CITY COUNCIL INFORMAL MEETING
OCTOBER 20, 2025
602 S. Main St.| 5th Floor Council Chambers | Joplin MO 64801
5:15 P.M.

AGENDA

1. FINANCIAL INFORMATION UPDATE

Documents:

SALES TAX REPORT OCTOBER 2025.PDF
QUARTERLY SALES TAX COMPARISON 4TH QUARTER 2025.PDF
USE TAX REPORT OCTOBER 2025.PDF
MARIJUANA SALES TAX REPORT OCTOBER 2025.PDF
GENERAL FUND FINANCIALS SEPTEMBER 2025.PDF

2. UPDATED COMPENSATION STUDY INFORMATION

Documents:

OVERALL TABLE REVISED.PDF
FIREFIGHTER UPDATED.PDF
BELOW LOCAL AND REGIONAL REVISED.PDF

Notice posted at 12 p.m. on this the 16th day of October, 2025. (RSMo 610.020)

CITY OF JOPLIN, MISSOURI
GENERAL SALES TAX --1%
ACCOUNT # 001-0000-400-0301 (Tax Type Code 200)
HISTORICAL TAX RECEIPTS BY MONTH

	FY 2019	FY 2020	FY 2021	FY 2022	FY 2023	FY 2024	FY 2024 Y-T-D	FY 2025	FY 2025 Y-T-D	Monthly % Change from FY 2024	Y-T-D % Change from FY 2024	YTD Actual Over/ (Under) YTD Budget
November	1,018,673.84	1,090,430.38	1,075,827.30	1,171,792.22	1,321,687.86	1,301,114.54	1,301,114.54	1,515,146.73	1,515,146.73	16.45%	16.45%	203,689
December	1,232,874.05	1,355,281.81	1,403,354.16	1,486,673.02	1,497,611.46	1,540,275.51	2,841,390.05	1,412,799.84	2,927,946.57	-8.28%	3.05%	63,970
January	1,450,849.53	1,353,568.92	1,358,290.69	1,431,020.07	1,516,095.13	1,599,960.33	4,441,350.38	1,493,562.50	4,421,509.07	-6.65%	-0.45%	(55,147)
February	1,271,096.61	1,335,166.72	1,360,530.09	1,549,497.19	1,554,171.79	1,614,588.32	6,055,938.70	1,637,641.11	6,059,150.18	1.43%	0.05%	(44,929)
March	1,361,552.45	1,322,254.82	1,433,507.48	1,286,337.08	1,370,941.79	1,304,966.35	7,360,905.05	1,469,841.46	7,528,991.64	12.63%	2.28%	109,573
April	1,193,015.26	1,071,421.25	1,314,220.00	1,517,799.15	1,495,565.91	1,496,303.00	8,857,208.05	1,357,420.56	8,886,412.20	-9.28%	0.33%	(41,204)
May	1,122,187.32	1,092,586.90	1,291,986.62	1,189,442.30	1,212,145.50	1,433,628.32	10,290,836.37	1,432,467.92	10,318,880.12	-0.08%	0.27%	(53,760)
June	1,264,770.32	1,237,244.91	1,596,922.41	1,449,457.40	1,591,492.88	1,536,336.96	11,827,173.33	1,671,076.26	11,989,956.38	8.77%	1.38%	68,766
July	1,279,316.91	1,292,888.47	1,640,598.95	1,476,731.63	1,439,436.05	1,544,683.03	13,371,856.36	1,460,387.33	13,450,343.71	-5.46%	0.59%	(27,809)
August	1,074,123.80	1,249,324.51	1,293,211.15	1,660,582.30	1,486,908.52	1,543,211.68	14,915,068.04	1,560,014.43	15,010,358.14	1.09%	0.64%	(23,273)
September	1,433,627.20	1,442,892.53	1,930,630.77	1,558,365.34	1,558,525.00	1,538,897.06	16,453,965.10	1,536,162.70	16,546,520.84	-0.18%	0.56%	(38,241)
October	1,254,497.04	1,322,546.86	1,360,047.71	1,587,849.77	1,343,428.39	1,516,547.16	17,970,512.26	1,580,387.86	18,126,908.70	4.21%	0.87%	13,545
YTD Totals	14,956,584.33	15,165,608.08	17,059,127.33	17,365,547.47	17,388,010.28	17,970,512.26	17,970,512.26	18,126,908.70	18,126,908.70	4.21%	0.87%	13,545
Annual % Change		**1.40%**	**12.49%**	**1.80%**	**0.13%**	**3.35%**						

Budgeted for FY 2025	$ 18,113,364
Y-T-D % Increase (Decrease) from FY 2024	0.87%
Y-T-D Actual %	100.07%
Y-T-D Budget %	74.41%

NOTE: Taxes are collected by the Department of Revenue approximately 30 days following the month in which taxable sales occur. Collections are remitted to the City by the 10th of each month for the prior months reported sales. Effective January 1, 2000, the State of Missouri Department of Revenue increased the threshold for monthly filing requirement from $250 to $500 for state tax collected.

Sales tax figures include the TIF sales tax collections. 50% of the TIF sales tax collections have to be remitted by the City to the TIF developer after being received from the State.

Actual budgeted increase is calculated by using the prior year actual collections compared to the budgeted amount.

This information is reported on a cash basis, while the accounting records are reported on an accrual basis.

