

	FY 2015	FY 2016	FY 2017	FY 2018	FY 2019	FY 2020	FY 2020 Y-T-D	FY 2021	FY 2021 Y-T-D	Monthly % Change from FY 2020	Y-T-D % Change from FY 2020	Actual % of FY 2021 Budget Remaining
November	912,723.95	934,589.55	839,215.94	864,840.99	1,018,673.84	1,090,430.38	1,090,430.38	1,075,827.30	1,075,827.30	-1.34%	-1.34%	92.75%
December	1,122,189.89	1,216,530.00	1,118,722.66	1,724,313.47	1,232,874.05	1,355,281.81	2,445,712.19	1,403,354.16	2,479,181.46	3.55%	1.37%	83.30%
January	1,326,512.10	1,195,169.85	1,321,895.16	1,012,860.10	1,450,849.53	1,353,568.92	3,799,281.11	1,358,290.69	3,837,472.15	0.35%	1.01%	74.15%
February	1,077,485.36	1,060,815.48	1,151,343.93	1,342,971.47	1,271,096.61	1,335,166.72	5,134,447.83	1,360,530.09	5,198,002.24	1.90%	1.24%	64.99%
March	1,176,019.47	1,456,353.54	1,154,430.33	1,345,240.66	1,361,552.45	1,322,254.82	6,456,702.65	1,433,507.48	6,631,509.72	8.41%	2.71%	55.34%
April	1,123,197.03	1,119,935.78	1,124,801.60	1,103,641.48	1,193,015.26	1,071,421.25	7,528,123.90	1,314,220.00	7,945,729.72	22.66%	5.55%	46.49%
May	928,537.53	900,700.48	959,679.01	1,073,466.90	1,122,187.32	1,092,586.90	8,620,710.80	1,291,986.62	9,237,716.34	18.25%	7.16%	37.78%
June	1,078,990.29	1,358,519.98	1,171,321.49	1,219,876.57	1,264,770.32	1,237,244.91	9,857,955.71	1,596,922.41	10,834,638.75	29.07%	9.91%	27.03%
July	1,337,757.13	1,251,525.44	1,412,542.99	1,470,035.68	1,279,316.91	1,292,888.47	11,150,844.18	1,640,598.95	12,475,237.70	26.89%	11.88%	15.98%
August	914,607.95	883,328.98	1,019,664.87	1,070,687.96	1,074,123.80	1,249,324.51	12,400,168.69	1,293,211.15	13,768,448.85	3.51%	11.03%	7.27%
September	1,318,326.06	1,387,397.85	1,245,175.34	1,302,353.26	1,433,627.20	1,442,892.53	13,843,061.22	-	-	0.00%	0.00%	0.00%
October	1,172,168.87	1,154,581.06	1,080,440.82	1,066,250.29	1,254,497.04	1,322,546.86	15,165,608.08	-	-	0.00%	0.00%	0.00%
YTD Totals	13,488,515.63	13,919,447.99	13,599,234.14	14,596,538.83	14,956,584.33	15,165,608.08	15,165,608.08	13,768,448.85	13,768,448.85	3.51%	11.03%	7.27%
Annual % Change		**3.19%**	**-2.30%**	**7.33%**	**2.47%**	**1.40%**						

Budgeted for FY 2021	$ 14,848,000
Y-T-D % Increase (Decrease) from FY 2020	11.03%
Actual % of FY 2021 Budget Remaining	7.27%
% of Time Elapsed	83.33%

NOTE: Taxes are collected by the Department of Revenue approximately 30 days following the month in which taxable sales occur. Collections are remitted to the City by the 10th of each month for the prior months reported sales. Effective January 1, 2000, the State of Missouri Department of Revenue increased the threshold for monthly filing requirement from $250 to $500 for state tax collected.

Sales tax figures include the TIF sales tax collections. 50% of the TIF sales tax collections have to be remitted by the City to the TIF developer after being received from the State.

Actual budgeted increase is calculated by using the prior year actual collections compared to the budgeted amount.

This information is reported on a cash basis, while the accounting records are reported on an accrual basis.

CITY OF JOPLIN, MISSOURI
GENERAL SALES TAX - 1% (LESS TIF AMOUNT)
ACCOUNT # 001-0000-400-0301
HISTORICAL TAX RECEIPTS BY MONTH

	FY 2015	FY 2016	FY 2017	FY 2018	FY 2019	FY 2020	FY 2020 Y-T-D	FY 2021	FY 2021 Y-T-D	Monthly % Change from FY 2020	Y-T-D % Change from FY 2020	Actual % of FY 2021 Budget Remaining
November	879,541.70	871,792.19	750,477.69	788,342.03	949,582.56	1,026,948.77	1,026,948.77	1,034,917.31	1,034,917.31	0.78%	0.78%	93.03%
December	1,078,034.99	1,180,007.09	1,067,419.97	1,679,548.83	1,164,040.04	1,286,993.43	2,313,942.20	1,368,071.96	2,402,989.27	6.30%	3.85%	83.82%
January	1,256,923.25	1,120,490.26	1,243,560.16	921,510.72	1,385,088.66	1,271,965.44	3,585,907.64	1,334,543.74	3,737,533.01	4.92%	4.23%	74.83%
February	1,005,177.05	997,427.85	1,086,635.80	1,253,970.89	1,198,490.74	1,222,056.35	4,807,963.99	1,300,812.59	5,038,345.60	6.44%	4.79%	66.07%
March	1,168,508.39	1,385,777.94	1,097,596.53	1,280,011.95	1,281,488.56	1,292,407.82	6,100,371.81	1,390,194.01	6,428,539.61	7.57%	5.38%	56.70%
April	1,008,909.08	1,018,571.91	1,045,066.35	1,013,886.57	1,128,168.80	1,046,164.10	7,146,535.91	1,283,423.33	7,711,962.94	22.68%	7.91%	48.06%
May	857,956.40	833,016.23	892,413.93	996,145.89	1,035,008.39	1,052,938.24	8,199,474.15	1,242,602.83	8,954,565.77	18.01%	9.21%	39.69%
June	1,043,838.22	1,311,230.14	1,114,516.04	1,185,697.95	1,197,198.97	1,201,147.72	9,400,621.87	1,546,224.60	10,500,790.37	28.73%	11.70%	29.28%
July	1,281,092.58	1,178,259.75	1,338,119.60	1,385,070.74	1,202,352.28	1,262,763.88	10,663,385.75	1,640,598.95	12,141,389.32	29.92%	13.86%	18.23%
August	851,948.00	824,806.77	943,689.78	1,004,915.36	987,086.85	1,215,344.78	11,878,730.53	-	-	0.00%	0.00%	0.00%
September	1,284,663.68	1,343,073.87	1,175,277.19	1,222,254.64	1,363,784.87	1,398,544.20	13,277,274.73	-	-	0.00%	0.00%	0.00%
October	1,109,747.03	1,091,845.70	994,811.00	1,013,005.42	1,179,740.03	1,291,139.21	14,568,413.94	-	-	0.00%	0.00%	0.00%
YTD Totals	12,826,340.37	13,156,299.70	12,749,584.04	13,744,360.99	14,072,030.75	14,568,413.94	14,568,413.94	12,141,389.32	12,141,389.32	29.92%	13.86%	18.23%

Budgeted for FY 2021	$ 14,848,000
Y-T-D % Increase (Decrease) from FY 2020	13.86%
Actual % of FY 2021 Budget Remaining	18.23%
% of Time Elapsed	75.00%

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Sales tax figures include the TIF sales tax collections. 50% of the TIF sales tax collections have to be remitted by the City to the TIF developer after being received from the State.

