JOPLIN CITY COUNCIL INFORMAL MEETING
MONDAY, OCTOBER 18, 2021
5th FLOOR COUNCIL CHAMBERS
602 S. MAIN ST.
5:15 P.M.

AGENDA

SALES TAX UPDATE

Documents:

4TH QUARTER 2021 SALES TAX REPORT.PDF
OCTOBER 2021 SALES TAX REPORT.PDF

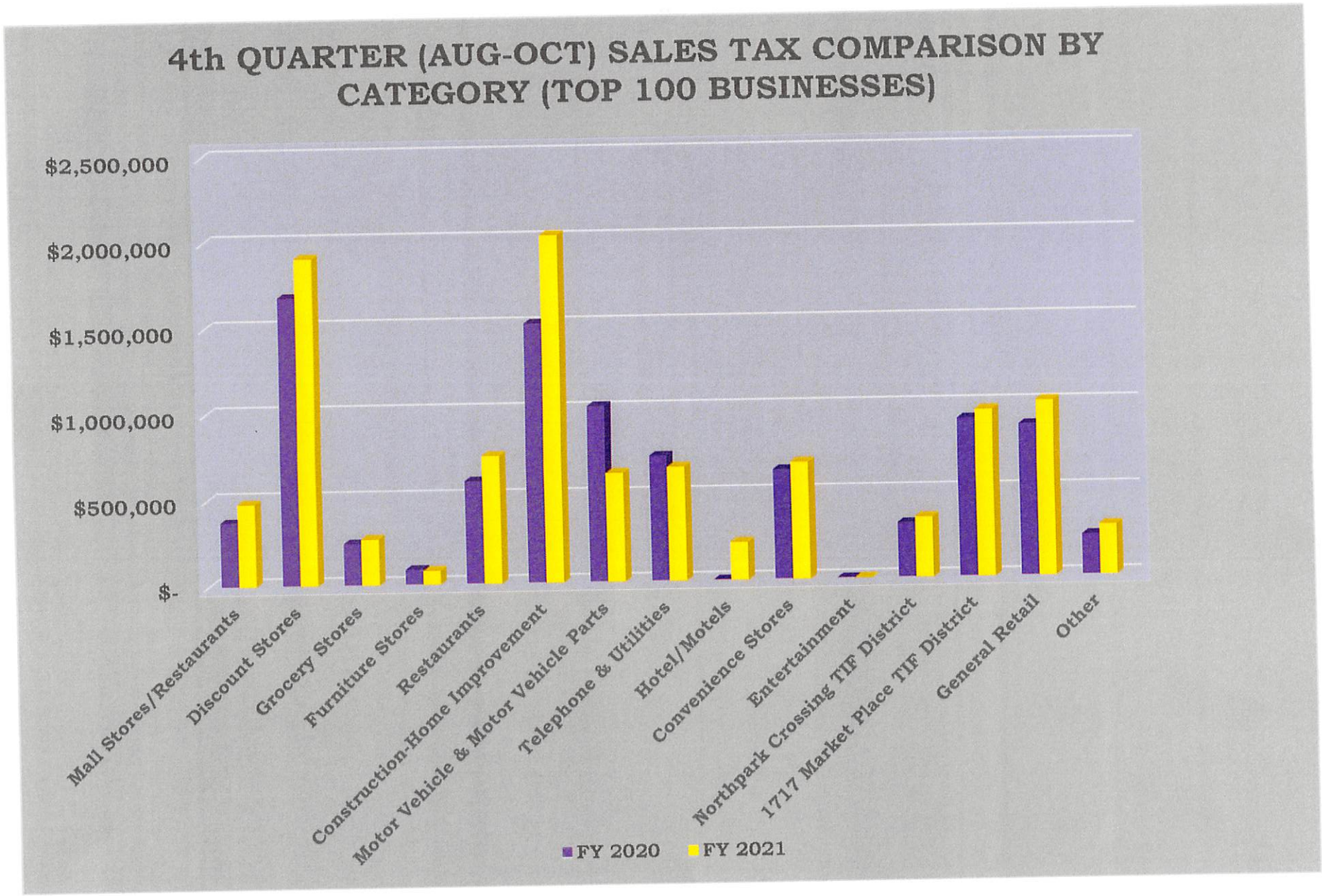
INTERNATIONAL VISITORS UPDATE/CVB

Documents:

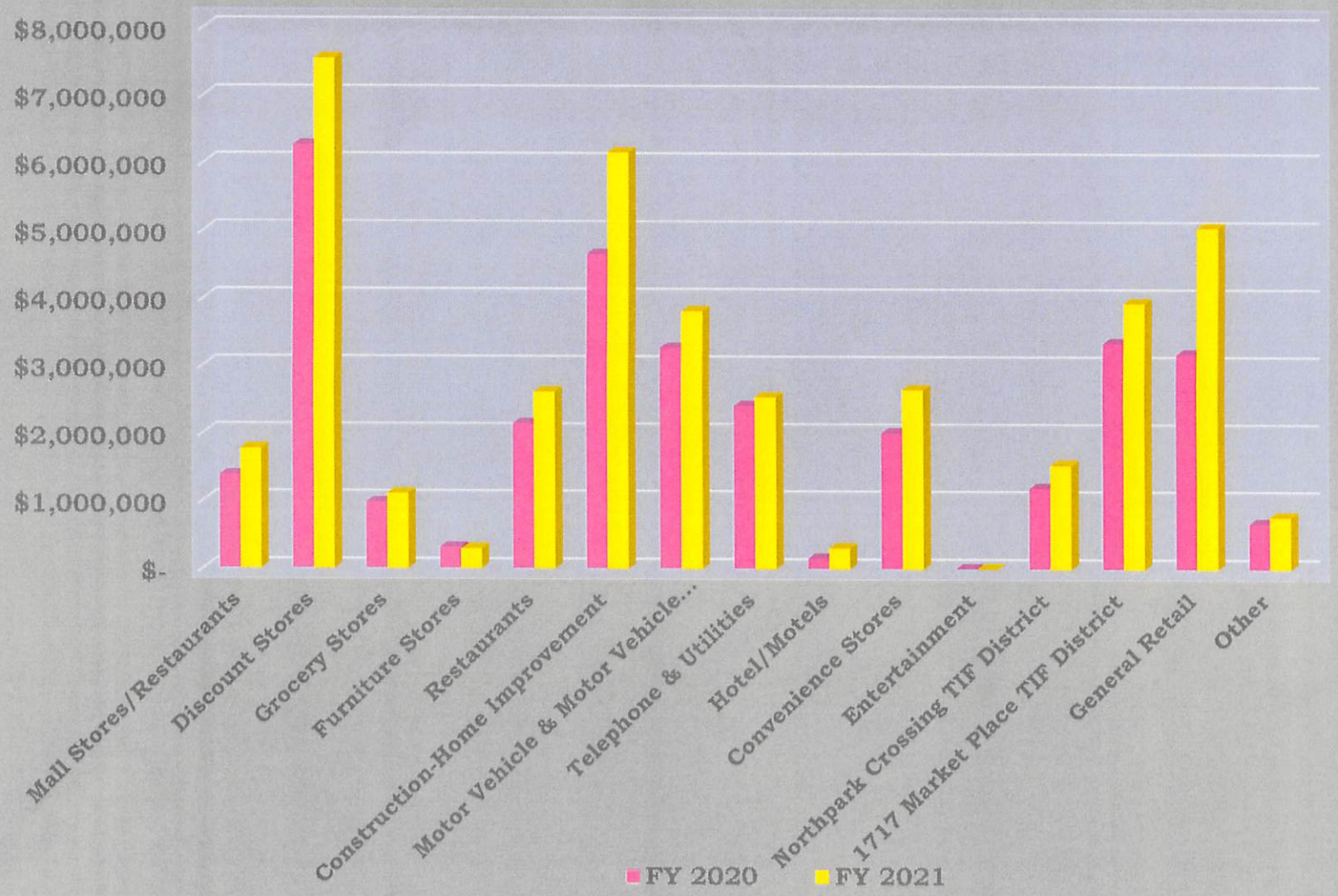
VISA 2020 INTERNATIONAL VISITORS AND SPENDING--JOPLIN.PDF
VISA 2020 INTERNATIONAL VISITORS AND SPENDING--TOP 100.PDF

BOARDS & COMMISSIONS APPOINTMENTS

Notice posted at 12:00 p.m. on this 14th day of October 2021(RSMo 610.020)


4th QUARTER (AUG-OCT) SALES TAX COMPARISON BY CATEGORY (TOP 100 BUSINESSES)
$2,500,000
$2,000,000
$1,500,000
$1,000,000
$500,000
$-
Mall Stores/Restaurants
Discount Stores
Grocery Stores
Furniture Stores
Restaurants
Construction-Home Improvement
Motor Vehicle & Motor Vehicle Parts
Telephone & Utilities
Hotel/Motels
Convenience Stores
Entertainment
Northpark Crossing TIF District
1717 Market Place TIF District
General Retail
Other
FY 2020
FY 2021

YEAR-TO-DATE SALES TAX COMPARISON BY CATEGORY (TOP 100 BUSINESSES)



SALES TAX COMPARISON BY CATEGORY
TOP 100 SALES TAX PRODUCING BUSINESSES
FY 2020 and FY 2021 (QUARTERLY)