CITY OF JOPLIN, MISSOURI

GENERAL SALES TAX --1%

ACCOUNT # 001-0000-400-0301 (Tax Type Code 200)

HISTORICAL TAX RECEIPTS BY MONTH

	FY 2020	FY 2020 Y-T-D	FY 2021	FY 2021 Y-T-D	FY 2022	FY 2022 Y-T-D	FY 2023	FY 2023 Y-T-D	FY 2024	FY 2024 Y-T-D	FY 2025	FY 2025 Y-T-D	Monthly % Change from FY 2024	Y-T-D % Change from FY 2024	YTD Actual Over/ (Under) YTD Budget
November	1,090,430.38	1,090,430.38	1,075,827.30	1,075,827.30	1,171,792.22	1,171,792.22	1,321,687.86	1,321,687.86	1,301,114.54	1,301,114.54	1,515,146.73	1,515,146.73	16.45%	16.45%	203,689
December	1,355,281.81	2,445,712.19	1,403,354.16	2,479,181.46	1,486,673.02	2,658,465.24	1,497,611.46	2,819,299.32	1,540,275.51	2,841,390.05	1,412,799.84	2,927,946.57	-8.28%	3.05%	63,970
January	1,353,568.92	3,799,281.11	1,358,290.69	3,837,472.15	1,431,020.07	4,089,485.31	1,516,095.13	4,335,394.45	1,599,960.33	4,441,350.38	1,493,562.50	4,421,509.07	-6.65%	-0.45%	(55,147)
February	1,335,166.72	5,134,447.83	1,360,530.09	5,198,002.24	1,549,497.19	5,638,982.50	1,554,171.79	5,889,566.24	1,614,588.32	6,055,938.70	1,637,641.11	6,059,150.18	1.43%	0.05%	(44,929)
March	1,322,254.82	6,456,702.65	1,433,507.48	6,631,509.72	1,286,337.08	6,925,319.58	1,370,923.57	7,260,489.81	1,304,966.35	7,360,905.05	1,469,841.46	7,528,991.64	12.63%	2.28%	109,573
April	1,071,421.25	7,528,123.90	1,314,220.00	7,945,729.72	1,517,799.15	8,443,118.73	1,495,565.10	8,756,054.91	1,496,303.00	8,857,208.05	1,357,420.56	8,886,412.20	-9.28%	0.33%	(41,204)
May	1,092,586.90	8,620,710.80	1,291,986.62	9,237,716.34	1,189,442.30	9,632,561.03	1,212,145.50	9,968,200.41	1,433,628.32	10,290,836.37	1,432,467.92	10,318,880.12	-0.08%	0.27%	(53,760)
June	1,237,244.91	9,857,955.71	1,596,922.41	10,834,638.75	1,449,457.40	11,082,018.43	1,591,492.88	11,559,693.29	1,536,336.96	11,827,173.33	1,671,076.26	11,989,956.38	8.77%	1.38%	68,766
July	1,292,888.47	11,150,844.18	1,640,598.95	12,475,237.70	1,476,731.63	12,558,750.06	1,439,436.05	12,999,129.34	1,544,683.03	13,371,856.36	1,460,387.33	13,450,343.71	-5.46%	0.59%	(27,809)
August	1,249,324.51	12,400,168.69	1,293,211.15	13,768,448.85	1,660,582.30	14,219,332.36	1,486,908.52	14,486,037.86	1,543,211.68	14,915,068.04	1,560,014.43	15,010,358.14	1.09%	0.64%	(23,273)
September	1,442,892.53	13,843,061.22	1,930,630.77	15,699,079.62	1,558,365.34	15,777,697.70	1,558,525.00	16,044,562.86	1,538,897.06	16,453,965.10	1,536,162.70	16,546,520.84	-0.18%	0.56%	(38,241)
October	1,322,546.86	15,165,608.08	1,360,047.71	17,059,127.33	1,587,849.77	17,365,547.47	1,343,428.39	17,387,991.25	1,516,547.16	17,970,512.26	1,580,387.86	18,126,908.70	4.21%	0.87%	13,545
YTD Totals	15,165,608.08	15,165,608.08	17,059,127.33	17,059,127.33	17,365,547.47	17,365,547.47	17,387,991.25	17,387,991.25	17,970,512.26	17,970,512.26	18,126,908.70	18,126,908.70	4.21%	0.87%	13,545
Annual % Change			**12.49%**		**1.80%**		**0.13%**		**3.35%**						

Budgeted for FY 2025	$ 18,113,364
Y-T-D % Increase (Decrease) from FY 2024	0.87%
Y-T-D Actual %	100.07%
Y-T-D Budget %	74.41%

NOTE: Taxes are collected by the Department of Revenue approximately 30 days following the month in which taxable sales occur. Collections are remitted to the City by the 10th of each month for the prior months reported sales. Effective January 1, 2000, the State of Missouri Department of Revenue increased the threshold for monthly filing requirement from $250 to $500 for state tax collected.

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CITY OF JOPLIN, MISSOURI

GENERAL SALES TAX - 1% (LESS TIF AMOUNT)