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CITY OF JOPLIN, MISSOURI
GENERAL SALES TAX (38%)*
ACCOUNT # 001-9003-500-9805
SALES TAX REMITTANCES PER MONTH

	FISCAL YEAR 2018				FISCAL YEAR 2019				FISCAL YEAR 2020			
	Paid to TIF Developer	Admin. Fee**	Monthly Remittance	FY 2018 Y-T-D	Paid to TIF Developer	Admin. Fee**	Monthly Remittance	FY 2019 Y-T-D	Paid to TIF Developer	Admin. Fee**	Monthly Remittance	FY 2020 Y-T-D
November	76,498.96	1,463.37	77,962.33	77,962.33	69,091.28	2,483.89	71,575.17	71,575.17	63,481.61	2,012.20	65,493.81	65,493.81
December	44,764.64	3,625.22	48,389.86	126,352.19	68,834.01	3,062.96	71,896.97	143,472.14	68,288.38	2,893.31	71,181.69	136,675.50
January	91,349.38	3,426.12	94,775.50	221,127.69	65,760.87	3,440.87	69,201.74	212,673.88	81,603.48	4,208.22	85,811.70	222,487.20
February	89,000.58	3,930.21	92,930.79	314,058.48	72,605.87	3,039.27	75,645.14	288,319.02	113,110.37	3,177.13	116,287.50	338,774.70
March	65,228.71	2,673.26	67,901.97	381,960.45	80,063.89	3,888.62	83,952.51	372,271.53	29,847.00	2,417.14	32,264.14	371,038.84
April	89,754.91	1,516.23	91,271.14	473,231.59	64,846.46	2,762.12	67,608.58	439,880.11	25,257.15	2,045.43	27,302.58	398,341.42
May	77,321.01	3,434.82	80,755.83	553,987.42	87,178.93	2,789.21	89,968.14	529,848.25	39,648.66	3,210.92	42,859.58	441,201.00
June	34,178.62	2,767.92	36,946.54	590,933.96	67,571.35	2,863.02	70,434.37	600,282.62	36,097.19	2,923.30	39,020.49	480,221.49
July	84,964.94	4,230.04	89,194.98	680,128.94	76,964.63	3,188.68	80,153.31	680,435.93	30,124.59	2,439.61	32,564.20	512,785.69
August	65,772.60	2,453.96	68,226.56	748,355.50	87,036.95	2,780.02	89,816.97	770,252.90	33,979.73	2,751.82	36,731.55	549,517.24
September	80,098.62	3,066.72	83,165.34	831,520.84	69,842.33	2,835.35	72,677.68	842,930.58	44,348.33	3,591.51	47,939.84	597,457.08
October	53,244.87	2,266.56	55,511.43	887,032.27	74,757.01	3,883.79	78,640.80	921,571.38	31,407.65	2,543.52	33,951.17	631,408.25
YTD Totals	**852,177.84**	**34,854.43**	**887,032.27**	**887,032.27**	**884,553.58**	**37,017.80**	**921,571.38**	**921,571.38**	**597,194.14**	**34,214.11**	**631,408.25**	**631,408.25**

	FISCAL YEAR 2021				FISCAL YEAR 2022				FISCAL YEAR 2023			
	Paid to TIF Developer	Admin. Fee**	Monthly Remittance	FY 2021 Y-T-D	Paid to TIF Developer	Admin. Fee**	Monthly Remittance	FY 2022 Y-T-D	Paid to TIF Developer	Admin. Fee**	Monthly Remittance	FY 2023 Y-T-D
November	40,909.99	3,313.06	44,223.05	44,223.05	-	-	-	-	-	-	-	-
December	35,282.20	2,857.30	38,139.50	82,362.55	-	-	-	-	-	-	-	-
January	23,746.95	1,710.93	25,457.88	107,820.43	-	-	-	-	-	-	-	-
February	59,717.50	4,836.16	64,553.66	172,374.09	-	-	-	-	-	-	-	-
March	43,313.47	3,507.70	46,821.17	219,195.26	-	-	-	-	-	-	-	-
April	30,796.67	2,494.05	33,290.72	252,485.98	-	-	-	-	-	-	-	-
May	49,383.79	3,999.30	53,383.09	305,869.07	-	-	-	-	-	-	-	-
June	50,697.81	4,105.72	54,803.53	360,672.60	-	-	-	-	-	-	-	-
July	-	-	-	360,672.60	-	-	-	-	-	-	-	-
August	-	-	-	-	-	-	-	-	-	-	-	-
September	-	-	-	-	-	-	-	-	-	-	-	-
October	-	-	-	-	-	-	-	-	-	-	-	-
YTD Totals	**333,848.38**	**26,824.22**	**360,672.60**	**360,672.60**	-	-	-	-	-	-	-	-

*Percentage changed from 47% to 38% beginning with the June 2007 payment to the TIF developers due to the additional General Sales Tax for Police & Fire.

**A 5% fee is held out of the payment to the TIF developer as an administrative expense. The 5% fee goes into the General Fund as a revenue to the City. Administration fee dropped to 3% November 2007 (FY 2008).

Note: Total collections are shown on the historical tax receipts report. The amounts above represent 50% of sales tax collections collected from the TIF districts. The above amounts have been remitted to the TIF developers and represent date paid to the developer and not the date collected from the state.

CITY OF JOPLIN, MISSOURI

GENERAL SALES TAX FOR POLICE & FIRE PENSION--1/2%*

ACCOUNT # 010-0000-400-0313 (Tax Type Code 202)

HISTORICAL TAX RECEIPTS BY MONTH

	FY 2020	FY 2020 Y-T-D	FY 2021	FY 2021 Y-T-D	Monthly % Change from FY 2020	Y-T-D % Change from FY 2020	Actual % of FY 2021 Budget Remaining
November	-	-	535,663.79	535,663.79	100.00%	100.00%	92.78%
December	-	-	703,796.64	1,239,460.43	100.00%	100.00%	83.30%
January	-	-	675,387.57	1,914,848.00	100.00%	100.00%	74.21%
February	-	-	677,662.13	2,592,510.13	100.00%	100.00%	65.08%
March	-	-	712,434.09	3,304,944.22	100.00%	100.00%	55.48%
April	-	-	651,616.53	3,956,560.75	100.00%	100.00%	46.71%
May	27,005.46	27,005.46	642,760.86	4,599,321.61	2280.11%	16931.08%	38.05%
June	409,843.94	436,849.40	798,423.11	5,397,744.72	94.81%	1135.61%	27.29%
July	609,949.85	1,046,799.25	817,504.98	6,215,249.70	34.03%	493.74%	16.28%
August	618,667.76	1,665,467.01	640,539.32	6,855,789.02	3.54%	311.64%	7.65%
September	708,995.63	2,374,462.64	-	-	0.00%	0.00%	0.00%
October	650,705.81	3,025,168.45	-	-	0.00%	0.00%	0.00%
YTD Totals	3,025,168.45	3,025,168.45	6,855,789.02	6,855,789.02	3.54%	311.64%	7.65%

*Tax passed by voters November 2019. Tax effective April 1, 2020.

Budgeted for FY 2021	$ 7,424,000
Y-T-D % Increase (Decrease) from FY 2020	311.64%
Actual % of FY 2021 Budget Remaining	7.65%
% of Time Elapsed	83.33%

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CITY OF JOPLIN, MISSOURI
GENERAL SALES TAX FOR POLICE & FIRE --1/2%*
ACCOUNT # 101-0000-400-0312 (Tax Type Code 201)
HISTORICAL TAX RECEIPTS BY MONTH

	FY 2015	FY 2016	FY 2017	FY 2018	FY 2019	FY 2020	FY 2020 Y-T-D	FY 2021	FY 2021 Y-T-D	Monthly % Change from FY 2020	Y-T-D % Change from FY 2020	Actual % of FY 2021 Budget Remaining
November	455,121.67	466,943.60	419,396.98	432,457.56	509,064.16	544,700.84	544,700.84	537,750.61	537,750.61	-1.28%	-1.28%	92.76%
December	560,746.84	607,934.54	558,969.95	861,997.66	615,680.31	677,338.25	1,222,039.09	701,509.00	1,239,259.61	3.57%	1.41%	83.31%
January	662,739.04	597,334.92	660,470.61	506,398.03	723,740.71	676,631.41	1,898,670.50	678,821.35	1,918,080.96	0.32%	1.02%	74.16%
February	537,711.48	529,615.23	575,344.14	670,561.05	633,762.08	667,542.37	2,566,212.87	680,236.65	2,598,317.61	1.90%	1.25%	65.00%
March	586,997.27	727,653.90	576,659.06	671,873.58	680,020.06	660,377.56	3,226,590.43	716,239.81	3,314,557.42	8.46%	2.73%	55.35%
April	561,441.13	559,500.77	561,297.01	551,626.62	595,796.46	534,740.95	3,761,331.38	657,053.60	3,971,611.02	22.87%	5.59%	46.50%
May	463,927.76	449,747.96	479,292.19	536,268.63	560,936.61	545,959.21	4,307,290.59	645,967.55	4,617,578.57	18.32%	7.20%	37.80%
June	539,025.41	678,926.95	584,970.84	608,968.16	631,632.40	618,450.70	4,925,741.29	798,139.28	5,415,717.85	29.05%	9.95%	27.05%
July	668,457.23	625,466.46	705,966.52	734,615.78	639,169.79	646,310.78	5,572,052.07	820,183.62	6,235,901.47	26.90%	11.91%	16.00%
August	457,047.33	441,492.42	509,068.22	534,861.93	536,592.93	624,237.41	6,196,289.48	645,647.41	6,881,548.88	3.43%	11.06%	7.31%
September	658,932.91	693,711.94	622,668.13	650,774.69	716,033.23	721,198.53	6,917,488.01	-	-	0.00%	0.00%	0.00%
October	585,907.48	577,039.15	540,029.95	532,915.48	627,014.08	660,951.69	7,578,439.70	-	-	0.00%	0.00%	0.00%
YTD Totals	6,738,055.55	6,955,367.84	6,794,133.60	7,293,319.17	7,469,442.82	7,578,439.70	7,578,439.70	6,881,548.88	6,881,548.88	3.43%	11.06%	7.31%

*Tax passed by voters November 2006. Tax effective April 1, 2007.