Code*	Category	1st Quarter (Nov - Jan) FY 2020	1st Quarter (Nov - Jan) FY 2021	% INCREASE/ (DECREASE) 1st Qtr FY 2020 to 1st Qtr FY 2021	2nd Quarter (Feb - April) FY 2020	2nd Quarter (Feb - April) FY 2021	% INCREASE/ (DECREASE) 2nd Qtr FY 2020 to 2nd Qtr FY 2021	3rd Quarter (May - July) FY 2020	3rd Quarter (May - July) FY 2021	% INCREASE/ (DECREASE) 3rd Qtr FY 2020 to 3rd Qtr FY 2021	4th Quarter (Aug - Oct) FY 2020	4th Quarter (Aug - Oct) FY 2021	% INCREASE/ (DECREASE) 4th Qtr FY 2020 to 4th Qtr FY 2021
1	Mall Stores/Restaurants	$ 432,428	$ 379,596	-12.2%	$ 472,222	$ 529,750	12.2%	$ 100,096	$ 381,071	280.7%	$ 370,286	$ 475,167	28.3%
2	Discount Stores	1,370,785	1,752,324	27.8%	1,410,492	1,867,204	32.4%	1,801,316	2,018,134	12.0%	1,677,407	1,902,393	13.4%
3	Grocery Stores	208,839	279,135	33.7%	216,249	283,722	31.2%	309,099	273,123	-11.6%	239,480	262,855	9.8%
4	Furniture Stores	57,457	70,926	23.4%	73,487	56,363	-23.3%	94,012	80,041	-14.9%	84,672	77,213	-8.8%
5	Restaurants	534,411	543,924	1.8%	554,806	572,944	3.3%	455,351	751,435	65.0%	594,635	737,446	24.0%
6	Construction - Home Improvement & Mfg.	943,856	1,349,809	43.0%	714,088	1,171,766	64.1%	1,479,859	1,608,586	8.7%	1,508,769	2,020,916	33.9%
7	Motor Vehicle & Motor Vehicle Parts -Service	830,295	1,018,364	22.7%	623,505	940,763	50.9%	789,911	1,218,143	54.2%	1,020,169	628,731	-38.4%
8	Telephone & Utilities	670,481	543,009	-19.0%	552,571	695,805	25.9%	457,579	634,175	38.6%	724,554	658,616	-9.1%
9	Hotel/Motels	113,515	-	-100.0%	35,804	-	-100.0%	-	83,653	100.0%	-	214,647	100.0%
10	Convenience Stores	434,499	631,638	45.4%	401,153	646,387	61.1%	534,095	690,454	29.3%	634,536	674,717	6.3%
11	Entertainment	-	-	0.0%	-	-	0.0%	-	-	0.0%	-	-	0.0%
12	Northpark Crossing TIF District	304,912	332,072	8.9%	306,902	475,405	54.9%	262,873	376,912	43.4%	315,289	345,408	9.6%
13	1717 Market Place TIF District	787,045	920,389	16.9%	724,062	1,043,234	44.1%	911,902	998,608	9.5%	918,259	966,160	5.2%
14	General Retail	713,538	942,411	32.1%	840,340	1,751,159	108.4%	740,737	1,338,367	80.7%	879,005	1,015,255	15.5%
15	Other	99,782	204,110	104.6%	179,608	108,751	-39.5%	158,791	162,394	2.3%	231,757	287,124	23.9%
		$ 7,501,843	$ 8,967,705	19.5%	$ 7,105,288	$ 10,143,252	42.8%	$ 8,095,621	$ 10,615,096	31.1%	$ 9,198,816	$ 10,266,648	11.6%

SALES TAX COMPARISON BY CATEGORY
TOP 100 SALES TAX PRODUCING BUSINESSES
FY 2014 thru FY 2021 (ANNUAL)

Code*	Category	FY 2014	FY 2015	FY 2016	FY 2017	FY 2018	% INCREASE/ (DECREASE) FY 2017 to FY 2018	FY 2019	% INCREASE/ (DECREASE) FY 2018 to FY 2019	FY 2020	% INCREASE/ (DECREASE) FY 2019 to FY 2020	FY 2021	% INCREASE/ (DECREASE) FY 2020 to FY 2021
1	Mall Stores/Restaurants	$ 1,697,655	$ 1,870,712	$ 1,798,472	$ 1,489,766	$ 1,695,579	13.8%	$ 1,521,078	-10.3%	$ 1,356,443	-10.8%	$ 1,679,244	23.8%
2	Discount Stores	4,357,964	4,716,757	5,005,193	5,013,967	5,074,093	1.2%	5,258,407	3.6%	6,260,000	19.0%	7,549,312	20.6%
3	Grocery Stores	742,986	728,417	712,170	729,348	747,961	2.6%	836,740	11.9%	956,828	14.4%	1,098,834	14.8%
4	Furniture Stores	98,118	173,773	109,417	227,691	228,874	0.5%	232,391	1.5%	300,153	29.2%	245,272	-18.3%
5	Restaurants	1,891,425	1,944,045	1,861,364	1,776,093	1,864,733	5.0%	1,757,915	-5.7%	2,024,093	15.1%	2,623,529	29.6%
6	Construction - Home Improvement & Mfg.	3,704,125	2,775,334	2,752,281	3,050,171	3,364,299	10.3%	3,396,359	1.0%	4,585,989	35.0%	6,063,307	32.2%
7	Motor Vehicle & Motor Vehicle Parts -Service	2,051,869	2,080,130	2,367,270	2,300,443	2,179,306	-5.3%	2,603,600	19.5%	3,191,377	22.6%	3,741,064	17.2%
8	Telephone & Utilities	2,357,221	2,393,996	2,272,811	2,138,648	2,570,317	20.2%	2,285,548	-11.1%	2,423,615	6.0%	2,448,803	1.0%
9	Hotel/Motels	372,918	299,946	452,856	332,886	422,004	26.8%	400,748	-5.0%	-	-100.0%	208,564	100.0%
10	Convenience Stores	1,271,495	1,373,032	1,584,262	1,532,925	1,702,294	11.0%	1,695,102	-0.4%	2,025,215	19.5%	2,611,701	29.0%
11	Entertainment	188,170	200,486	206,279	185,325	124,266	-32.9%	104,536	-15.9%	-	-100.0%	-	0.0%
12	Northpark Crossing TIF District	1,193,662	1,204,628	1,245,026	1,147,306	1,250,665	9.0%	1,291,132	3.2%	1,197,262	-7.3%	1,557,220	30.1%
13	1717 Market Place TIF District	3,013,095	2,965,826	3,046,629	2,958,783	2,985,988	0.9%	3,068,961	2.8%	3,350,222	9.2%	3,928,391	17.3%
14	General Retail	1,564,002	1,690,004	1,994,843	1,812,777	2,538,390	40.0%	3,141,040	23.7%	3,169,081	0.9%	5,087,996	60.6%
15	Other	586,181	659,200	560,014	598,443	832,823	39.2%	766,455	-8.0%	599,503	-21.8%	601,572	0.3%
		$ 25,090,887	$ 25,076,285	$ 25,968,888	$ 25,294,574	$ 27,581,592	9.0%	$ 28,360,012	2.8%	$ 31,439,782	10.9%	$ 39,444,810	25.5%

*Store Code assigned by Finance.

Note: Annual total may not equal quarterly totals due to the variation in the top 100 filers for each time period.

CITY OF JOPLIN, MISSOURI
GENERAL SALES TAX --1%
ACCOUNT # 001-0000-400-0301 (Tax Type Code 200)
HISTORICAL TAX RECEIPTS BY MONTH

	FY 2015	FY 2016	FY 2017	FY 2018	FY 2019	FY 2020	FY 2020 Y-T-D	FY 2021	FY 2021 Y-T-D	Monthly % Change from FY 2020	Y-T-D % Change from FY 2020	Actual % of FY 2021 Budget Remaining
November	912,723.95	934,589.55	839,215.94	864,840.99	1,018,673.84	1,090,430.38	1,090,430.38	1,075,827.30	1,075,827.30	-1.34%	-1.34%	92.75%
December	1,122,189.89	1,216,530.00	1,118,722.66	1,724,313.47	1,232,874.05	1,355,281.81	2,445,712.19	1,403,354.16	2,479,181.46	3.55%	1.37%	83.30%
January	1,326,512.10	1,195,169.85	1,321,895.16	1,012,860.10	1,450,849.53	1,353,568.92	3,799,281.11	1,358,290.69	3,837,472.15	0.35%	1.01%	74.15%
February	1,077,485.36	1,060,815.48	1,151,343.93	1,342,971.47	1,271,096.61	1,335,166.72	5,134,447.83	1,360,530.09	5,198,002.24	1.90%	1.24%	64.99%
March	1,176,019.47	1,456,353.54	1,154,430.33	1,345,240.66	1,361,552.45	1,322,254.82	6,456,702.65	1,433,507.48	6,631,509.72	8.41%	2.71%	55.34%
April	1,123,197.03	1,119,935.78	1,124,801.60	1,103,641.48	1,193,015.26	1,071,421.25	7,528,123.90	1,314,220.00	7,945,729.72	22.66%	5.55%	46.49%
May	928,537.53	900,700.48	959,679.01	1,073,466.90	1,122,187.32	1,092,586.90	8,620,710.80	1,291,986.62	9,237,716.34	18.25%	7.16%	37.78%
June	1,078,990.29	1,358,519.98	1,171,321.49	1,219,876.57	1,264,770.32	1,237,244.91	9,857,955.71	1,596,922.41	10,834,638.75	29.07%	9.91%	27.03%
July	1,337,757.13	1,251,525.44	1,412,542.99	1,470,035.68	1,279,316.91	1,292,888.47	11,150,844.18	1,640,598.95	12,475,237.70	26.89%	11.88%	15.98%
August	914,607.95	883,328.98	1,019,664.87	1,070,687.96	1,074,123.80	1,249,324.51	12,400,168.69	1,293,211.15	13,768,448.85	3.51%	11.03%	7.27%
September	1,318,326.06	1,387,397.85	1,245,175.34	1,302,353.26	1,433,627.20	1,442,892.53	13,843,061.22	1,930,630.77	15,699,079.62	33.80%	13.41%	-5.73%
October	1,172,168.87	1,154,581.06	1,080,440.82	1,066,250.29	1,254,497.04	1,322,546.86	15,165,608.08	1,360,047.71	17,059,127.33	2.84%	12.49%	-14.89%
YTD Totals	13,488,515.63	13,919,447.99	13,599,234.14	14,596,538.83	14,956,584.33	15,165,608.08	15,165,608.08	17,059,127.33	17,059,127.33	2.84%	12.49%	-14.89%
Annual % Change		**3.19%**	**-2.30%**	**7.33%**	**2.47%**	**1.40%**						

Budgeted for FY 2021	$ 14,848,000
Y-T-D % Increase (Decrease) from FY 2020	12.49%
Actual % of FY 2021 Budget Remaining	-14.89%
% of Time Elapsed	100.00%

NOTE: Taxes are collected by the Department of Revenue approximately 30 days following the month in which taxable sales occur. Collections are remitted to the City by the 10th of each month for the prior months reported sales. Effective January 1, 2000, the State of Missouri Department of Revenue increased the threshold for monthly filing requirement from $250 to $500 for state tax collected.

Sales tax figures include the TIF sales tax collections. 50% of the TIF sales tax collections have to be remitted by the City to the TIF developer after being received from the State.

Actual budgeted increase is calculated by using the prior year actual collections compared to the budgeted amount.

This information is reported on a cash basis, while the accounting records are reported on an accrual basis.