ACCOUNT # 001-0000-400-0301

HISTORICAL TAX RECEIPTS BY MONTH

	FY 2018	FY 2019	FY 2020	FY 2021	FY 2022	FY 2023	FY2024	FY 2024 Y-T-D	FY 2025	FY 2025 Y-T-D	Monthly % Change from FY 2024	Y-T-D % Change from FY 2024	YTD Actual Over/ (Under) YTD Budget
November	788,342.03	949,582.56	1,026,948.77	1,034,917.31	1,144,648.14	1,280,266.05	1,275,462.61	1,275,462.61	1,470,824.04	1,470,824.04	15.32%	15.32%	174,015
December	1,679,548.83	1,164,040.04	1,286,993.43	1,368,071.96	1,426,140.57	1,471,360.89	1,515,919.93	2,791,382.54	1,367,640.15	2,838,464.19	-9.78%	1.69%	364
January	921,510.72	1,385,088.66	1,271,965.44	1,334,543.74	1,391,414.25	1,502,569.22	1,587,332.55	4,378,715.09	1,460,726.95	4,299,191.14	-7.98%	-1.82%	(152,808)
February	1,253,970.89	1,198,490.74	1,222,056.35	1,300,812.59	1,527,514.91	1,521,105.24	1,578,917.88	5,957,632.97	1,581,285.33	5,880,476.47	0.15%	-1.30%	(176,866)
March	1,280,011.95	1,281,488.56	1,292,407.82	1,390,194.01	1,221,407.07	1,313,425.82	1,282,473.64	7,240,106.61	1,432,708.82	7,313,185.29	11.71%	1.01%	(48,095)
April	1,013,886.57	1,128,168.80	1,046,164.10	1,283,423.33	1,484,670.49	1,469,768.39	1,278,497.98	8,518,604.59	1,314,688.40	8,627,873.69	2.83%	1.28%	(33,302)
May	996,145.89	1,035,008.39	1,052,938.24	1,242,602.83	1,156,115.45	1,184,701.24	1,453,580.52	9,972,185.11	1,386,054.32	10,013,928.01	-4.65%	0.42%	(125,156)
June	1,185,697.95	1,197,198.97	1,201,147.72	1,546,224.60	1,393,531.56	1,564,947.94	1,401,118.17	11,373,303.28	1,613,446.61	11,627,374.62	15.15%	2.23%	63,723
July	1,385,070.74	1,202,352.28	1,262,763.88	1,640,598.95	1,434,891.95	1,405,132.46	1,470,229.75	12,843,533.03	1,407,760.56	13,035,135.18	-4.25%	1.49%	(23,353)
August	1,004,915.36	987,086.85	1,215,344.78	1,231,492.42	1,639,587.19	1,465,831.45	1,505,935.20	14,349,468.23	1,503,836.16	14,538,971.34	-0.14%	1.32%	(50,656)
September	1,222,254.64	1,363,784.87	1,398,544.20	1,873,564.48	1,524,385.73	1,525,827.23	1,484,591.39	15,834,059.62	1,480,568.74	16,019,540.08	-0.27%	1.17%	(79,525)
October	1,013,005.42	1,179,740.03	1,291,139.21	1,326,435.99	1,551,303.07	1,317,181.14	1,489,372.04	17,323,431.66	-	-	0.00%	0.00%	-
YTD Totals	13,744,360.99	14,072,030.75	14,568,413.94	16,572,882.21	16,895,610.38	17,022,117.07	17,323,431.66	17,323,431.66	16,019,540.08	16,019,540.08	-0.27%	1.17%	(79,525)

Budgeted for FY 2025	$ 17,613,364
Y-T-D % Increase (Decrease) from FY 2024	1.17%
Y-T-D Actual %	90.95%
Y-T-D Budget %	65.65%

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CITY OF JOPLIN, MISSOURI

GENERAL SALES TAX (38%)*

ACCOUNT # 001-9003-500-9805

SALES TAX REMITTANCES PER MONTH

	FISCAL YEAR 2018				FISCAL YEAR 2019				FISCAL YEAR 2020			
	Paid to TIF Developer	Admin. Fee**	Monthly Remittance	FY 2018 Y-T-D	Paid to TIF Developer	Admin. Fee**	Monthly Remittance	FY 2019 Y-T-D	Paid to TIF Developer	Admin. Fee**	Monthly Remittance	FY 2020 Y-T-D
November	76,498.96	1,463.37	77,962.33	77,962.33	69,091.28	2,483.89	71,575.17	71,575.17	63,481.61	2,012.20	65,493.81	65,493.81
December	44,764.64	3,625.22	48,389.86	126,352.19	68,834.01	3,062.96	71,896.97	143,472.14	68,288.38	2,893.31	71,181.69	136,675.50
January	91,349.38	3,426.12	94,775.50	221,127.69	65,760.87	3,440.87	69,201.74	212,673.88	81,603.48	4,208.22	85,811.70	222,487.20
February	89,000.58	3,930.21	92,930.79	314,058.48	72,605.87	3,039.27	75,645.14	288,319.02	113,110.37	3,177.13	116,287.50	338,774.70
March	65,228.71	2,673.26	67,901.97	381,960.45	80,063.89	3,888.62	83,952.51	372,271.53	29,847.00	2,417.14	32,264.14	371,038.84
April	89,754.91	1,516.23	91,271.14	473,231.59	64,846.46	2,762.12	67,608.58	439,880.11	25,257.15	2,045.43	27,302.58	398,341.42
May	77,321.01	3,434.82	80,755.83	553,987.42	87,178.93	2,789.21	89,968.14	529,848.25	39,648.66	3,210.92	42,859.58	441,201.00
June	34,178.62	2,767.92	36,946.54	590,933.96	67,571.35	2,863.02	70,434.37	600,282.62	36,097.19	2,923.30	39,020.49	480,221.49
July	84,964.94	4,230.04	89,194.98	680,128.94	76,964.63	3,188.68	80,153.31	680,435.93	30,124.59	2,439.61	32,564.20	512,785.69
August	65,772.60	2,453.96	68,226.56	748,355.50	87,036.95	2,780.02	89,816.97	770,252.90	33,979.73	2,751.82	36,731.55	549,517.24
September	80,098.62	3,066.72	83,165.34	831,520.84	69,842.33	2,835.35	72,677.68	842,930.58	44,348.33	3,591.51	47,939.84	597,457.08
October	53,244.87	2,266.56	55,511.43	887,032.27	74,757.01	3,883.79	78,640.80	921,571.38	31,407.65	2,543.52	33,951.17	631,408.25
YTD Totals	852,177.84	34,854.43	887,032.27	887,032.27	884,553.58	37,017.80	921,571.38	921,571.38	597,194.14	34,214.11	631,408.25	631,408.25