Budgeted for FY 2021	$ 7,424,000
Y-T-D % Increase (Decrease) from FY 2020	11.06%
Actual % of FY 2021 Budget Remaining	7.31%
% of Time Elapsed	83.33%

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CITY OF JOPLIN, MISSOURI
GENERAL POLICE & FIRE SALES TAX (19%)
ACCOUNT # 101-9003-500-9805
SALES TAX REMITTANCES PER MONTH

	FISCAL YEAR 2015		FISCAL YEAR 2016		FISCAL YEAR 2017		FISCAL YEAR 2018	
	Paid to TIF Developer	FY 2015 Y-T-D	Paid to TIF Developer	FY 2016 Y-T-D	Paid to TIF Developer	FY 2017 Y-T-D	Paid to TIF Developer	FY 2018 Y-T-D
November	15,119.09	15,119.09	30,930.04	30,930.04	43,706.90	43,706.90	37,678.59	37,678.59
December	20,657.22	35,776.31	17,988.89	48,918.93	25,268.49	68,975.39	22,048.25	59,726.84
January	32,272.01	68,048.32	36,782.48	85,701.41	38,582.91	107,558.30	44,992.98	104,719.82
February	33,687.16	101,735.48	31,220.78	116,922.19	31,871.17	139,429.47	43,836.10	148,555.92
March	3,699.49	105,434.96	34,761.11	151,683.30	27,992.77	167,422.24	32,127.58	180,683.50
April	56,291.08	161,726.04	49,925.49	201,608.79	39,272.59	206,694.83	44,207.64	224,891.14
May	34,763.84	196,489.88	33,337.02	234,945.81	33,130.56	239,825.39	38,083.48	262,974.62
June	17,313.70	213,803.58	23,408.47	258,354.28	27,978.80	267,804.19	16,834.24	279,808.86
July	27,909.40	241,712.98	36,086.09	294,440.37	36,656.30	304,460.49	41,848.40	321,657.26
August	30,862.36	272,575.34	28,824.37	323,264.74	37,420.57	341,881.06	32,395.46	354,052.72
September	16,579.98	289,155.32	21,831.21	345,095.95	34,427.45	376,308.51	39,451.56	393,504.28
October	30,745.09	319,900.41	30,899.50	375,995.45	42,175.88	418,484.39	26,225.09	419,729.37
YTD Totals	**319,900.41**	**319,900.41**	**375,995.45**	**375,995.45**	**418,484.39**	**418,484.39**	**419,729.37**	**419,729.37**

	FISCAL YEAR 2019		FISCAL YEAR 2020		FISCAL YEAR 2021		FISCAL YEAR 2022	
	Paid to TIF Developer	FY 2019 Y-T-D	Paid to TIF Developer	FY 2020 Y-T-D	Paid to TIF Developer	FY 2021 Y-T-D	Paid to TIF Developer	FY 2022 Y-T-D
November	34,030.03	34,030.03	31,267.06	31,267.06	20,149.70	20,149.70	-	-
December	33,903.32	67,933.35	33,634.58	64,901.64	17,377.80	37,527.50	-	-
January	32,389.68	100,323.03	40,192.76	105,094.40	11,696.26	49,223.76	-	-
February	35,761.10	136,084.13	55,711.08	160,805.48	29,413.10	78,636.86	-	-
March	39,434.45	175,518.58	14,700.76	175,506.24	21,333.50	99,970.36	-	-
April	31,939.30	207,457.88	12,440.09	187,946.33	15,168.51	115,138.87	-	-
May	42,938.87	250,396.75	19,528.44	207,474.77	24,323.36	139,462.23	-	-
June	33,281.41	283,678.16	17,779.21	225,253.98	24,970.56	164,432.79	-	-
July	37,907.95	321,586.11	14,837.48	240,091.46	-	164,432.79	-	-
August	42,868.95	364,455.06	16,736.29	256,827.75	-	-	-	-
September	34,399.95	398,855.01	21,843.21	278,670.96	-	-	-	-
October	36,820.61	435,675.62	15,469.44	294,140.40	-	-	-	-
YTD Totals	**435,675.62**	**435,675.62**	**294,140.40**	**294,140.40**	**164,432.79**	**164,432.79**	**-**	**-**

Note: Total collections are shown on the historical tax receipts report. The amounts above represent 50% of sales tax collections collected from the TIF districts. The above amounts have been remitted to the TIF developers and represent date paid to the developer and not the date collected from the state.

CITY OF JOPLIN, MISSOURI

PARKS & STORMWATER SALES TAX --1/4%

ACCOUNT # 130-0000-400-0306 & 0307 (Tax Type Code 260)

HISTORICAL TAX RECEIPTS BY MONTH

	FY 2015	FY 2016	FY 2017	FY 2018	FY 2019	FY 2020	FY 2020 Y-T-D	FY 2021	FY 2021 Y-T-D	Monthly % Change from FY 2020	Y-T-D % Change from FY 2020	Actual % of FY 2021 Budget Remaining
November	227,560.56	233,471.54	209,698.54	216,228.57	254,532.30	272,356.57	272,356.57	268,875.08	268,875.08	-1.28%	-1.28%	92.76%
December	280,373.67	303,967.11	279,488.01	430,998.32	307,839.68	338,668.97	611,025.54	350,754.38	619,629.46	3.57%	1.41%	83.31%
January	331,371.32	298,657.08	330,235.20	253,198.71	361,870.28	338,316.02	949,341.56	339,410.59	959,040.05	0.32%	1.02%	74.16%
February	268,999.27	264,811.14	287,671.99	335,278.24	316,881.33	333,770.51	1,283,112.07	340,120.33	1,299,160.38	1.90%	1.25%	65.00%
March	293,538.03	363,932.37	288,370.96	335,936.56	340,010.00	330,188.70	1,613,300.77	358,119.99	1,657,280.37	8.46%	2.73%	55.35%
April	280,760.68	279,818.93	280,654.85	275,813.16	297,897.88	267,370.11	1,880,670.88	328,526.69	1,985,807.06	22.87%	5.59%	46.50%
May	231,967.63	225,069.39	239,646.19	268,151.07	280,467.68	272,979.04	2,153,649.92	322,983.47	2,308,790.53	18.32%	7.20%	37.80%
June	269,513.22	339,463.51	292,485.92	304,484.24	315,816.05	309,224.94	2,462,874.86	399,069.59	2,707,860.12	29.05%	9.95%	27.05%
July	334,239.01	312,732.95	352,983.02	367,307.66	319,584.71	323,155.02	2,786,029.88	410,092.07	3,117,952.19	26.90%	11.91%	16.00%
August	228,525.05	220,746.38	254,534.57	267,431.08	268,296.43	312,118.45	3,098,148.33	322,823.53	3,440,775.72	3.43%	11.06%	7.31%
September	329,465.93	346,784.49	311,334.42	325,388.58	358,016.60	360,598.73	3,458,747.06	-	-	0.00%	0.00%	0.00%
October	292,953.86	288,519.48	270,014.78	266,464.39	313,506.79	330,475.56	3,789,222.62	-	-	0.00%	0.00%	0.00%
YTD Totals	3,369,268.23	3,477,974.37	3,397,118.45	3,646,680.58	3,734,719.73	3,789,222.62	3,789,222.62	3,440,775.72	3,440,775.72	3.43%	11.06%	7.31%

Budgeted for FY 2021	$ 3,712,000
Y-T-D % Increase (Decrease) from FY 2020	11.06%
Actual % of FY 2021 Budget Remaining	7.31%
% of Time Elapsed	83.33%

NOTE: Taxes are collected by the Department of Revenue approximately 30 days following the month in which taxable sales occur. Collections are remitted to the City by the 10th of each month for the prior months reported sales. Effective January 1, 2000, the State of Missouri Department of Revenue increased the threshold for monthly filing requirement from $250 to $500 for state tax collected.