CITY OF JOPLIN, MISSOURI

GENERAL SALES TAX - 1% (LESS TIF AMOUNT)

ACCOUNT # 001-0000-400-0301

HISTORICAL TAX RECEIPTS BY MONTH

	FY 2015	FY 2016	FY 2017	FY 2018	FY 2019	FY 2020	FY 2020 Y-T-D	FY 2021	FY 2021 Y-T-D	Monthly % Change from FY 2020	Y-T-D % Change from FY 2020	Actual % of FY 2021 Budget Remaining
November	879,541.70	871,792.19	750,477.69	788,342.03	949,582.56	1,026,948.77	1,026,948.77	1,034,917.31	1,034,917.31	0.78%	0.78%	93.03%
December	1,078,034.99	1,180,007.09	1,067,419.97	1,679,548.83	1,164,040.04	1,286,993.43	2,313,942.20	1,368,071.96	2,402,989.27	6.30%	3.85%	83.82%
January	1,256,923.25	1,120,490.26	1,243,560.16	921,510.72	1,385,088.66	1,271,965.44	3,585,907.64	1,334,543.74	3,737,533.01	4.92%	4.23%	74.83%
February	1,005,177.05	997,427.85	1,086,635.80	1,253,970.89	1,198,490.74	1,222,056.35	4,807,963.99	1,300,812.59	5,038,345.60	6.44%	4.79%	66.07%
March	1,168,508.39	1,385,777.94	1,097,596.53	1,280,011.95	1,281,488.56	1,292,407.82	6,100,371.81	1,390,194.01	6,428,539.61	7.57%	5.38%	56.70%
April	1,008,909.08	1,018,571.91	1,045,066.35	1,013,886.57	1,128,168.80	1,046,164.10	7,146,535.91	1,283,423.33	7,711,962.94	22.68%	7.91%	48.06%
May	857,956.40	833,016.23	892,413.93	996,145.89	1,035,008.39	1,052,938.24	8,199,474.15	1,242,602.83	8,954,565.77	18.01%	9.21%	39.69%
June	1,043,838.22	1,311,230.14	1,114,516.04	1,185,697.95	1,197,198.97	1,201,147.72	9,400,621.87	1,546,224.60	10,500,790.37	28.73%	11.70%	29.28%
July	1,281,092.58	1,178,259.75	1,338,119.60	1,385,070.74	1,202,352.28	1,262,763.88	10,663,385.75	1,640,598.95	12,141,389.32	29.92%	13.86%	18.23%
August	851,948.00	824,806.77	943,689.78	1,004,915.36	987,086.85	1,215,344.78	11,878,730.53	1,231,492.42	13,372,881.74	1.33%	12.58%	9.93%
September	1,284,663.68	1,343,073.87	1,175,277.19	1,222,254.64	1,363,784.87	1,398,544.20	13,277,274.73	1,873,564.48	15,246,446.22	33.97%	14.83%	-2.68%
October	1,109,747.03	1,091,845.70	994,811.00	1,013,005.42	1,179,740.03	1,291,139.21	14,568,413.94	-	-	0.00%	0.00%	0.00%
YTD Totals	12,826,340.37	13,156,299.70	12,749,584.04	13,744,360.99	14,072,030.75	14,568,413.94	14,568,413.94	15,246,446.22	15,246,446.22	33.97%	14.83%	-2.68%

Budgeted for FY 2021	$ 14,848,000
Y-T-D % Increase (Decrease) from FY 2020	14.83%
Actual % of FY 2021 Budget Remaining	-2.68%
% of Time Elapsed	91.67%

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CITY OF JOPLIN, MISSOURI
GENERAL SALES TAX (38%)*
ACCOUNT # 001-9003-500-9805
SALES TAX REMITTANCES PER MONTH

	FISCAL YEAR 2018				FISCAL YEAR 2019				FISCAL YEAR 2020			
	Paid to TIF Developer	Admin. Fee**	Monthly Remittance	FY 2018 Y-T-D	Paid to TIF Developer	Admin. Fee**	Monthly Remittance	FY 2019 Y-T-D	Paid to TIF Developer	Admin. Fee**	Monthly Remittance	FY 2020 Y-T-D
November	76,498.96	1,463.37	77,962.33	77,962.33	69,091.28	2,483.89	71,575.17	71,575.17	63,481.61	2,012.20	65,493.81	65,493.81
December	44,764.64	3,625.22	48,389.86	126,352.19	68,834.01	3,062.96	71,896.97	143,472.14	68,288.38	2,893.31	71,181.69	136,675.50
January	91,349.38	3,426.12	94,775.50	221,127.69	65,760.87	3,440.87	69,201.74	212,673.88	81,603.48	4,208.22	85,811.70	222,487.20
February	89,000.58	3,930.21	92,930.79	314,058.48	72,605.87	3,039.27	75,645.14	288,319.02	113,110.37	3,177.13	116,287.50	338,774.70
March	65,228.71	2,673.26	67,901.97	381,960.45	80,063.89	3,888.62	83,952.51	372,271.53	29,847.00	2,417.14	32,264.14	371,038.84
April	89,754.91	1,516.23	91,271.14	473,231.59	64,846.46	2,762.12	67,608.58	439,880.11	25,257.15	2,045.43	27,302.58	398,341.42
May	77,321.01	3,434.82	80,755.83	553,987.42	87,178.93	2,789.21	89,968.14	529,848.25	39,648.66	3,210.92	42,859.58	441,201.00
June	34,178.62	2,767.92	36,946.54	590,933.96	67,571.35	2,863.02	70,434.37	600,282.62	36,097.19	2,923.30	39,020.49	480,221.49
July	84,964.94	4,230.04	89,194.98	680,128.94	76,964.63	3,188.68	80,153.31	680,435.93	30,124.59	2,439.61	32,564.20	512,785.69
August	65,772.60	2,453.96	68,226.56	748,355.50	87,036.95	2,780.02	89,816.97	770,252.90	33,979.73	2,751.82	36,731.55	549,517.24
September	80,098.62	3,066.72	83,165.34	831,520.84	69,842.33	2,835.35	72,677.68	842,930.58	44,348.33	3,591.51	47,939.84	597,457.08
October	53,244.87	2,266.56	55,511.43	887,032.27	74,757.01	3,883.79	78,640.80	921,571.38	31,407.65	2,543.52	33,951.17	631,408.25
YTD Totals	**852,177.84**	**34,854.43**	**887,032.27**	**887,032.27**	**884,553.58**	**37,017.80**	**921,571.38**	**921,571.38**	**597,194.14**	**34,214.11**	**631,408.25**	**631,408.25**

	FISCAL YEAR 2021				FISCAL YEAR 2022				FISCAL YEAR 2023			
	Paid to TIF Developer	Admin. Fee**	Monthly Remittance	FY 2021 Y-T-D	Paid to TIF Developer	Admin. Fee**	Monthly Remittance	FY 2022 Y-T-D	Paid to TIF Developer	Admin. Fee**	Monthly Remittance	FY 2023 Y-T-D
November	40,909.99	3,313.06	44,223.05	44,223.05	-	-	-	-	-	-	-	-
December	35,282.20	2,857.30	38,139.50	82,362.55	-	-	-	-	-	-	-	-
January	23,746.95	1,710.93	25,457.88	107,820.43	-	-	-	-	-	-	-	-
February	59,717.50	4,836.16	64,553.66	172,374.09	-	-	-	-	-	-	-	-
March	43,313.47	3,507.70	46,821.17	219,195.26	-	-	-	-	-	-	-	-
April	30,796.67	2,494.05	33,290.72	252,485.98	-	-	-	-	-	-	-	-
May	49,383.79	3,999.30	53,383.09	305,869.07	-	-	-	-	-	-	-	-
June	50,697.81	4,105.72	54,803.53	360,672.60	-	-	-	-	-	-	-	-
July	-	-	-	360,672.60	-	-	-	-	-	-	-	-
August	61,718.73	4,998.23	66,716.96	427,389.56	-	-	-	-	-	-	-	-
September	57,066.29	4,621.46	61,687.75	489,077.31	-	-	-	-	-	-	-	-
October	-	-	-	-	-	-	-	-	-	-	-	-
YTD Totals	**452,633.40**	**36,443.91**	**489,077.31**	**489,077.31**	**-**	**-**	**-**	**-**	**-**	**-**	**-**	**-**

*Percentage changed from 47% to 38% beginning with the June 2007 payment to the TIF developers due to the additional General Sales Tax for Police & Fire.

**A 5% fee is held out of the payment to the TIF developer as an administrative expense. The 5% fee goes into the General Fund as a revenue to the City. Administration fee dropped to 3% November 2007 (FY 2008).

Note: Total collections are shown on the historical tax receipts report. The amounts above represent 50% of sales tax collections collected from the TIF districts. The above amounts have been remitted to the TIF developers and represent date paid to the developer and not the date collected from the state.

CITY OF JOPLIN, MISSOURI
GENERAL SALES TAX FOR POLICE & FIRE PENSION--1/2%*
ACCOUNT # 010-0000-400-0313 (Tax Type Code 202)
HISTORICAL TAX RECEIPTS BY MONTH

	FY 2020	FY 2020 Y-T-D	FY 2021	FY 2021 Y-T-D	Monthly % Change from FY 2020	Y-T-D % Change from FY 2020	Actual % of FY 2021 Budget Remaining
November	-	-	535,663.79	535,663.79	100.00%	100.00%	92.78%
December	-	-	703,796.64	1,239,460.43	100.00%	100.00%	83.30%
January	-	-	675,387.57	1,914,848.00	100.00%	100.00%	74.21%
February	-	-	677,662.13	2,592,510.13	100.00%	100.00%	65.08%
March	-	-	712,434.09	3,304,944.22	100.00%	100.00%	55.48%
April	-	-	651,616.53	3,956,560.75	100.00%	100.00%	46.71%
May	27,005.46	27,005.46	642,760.86	4,599,321.61	2280.11%	16931.08%	38.05%
June	409,843.94	436,849.40	798,423.11	5,397,744.72	94.81%	1135.61%	27.29%
July	609,949.85	1,046,799.25	817,504.98	6,215,249.70	34.03%	493.74%	16.28%
August	618,667.76	1,665,467.01	640,539.32	6,855,789.02	3.54%	311.64%	7.65%
September	708,995.63	2,374,462.64	964,438.81	7,820,227.83	36.03%	229.35%	-5.34%
October	650,705.81	3,025,168.45	677,729.93	8,497,957.76	4.15%	180.91%	-14.47%
YTD Totals	3,025,168.45	3,025,168.45	8,497,957.76	8,497,957.76	4.15%	180.91%	-14.47%

*Tax passed by voters November 2019. Tax effective April 1, 2020.