	FISCAL YEAR 2021				FISCAL YEAR 2022				FISCAL YEAR 2023			
	Paid to TIF Developer	Admin. Fee**	Monthly Remittance	FY 2021 Y-T-D	Paid to TIF Developer	Admin. Fee**	Monthly Remittance	FY 2022 Y-T-D	Paid to TIF Developer	Admin. Fee**	Monthly Remittance	FY 2023 Y-T-D
November	40,909.99	3,313.06	44,223.05	44,223.05	27,144.08	2,198.24	29,342.32	29,342.32	41,421.81	2,012.88	43,434.69	43,434.69
December	35,282.20	2,857.30	38,139.50	82,362.55	60,532.45	4,902.17	65,434.62	94,776.94	26,250.57	2,568.33	28,818.90	72,253.59
January	23,746.95	1,710.93	25,457.88	107,820.43	39,605.82	3,207.44	42,813.26	137,590.20	13,525.91	1,095.39	14,621.30	86,874.89
February	59,717.50	4,836.16	64,553.66	172,374.09	21,982.28	1,780.22	23,762.50	161,352.70	33,066.55	2,677.87	35,744.42	122,619.31
March	43,313.47	3,507.70	46,821.17	219,195.26	64,930.01	5,258.30	70,188.31	231,541.01	57,515.97	4,657.88	62,173.85	184,793.16
April	30,796.67	2,494.05	33,290.72	252,485.98	33,128.66	2,682.90	35,811.56	267,352.57	25,796.71	2,089.12	27,885.83	212,678.99
May	49,383.79	3,999.30	53,383.09	305,869.07	33,326.85	2,698.95	36,025.80	303,378.37	27,444.26	2,222.55	29,666.81	242,345.80
June	50,697.81	4,105.72	54,803.53	360,672.60	55,925.84	4,529.10	60,454.94	363,833.31	26,544.94	2,149.72	28,694.66	271,040.46
July	-	-	-	360,672.60	41,839.68	3,388.35	45,228.03	409,061.34	34,303.59	2,778.05	37,081.64	308,122.10
August	61,718.73	4,998.23	66,716.96	427,389.56	20,995.11	1,700.28	22,695.39	431,756.73	21,077.07	1,706.91	22,783.98	330,906.08
September	57,066.29	4,621.46	61,687.75	489,077.31	33,979.61	2,751.80	36,731.41	468,488.14	32,697.77	2,648.00	35,345.77	366,251.85
October	33,611.72	1,808.53	35,420.25	524,497.56	36,546.70	2,959.70	39,506.40	507,994.54	26,247.25	2,125.61	28,372.86	394,624.71
YTD Totals	486,245.12	38,252.44	524,497.56	524,497.56	469,937.09	38,057.45	507,994.54	507,994.54	365,892.40	28,732.31	394,624.71	366,251.85

	FISCAL YEAR 2024				FISCAL YEAR 2025				FISCAL YEAR 2026			
	Paid to TIF Developer	Admin. Fee**	Monthly Remittance	FY 2024 Y-T-D	Paid to TIF Developer	Admin. Fee**	Monthly Remittance	FY 2025 Y-T-D	Paid to TIF Developer	Admin. Fee**	Monthly Remittance	FY 2026 Y-T-D
November	25,651.93	$ 2,077.40	27,729.33	27,729.33	45,723.12	4,865.30	50,588.42	50,588.42			-	-
December	24,355.58	1,972.42	26,328.00	54,057.33	45,159.69	4,800.33	49,960.02	100,548.44			-	-
January	12,627.78	1,038.83	13,666.61	67,723.94	32,835.55	3,862.34	36,697.89	137,246.33			-	-
February	35,670.44	2,918.35	38,588.79	106,312.73	147,566.85	6,076.86	153,643.71	290,890.04			-	-
March	22,492.72	1,821.55	24,314.27	130,627.00	37,132.64	3,977.84	41,110.48	332,000.52			-	-
April	26,468.37	2,202.03	28,670.40	159,297.40	42,732.16	4,261.76	46,993.92	378,994.44			-	-
May	42,722.48	3,474.39	46,196.87	205,494.27	46,413.60	4,603.92	51,017.52	430,011.96			-	-
June	32,510.15	2,650.82	35,160.97	240,655.24	57,629.65	6,027.10	63,656.75	493,668.71			-	-
July	66,107.21	6,689.13	72,796.34	313,451.58	52,626.77	5,565.12	58,191.89	551,860.60			-	-
August	38,747.83	4,154.21	42,902.04	356,353.62	56,178.27	6,079.32	62,257.59	614,118.19			-	-
September	58,620.29	6,061.38	64,681.67	421,035.29	55,593.96	5,883.22	61,477.18	675,595.37			-	-
October	49,525.02	5,145.66	54,670.68	475,705.97			-	-			-	-
YTD Totals	435,499.80	40,206.17	475,705.97	475,705.97	619,592.26	56,003.11	675,595.37	675,595.37	-	-	-	-

*Percentage changed from 47% to 38% beginning with the June 2007 payment to the TIF developers due to the additional General Sales Tax for Police & Fire.

**A 5% fee is held out of the payment to the TIF developer as an administrative expense. The 5% fee goes into the General Fund as a revenue to the City. Administration fee dropped to 3% November 2007 (FY 2008).

Note: Total collections are shown on the historical tax receipts report. The amounts above represent 50% of sales tax collections collected from the TIF districts. The above amounts have been remitted to the TIF developers and represent date paid to the developer and not the date collected from the state.