Sales tax figures include the TIF sales tax collections. 50% of the TIF sales tax collections have to be remitted by the City to the TIF developer after being received from the State.

Actual budgeted increase is calculated by using the prior year actual collections compared to the budgeted amount.

This information is reported on a cash basis, while the accounting records are reported on an accrual basis.

CITY OF JOPLIN, MISSOURI
PARKS & STORMWATER SALES TAX (10%)*
ACCOUNT # 130-9003-530-9805 & 130-9003-560-9805
SALES TAX REMITTANCES PER MONTH

	FISCAL YEAR 2014		FISCAL YEAR 2015		FISCAL YEAR 2016		FISCAL YEAR 2017	
	Paid to TIF Developers	FY 2014 Y-T-D	Paid to TIF Developers	FY 2015 Y-T-D	Paid to TIF Developers	FY 2016 Y-T-D	Paid to TIF Developers	FY 2017 Y-T-D
November	9,927.08	9,927.08	8,037.79	8,037.79	16,443.41	16,443.41	23,235.99	23,235.99
December	10,430.65	20,357.74	10,982.04	19,019.83	9,563.48	26,006.88	13,433.54	36,669.53
January	9,318.34	29,676.08	17,156.84	36,176.67	19,554.75	45,561.63	20,511.91	57,181.44
February	11,247.06	40,923.14	17,909.18	54,085.85	16,597.97	62,159.60	16,943.74	74,125.18
March	10,752.16	51,675.30	1,966.77	56,052.61	18,480.12	80,639.72	14,881.85	89,007.03
April	18,486.28	70,161.58	29,926.15	85,978.76	26,541.99	107,181.71	20,878.57	109,885.60
May	11,275.62	81,437.19	18,481.57	104,460.33	17,723.03	124,904.74	17,613.27	127,498.87
June	14,533.93	95,971.12	9,204.52	113,664.85	12,444.69	137,349.44	14,874.43	142,373.30
July	19,191.90	115,163.02	14,837.53	128,502.39	19,184.52	156,533.96	19,487.67	161,860.97
August	18,374.72	133,537.74	16,407.43	144,909.81	15,323.96	171,857.92	19,893.97	181,754.94
September	11,501.27	145,039.01	8,814.45	153,724.26	11,606.17	183,464.09	18,302.74	200,057.68
October	19,225.36	164,264.38	16,345.07	170,069.34	16,427.17	199,891.26	22,422.05	222,479.73
YTD Totals	**164,264.38**	**164,264.38**	**170,069.34**	**170,069.34**	**199,891.26**	**199,891.26**	**222,479.73**	**222,479.73**

	FISCAL YEAR 2018		FISCAL YEAR 2019		FISCAL YEAR 2020		FISCAL YEAR 2021	
	Paid to TIF Developers	FY 2018 Y-T-D	Paid to TIF Developers	FY 2019 Y-T-D	Paid to TIF Developers	FY 2020 Y-T-D	Paid to TIF Developers	FY 2021 Y-T-D
November	20,031.15	20,031.15	18,091.46	18,091.46	16,622.58	16,622.58	10,712.23	10,712.23
December	11,721.56	31,752.71	18,024.09	36,115.55	17,881.22	34,503.80	9,238.60	19,950.83
January	23,919.71	55,672.42	17,219.40	53,334.95	21,367.76	55,871.56	6,218.11	26,168.94
February	23,304.68	78,977.10	19,011.75	72,346.70	29,617.80	85,489.36	15,636.95	41,805.89
March	17,080.05	96,057.15	20,964.62	93,311.32	7,815.40	93,304.76	11,341.58	53,147.47
April	23,502.20	119,559.35	16,979.96	110,291.28	6,613.55	99,918.31	8,064.07	61,211.54
May	20,246.40	139,805.75	22,827.68	133,118.96	10,381.95	110,300.26	12,931.08	74,142.62
June	8,949.63	148,755.38	17,693.47	150,812.43	9,452.00	119,752.26	13,275.15	87,417.77
July	22,247.96	171,003.34	20,153.08	170,965.51	7,888.08	127,640.34	-	87,417.77
August	17,222.47	188,225.81	22,790.51	193,756.02	8,897.55	136,537.89	-	-
September	20,973.72	209,199.53	18,288.12	212,044.14	11,612.55	148,150.44	-	-
October	13,942.10	223,141.63	19,575.02	231,619.16	8,224.05	156,374.49	-	-
YTD Totals	**223,141.63**	**223,141.63**	**231,619.16**	**231,619.16**	**156,374.49**	**156,374.49**	**87,417.77**	**87,417.77**

*Percentage changed from 11.8% to10% beginning with the June 2007 payment to the TIF developers due to the additional General Sales Tax for Police & Fire.

Note: Total collections are shown on the historical tax receipts report. The amounts above represent 50% of sales tax collections collected from the TIF districts. The above amounts have been remitted to the TIF developers and represent date paid to the developer and not the date collected from the state.

CITY OF JOPLIN, MISSOURI
TRANSPORTATION SALES TAX --1/2%
ACCOUNT # 140-0000-400-0302 (Tax Type Code 215)
HISTORICAL TAX RECEIPTS BY MONTH

	FY 2015	FY 2016	FY 2017	FY 2018	FY 2019	FY 2020	FY 2020 Y-T-D	FY 2021	FY 2021 Y-T-D	Monthly % Change from FY 2020	Y-T-D % Change from FY 2020	Actual % of FY 2021 Budget Remaining
November	456,361.74	467,295.26	419,608.03	432,420.42	509,336.78	545,214.59	545,214.59	537,913.56	537,913.56	-1.34%	-1.34%	92.75%
December	561,094.71	608,264.73	559,361.53	862,156.43	616,437.35	677,641.12	1,222,855.71	701,677.42	1,239,590.98	3.55%	1.37%	83.30%
January	663,255.77	597,584.62	660,948.18	506,429.50	725,424.74	676,784.92	1,899,640.63	679,145.12	1,918,736.10	0.35%	1.01%	74.15%
February	538,742.21	530,407.54	575,671.75	671,486.26	635,548.13	667,583.59	2,567,224.22	680,265.13	2,599,001.23	1.90%	1.24%	64.99%
March	588,009.42	728,176.62	577,215.04	672,620.42	680,776.00	661,127.22	3,228,351.44	716,754.43	3,315,755.66	8.41%	2.71%	55.34%
April	561,598.44	559,968.21	562,401.48	551,820.80	596,506.99	535,710.72	3,764,062.16	657,109.71	3,972,865.37	22.66%	5.55%	46.49%
May	464,269.10	450,350.34	479,839.38	536,733.66	561,093.96	546,293.73	4,310,355.89	645,993.43	4,618,858.80	18.25%	7.16%	37.78%
June	539,494.96	679,260.03	585,660.61	609,938.18	632,385.22	618,622.76	4,928,978.65	798,460.76	5,417,319.56	29.07%	9.91%	27.03%
July	668,878.26	625,762.54	706,272.20	735,017.79	639,659.01	646,444.54	5,575,423.19	820,298.96	6,237,618.52	26.89%	11.88%	15.98%
August	457,304.37	441,664.10	509,832.27	535,343.84	537,061.77	624,662.11	6,200,085.30	646,605.79	6,884,224.31	3.51%	11.03%	7.27%
September	659,162.96	693,698.76	622,587.77	651,176.48	716,813.63	721,446.39	6,921,531.69	-	-	0.00%	0.00%	0.00%
October	586,084.16	577,290.80	540,220.47	533,127.91	627,248.75	661,273.59	7,582,805.28	-	-	0.00%	0.00%	0.00%
YTD Totals	6,744,256.10	6,959,723.55	6,799,618.71	7,298,271.69	7,478,292.33	7,582,805.28	7,582,805.28	6,884,224.31	6,884,224.31	3.51%	11.03%	7.27%

Budgeted for FY 2021	$ 7,424,000
Y-T-D % Increase (Decrease) from FY 2020	11.03%
Actual % of FY 2021 Budget Remaining	7.27%
% of Time Elapsed	83.33%

NOTE: Taxes are collected by the Department of Revenue approximately 30 days following the month in which taxable sales occur. Collections are remitted to the City by the 10th of each month for the prior months reported sales. Effective January 1, 2000, the State of Missouri Department of Revenue increased the threshold for monthly filing requirement from $250 to $500 for state tax collected.

Sales tax figures include the TIF sales tax collections. 50% of the TIF sales tax collections have to be remitted by the City to the TIF developer after being received from the State.

Actual budgeted increase is calculated by using the prior year actual collections compared to the budgeted amount.

This information is reported on a cash basis, while the accounting records are reported on an accrual basis.