Budgeted for FY 2021	$ 7,424,000
Y-T-D % Increase (Decrease) from FY 2020	180.91%
Actual % of FY 2021 Budget Remaining	-14.47%
% of Time Elapsed	100.00%

NOTE: Taxes are collected by the Department of Revenue approximately 30 days following the month in which taxable sales occur. Collections are remitted to the City by the 10th of each month for the prior months r each month for the prior months reported sales. Effective January 1, 2000, the State of Missouri Department of Revenue increased the threshold for monthly filing requirement from $250 to $500 fo requirement from $250 to $500 for state tax collected.

Sales tax figures include the TIF sales tax collections. 50% of the TIF sales tax collections have to be remitted by the City to the TIF developer after being received from the State.

Actual budgeted increase is calculated by using the prior year actual collections compared to the budgeted amount.

This information is reported on a cash basis, while the accounting records are reported on an accrual basis.

CITY OF JOPLIN, MISSOURI
GENERAL SALES TAX FOR POLICE & FIRE --1/2%*
ACCOUNT # 101-0000-400-0312 (Tax Type Code 201)
HISTORICAL TAX RECEIPTS BY MONTH

	FY 2015	FY 2016	FY 2017	FY 2018	FY 2019	FY 2020	FY 2020 Y-T-D	FY 2021	FY 2021 Y-T-D	Monthly % Change from FY 2020	Y-T-D % Change from FY 2020	Actual % of FY 2021 Budget Remaining
November	455,121.67	466,943.60	419,396.98	432,457.56	509,064.16	544,700.84	544,700.84	537,750.61	537,750.61	-1.28%	-1.28%	92.76%
December	560,746.84	607,934.54	558,969.95	861,997.66	615,680.31	677,338.25	1,222,039.09	701,509.00	1,239,259.61	3.57%	1.41%	83.31%
January	662,739.04	597,334.92	660,470.61	506,398.03	723,740.71	676,631.41	1,898,670.50	678,821.35	1,918,080.96	0.32%	1.02%	74.16%
February	537,711.48	529,615.23	575,344.14	670,561.05	633,762.08	667,542.37	2,566,212.87	680,236.65	2,598,317.61	1.90%	1.25%	65.00%
March	586,997.27	727,653.90	576,659.06	671,873.58	680,020.06	660,377.56	3,226,590.43	716,239.81	3,314,557.42	8.46%	2.73%	55.35%
April	561,441.13	559,500.77	561,297.01	551,626.62	595,796.46	534,740.95	3,761,331.38	657,053.60	3,971,611.02	22.87%	5.59%	46.50%
May	463,927.76	449,747.96	479,292.19	536,268.63	560,936.61	545,959.21	4,307,290.59	645,967.55	4,617,578.57	18.32%	7.20%	37.80%
June	539,025.41	678,926.95	584,970.84	608,968.16	631,632.40	618,450.70	4,925,741.29	798,139.28	5,415,717.85	29.05%	9.95%	27.05%
July	668,457.23	625,466.46	705,966.52	734,615.78	639,169.79	646,310.78	5,572,052.07	820,183.62	6,235,901.47	26.90%	11.91%	16.00%
August	457,047.33	441,492.42	509,068.22	534,861.93	536,592.93	624,237.41	6,196,289.48	645,647.41	6,881,548.88	3.43%	11.06%	7.31%
September	658,932.91	693,711.94	622,668.13	650,774.69	716,033.23	721,198.53	6,917,488.01	964,756.17	7,846,305.05	33.77%	13.43%	-5.69%
October	585,907.48	577,039.15	540,029.95	532,915.48	627,014.08	660,951.69	7,578,439.70	679,354.50	8,525,659.55	2.78%	12.50%	-14.84%
YTD Totals	6,738,055.55	6,955,367.84	6,794,133.60	7,293,319.17	7,469,442.82	7,578,439.70	7,578,439.70	8,525,659.55	8,525,659.55	2.78%	12.50%	-14.84%

*Tax passed by voters November 2006. Tax effective April 1, 2007.

Budgeted for FY 2021	$ 7,424,000
Y-T-D % Increase (Decrease) from FY 2020	12.50%
Actual % of FY 2021 Budget Remaining	-14.84%
% of Time Elapsed	100.00%

NOTE: Taxes are collected by the Department of Revenue approximately 30 days following the month in which taxable sales occur. Collections are remitted to the City by the 10th of each month for the prior months reported sales. Effective January 1, 2000, the State of Missouri Department of Revenue increased the threshold for monthly filing requirement from $250 to $500 for state tax collected.

Sales tax figures include the TIF sales tax collections. 50% of the TIF sales tax collections have to be remitted by the City to the TIF developer after being received from the State.

Actual budgeted increase is calculated by using the prior year actual collections compared to the budgeted amount.

This information is reported on a cash basis, while the accounting records are reported on an accrual basis.

CITY OF JOPLIN, MISSOURI
GENERAL POLICE & FIRE SALES TAX (19%)
ACCOUNT # 101-9003-500-9805
SALES TAX REMITTANCES PER MONTH

	FISCAL YEAR 2015		FISCAL YEAR 2016		FISCAL YEAR 2017		FISCAL YEAR 2018	
	Paid to TIF Developer	FY 2015 Y-T-D	Paid to TIF Developer	FY 2016 Y-T-D	Paid to TIF Developer	FY 2017 Y-T-D	Paid to TIF Developer	FY 2018 Y-T-D
November	15,119.09	15,119.09	30,930.04	30,930.04	43,706.90	43,706.90	37,678.59	37,678.59
December	20,657.22	35,776.31	17,988.89	48,918.93	25,268.49	68,975.39	22,048.25	59,726.84
January	32,272.01	68,048.32	36,782.48	85,701.41	38,582.91	107,558.30	44,992.98	104,719.82
February	33,687.16	101,735.48	31,220.78	116,922.19	31,871.17	139,429.47	43,836.10	148,555.92
March	3,699.49	105,434.96	34,761.11	151,683.30	27,992.77	167,422.24	32,127.58	180,683.50
April	56,291.08	161,726.04	49,925.49	201,608.79	39,272.59	206,694.83	44,207.64	224,891.14
May	34,763.84	196,489.88	33,337.02	234,945.81	33,130.56	239,825.39	38,083.48	262,974.62
June	17,313.70	213,803.58	23,408.47	258,354.28	27,978.80	267,804.19	16,834.24	279,808.86
July	27,909.40	241,712.98	36,086.09	294,440.37	36,656.30	304,460.49	41,848.40	321,657.26
August	30,862.36	272,575.34	28,824.37	323,264.74	37,420.57	341,881.06	32,395.46	354,052.72
September	16,579.98	289,155.32	21,831.21	345,095.95	34,427.45	376,308.51	39,451.56	393,504.28
October	30,745.09	319,900.41	30,899.50	375,995.45	42,175.88	418,484.39	26,225.09	419,729.37
YTD Totals	**319,900.41**	**319,900.41**	**375,995.45**	**375,995.45**	**418,484.39**	**418,484.39**	**419,729.37**	**419,729.37**

	FISCAL YEAR 2019		FISCAL YEAR 2020		FISCAL YEAR 2021		FISCAL YEAR 2022	
	Paid to TIF Developer	FY 2019 Y-T-D	Paid to TIF Developer	FY 2020 Y-T-D	Paid to TIF Developer	FY 2021 Y-T-D	Paid to TIF Developer	FY 2022 Y-T-D
November	34,030.03	34,030.03	31,267.06	31,267.06	20,149.70	20,149.70	-	-
December	33,903.32	67,933.35	33,634.58	64,901.64	17,377.80	37,527.50	-	-
January	32,389.68	100,323.03	40,192.76	105,094.40	11,696.26	49,223.76	-	-
February	35,761.10	136,084.13	55,711.08	160,805.48	29,413.10	78,636.86	-	-
March	39,434.45	175,518.58	14,700.76	175,506.24	21,333.50	99,970.36	-	-
April	31,939.30	207,457.88	12,440.09	187,946.33	15,168.51	115,138.87	-	-
May	42,938.87	250,396.75	19,528.44	207,474.77	24,323.36	139,462.23	-	-
June	33,281.41	283,678.16	17,779.21	225,253.98	24,970.56	164,432.79	-	-
July	37,907.95	321,586.11	14,837.48	240,091.46	-	164,432.79	-	-
August	42,868.95	364,455.06	16,736.29	256,827.75	30,398.78	194,831.57	-	-
September	34,399.95	398,855.01	21,843.21	278,670.96	28,107.28	222,938.85	-	-
October	36,820.61	435,675.62	15,469.44	294,140.40	-	-	-	-
YTD Totals	**435,675.62**	**435,675.62**	**294,140.40**	**294,140.40**	**222,938.85**	**222,938.85**	**-**	**-**

Note: Total collections are shown on the historical tax receipts report. The amounts above represent 50% of sales tax collections collected from the TIF districts. The above amounts have been remitted to the TIF developers and represent date paid to the developer and not the date collected from the state.