CITY OF JOPLIN, MISSOURI

GENERAL SALES TAX FOR POLICE & FIRE PENSION--1/2%*

ACCOUNT # 010-0000-400-0313 (Tax Type Code 202)

HISTORICAL TAX RECEIPTS BY MONTH

	FY 2020	FY 2021	FY 2022	FY 2023	FY 2024	FY 2024 Y-T-D	FY 2025	FY 2025 Y-T-D	Monthly % Change from FY 2024	Y-T-D % Change from FY 2024	YTD Actual Over/ (Under) YTD Budget
November	-	535,663.79	580,270.98	656,529.03	648,756.08	648,756.08	753,744.54	753,744.54	16.18%	16.18%	98,366
December	-	703,796.64	736,011.96	747,012.77	767,589.51	1,416,345.59	704,011.73	1,457,756.27	-8.28%	2.92%	26,954
January	-	675,387.57	713,539.63	754,804.01	798,044.72	2,214,390.31	745,511.84	2,203,268.11	-6.58%	-0.50%	(33,725)
February	-	677,662.13	767,231.31	776,092.19	807,096.00	3,021,486.31	817,731.11	3,020,999.22	1.32%	-0.02%	(31,328)
March	-	712,434.09	640,626.10	682,348.71	649,890.06	3,671,376.37	731,716.32	3,752,715.54	12.59%	2.22%	43,864
April	-	651,616.53	755,818.69	738,946.93	745,688.33	4,417,064.70	678,169.28	4,430,884.82	-9.05%	0.31%	(31,266)
May	27,005.46	642,760.86	592,095.29	603,407.92	714,112.75	5,131,177.45	714,772.87	5,145,657.69	0.09%	0.28%	(37,895)
June	409,843.94	798,423.11	718,799.57	794,497.13	769,224.96	5,900,402.41	832,550.75	5,978,208.44	8.23%	1.32%	17,579
July	609,949.85	817,504.98	734,530.23	717,731.00	774,409.58	6,674,811.99	725,476.61	6,703,685.05	-6.32%	0.43%	(39,259)
August	618,667.76	640,539.32	825,343.77	741,280.05	769,624.44	7,444,436.43	778,921.60	7,482,606.65	1.21%	0.51%	(37,817)
September	708,995.63	964,438.81	777,202.19	778,075.94	763,621.98	8,208,058.41	767,266.73	8,249,873.38	0.48%	0.51%	(41,967)
October	650,705.81	677,729.93	791,033.10	670,213.13	757,113.51	8,965,171.92	789,360.83	9,039,234.21	4.26%	0.83%	(17,448)
YTD Totals	3,025,168.45	8,497,957.76	8,632,502.82	8,660,938.81	8,965,171.92	8,965,171.92	9,039,234.21	9,039,234.21	4.26%	0.83%	(17,448)

*Tax passed by voters November 2019. Tax effective April 1, 2020.

Budgeted for FY 2025	$ 9,056,682
Y-T-D % Increase (Decrease) from FY 2024	0.83%
Y-T-D Actual %	99.81%
Y-T-D Budget %	74.45%

NOTE: Taxes are collected by the Department of Revenue approximately 30 days following the month in which taxable sales occur. Collections are remitted to the City by the 10th of each month for the prior months reported sales. Effective January 1, 2000, the State of Missouri Department of Revenue increased the threshold for monthly filing requirement from $250 to $500 for state tax collected.

Sales tax figures include the TIF sales tax collections. 50% of the TIF sales tax collections have to be remitted by the City to the TIF developer after being received from the State.

Actual budgeted increase is calculated by using the prior year actual collections compared to the budgeted amount.

This information is reported on a cash basis, while the accounting records are reported on an accrual basis.

CITY OF JOPLIN, MISSOURI

GENERAL SALES TAX FOR POLICE & FIRE --1/2%*

ACCOUNT # 101-0000-400-0312 (Tax Type Code 201)

HISTORICAL TAX RECEIPTS BY MONTH

	FY 2019	FY 2020	FY 2021	FY 2022	FY 2023	FY 2024	FY 2024 Y-T-D	FY 2025	FY 2025 Y-T-D	Monthly % Change from FY 2024	Y-T-D % Change from FY 2024	YTD Actual Over/ (Under) YTD Budget
November	509,064.16	544,700.84	537,750.61	583,839.02	659,342.89	649,379.73	649,379.73	757,197.69	757,197.69	16.60%	16.60%	101,871
December	615,680.31	677,338.25	701,509.00	742,051.14	748,000.30	768,595.42	1,417,975.15	705,938.13	1,463,135.82	-8.15%	3.18%	32,176
January	723,740.71	676,631.41	678,821.35	715,479.02	755,646.03	798,276.85	2,216,252.00	746,429.46	2,209,565.28	-6.49%	-0.30%	(26,982)
February	633,762.08	667,542.37	680,236.65	773,898.05	776,506.34	805,833.24	3,022,085.24	818,293.37	3,027,858.65	1.55%	0.19%	(21,901)
March	680,020.06	660,377.56	716,239.81	641,422.41	684,313.08	650,742.12	3,672,827.36	734,384.04	3,762,242.69	12.85%	2.43%	55,782
April	595,796.46	534,740.95	657,053.60	758,115.03	746,720.95	745,621.16	4,418,448.52	678,303.21	4,440,545.90	-9.03%	0.50%	(18,364)
May	560,936.61	545,959.21	645,967.55	592,875.30	605,190.91	714,269.35	5,132,717.87	715,684.53	5,156,230.43	0.20%	0.46%	(23,489)
June	631,632.40	618,450.70	798,139.28	722,595.07	795,094.46	767,080.69	5,899,798.56	832,826.76	5,989,057.19	8.57%	1.51%	35,232
July	639,169.79	646,310.78	820,183.62	735,812.47	718,430.80	775,959.37	6,675,757.93	728,816.86	6,717,874.05	-6.08%	0.63%	(19,016)
August	536,592.93	624,237.41	645,647.41	826,975.17	742,864.62	771,127.27	7,446,885.20	779,248.09	7,497,122.14	1.05%	0.67%	(17,957)
September	716,033.23	721,198.53	964,756.17	776,085.56	778,707.67	768,975.71	8,215,860.91	767,951.28	8,265,073.42	-0.13%	0.60%	(26,023)
October	627,014.08	660,951.69	679,354.50	792,614.64	670,633.14	758,638.79	8,974,499.70	789,188.55	9,054,261.97	4.03%	0.89%	(2,420)
YTD Totals	7,469,442.82	7,578,439.70	8,525,659.55	8,661,762.88	8,681,451.19	8,974,499.70	8,974,499.70	9,054,261.97	9,054,261.97	4.03%	0.89%	(2,420)