CITY OF JOPLIN, MISSOURI
TRANSPORTATION SALES TAX (19%)*
ACCOUNT # 140-9003-530-9805
SALES TAX REMITTANCES PER MONTH

	FISCAL YEAR 2014		FISCAL YEAR 2015		FISCAL YEAR 2016		FISCAL YEAR 2017	
	Paid to TIF Developer	FY 2014 Y-T-D	Paid to TIF Developer	FY 2015 Y-T-D	Paid to TIF Developer	FY 2016 Y-T-D	Paid to TIF Developer	FY 2017 Y-T-D
November	18,861.46	18,861.46	15,271.81	15,271.81	31,242.47	31,242.47	44,148.38	44,148.38
December	19,818.24	38,679.70	20,865.87	36,137.68	18,170.60	49,413.07	25,523.72	69,672.10
January	17,704.85	56,384.55	32,598.00	68,735.67	37,154.02	86,567.10	38,972.64	108,644.74
February	21,369.42	77,753.97	34,027.44	102,763.11	31,536.14	118,103.23	32,193.10	140,837.84
March	20,429.10	98,183.07	3,736.86	106,499.97	35,112.23	153,215.47	28,275.52	169,113.36
April	35,123.93	133,307.00	56,859.68	163,359.65	50,429.78	203,645.25	39,669.28	208,782.64
May	21,423.67	154,730.67	35,114.99	198,474.64	33,673.76	237,319.01	33,465.21	242,247.85
June	27,614.46	182,345.13	17,488.59	215,963.23	23,644.92	260,963.93	28,261.42	270,509.27
July	36,464.60	218,809.73	28,191.31	244,154.54	36,450.59	297,414.52	37,026.56	307,535.83
August	34,911.98	253,721.71	31,174.11	275,328.65	29,115.53	326,530.05	37,798.55	345,334.38
September	21,852.42	275,574.13	16,747.46	292,076.10	22,051.73	348,581.78	34,775.20	380,109.58
October	36,528.19	312,102.31	31,055.64	323,131.75	31,211.62	379,793.40	42,601.90	422,711.48
YTD Totals	**312,102.31**	**312,102.31**	**323,131.75**	**323,131.75**	**379,793.40**	**379,793.40**	**422,711.48**	**422,711.48**

	FISCAL YEAR 2018		FISCAL YEAR 2019		FISCAL YEAR 2020		FISCAL YEAR 2021	
	Paid to TIF Developer	FY 2018 Y-T-D	Paid to TIF Developer	FY 2019 Y-T-D	Paid to TIF Developer	FY 2020 Y-T-D	Paid to TIF Developer	FY 2021 Y-T-D
November	38,059.18	38,059.18	34,373.77	34,373.77	31,582.89	31,582.89	20,353.23	20,353.23
December	22,270.96	60,330.14	34,245.78	68,619.55	33,974.32	65,557.21	17,553.33	37,906.56
January	45,447.45	105,777.59	32,716.85	101,336.40	40,598.75	106,155.96	11,814.41	49,720.97
February	44,278.89	150,056.48	36,122.32	137,458.72	56,273.82	162,429.78	29,710.20	79,431.17
March	32,452.10	182,508.58	39,832.78	177,291.50	14,849.26	177,279.04	21,548.99	100,980.16
April	44,654.18	227,162.76	32,261.92	209,553.42	12,565.75	189,844.79	15,321.73	116,301.89
May	38,468.17	265,630.93	43,372.60	252,926.02	19,725.70	209,570.49	24,569.05	140,870.94
June	17,004.29	282,635.22	33,617.59	286,543.61	17,958.80	227,529.29	25,222.79	166,093.73
July	42,271.11	324,906.33	38,290.86	324,834.47	14,987.36	242,516.65	-	166,093.73
August	32,722.69	357,629.02	43,301.97	368,136.44	16,905.34	259,421.99	-	-
September	39,850.06	397,479.08	34,747.43	402,883.87	22,063.85	281,485.84	-	-
October	26,489.99	423,969.07	37,192.54	440,076.41	15,625.70	297,111.54	-	-
YTD Totals	**423,969.07**	**423,969.07**	**440,076.41**	**440,076.41**	**297,111.54**	**297,111.54**	**166,093.73**	**166,093.73**

*Percentage changed from 23.5% to 19% beginning with the June 2007 payment to the TIF developers due to the additional General Sales Tax for Police & Fire.

Note: Total collections are shown on the historical tax receipts report. The amounts above represent 50% of sales tax collections collected from the TIF districts. The above amounts have been remitted to the TIF developers and represent date paid to the developer and not the date collected from the state.

CITY OF JOPLIN, MISSOURI
CAPITAL IMPROVEMENT SALES TAX --3/8%
ACCOUNT # 145-0000-400-0308 (Tax Type Code 210)
HISTORICAL TAX RECEIPTS BY MONTH

	FY 2015	FY 2016	FY 2017	FY 2018	FY 2019	FY 2020	FY 2020 Y-T-D	FY 2021	FY 2021 Y-T-D	Monthly % Change from FY 2020	Y-T-D % Change from FY 2020	Actual % of FY 2021 Budget Remaining
November	341,341.54	350,207.62	314,547.92	324,343.25	381,798.45	408,534.06	408,534.06	403,312.57	403,312.57	-1.28%	-1.28%	92.76%
December	420,560.40	455,950.84	419,231.64	646,497.65	461,760.49	508,003.66	916,537.72	526,131.61	929,444.18	3.57%	1.41%	83.31%
January	497,056.68	447,932.63	495,352.86	379,798.62	542,805.76	507,473.32	1,424,011.04	509,116.02	1,438,560.20	0.32%	1.02%	74.16%
February	403,284.22	397,216.97	431,508.37	502,917.97	475,321.60	500,656.25	1,924,667.29	510,180.01	1,948,740.21	1.90%	1.25%	65.00%
March	440,283.27	545,884.09	432,533.68	503,904.91	510,014.83	495,283.25	2,419,950.54	537,179.60	2,485,919.81	8.46%	2.73%	55.35%
April	421,135.42	419,727.53	420,982.14	413,719.82	446,847.84	401,055.54	2,821,006.08	492,790.62	2,978,710.43	22.87%	5.59%	46.50%
May	347,951.11	337,601.52	359,469.01	402,200.92	420,701.61	409,469.18	3,230,475.26	484,475.40	3,463,185.83	18.32%	7.20%	37.80%
June	404,270.04	509,194.97	438,728.50	456,726.03	473,724.29	463,837.55	3,694,312.81	598,604.66	4,061,790.49	29.05%	9.95%	27.05%
July	501,358.79	469,099.83	529,474.97	550,961.84	479,377.25	484,732.73	4,179,045.54	615,137.76	4,676,928.25	26.90%	11.91%	16.00%
August	342,787.82	331,119.62	381,801.78	401,146.37	402,444.81	468,178.34	4,647,223.88	484,234.79	5,161,163.04	3.43%	11.06%	7.31%
September	494,199.42	520,270.00	467,001.42	488,080.89	537,025.17	540,898.55	5,188,122.43	-	-	0.00%	0.00%	0.00%
October	439,430.59	432,779.49	405,022.38	399,702.28	470,260.48	495,713.98	5,683,836.41	-	-	0.00%	0.00%	0.00%
YTD Totals	5,053,659.30	5,216,985.11	5,095,654.67	5,470,000.55	5,602,082.58	5,683,836.41	5,683,836.41	5,161,163.04	5,161,163.04	3.43%	11.06%	7.31%

Budgeted for FY 2021	$ 5,568,000
Y-T-D % Increase (Decrease) from FY 2020	11.06%
Actual % of FY 2021 Budget Remaining	7.31%
% of Time Elapsed	83.33%

NOTE: Taxes are collected by the Department of Revenue approximately 30 days following the month in which taxable sales occur. Collections are remitted to the City by the 10th of each month for the prior months reported sales. Effective January 1, 2000, the State of Missouri Department of Revenue increased the threshold for monthly filing requirement from $250 to $500 for state tax collected.

Sales tax figures include the TIF sales tax collections. 50% of the TIF sales tax collections have to be remitted by the City to the TIF developer after being received from the State.

Actual budgeted increase is calculated by using the prior year actual collections compared to the budgeted amount.

This information is reported on a cash basis, while the accounting records are reported on an accrual basis.