CITY OF JOPLIN, MISSOURI
PARKS & STORMWATER SALES TAX --1/4%
ACCOUNT # 130-0000-400-0306 & 0307 (Tax Type Code 260)
HISTORICAL TAX RECEIPTS BY MONTH

	FY 2015	FY 2016	FY 2017	FY 2018	FY 2019	FY 2020	FY 2020 Y-T-D	FY 2021	FY 2021 Y-T-D	Monthly % Change from FY 2020	Y-T-D % Change from FY 2020	Actual % of FY 2021 Budget Remaining
November	227,560.56	233,471.54	209,698.54	216,228.57	254,532.30	272,356.57	272,356.57	268,875.08	268,875.08	-1.28%	-1.28%	92.76%
December	280,373.67	303,967.11	279,488.01	430,998.32	307,839.68	338,668.97	611,025.54	350,754.38	619,629.46	3.57%	1.41%	83.31%
January	331,371.32	298,657.08	330,235.20	253,198.71	361,870.28	338,316.02	949,341.56	339,410.59	959,040.05	0.32%	1.02%	74.16%
February	268,999.27	264,811.14	287,671.99	335,278.24	316,881.33	333,770.51	1,283,112.07	340,120.33	1,299,160.38	1.90%	1.25%	65.00%
March	293,538.03	363,932.37	288,370.96	335,936.56	340,010.00	330,188.70	1,613,300.77	358,119.99	1,657,280.37	8.46%	2.73%	55.35%
April	280,760.68	279,818.93	280,654.85	275,813.16	297,897.88	267,370.11	1,880,670.88	328,526.69	1,985,807.06	22.87%	5.59%	46.50%
May	231,967.63	225,069.39	239,646.19	268,151.07	280,467.68	272,979.04	2,153,649.92	322,983.47	2,308,790.53	18.32%	7.20%	37.80%
June	269,513.22	339,463.51	292,485.92	304,484.24	315,816.05	309,224.94	2,462,874.86	399,069.59	2,707,860.12	29.05%	9.95%	27.05%
July	334,239.01	312,732.95	352,983.02	367,307.66	319,584.71	323,155.02	2,786,029.88	410,092.07	3,117,952.19	26.90%	11.91%	16.00%
August	228,525.05	220,746.38	254,534.57	267,431.08	268,296.43	312,118.45	3,098,148.33	322,823.53	3,440,775.72	3.43%	11.06%	7.31%
September	329,465.93	346,784.49	311,334.42	325,388.58	358,016.60	360,598.73	3,458,747.06	482,377.87	3,923,153.59	33.77%	13.43%	-5.69%
October	292,953.86	288,519.48	270,014.78	266,464.39	313,506.79	330,475.56	3,789,222.62	339,677.27	4,262,830.86	2.78%	12.50%	-14.84%
YTD Totals	3,369,268.23	3,477,974.37	3,397,118.45	3,646,680.58	3,734,719.73	3,789,222.62	3,789,222.62	4,262,830.86	4,262,830.86	2.78%	12.50%	-14.84%

Budgeted for FY 2021	$ 3,712,000
Y-T-D % Increase (Decrease) from FY 2020	12.50%
Actual % of FY 2021 Budget Remaining	-14.84%
% of Time Elapsed	100.00%

NOTE: Taxes are collected by the Department of Revenue approximately 30 days following the month in which taxable sales occur. Collections are remitted to the City by the 10th of each month for the prior months reported sales. Effective January 1, 2000, the State of Missouri Department of Revenue increased the threshold for monthly filing requirement from $250 to $500 for state tax collected.

Sales tax figures include the TIF sales tax collections. 50% of the TIF sales tax collections have to be remitted by the City to the TIF developer after being received from the State.

Actual budgeted increase is calculated by using the prior year actual collections compared to the budgeted amount.

This information is reported on a cash basis, while the accounting records are reported on an accrual basis.

CITY OF JOPLIN, MISSOURI
PARKS & STORMWATER SALES TAX (10%)*
ACCOUNT # 130-9003-530-9805 & 130-9003-560-9805
SALES TAX REMITTANCES PER MONTH

	FISCAL YEAR 2014		FISCAL YEAR 2015		FISCAL YEAR 2016		FISCAL YEAR 2017	
	Paid to TIF Developers	FY 2014 Y-T-D	Paid to TIF Developers	FY 2015 Y-T-D	Paid to TIF Developers	FY 2016 Y-T-D	Paid to TIF Developers	FY 2017 Y-T-D
November	9,927.08	9,927.08	8,037.79	8,037.79	16,443.41	16,443.41	23,235.99	23,235.99
December	10,430.65	20,357.74	10,982.04	19,019.83	9,563.48	26,006.88	13,433.54	36,669.53
January	9,318.34	29,676.08	17,156.84	36,176.67	19,554.75	45,561.63	20,511.91	57,181.44
February	11,247.06	40,923.14	17,909.18	54,085.85	16,597.97	62,159.60	16,943.74	74,125.18
March	10,752.16	51,675.30	1,966.77	56,052.61	18,480.12	80,639.72	14,881.85	89,007.03
April	18,486.28	70,161.58	29,926.15	85,978.76	26,541.99	107,181.71	20,878.57	109,885.60
May	11,275.62	81,437.19	18,481.57	104,460.33	17,723.03	124,904.74	17,613.27	127,498.87
June	14,533.93	95,971.12	9,204.52	113,664.85	12,444.69	137,349.44	14,874.43	142,373.30
July	19,191.90	115,163.02	14,837.53	128,502.39	19,184.52	156,533.96	19,487.67	161,860.97
August	18,374.72	133,537.74	16,407.43	144,909.81	15,323.96	171,857.92	19,893.97	181,754.94
September	11,501.27	145,039.01	8,814.45	153,724.26	11,606.17	183,464.09	18,302.74	200,057.68
October	19,225.36	164,264.38	16,345.07	170,069.34	16,427.17	199,891.26	22,422.05	222,479.73
YTD Totals	**164,264.38**	**164,264.38**	**170,069.34**	**170,069.34**	**199,891.26**	**199,891.26**	**222,479.73**	**222,479.73**

	FISCAL YEAR 2018		FISCAL YEAR 2019		FISCAL YEAR 2020		FISCAL YEAR 2021	
	Paid to TIF Developers	FY 2018 Y-T-D	Paid to TIF Developers	FY 2019 Y-T-D	Paid to TIF Developers	FY 2020 Y-T-D	Paid to TIF Developers	FY 2021 Y-T-D
November	20,031.15	20,031.15	18,091.46	18,091.46	16,622.58	16,622.58	10,712.23	10,712.23
December	11,721.56	31,752.71	18,024.09	36,115.55	17,881.22	34,503.80	9,238.60	19,950.83
January	23,919.71	55,672.42	17,219.40	53,334.95	21,367.76	55,871.56	6,218.11	26,168.94
February	23,304.68	78,977.10	19,011.75	72,346.70	29,617.80	85,489.36	15,636.95	41,805.89
March	17,080.05	96,057.15	20,964.62	93,311.32	7,815.40	93,304.76	11,341.58	53,147.47
April	23,502.20	119,559.35	16,979.96	110,291.28	6,613.55	99,918.31	8,064.07	61,211.54
May	20,246.40	139,805.75	22,827.68	133,118.96	10,381.95	110,300.26	12,931.08	74,142.62
June	8,949.63	148,755.38	17,693.47	150,812.43	9,452.00	119,752.26	13,275.15	87,417.77
July	22,247.96	171,003.34	20,153.08	170,965.51	7,888.08	127,640.34	-	87,417.77
August	17,222.47	188,225.81	22,790.51	193,756.02	8,897.55	136,537.89	16,160.97	103,578.74
September	20,973.72	209,199.53	18,288.12	212,044.14	11,612.55	148,150.44	14,942.73	118,521.47
October	13,942.10	223,141.63	19,575.02	231,619.16	8,224.05	156,374.49	-	-
YTD Totals	**223,141.63**	**223,141.63**	**231,619.16**	**231,619.16**	**156,374.49**	**156,374.49**	**118,521.47**	**118,521.47**

*Percentage changed from 11.8% to10% beginning with the June 2007 payment to the TIF developers due to the additional General Sales Tax for Police & Fire.

Note: Total collections are shown on the historical tax receipts report. The amounts above represent 50% of sales tax collections collected from the TIF districts. The above amounts have been remitted to the TIF developers and represent date paid to the developer and not the date collected from the state.

CITY OF JOPLIN, MISSOURI
TRANSPORTATION SALES TAX --1/2%
ACCOUNT # 140-0000-400-0302 (Tax Type Code 215)
HISTORICAL TAX RECEIPTS BY MONTH

	FY 2015	FY 2016	FY 2017	FY 2018	FY 2019	FY 2020	FY 2020 Y-T-D	FY 2021	FY 2021 Y-T-D	Monthly % Change from FY 2020	Y-T-D % Change from FY 2020	Actual % of FY 2021 Budget Remaining
November	456,361.74	467,295.26	419,608.03	432,420.42	509,336.78	545,214.59	545,214.59	537,913.56	537,913.56	-1.34%	-1.34%	92.75%
December	561,094.71	608,264.73	559,361.53	862,156.43	616,437.35	677,641.12	1,222,855.71	701,677.42	1,239,590.98	3.55%	1.37%	83.30%
January	663,255.77	597,584.62	660,948.18	506,429.50	725,424.74	676,784.92	1,899,640.63	679,145.12	1,918,736.10	0.35%	1.01%	74.15%
February	538,742.21	530,407.54	575,671.75	671,486.26	635,548.13	667,583.59	2,567,224.22	680,265.13	2,599,001.23	1.90%	1.24%	64.99%
March	588,009.42	728,176.62	577,215.04	672,620.42	680,776.00	661,127.22	3,228,351.44	716,754.43	3,315,755.66	8.41%	2.71%	55.34%
April	561,598.44	559,968.21	562,401.48	551,820.80	596,506.99	535,710.72	3,764,062.16	657,109.71	3,972,865.37	22.66%	5.55%	46.49%
May	464,269.10	450,350.34	479,839.38	536,733.66	561,093.96	546,293.73	4,310,355.89	645,993.43	4,618,858.80	18.25%	7.16%	37.78%
June	539,494.96	679,260.03	585,660.61	609,938.18	632,385.22	618,622.76	4,928,978.65	798,460.76	5,417,319.56	29.07%	9.91%	27.03%
July	668,878.26	625,762.54	706,272.20	735,017.79	639,659.01	646,444.54	5,575,423.19	820,298.96	6,237,618.52	26.89%	11.88%	15.98%
August	457,304.37	441,664.10	509,832.27	535,343.84	537,061.77	624,662.11	6,200,085.30	646,605.79	6,884,224.31	3.51%	11.03%	7.27%
September	659,162.96	693,698.76	622,587.77	651,176.48	716,813.63	721,446.39	6,921,531.69	965,315.43	7,849,539.74	33.80%	13.41%	-5.73%
October	586,084.16	577,290.80	540,220.47	533,127.91	627,248.75	661,273.59	7,582,805.28	680,027.76	8,529,567.50	2.84%	12.49%	-14.89%
YTD Totals	6,744,256.10	6,959,723.55	6,799,618.71	7,298,271.69	7,478,292.33	7,582,805.28	7,582,805.28	8,529,567.50	8,529,567.50	2.84%	12.49%	-14.89%

Budgeted for FY 2021	$ 7,424,000
Y-T-D % Increase (Decrease) from FY 2020	12.49%
Actual % of FY 2021 Budget Remaining	-14.89%
% of Time Elapsed	100.00%

NOTE: Taxes are collected by the Department of Revenue approximately 30 days following the month in which taxable sales occur. Collections are remitted to the City by the 10th of each month for the prior months reported sales. Effective January 1, 2000, the State of Missouri Department of Revenue increased the threshold for monthly filing requirement from $250 to $500 for state tax collected.

Sales tax figures include the TIF sales tax collections. 50% of the TIF sales tax collections have to be remitted by the City to the TIF developer after being received from the State.