*Tax passed by voters November 2006. Tax effective April 1, 2007.

Budgeted for FY 2025	$ 9,056,682
Y-T-D % Increase (Decrease) from FY 2024	0.89%
Y-T-D Actual %	99.97%
Y-T-D Budget %	74.39%

NOTE: Taxes are collected by the Department of Revenue approximately 30 days following the month in which taxable sales occur. Collections are remitted to the City by the 10th of each month for the prior months reported sales. Effective January 1, 2000, the State of Missouri Department of Revenue increased the threshold for monthly filing requirement from $250 to $500 for state tax collected.

Sales tax figures include the TIF sales tax collections. 50% of the TIF sales tax collections have to be remitted by the City to the TIF developer after being received from the State.

Actual budgeted increase is calculated by using the prior year actual collections compared to the budgeted amount.

This information is reported on a cash basis, while the accounting records are reported on an accrual basis.

CITY OF JOPLIN, MISSOURI

GENERAL POLICE & FIRE SALES TAX (19%)

ACCOUNT # 101-9003-500-9805

SALES TAX REMITTANCES PER MONTH

	FISCAL YEAR 2015		FISCAL YEAR 2016		FISCAL YEAR 2017		FISCAL YEAR 2018	
	Paid to TIF Developer	FY 2015 Y-T-D	Paid to TIF Developer	FY 2016 Y-T-D	Paid to TIF Developer	FY 2017 Y-T-D	Paid to TIF Developer	FY 2018 Y-T-D
November	15,119.09	15,119.09	30,930.04	30,930.04	43,706.90	43,706.90	37,678.59	37,678.59
December	20,657.22	35,776.31	17,988.89	48,918.93	25,268.49	68,975.39	22,048.25	59,726.84
January	32,272.01	68,048.32	36,782.48	85,701.41	38,582.91	107,558.30	44,992.98	104,719.82
February	33,687.16	101,735.48	31,220.78	116,922.19	31,871.17	139,429.47	43,836.10	148,555.92
March	3,699.49	105,434.96	34,761.11	151,683.30	27,992.77	167,422.24	32,127.58	180,683.50
April	56,291.08	161,726.04	49,925.49	201,608.79	39,272.59	206,694.83	44,207.64	224,891.14
May	34,763.84	196,489.88	33,337.02	234,945.81	33,130.56	239,825.39	38,083.48	262,974.62
June	17,313.70	213,803.58	23,408.47	258,354.28	27,978.80	267,804.19	16,834.24	279,808.86
July	27,909.40	241,712.98	36,086.09	294,440.37	36,656.30	304,460.49	41,848.40	321,657.26
August	30,862.36	272,575.34	28,824.37	323,264.74	37,420.57	341,881.06	32,395.46	354,052.72
September	16,579.98	289,155.32	21,831.21	345,095.95	34,427.45	376,308.51	39,451.56	393,504.28
October	30,745.09	319,900.41	30,899.50	375,995.45	42,175.88	418,484.39	26,225.09	419,729.37
YTD Totals	**319,900.41**	**319,900.41**	**375,995.45**	**375,995.45**	**418,484.39**	**418,484.39**	**419,729.37**	**419,729.37**

	FISCAL YEAR 2019		FISCAL YEAR 2020		FISCAL YEAR 2021		FISCAL YEAR 2022	
	Paid to TIF Developer	FY 2019 Y-T-D	Paid to TIF Developer	FY 2020 Y-T-D	Paid to TIF Developer	FY 2021 Y-T-D	Paid to TIF Developer	FY 2022 Y-T-D
November	34,030.03	34,030.03	31,267.06	31,267.06	20,149.70	20,149.70	13,369.47	13,369.47
December	33,903.32	67,933.35	33,634.58	64,901.64	17,377.80	37,527.50	29,814.49	43,183.96
January	32,389.68	100,323.03	40,192.76	105,094.40	11,696.26	49,223.76	19,507.35	62,691.31
February	35,761.10	136,084.13	55,711.08	160,805.48	29,413.10	78,636.86	10,827.09	73,518.40
March	39,434.45	175,518.58	14,700.76	175,506.24	21,333.50	99,970.36	31,980.45	105,498.85
April	31,939.30	207,457.88	12,440.09	187,946.33	15,168.51	115,138.87	16,317.10	121,815.95
May	42,938.87	250,396.75	19,528.44	207,474.77	24,323.36	139,462.23	16,414.72	138,230.67
June	33,281.41	283,678.16	17,779.21	225,253.98	24,970.56	164,432.79	27,545.56	165,776.23
July	37,907.95	321,586.11	14,837.48	240,091.46	-	164,432.79	20,607.60	186,383.83
August	42,868.95	364,455.06	16,736.29	256,827.75	30,398.78	194,831.57	10,340.87	196,724.70
September	34,399.95	398,855.01	21,843.21	278,670.96	28,107.28	222,938.85	16,736.22	213,460.92
October	36,820.61	435,675.62	15,469.44	294,140.40	16,555.03	239,493.88	18,000.61	231,461.53
YTD Totals	**435,675.62**	**435,675.62**	**294,140.40**	**294,140.40**	**239,493.88**	**239,493.88**	**231,461.53**	**231,461.53**