CITY OF JOPLIN, MISSOURI
CAPITAL IMPROVEMENT SALES TAX (14%)*
ACCOUNT # 145-9003-520-9805
SALES TAX REMITTANCES PER MONTH

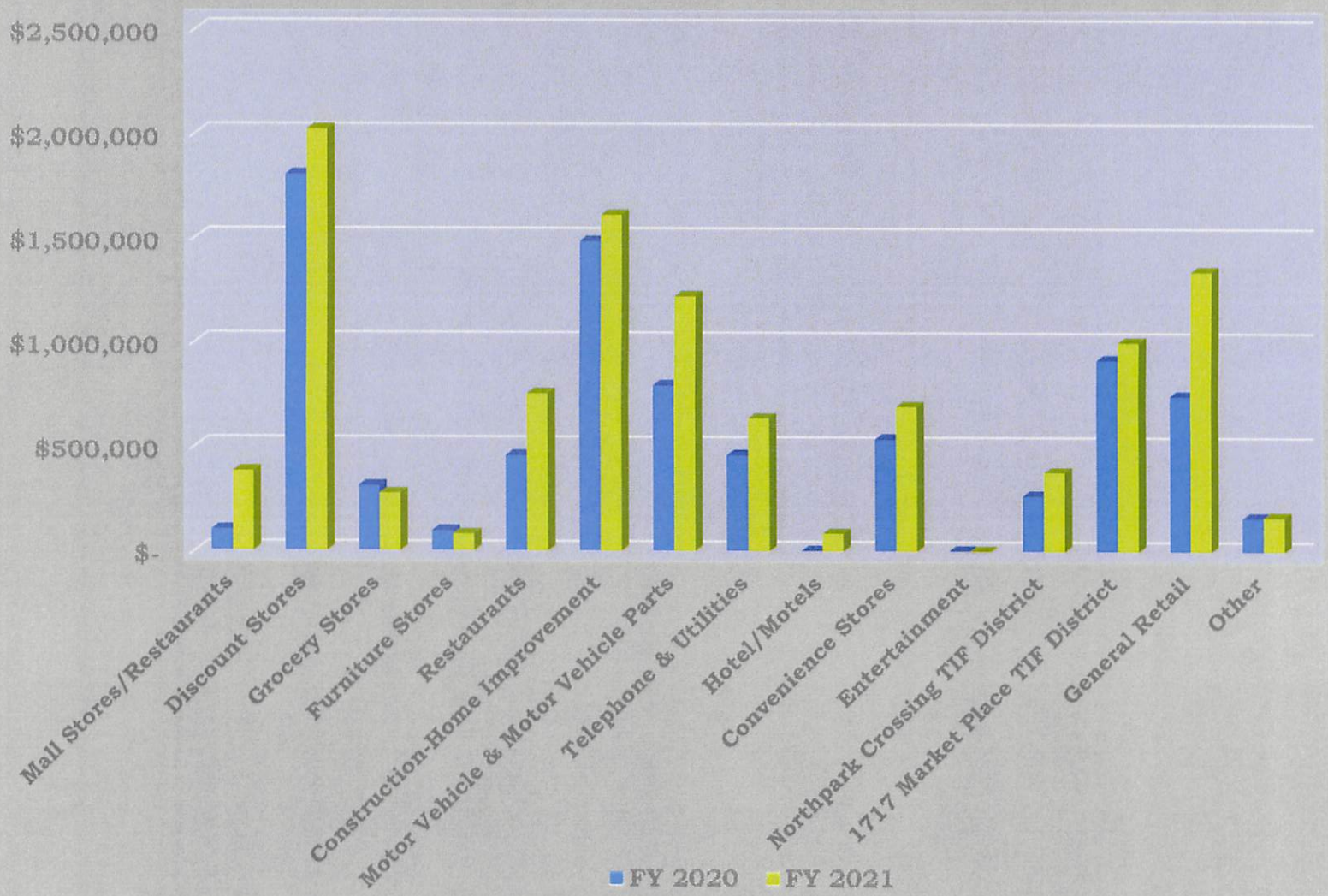
	FISCAL YEAR 2014		FISCAL YEAR 2015		FISCAL YEAR 2016		FISCAL YEAR 2017	
	Paid to TIF Developers	FY 2014 Y-T-D	Paid to TIF Developers	FY 2015 Y-T-D	Paid to TIF Developers	FY 2016 Y-T-D	Paid to TIF Developers	FY 2017 Y-T-D
November	13,897.92	13,897.92	11,252.91	11,252.91	23,020.77	23,020.77	32,530.39	32,530.39
December	14,602.92	28,500.83	15,374.85	26,627.76	13,388.87	36,409.63	18,806.95	51,337.34
January	13,045.68	41,546.51	24,019.58	50,647.34	27,376.65	63,786.28	28,716.68	80,054.02
February	15,745.89	57,292.40	25,072.85	75,720.19	23,237.16	87,023.44	23,721.23	103,775.25
March	15,053.02	72,345.42	2,753.47	78,473.66	25,872.17	112,895.61	20,834.59	124,609.84
April	25,880.79	98,226.21	41,896.60	120,370.26	37,158.79	150,054.40	29,230.00	153,839.84
May	15,785.86	114,012.07	25,874.20	146,244.47	24,812.24	174,866.64	24,658.58	178,498.42
June	20,347.50	134,359.57	12,886.33	159,130.80	17,422.57	192,289.21	20,824.20	199,322.62
July	26,868.65	161,228.22	20,772.55	179,903.34	26,858.33	219,147.54	27,282.73	226,605.35
August	25,724.61	186,952.84	22,970.40	202,873.74	21,453.55	240,601.09	27,851.56	254,456.91
September	16,101.78	203,054.62	12,340.23	215,213.97	16,248.64	256,849.73	25,623.83	280,080.74
October	26,915.51	229,970.13	22,883.10	238,097.07	22,998.04	279,847.77	31,390.87	311,471.61
YTD Totals	**229,970.13**	**229,970.13**	**238,097.07**	**238,097.07**	**279,847.77**	**279,847.77**	**311,471.61**	**311,471.61**