Actual budgeted increase is calculated by using the prior year actual collections compared to the budgeted amount.

This information is reported on a cash basis, while the accounting records are reported on an accrual basis.

CITY OF JOPLIN, MISSOURI
TRANSPORTATION SALES TAX (19%)*
ACCOUNT # 140-9003-530-9805
SALES TAX REMITTANCES PER MONTH

	FISCAL YEAR 2014		FISCAL YEAR 2015		FISCAL YEAR 2016		FISCAL YEAR 2017	
	Paid to TIF Developer	FY 2014 Y-T-D	Paid to TIF Developer	FY 2015 Y-T-D	Paid to TIF Developer	FY 2016 Y-T-D	Paid to TIF Developer	FY 2017 Y-T-D
November	18,861.46	18,861.46	15,271.81	15,271.81	31,242.47	31,242.47	44,148.38	44,148.38
December	19,818.24	38,679.70	20,865.87	36,137.68	18,170.60	49,413.07	25,523.72	69,672.10
January	17,704.85	56,384.55	32,598.00	68,735.67	37,154.02	86,567.10	38,972.64	108,644.74
February	21,369.42	77,753.97	34,027.44	102,763.11	31,536.14	118,103.23	32,193.10	140,837.84
March	20,429.10	98,183.07	3,736.86	106,499.97	35,112.23	153,215.47	28,275.52	169,113.36
April	35,123.93	133,307.00	56,859.68	163,359.65	50,429.78	203,645.25	39,669.28	208,782.64
May	21,423.67	154,730.67	35,114.99	198,474.64	33,673.76	237,319.01	33,465.21	242,247.85
June	27,614.46	182,345.13	17,488.59	215,963.23	23,644.92	260,963.93	28,261.42	270,509.27
July	36,464.60	218,809.73	28,191.31	244,154.54	36,450.59	297,414.52	37,026.56	307,535.83
August	34,911.98	253,721.71	31,174.11	275,328.65	29,115.53	326,530.05	37,798.55	345,334.38
September	21,852.42	275,574.13	16,747.46	292,076.10	22,051.73	348,581.78	34,775.20	380,109.58
October	36,528.19	312,102.31	31,055.64	323,131.75	31,211.62	379,793.40	42,601.90	422,711.48
YTD Totals	**312,102.31**	**312,102.31**	**323,131.75**	**323,131.75**	**379,793.40**	**379,793.40**	**422,711.48**	**422,711.48**

	FISCAL YEAR 2018		FISCAL YEAR 2019		FISCAL YEAR 2020		FISCAL YEAR 2021	
	Paid to TIF Developer	FY 2018 Y-T-D	Paid to TIF Developer	FY 2019 Y-T-D	Paid to TIF Developer	FY 2020 Y-T-D	Paid to TIF Developer	FY 2021 Y-T-D
November	38,059.18	38,059.18	34,373.77	34,373.77	31,582.89	31,582.89	20,353.23	20,353.23
December	22,270.96	60,330.14	34,245.78	68,619.55	33,974.32	65,557.21	17,553.33	37,906.56
January	45,447.45	105,777.59	32,716.85	101,336.40	40,598.75	106,155.96	11,814.41	49,720.97
February	44,278.89	150,056.48	36,122.32	137,458.72	56,273.82	162,429.78	29,710.20	79,431.17
March	32,452.10	182,508.58	39,832.78	177,291.50	14,849.26	177,279.04	21,548.99	100,980.16
April	44,654.18	227,162.76	32,261.92	209,553.42	12,565.75	189,844.79	15,321.73	116,301.89
May	38,468.17	265,630.93	43,372.60	252,926.02	19,725.70	209,570.49	24,569.05	140,870.94
June	17,004.29	282,635.22	33,617.59	286,543.61	17,958.80	227,529.29	25,222.79	166,093.73
July	42,271.11	324,906.33	38,290.86	324,834.47	14,987.36	242,516.65	-	166,093.73
August	32,722.69	357,629.02	43,301.97	368,136.44	16,905.34	259,421.99	30,705.83	196,799.56
September	39,850.06	397,479.08	34,747.43	402,883.87	22,063.85	281,485.84	28,391.19	225,190.75
October	26,489.99	423,969.07	37,192.54	440,076.41	15,625.70	297,111.54	-	-
YTD Totals	**423,969.07**	**423,969.07**	**440,076.41**	**440,076.41**	**297,111.54**	**297,111.54**	**225,190.75**	**225,190.75**

*Percentage changed from 23.5% to 19% beginning with the June 2007 payment to the TIF developers due to the additional General Sales Tax for Police & Fire.

Note: Total collections are shown on the historical tax receipts report. The amounts above represent 50% of sales tax collections collected from the TIF districts. The above amounts have been remitted to the TIF developers and represent date paid to the developer and not the date collected from the state.

CITY OF JOPLIN, MISSOURI
CAPITAL IMPROVEMENT SALES TAX --3/8%
ACCOUNT # 145-0000-400-0308 (Tax Type Code 210)
HISTORICAL TAX RECEIPTS BY MONTH

	FY 2015	FY 2016	FY 2017	FY 2018	FY 2019	FY 2020	FY 2020 Y-T-D	FY 2021	FY 2021 Y-T-D	Monthly % Change from FY 2020	Y-T-D % Change from FY 2020	Actual % of FY 2021 Budget Remaining
November	341,341.54	350,207.62	314,547.92	324,343.25	381,798.45	408,534.06	408,534.06	403,312.57	403,312.57	-1.28%	-1.28%	92.76%
December	420,560.40	455,950.84	419,231.64	646,497.65	461,760.49	508,003.66	916,537.72	526,131.61	929,444.18	3.57%	1.41%	83.31%
January	497,056.68	447,932.63	495,352.86	379,798.62	542,805.76	507,473.32	1,424,011.04	509,116.02	1,438,560.20	0.32%	1.02%	74.16%
February	403,284.22	397,216.97	431,508.37	502,917.97	475,321.60	500,656.25	1,924,667.29	510,180.01	1,948,740.21	1.90%	1.25%	65.00%
March	440,283.27	545,884.09	432,533.68	503,904.91	510,014.83	495,283.25	2,419,950.54	537,179.60	2,485,919.81	8.46%	2.73%	55.35%
April	421,135.42	419,727.53	420,982.14	413,719.82	446,847.84	401,055.54	2,821,006.08	492,790.62	2,978,710.43	22.87%	5.59%	46.50%
May	347,951.11	337,601.52	359,469.01	402,200.92	420,701.61	409,469.18	3,230,475.26	484,475.40	3,463,185.83	18.32%	7.20%	37.80%
June	404,270.04	509,194.97	438,728.50	456,726.03	473,724.29	463,837.55	3,694,312.81	598,604.66	4,061,790.49	29.05%	9.95%	27.05%
July	501,358.79	469,099.83	529,474.97	550,961.84	479,377.25	484,732.73	4,179,045.54	615,137.76	4,676,928.25	26.90%	11.91%	16.00%
August	342,787.82	331,119.62	381,801.78	401,146.37	402,444.81	468,178.34	4,647,223.88	484,234.79	5,161,163.04	3.43%	11.06%	7.31%
September	494,199.42	520,270.00	467,001.42	488,080.89	537,025.17	540,898.55	5,188,122.43	723,566.66	5,884,729.70	33.77%	13.43%	-5.69%
October	439,430.59	432,779.49	405,022.38	399,702.28	470,260.48	495,713.98	5,683,836.41	509,515.75	6,394,245.45	2.78%	12.50%	-14.84%
YTD Totals	5,053,659.30	5,216,985.11	5,095,654.67	5,470,000.55	5,602,082.58	5,683,836.41	5,683,836.41	6,394,245.45	6,394,245.45	2.78%	12.50%	-14.84%

Budgeted for FY 2021	$ 5,568,000
Y-T-D % Increase (Decrease) from FY 2020	12.50%
Actual % of FY 2021 Budget Remaining	-14.84%
% of Time Elapsed	100.00%

NOTE: Taxes are collected by the Department of Revenue approximately 30 days following the month in which taxable sales occur. Collections are remitted to the City by the 10th of each month for the prior months reported sales. Effective January 1, 2000, the State of Missouri Department of Revenue increased the threshold for monthly filing requirement from $250 to $500 for state tax collected.

Sales tax figures include the TIF sales tax collections. 50% of the TIF sales tax collections have to be remitted by the City to the TIF developer after being received from the State.

Actual budgeted increase is calculated by using the prior year actual collections compared to the budgeted amount.

This information is reported on a cash basis, while the accounting records are reported on an accrual basis.

CITY OF JOPLIN, MISSOURI
CAPITAL IMPROVEMENT SALES TAX (14%)*
ACCOUNT # 145-9003-520-9805
SALES TAX REMITTANCES PER MONTH

	FISCAL YEAR 2014		FISCAL YEAR 2015		FISCAL YEAR 2016		FISCAL YEAR 2017	
	Paid to TIF Developers	FY 2014 Y-T-D	Paid to TIF Developers	FY 2015 Y-T-D	Paid to TIF Developers	FY 2016 Y-T-D	Paid to TIF Developers	FY 2017 Y-T-D
November	13,897.92	13,897.92	11,252.91	11,252.91	23,020.77	23,020.77	32,530.39	32,530.39
December	14,602.92	28,500.83	15,374.85	26,627.76	13,388.87	36,409.63	18,806.95	51,337.34
January	13,045.68	41,546.51	24,019.58	50,647.34	27,376.65	63,786.28	28,716.68	80,054.02
February	15,745.89	57,292.40	25,072.85	75,720.19	23,237.16	87,023.44	23,721.23	103,775.25
March	15,053.02	72,345.42	2,753.47	78,473.66	25,872.17	112,895.61	20,834.59	124,609.84
April	25,880.79	98,226.21	41,896.60	120,370.26	37,158.79	150,054.40	29,230.00	153,839.84
May	15,785.86	114,012.07	25,874.20	146,244.47	24,812.24	174,866.64	24,658.58	178,498.42
June	20,347.50	134,359.57	12,886.33	159,130.80	17,422.57	192,289.21	20,824.20	199,322.62
July	26,868.65	161,228.22	20,772.55	179,903.34	26,858.33	219,147.54	27,282.73	226,605.35
August	25,724.61	186,952.84	22,970.40	202,873.74	21,453.55	240,601.09	27,851.56	254,456.91
September	16,101.78	203,054.62	12,340.23	215,213.97	16,248.64	256,849.73	25,623.83	280,080.74
October	26,915.51	229,970.13	22,883.10	238,097.07	22,998.04	279,847.77	31,390.87	311,471.61
YTD Totals	**229,970.13**	**229,970.13**	**238,097.07**	**238,097.07**	**279,847.77**	**279,847.77**	**311,471.61**	**311,471.61**