	FISCAL YEAR 2023		FISCAL YEAR 2024		FISCAL YEAR 2025		FISCAL YEAR 2026	
	Paid to TIF Developer	FY 2022 Y-T-D	Paid to TIF Developer	FY 2022 Y-T-D	Paid to TIF Developer	FY 2022 Y-T-D	Paid to TIF Developer	FY 2022 Y-T-D
November	20,401.78	20,401.78	12,634.53	12,634.53	22,520.34	22,520.34	-	-
December	12,929.38	33,331.16	11,996.03	24,630.56	22,242.83	44,763.17	-	-
January	6,662.02	39,993.18	6,219.65	30,850.21	16,172.73	60,935.90	-	-
February	16,286.51	56,279.69	17,569.02	48,419.23	27,757.32	88,693.22	-	-
March	28,328.76	84,608.45	11,078.50	59,497.73	18,289.21	106,982.43	-	-
April	12,705.84	97,314.29	130,036.66	189,534.39	21,047.18	128,029.61	-	-
May	13,517.32	110,831.61	21,042.41	210,576.80	22,860.43	150,890.04	-	-
June	13,074.37	123,905.98	16,012.46	226,589.26	28,384.75	179,274.79	-	-
July	16,895.80	140,801.78	32,560.27	259,149.53	25,920.65	205,195.44	-	-
August	10,381.24	151,183.02	19,084.75	278,234.28	27,669.90	232,865.34	-	-
September	16,104.87	167,287.89	28,872.68	307,106.96	27,382.10	260,247.44	-	-
October	12,927.75	180,215.64	24,392.92	331,499.88	-	-	-	-
YTD Totals	**180,215.64**	**180,215.64**	**331,499.88**	**331,499.88**	**260,247.44**	**260,247.44**	**-**	**-**

Note: Total collections are shown on the historical tax receipts report. The amounts above represent 50% of sales tax collections collected from the TIF districts. The above amounts have been remitted to the TIF developers and represent date paid to the developer and not the date collected from the state.

CITY OF JOPLIN, MISSOURI

PARKS & STORMWATER SALES TAX --1/4%

ACCOUNT # 130-0000-400-0306 & 0307 (Tax Type Code 260)

HISTORICAL TAX RECEIPTS BY MONTH

	FY 2019	FY 2020	FY 2021	FY 2022	FY 2023	FY 2024	FY 2024 Y-T-D	FY 2025	FY 2025 Y-T-D	Monthly % Change from FY 2024	Y-T-D % Change from FY 2024	YTD Actual Over/ (Under) YTD Budget
November	254,532.30	272,356.57	268,875.08	291,920.12	329,671.23	324,690.44	324,690.44	378,598.77	378,598.77	16.60%	16.60%	50,935
December	307,839.68	338,668.97	350,754.38	371,025.32	374,000.37	384,297.41	708,987.85	352,968.94	731,567.71	-8.15%	3.18%	16,087
January	361,870.28	338,316.02	339,410.59	357,739.99	377,823.32	399,138.48	1,108,126.33	373,212.65	1,104,780.36	-6.50%	-0.30%	(13,493)
February	316,881.33	333,770.51	340,120.33	386,971.57	388,253.52	402,917.05	1,511,043.38	409,147.18	1,513,927.54	1.55%	0.19%	(10,953)
March	340,010.00	330,188.70	358,119.99	320,710.78	342,156.53	325,370.87	1,836,414.25	367,192.00	1,881,119.54	12.85%	2.43%	27,889
April	297,897.88	267,370.11	328,526.69	379,057.50	373,360.52	372,810.74	2,209,224.99	339,151.23	2,220,270.77	-9.03%	0.50%	(9,185)
May	280,467.68	272,979.04	322,983.47	296,437.40	302,595.76	357,134.11	2,566,359.10	357,842.16	2,578,112.93	0.20%	0.46%	(11,747)
June	315,816.05	309,224.94	399,069.59	361,297.97	397,546.90	383,540.27	2,949,899.37	416,413.31	2,994,526.24	8.57%	1.51%	17,614
July	319,584.71	323,155.02	410,092.07	367,906.13	359,215.14	387,979.45	3,337,878.82	364,408.99	3,358,935.23	-6.08%	0.63%	(9,510)
August	268,296.43	312,118.45	322,823.53	413,487.46	371,432.30	385,563.27	3,723,442.09	389,623.60	3,748,558.83	1.05%	0.67%	(8,980)
September	358,016.60	360,598.73	482,377.87	388,042.53	389,353.82	384,488.26	4,107,930.35	383,975.44	4,132,534.27	-0.13%	0.60%	(13,014)
October	313,506.79	330,475.56	339,677.27	396,307.75	335,316.35	379,319.35	4,487,249.70	394,594.32	4,527,128.59	4.03%	0.89%	(1,212)
YTD Totals	3,734,719.73	3,789,222.62	4,262,830.86	4,330,904.52	4,340,725.76	4,487,249.70	4,487,249.70	4,527,128.59	4,527,128.59	4.03%	0.89%	(1,212)

Budgeted for FY 2025	$ 4,528,341
Y-T-D % Increase (Decrease) from FY 2024	0.89%
Y-T-D Actual %	99.97%
Y-T-D Budget %	74.39%

NOTE: Taxes are collected by the Department of Revenue approximately 30 days following the month in which taxable sales occur. Collections are remitted to the City by the 10th of each month for the prior months reported sales. Effective January 1, 2000, the State of Missouri Department of Revenue increased the threshold for monthly filing requirement from $250 to $500 for state tax collected.