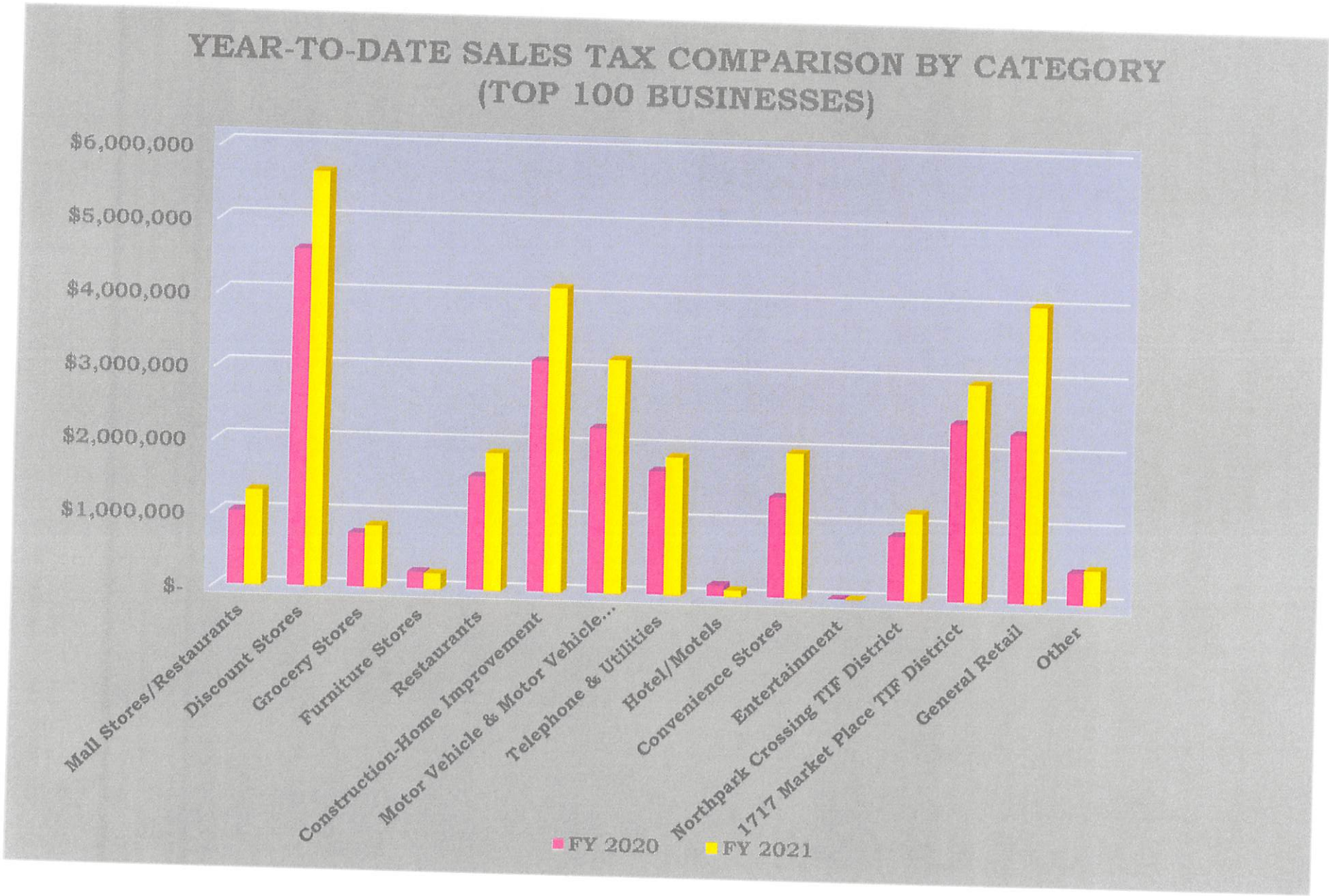
	FISCAL YEAR 2018		FISCAL YEAR 2019		FISCAL YEAR 2020		FISCAL YEAR 2021	
	Paid to TIF Developers	FY 2018 Y-T-D	Paid to TIF Developers	FY 2019 Y-T-D	Paid to TIF Developers	FY 2020 Y-T-D	Paid to TIF Developers	FY 2021 Y-T-D
November	28,043.61	28,043.61	25,328.04	25,328.04	23,271.61	23,271.61	14,997.12	14,997.12
December	16,410.18	44,453.79	25,233.73	50,561.77	25,033.71	48,305.32	12,934.04	27,931.16
January	33,487.60	77,941.39	24,107.15	74,668.92	29,914.87	78,220.19	8,705.35	36,636.51
February	32,626.55	110,567.94	26,616.45	101,285.37	41,464.92	119,685.11	21,891.73	58,528.24
March	23,912.07	134,480.01	29,350.47	130,635.84	10,941.56	130,626.67	15,878.21	74,406.45
April	32,903.08	167,383.09	23,771.94	154,407.78	9,258.97	139,885.64	11,289.69	85,696.14
May	28,344.96	195,728.05	31,958.76	186,366.54	14,534.73	154,420.37	18,103.51	103,799.65
June	12,529.48	208,257.53	24,770.85	211,137.39	13,232.80	167,653.17	18,585.21	122,384.86
July	31,147.14	239,404.67	28,214.32	239,351.71	11,043.31	178,696.48	-	122,384.86
August	24,111.45	263,516.12	31,906.71	271,258.42	12,456.57	191,153.05	-	-
September	29,363.20	292,879.32	25,603.37	296,861.79	16,257.57	207,410.62	-	-
October	19,518.94	312,398.26	27,405.03	324,266.82	11,513.67	218,924.29	-	-
YTD Totals	**312,398.26**	**312,398.26**	**324,266.82**	**324,266.82**	**218,924.29**	**218,924.29**	**122,384.86**	**122,384.86**

*Percentage changed from 17.7% to14% beginning with the June 2007 payment to the TIF developers due to the additional General Sales Tax for Police & Fire.

Note: Total collections are shown on the historical tax receipts report. The amounts above represent 50% of sales tax collections collected from the TIF districts. The above amounts have been remitted to the TIF developers and represent date paid to the developer and not the date collected from the state.

3RD QUARTER (MAY-JULY) SALES TAX COMPARISON BY CATEGORY (TOP 100 BUSINESSES)




YEAR-TO-DATE SALES TAX COMPARISON BY CATEGORY
(TOP 100 BUSINESSES)
$6,000,000
$5,000,000
$4,000,000
$3,000,000
$2,000,000
$1,000,000
$-
Mall Stores/Restaurants
Discount Stores
Grocery Stores
Furniture Stores
Restaurants
Construction-Home Improvement
Motor Vehicle & Motor Vehicle...
Telephone & Utilities
Hotel/Motels
Convenience Stores
Entertainment
Northpark Crossing TIF District
1717 Market Place TIF District
General Retail
Other
FY 2020
FY 2021

SALES TAX COMPARISON BY CATEGORY
TOP 100 SALES TAX PRODUCING BUSINESSES
FY 2020 and FY 2021 (QUARTERLY)

Code*	Category	1st Quarter (Nov - Jan) FY 2020	1st Quarter (Nov - Jan) FY 2021	% INCREASE/ (DECREASE) 1st Qtr FY 2020 to 1st Qtr FY 2021	2nd Quarter (Feb - April) FY 2020	2nd Quarter (Feb - April) FY 2021	% INCREASE/ (DECREASE) 2nd Qtr FY 2020 to 2nd Qtr FY 2021	3rd Quarter (May - July) FY 2020	3rd Quarter (May - July) FY 2021	% INCREASE/ (DECREASE) 3rd Qtr FY 2020 to 3rd Qtr FY 2021	4th Quarter (Aug - Oct) FY 2020	4th Quarter (Aug - Oct) FY 2021	% INCREASE/ (DECREASE) 4th Qtr FY 2020 to 4th Qtr FY 2021
1	Mall Stores/Restaurants	$ 432,428	$ 379,596	-12.2%	$ 472,222	$ 529,750	12.2%	$ 100,096	$ 381,071	280.7%	$ 370,286	$ -	0.0%
2	Discount Stores	1,370,785	1,752,324	27.8%	1,410,492	1,867,204	32.4%	1,801,316	2,018,134	12.0%	1,677,407	-	0.0%
3	Grocery Stores	208,839	279,135	33.7%	216,249	283,722	31.2%	309,099	273,123	-11.6%	239,480	-	0.0%
4	Furniture Stores	57,457	70,926	23.4%	73,487	56,363	-23.3%	94,012	80,041	-14.9%	84,672	-	0.0%
5	Restaurants	534,411	543,924	1.8%	554,806	572,944	3.3%	455,351	751,435	65.0%	594,635	-	0.0%
6	Construction - Home Improvement & Mfg.	943,856	1,349,809	43.0%	714,088	1,171,766	64.1%	1,479,859	1,608,586	8.7%	1,508,769	-	0.0%
7	Motor Vehicle & Motor Vehicle Parts -Service	830,295	1,018,364	22.7%	623,505	940,763	50.9%	789,911	1,218,143	54.2%	1,020,169	-	0.0%
8	Telephone & Utilities	670,481	543,009	-19.0%	552,571	695,805	25.9%	457,579	634,175	38.6%	724,554	-	0.0%
9	Hotel/Motels	113,515	-	-100.0%	35,804	-	-100.0%	-	83,653	100.0%	-	-	0.0%
10	Convenience Stores	434,499	631,638	45.4%	401,153	646,387	61.1%	534,095	690,454	29.3%	634,536	-	0.0%
11	Entertainment	-	-	0.0%	-	-	0.0%	-	-	0.0%	-	-	0.0%
12	Northpark Crossing TIF District	304,912	332,072	8.9%	306,902	475,405	54.9%	262,873	376,912	43.4%	315,289	-	0.0%
13	1717 Market Place TIF District	787,045	920,389	16.9%	724,062	1,043,234	44.1%	911,902	998,608	9.5%	918,259	-	0.0%
14	General Retail	713,538	942,411	32.1%	840,340	1,751,159	108.4%	740,737	1,338,367	80.7%	879,005	-	0.0%
15	Other	99,782	204,110	104.6%	179,608	108,751	-39.5%	158,791	162,394	2.3%	231,757	-	0.0%
		$ 7,501,843	$ 8,967,705	19.5%	$ 7,105,288	$ 10,143,252	42.8%	$ 8,095,621	$ 10,615,096	31.1%	$ 9,198,816	$ -	0.0%

SALES TAX COMPARISON BY CATEGORY
TOP 100 SALES TAX PRODUCING BUSINESSES
FY 2014 thru FY 2021 (ANNUAL)