	FISCAL YEAR 2018		FISCAL YEAR 2019		FISCAL YEAR 2020		FISCAL YEAR 2021	
	Paid to TIF Developers	FY 2018 Y-T-D	Paid to TIF Developers	FY 2019 Y-T-D	Paid to TIF Developers	FY 2020 Y-T-D	Paid to TIF Developers	FY 2021 Y-T-D
November	28,043.61	28,043.61	25,328.04	25,328.04	23,271.61	23,271.61	14,997.12	14,997.12
December	16,410.18	44,453.79	25,233.73	50,561.77	25,033.71	48,305.32	12,934.04	27,931.16
January	33,487.60	77,941.39	24,107.15	74,668.92	29,914.87	78,220.19	8,705.35	36,636.51
February	32,626.55	110,567.94	26,616.45	101,285.37	41,464.92	119,685.11	21,891.73	58,528.24
March	23,912.07	134,480.01	29,350.47	130,635.84	10,941.56	130,626.67	15,878.21	74,406.45
April	32,903.08	167,383.09	23,771.94	154,407.78	9,258.97	139,885.64	11,289.69	85,696.14
May	28,344.96	195,728.05	31,958.76	186,366.54	14,534.73	154,420.37	18,103.51	103,799.65
June	12,529.48	208,257.53	24,770.85	211,137.39	13,232.80	167,653.17	18,585.21	122,384.86
July	31,147.14	239,404.67	28,214.32	239,351.71	11,043.31	178,696.48	-	122,384.86
August	24,111.45	263,516.12	31,906.71	271,258.42	12,456.57	191,153.05	22,625.35	145,010.21
September	29,363.20	292,879.32	25,603.37	296,861.79	16,257.57	207,410.62	20,919.82	165,930.03
October	19,518.94	312,398.26	27,405.03	324,266.82	11,513.67	218,924.29	-	-
YTD Totals	**312,398.26**	**312,398.26**	**324,266.82**	**324,266.82**	**218,924.29**	**218,924.29**	**165,930.03**	**165,930.03**

*Percentage changed from 17.7% to14% beginning with the June 2007 payment to the TIF developers due to the additional General Sales Tax for Police & Fire.

Note: Total collections are shown on the historical tax receipts report. The amounts above represent 50% of sales tax collections collected from the TIF districts. The above amounts have been remitted to the TIF developers and represent date paid to the developer and not the date collected from the state.

2020 INTERNATIONAL VISITATION TO JOPLIN & SPENDING ESTIMATES

July, 2021

		2020 Visitor Estimates	2019 Visitor Estimates	Visitor % of Change	2020 Spending Estimates	2019 Spending Estimates	Spending % of Change
1	CANADA	12,409	14,616	-15%	$1,097,265.27	$1,561,826.91	-30%
2	MEXICO	1,428	2,449	-42%	$786,475.71	$968,295.21	-19%
3	UNITED KINGDOM	127	857	-85%	$140,229.11	$349,710.76	-60%
4	JAPAN	115	415	-72%	$201,946.67	$420,153.83	-52%
5	GUATEMALA	75	77	-2%	$153,784.17	$97,697.68	57%
6	CHINA MAINLAND	62	282	-78%	$13,949.13	$187,414.10	-93%
7	GERMANY	61	352	-83%	$31,797.54	$131,373.48	-76%
8	SPAIN	48	222	-79%	$83,554.74	$28,046.55	198%
9	AUSTRALIA	46	302	-85%	$45,492.15	$145,728.78	-69%
10	SAUDI ARABIA	42	83	-49%	$124,176.62	$109,845.48	13%
11	GUAM	39	70	-44%	$23,395.62	$42,316.34	-45%
12	FRANCE	33	245	-86%	$7,919.71	$45,751.47	-83%
13	INDIA	33	76	-56%	$42,251.29	$70,997.11	-40%
14	BAHAMAS	32	71	-55%	$73,883.06	$48,626.87	52%
15	NETHERLANDS	30	100	-70%	$8,511.58	$25,430.93	-67%
16	SOUTH KOREA	26	77	-66%	$87,696.81	$309,548.39	-72%
17	RUSSIAN FEDERATION	26	36	-27%	$34,511.64	$46,257.29	-25%
18	IRELAND	26	69	-63%	$12,195.52	$53,085.41	-77%
19	YEMEN ARAB REPUBLIC	25	30	-17%	$14,687.22	$18,040.93	-19%
20	PANAMA	21	26	-19%	$43,077.58	$10,387.24	315%
21	NEW ZEALAND	20	96	-79%	$40,960.83	$56,974.79	-28%
22	ITALY	19	145	-87%	$79,562.31	$80,988.23	-2%
23	BOLIVIA	17	20	-17%	$24,632.78	$13,632.22	81%
24	TAIWAN	17	40	-58%	$38,174.47	$9,980.14	283%
25	THAILAND	16	40	-60%	$1,316.98	$4,798.84	-73%
26	BRAZIL	16	81	-81%	$5,061.50	$17,937.13	-72%
27	BRITISH VIRGIN ISLANDS	13	43	-69%	$49,477.09	$85,758.34	-42%
28	HONDURAS	13	27	-54%	$45,463.88	$4,730.88	861%
29	COLOMBIA	12	25	-54%	$14,687.95	$11,237.16	31%
30	ICELAND	10	8	30%	$10,687.68	$5,748.77	86%
31	PERU	10	25	-59%	$5,674.18	$16,466.65	-66%
32	PARAGUAY	9	14	-33%	$8,453.86	$11,470.38	-26%
33	CROATIA	9	26	-64%	$6,123.42	$40,004.49	-85%
34	CHILE	9	13	-34%	$5,587.18	$7,041.13	-21%
35	BELGIUM	8	38	-79%	$8,284.56	$24,900.59	-67%
36	VIETNAM	8	14	-44%	$7,565.73	$4,260.66	78%
37	DENMARK	8	66	-88%	$8,219.54	$8,412.03	-2%
38	EL SALVADOR	8	22	-65%	$7,384.94	$13,093.26	-44%
39	MONTENEGRO	7	2	271%	$2,519.31	$707.17	256%
40	ST. LUCIA	7	1	642%	$4,500.00	$118.58	3695%
41	ISRAEL	7	15	-54%	$5,860.34	$11,117.85	-47%
42	PHILIPPINES	6	7	-7%	$4,569.55	$4,353.32	5%
43	SINGAPORE	6	13	-54%	$6,122.47	$16,153.97	-62%
44	COSTA RICA	6	17	-66%	$3,972.42	$4,102.24	-3%
45	CZECH REPUBLIC	6	26	-79%	$3,012.47	$3,893.99	-23%
46	EGYPT	6	16	-65%	$1,879.15	$10,369.06	-82%
47	ROMANIA	6	2	178%	$5,002.05	$1,364.11	267%
48	UNITED ARAB EMIRATES	5	13	-59%	$2,085.69	$6,564.89	-68%
49	ARGENTINA	5	25	-79%	$4,021.99	$9,031.32	-55%
50	NORWAY	5	121	-96%	$2,190.52	$14,431.38	-85%

51	BOTSWANA	4			$1,257.17		
52	SWEDEN	4	23	-83%	$1,865.21	$10,353.38	-82%
53	ECUADOR	4	10	-60%	$2,539.41	$11,406.24	-78%
54	HONG KONG, CHINA	4	8	-54%	$2,452.52	$7,839.80	-69%
55	OCCUPIED PALESTINIAN TERR	4	2	85%	$922.91	$752.93	23%
56	SLOVAKIA	4	4	-7%	$1,670.94	$2,160.96	-23%
57	UKRAINE	3	8	-63%	$918.41	$2,544.34	-64%
58	SWITZERLAND	3	82	-97%	$1,374.33	$30,062.48	-95%
59	CONGO	3			$2,097.19		
60	MALAYSIA	3	1	178%	$702.65	$340.02	107%
61	KUWAIT	3	10	-74%	$849.03	$6,461.68	-87%
62	ST. VINCENT & GRENADINES	2			$154.17		
63	U.S. VIRGIN ISLANDS	2			$303.39		
64	BELARUS	2	2	-7%	$5.12	$177.40	-97%
65	BENIN	2	1	85%	$366.00	$83.00	341%
66	INDONESIA	2	1	85%	$1,063.19	$860.90	23%
67	KENYA	2	12	-85%	$108.38	$5,892.31	-98%
68	LITHUANIA	2	2	-7%	$740.24	$384.50	93%
69	REPUBLICA DOMINICANA	2	1	85%	$988.93	$74.45	1228%
70	JAMAICA	2	7	-77%	$513.28	$2,421.02	-79%
71	AUSTRIA	2	28	-95%	$55.11	$4,327.71	-99%
72	POLAND	1	29	-95%	$471.63	$5,811.11	-92%
73	FINLAND	1	50	-97%	$434.28	$4,689.11	-91%
74	KAZAKHSTAN	1	3	-54%	$242.87	$1,131.77	-79%
75	TURKEY	1	3	-54%	$350.00	$2,686.12	-87%
76	PORTUGAL	1	25	-95%	$785.15	$4,174.58	-81%
77	CAYMAN ISLANDS	1	6	-81%	$8.22	$1,687.71	-100%
78	SOUTH AFRICA	1	25	-96%	$506.69	$7,236.02	-93%
79	AZERBAIJAN	1			$52.55		
80	BOSNIA AND HERZEGOVINA	1			$133.17		
81	CAMBODIA	1	1	-7%	$179.62	$53.86	233%
82	COTE D'IVOIRE	1	1	-7%	$30.00	$13.00	131%
83	ESTONIA	1			$141.27		
84	HAITI	1			$18.70		
85	LEBANON	1			$115.99		
86	LIBERIA	1			$294.52		
87	MACAU, CHINA	1	1	-7%	$299.81	$310.79	-4%
88	MALAWI	1	1	-7%	$53.00	$403.00	-87%
89	MOLDOVA, REPUBLIC OF	1	1	-7%	$35.32	$132.87	-73%
90	NAMIBIA	1			$79.38		
91	NICARAGUA	1	1	-7%	$26.16	$734.36	-96%
92	PAKISTAN	1	1	-7%	$114.07	$562.05	-80%
93	REPUBLIC OF SERBIA	1	1	-7%	$42.04	$14.59	188%
94	TRINIDAD AND TOBAGO	1	1	-7%	$58.80	$794.39	-93%
	TOTALS	**15,077**	**21,808**	**-31%**	**$3,465,276.79**	**$5,286,756.80**	**-34%**

Source: Estimates based upon aggregated Visa card data from Visa Destination Insights plus information from the US Dept.of Commerce and Tourism Economics.

2020 INTERNATIONAL VISITATION TO MISSOURI & SPENDING ESTIMATES

July, 2021

		2020 Visitor Estimates	2019 Visitor Estimates	Visitor % of Change	2020 Spending Estimates	2019 Spending Estimates	Spending % of Change
1	CANADA	85,021	198,680	-57%	$21,311,520.69	$49,306,950.33	-57%
2	MEXICO	23,635	54,010	-56%	$16,345,265.04	$30,340,421.46	-46%
3	CHINA MAINLAND (4)	6,233	21,940	-72%	$17,072,356.77	$42,816,839.45	-60%
4	UNITED KINGDOM (3)	6,087	30,031	-80%	$7,121,119.54	$20,825,786.36	-66%
5	JAPAN	3,450	14,129	-76%	$6,289,640.40	$18,007,281.18	-65%
6	GERMANY (7)	2,035	10,510	-81%	$3,458,903.46	$12,247,183.22	-72%
7	INDIA (9)	1,827	6,282	-71%	$2,964,482.61	$5,674,564.80	-48%
8	AUSTRALIA (6)	1,779	11,984	-85%	$1,922,992.88	$7,696,572.07	-75%
9	FRANCE (8)	1,407	7,071	-80%	$1,533,263.01	$5,458,177.14	-72%
10	SPAIN	1,245	4,896	-75%	$1,258,531.49	$3,466,977.25	-64%
11	SOUTH KOREA (13)	1,076	3,705	-71%	$1,881,225.32	$4,278,423.48	-56%
12	BRAZIL (11)	1,049	4,574	-77%	$1,507,651.14	$5,959,468.57	-75%
13	SAUDI ARABIA (16)	916	2,422	-62%	$1,895,758.45	$3,810,419.24	-50%
14	IRELAND (12)	889	3,727	-76%	$864,941.32	$3,784,093.47	-77%
15	GUATEMALA (24)	816	1,631	-50%	$1,180,767.15	$2,206,036.27	-46%
16	ITALY (14)	752	3,424	-78%	$1,278,521.53	$3,740,223.64	-66%
17	HONDURAS (39)	620	1,099	-44%	$890,929.63	$1,348,873.34	-34%
18	COLOMBIA (26)	521	1,375	-62%	$704,448.41	$1,189,158.52	-41%
19	RUSSIAN FEDERATION (30)	518	1,237	-58%	$692,216.59	$1,026,037.30	-33%
20	NEW ZEALAND (15)	488	3,217	-85%	$648,513.11	$2,645,472.66	-75%
21	PERU	457	1,142	-60%	$731,024.27	$1,293,347.16	-43%
22	COSTA RICA	449	1,361	-67%	$699,059.29	$1,693,550.84	-59%
23	NETHERLANDS	438	1,737	-75%	$645,981.08	$1,571,637.15	-59%
24	NORWAY	434	2,196	-80%	$313,894.78	$1,519,808.44	-79%
25	SOUTH AFRICA	430	1,180	-64%	$529,029.97	$1,237,185.99	-57%
26	THAILAND	415	1,535	-73%	$562,808.36	$1,482,574.83	-62%
27	PANAMA	408	1,195	-66%	$858,874.73	$1,729,763.21	-50%
28	UNITED ARAB EMIRATES	390	1,180	-67%	$884,363.12	$1,181,705.53	-25%
29	TAIWAN	386	2,265	-83%	$446,874.92	$1,683,631.31	-73%
30	ISRAEL	368	1,299	-72%	$478,817.32	$1,739,848.52	-72%
31	SWITZERLAND	361	2,142	-83%	$628,660.99	$2,159,639.69	-71%
32	BAHAMAS	352	799	-56%	$710,002.58	$892,583.33	-20%
33	ARGENTINA	351	2,308	-85%	$307,911.47	$1,949,628.62	-84%
34	ECUADOR	346	859	-60%	$327,765.45	$939,674.46	-65%
35	REPUBLICA DOMINICANA	330	827	-60%	$305,764.07	$914,964.37	-67%
36	DENMARK	318	2,019	-84%	$262,186.00	$1,241,065.69	-79%
37	EL SALVADOR	290	678	-57%	$440,972.31	$474,312.60	-7%
38	SINGAPORE	272	2,278	-88%	$217,177.34	$1,249,447.88	-83%
39	VIETNAM	257	725	-65%	$422,823.13	$907,216.73	-53%
40	TURKEY	255	665	-62%	$494,713.31	$1,151,424.59	-57%
41	CHILE	245	726	-66%	$524,068.21	$839,753.43	-38%
42	FINLAND	244	1,178	-79%	$163,664.59	$658,046.17	-75%
43	PHILIPPINES	238	682	-65%	$570,469.08	$878,949.07	-35%
44	KUWAIT	238	584	-59%	$374,077.21	$498,268.81	-25%
45	POLAND	231	919	-75%	$292,241.71	$837,981.90	-65%
46	SWEDEN	227	1,348	-83%	$231,367.23	$859,943.72	-73%
47	GUAM	227	469	-52%	$237,334.36	$320,630.98	-26%
48	AUSTRIA	214	1,132	-81%	$233,491.36	$1,018,548.91	-77%
49	KENYA	210	551	-62%	$602,393.63	$955,286.58	-37%
50	HONG KONG, CHINA	207	1,149	-82%	$697,062.74	$1,403,439.06	-50%

51	BELGIUM	191	1,100	-83%	$197,431.63	$831,824.33	-76%
52	BOLIVIA	174	347	-50%	$472,411.86	$614,213.41	-23%
53	EGYPT	166	305	-46%	$202,024.56	$251,860.36	-20%
54	UKRAINE	165	318	-48%	$265,171.54	$474,252.26	-44%
55	JAMAICA	154	380	-59%	$277,995.51	$407,497.24	-32%
56	TRINIDAD AND TOBAGO	152	377	-60%	$653,303.45	$767,891.15	-15%
57	ROMANIA	148	417	-65%	$374,966.39	$496,193.61	-24%
58	PORTUGAL	138	587	-77%	$178,631.27	$407,826.09	-56%
59	MONGOLIA	116	244	-52%	$250,145.02	$518,620.80	-52%
60	CZECH REPUBLIC	116	595	-80%	$162,749.60	$386,322.43	-58%
61	INDONESIA	115	357	-68%	$129,282.37	$373,272.66	-65%
62	PARAGUAY	112	276	-59%	$78,767.53	$199,104.24	-60%
63	REPUBLIC OF SERBIA	99	189	-48%	$184,433.58	$242,547.69	-24%
64	MALAYSIA	95	432	-78%	$147,491.45	$375,260.43	-61%
65	QATAR	93	262	-64%	$343,711.99	$549,388.42	-37%
66	NIGERIA	90	252	-64%	$144,459.62	$259,652.84	-44%
67	GHANA	87	172	-49%	$95,190.49	$112,575.13	-15%
68	JORDAN	86	245	-65%	$446,988.30	$672,831.26	-34%
69	LEBANON	85	226	-63%	$59,491.60	$431,018.48	-86%
70	CROATIA	80	210	-62%	$114,159.62	$163,745.04	-30%
71	SLOVAKIA	79	315	-75%	$30,750.82	$161,558.50	-81%
72	HUNGARY	75	234	-68%	$95,630.08	$144,241.85	-34%
73	ICELAND	75	813	-91%	$68,785.16	$608,582.32	-89%
74	URUGUAY	72	307	-77%	$111,122.27	$227,697.84	-51%
75	NICARAGUA	71	139	-49%	$103,062.87	$166,062.42	-38%
76	OMAN	69	172	-60%	$148,066.84	$278,598.74	-47%
77	BULGARIA	66	161	-59%	$101,284.98	$324,967.64	-69%
78	PAKISTAN	63	254	-75%	$92,847.91	$201,278.38	-54%
79	KAZAKHSTAN	56	113	-51%	$233,776.99	$288,208.09	-19%
80	GREECE	56	173	-68%	$87,379.26	$112,914.22	-23%
81	SRI LANKA	50	127	-61%	$50,642.73	$137,391.95	-63%
82	BANGLADESH	50	88	-43%	$87,900.56	$86,276.41	2%
83	OCCUPIED PALESTINIAN TERR	49	89	-44%	$91,762.06	$70,922.71	29%
84	SLOVENIA	47	166	-72%	$49,954.15	$217,720.42	-77%
85	BOSNIA AND HERZEGOVINA	46	68	-33%	$42,161.93	$49,575.37	-15%
86	SINT MAARTEN	43	54	-20%	$47,907.83	$39,207.78	22%
87	CAYMAN ISLANDS	43	161	-73%	$218,224.24	$256,989.21	-15%
88	GABON	41	49	-17%	$46,675.15	$92,931.21	-50%
89	TURKS & CAICOS ISLANDS	40	68	-41%	$66,549.05	$71,742.43	-7%
90	BELARUS	39	92	-58%	$186,601.92	$122,810.02	52%
91	SENEGAL	38	62	-39%	$60,107.99	$70,205.12	-14%
92	LUXEMBOURG	37	160	-77%	$51,015.56	$131,783.79	-61%
93	TANZANIA, UNITED REP. OF	36	77	-54%	$115,589.83	$179,596.21	-36%
94	ST. LUCIA	35	33	6%	$66,504.84	$37,459.20	78%
95	CYPRUS	35	78	-56%	$111,399.06	$124,349.99	-10%
96	BERMUDA	34	176	-81%	$36,705.61	$224,011.11	-84%
97	BARBADOS	32	97	-67%	$23,238.81	$122,095.59	-81%
98	AZERBAIJAN	32	42	-25%	$35,061.87	$64,806.57	-46%
99	LIBYAN ARAB JAMAHIRIYA	30	317	-90%	$83,705.80	$1,497,010.07	-94%
100	ALBANIA	28	26	7%	$106,698.97	$117,491.60	-9%
	ALL OTHERS	889	2,484	-64%	$1,483,517.85	$2,886,476.01	-49%
	TOTALS	**154,764**	**437,558**	**-65%**	**$113,931,363.55**	**$278,763,680.00**	**-59%**

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