Code*	Category	FY 2014	FY 2015	FY 2016	FY 2017	FY 2018	% INCREASE/ (DECREASE) FY 2017 to FY 2018	FY 2019	% INCREASE/ (DECREASE) FY 2018 to FY 2019	FY 2020	% INCREASE/ (DECREASE) FY 2019 to FY 2020	FY 2021	% INCREASE/ (DECREASE) FY 2020 to FY 2021
1	Mall Stores/Restaurants	$ 1,697,655	$ 1,870,712	$ 1,798,472	$ 1,489,766	$ 1,695,579	13.8%	$ 1,521,078	-10.3%	$ 1,356,443	-10.8%	$ -	0.0%
2	Discount Stores	4,357,964	4,716,757	5,005,193	5,013,967	5,074,093	1.2%	5,258,407	3.6%	6,260,000	19.0%	-	0.0%
3	Grocery Stores	742,986	728,417	712,170	729,348	747,961	2.6%	836,740	11.9%	956,828	14.4%	-	0.0%
4	Furniture Stores	98,118	173,773	109,417	227,691	228,874	0.5%	232,391	1.5%	300,153	29.2%	-	0.0%
5	Restaurants	1,891,425	1,944,045	1,861,364	1,776,093	1,864,733	5.0%	1,757,915	-5.7%	2,024,093	15.1%	-	0.0%
6	Construction - Home Improvement & Mfg.	3,704,125	2,775,334	2,752,281	3,050,171	3,364,299	10.3%	3,396,359	1.0%	4,585,989	35.0%	-	0.0%
7	Motor Vehicle & Motor Vehicle Parts -Service	2,051,869	2,080,130	2,367,270	2,300,443	2,179,306	-5.3%	2,603,600	19.5%	3,191,377	22.6%	-	0.0%
8	Telephone & Utilities	2,357,221	2,393,996	2,272,811	2,138,648	2,570,317	20.2%	2,285,548	-11.1%	2,423,615	6.0%	-	0.0%
9	Hotel/Motels	372,918	299,946	452,856	332,886	422,004	26.8%	400,748	-5.0%	-	-100.0%	-	0.0%
10	Convenience Stores	1,271,495	1,373,032	1,584,262	1,532,925	1,702,294	11.0%	1,695,102	-0.4%	2,025,215	19.5%	-	0.0%
11	Entertainment	188,170	200,486	206,279	185,325	124,266	-32.9%	104,536	-15.9%	-	-100.0%	-	0.0%
12	Northpark Crossing TIF District	1,193,662	1,204,628	1,245,026	1,147,306	1,250,665	9.0%	1,291,132	3.2%	1,197,262	-7.3%	-	0.0%
13	1717 Market Place TIF District	3,013,095	2,965,826	3,046,629	2,958,783	2,985,988	0.9%	3,068,961	2.8%	3,350,222	9.2%	-	0.0%
14	General Retail	1,564,002	1,690,004	1,994,843	1,812,777	2,538,390	40.0%	3,141,040	23.7%	3,169,081	0.9%	-	0.0%
15	Other	586,181	659,200	560,014	598,443	832,823	39.2%	766,455	-8.0%	599,503	-21.8%	-	0.0%
		$ 25,090,887	$ 25,076,285	$ 25,968,888	$ 25,294,574	$ 27,581,592	9.0%	$ 28,360,012	2.8%	$ 31,439,782	10.9%	$ -	0.0%

***Store Code assigned by Finance.**

Note: Annual total may not equal quarterly totals due to the variation in the top 100 filers for each time period.

City of Joplin Social Media Policy

Social Media Policy Goal

The City of Joplin's goal for the use of social media is to educate, engage, and increase the public's knowledge, trust, involvement of the City's services. The City promotes the value and importance of ongoing goals and initiatives among governing officials, civic leaders, and citizens of Joplin by providing virtual content to the community. Social media usage supports the City's vision and represents the organization in a positive and professional manner to develop strong public confidence.

Social Media Policy Purpose

This policy sets forth guidelines for the establishment and use by the city of Joplin of its Social Media sites and public outreach tools (Facebook, YouTube, Twitter, Website, Electronic Sign, E-mail Blast, Instagram, and any future approved media – hereinafter collectively "Social Media") as a means of conveying City-related information to its residents, employees and visitors. The City of Joplin has an overriding interest and expectation in deciding what is "spoken" on behalf of the City on its Social Media sites and what information is distributed through its public outreach tools. The purpose of this Social Media and Public Outreach policy is to establish enforceable rules for the use of Social Media by City officers and employees when engaged in City business. These guidelines are necessary to ensure that communications made on behalf of the City are properly authorized and in correct form; that communications from the municipality by means of social media which can be viewed by the public are appropriate and pertinent; that all communications from the municipality is related to the posted municipal information; and that the sender is clearly and fully informed that a message received by means of Social Media is not a substitute for required reporting procedures.

Social Media Policy Scope

This policy shall apply to all authorized Municipal agencies and departments permitted by the City of Joplin to post on social media sites.

Section 1: Definitions

- **Approved City Social Networking Site –** Approved City social networking site refers to social networks that the Public Information Office (PIO) and Information Technology (IT) Department have assessed and approved for use by City departments.
- **Post –** An administrator submitted message/blog in the form of, but may not be limited to, text, videos, photographs, graphics, links (hyperlinks), documents, computer applications, etc.

- **Comment –** A user submitted response to an administrator post.
- **Social Media Coordinator** – A designated administrator in each department possessing a Social Media page and who is responsible for planning, implementing and monitoring content.

Section 2: Authenticity Establishment

City department social media sites shall be created and maintained with identifiable characteristics of an official City site that distinguishes them from non-professional or personal uses.

2.1 Site Content

Departments are responsible for establishing and maintaining content posted to their social media sites.

A. Social Media Coordinators shall review site activity on a regular basis for exploitation or misuse.

B. Content posted on authorized City social media sites may be considered public records subject to disclosure under the Missouri Open Records law (RSMo Chapter 610).

C. Following forms of content posted by external and authorized users may be subject to removal if they contain:

a. Profane language or content;

b. Content that promotes, fosters or perpetuates discrimination of protected classes;

c. Sexual harassment content;

d. Solicitations of commerce or advertisements including promotion or endorsement;

e. Promotion or endorsement of political issues, groups or individuals;

f. Conduct or encouragement of illegal activity;

g. Information that may tend to compromise the safety or security of the public or public systems;

h. Content intended to defame any person, group or organization;

i. Content that violates a legal ownership interest of any other party, such as trademark or copyright infringement;

j. Making or publishing of false, vicious or malicious statements concerning any employee, the City or its operations;

k. Violent or threatening content;

l. Disclosure of confidential, sensitive or proprietary information;

D. Unacceptable content and repeat individual violators shall be removed. See Section 3 concerning content management and deletion.

Section 3: Administration and Management of Social Media Platforms

3.1 Administration of City of Joplin Social Media Sites

A. The Public Information Office will maintain a list of social media platforms that are approved for use by City departments and staff.
B. All new social media tools proposed for City use will be approved by the Public Information Office and Information Technology.
C. Departments wishing to create and use a social media account for City business must submit a request to, and receive approval from, the Public Information Office and Information Technology.
D. A department will have only one account on each of the social networks, unless otherwise approved by the Public Information Office and Information Technology.
E. Each page relative toe City of Joplin content and ran by a City administrator shall publicly indicate that the City reserves the right to restrict or remove any content that is deemed in violation of this policy or any applicable law.
F. Departments will inform the Public Information Officer of any account or administrative changes to existing department social media sites, including termination of an account.

3.2 Administration of Department Social Media Sites

A. As is the case for City websites, departmental staff will be responsible for the content and upkeep of any social media sites their department may get approval to create. Department directors must designate an employee/s to administrator its social media account/s and submit the employee's name and extension to the Public Information Office.
B. City employees serving as social media managers will be provided with, and must adhere to, the City's social media use policy, the City's standards for each social network he/she will be managing.
C. All City of Joplin social media sites shall comply with all appropriate City of Joplin policies and standards listed in the Employee Handbook, including but not limited to:

a. Email policy
b. Internet Use Policy
c. Employee Social Media Policy
d. Social Media Guidelines for City of Joplin employees

3.3 Corrections – Removing Content or Comments

A. Removing content or comments if it is determined that content previously posted by a City social media manager should be removed, consult with your Department Director or Public Information Officer. If a decision is made to remove previously posted content, it is strongly recommended to explain to constituents why you are removing the content.
B. City social media managers may not remove comment postings simply because they may be critical of the City or City officials. If user content is positive or negative and in context to the conversation, then the content should be allowed to remain, regardless of whether it is favorable or unfavorable to the City. If the content is

offensive, denigrating and/or completely out of context, then the content should be rejected and removed according to the City's official comment policy for that specific social platform.

a. Under the terms of offensive content, offensive posts will first be hidden by content administrators. It is recommended that the administrator provide a response to creator of the post to explain why their respective comment was hidden.

b. If offensive content is submitted repeatedly to a City of Joplin post or page, that post is subject to removal and may result in a possible ban of the persons commenting or posting the content.

C. In the event that a City administrator questions the policy violation of a post, that administrator shall consult with the greater social media administration team prior to the removal of content. If a decision is not met within the internal group, the content in questions will be submitted for legal review.

This social media policy may be revised at any time.

Revised August 11, 2021