Sales tax figures include the TIF sales tax collections. 50% of the TIF sales tax collections have to be remitted by the City to the TIF developer after being received from the State.

Actual budgeted increase is calculated by using the prior year actual collections compared to the budgeted amount.

This information is reported on a cash basis, while the accounting records are reported on an accrual basis.

CITY OF JOPLIN, MISSOURI
PARKS & STORMWATER SALES TAX (10%)*
ACCOUNT # 130-9003-530-9805 & 130-9003-560-9805
SALES TAX REMITTANCES PER MONTH

	FISCAL YEAR 2022		FISCAL YEAR 2023		FISCAL YEAR 2024		FISCAL YEAR 2025	
	Paid to TIF Developers	FY 2022 Y-T-D	Paid to TIF Developers	FY 2023 Y-T-D	Paid to TIF Developers	FY 2024 Y-T-D	Paid to TIF Developers	FY 2025 Y-T-D
November	7,107.64	7,107.64	10,846.24	10,846.24	6,716.92	6,716.92	11,972.54	11,972.54
December	15,850.34	22,957.98	6,873.68	17,719.92	6,377.48	13,094.40	11,825.00	23,797.54
January	10,370.73	33,328.71	3,541.74	21,261.66	3,306.57	16,400.97	8,597.94	32,395.48
February	5,756.03	39,084.74	8,658.43	21,261.66	9,340.26	25,741.23	14,756.69	47,152.17
March	17,001.84	56,086.58	15,060.48	44,980.57	5,889.69	31,630.92	9,723.13	56,875.30
April	8,674.70	64,761.28	6,754.84	51,735.41	6,930.71	38,561.63	11,189.36	68,064.66
May	8,726.59	73,487.87	7,186.24	58,921.65	11,186.82	49,748.45	12,153.34	80,218.00
June	14,644.11	88,131.98	6,950.76	65,872.41	8,512.74	58,261.19	15,090.25	95,308.25
July	10,955.66	99,087.64	8,982.35	74,854.76	17,310.09	75,571.28	13,780.25	109,088.50
August	5,497.54	104,585.18	5,519.00	80,373.76	10,146.07	85,717.35	14,710.21	123,798.71
September	8,897.51	113,482.69	8,561.87	88,935.63	15,349.65	101,067.00	14,557.20	138,355.91
October	9,569.70	123,052.39	6,872.81	95,808.44	12,968.06	114,035.06	-	-
YTD Totals	**123,052.39**	**123,052.39**	**95,808.44**	**95,808.44**	**114,035.06**	**114,035.06**	**138,355.91**	**138,355.91**

	FISCAL YEAR 2026		FISCAL YEAR 2027		FISCAL YEAR 2028		FISCAL YEAR 2029	
	Paid to TIF Developers	FY 2026 Y-T-D	Paid to TIF Developers	FY 2027 Y-T-D	Paid to TIF Developers	FY 2028 Y-T-D	Paid to TIF Developers	FY 2029 Y-T-D
November	-	-	-	-	-	-	-	-
December	-	-	-	-	-	-	-	-
January	-	-	-	-	-	-	-	-
February	-	-	-	-	-	-	-	-
March	-	-	-	-	-	-	-	-
April	-	-	-	-	-	-	-	-
May	-	-	-	-	-	-	-	-
June	-	-	-	-	-	-	-	-
July	-	-	-	-	-	-	-	-
August	-	-	-	-	-	-	-	-
September	-	-	-	-	-	-	-	-
October	-	-	-	-	-	-	-	-
YTD Totals	**-**	**-**	**-**	**-**	**-**	**-**	**-**	**-**

*Percentage changed from 11.8% to10% beginning with the June 2007 payment to the TIF developers due to the additional General Sales Tax for Police & Fire.

Note: Total collections are shown on the historical tax receipts report. The amounts above represent 50% of sales tax collections collected from the TIF districts. The above amounts have been remitted to the TIF developers and represent date paid to the developer and not the date collected from the state.

CITY OF JOPLIN, MISSOURI
TRANSPORTATION SALES TAX --1/2%
ACCOUNT # 140-0000-400-0302 (Tax Type Code 215)
HISTORICAL TAX RECEIPTS BY MONTH

	FY 2019	FY 2020	FY 2021	FY 2022	FY 2023	FY 2024	FY 2024 Y-T-D	FY 2025	FY 2025 Y-T-D	Monthly % Change from FY 2024	Y-T-D % Change from FY 2024	YTD Actual Over/ (Under) YTD Budget
November	509,336.78	545,214.59	537,913.56	585,895.96	660,844.34	650,557.20	650,557.20	757,573.29	757,573.29	16.45%	16.45%	101,845
December	616,437.35	677,641.12	701,677.42	743,336.54	748,805.87	770,137.90	1,420,695.10	706,399.54	1,463,972.83	-8.28%	3.05%	31,985
January	725,424.74	676,784.92	679,145.12	715,510.08	758,047.31	799,980.33	2,220,675.43	746,781.35	2,210,754.18	-6.65%	-0.45%	(27,573)
February	635,548.13	667,583.59	680,265.13	774,747.92	777,085.98	807,294.06	3,027,969.49	818,819.67	3,029,573.85	1.43%	0.05%	(22,465)
March	680,776.00	661,127.22	716,754.43	643,169.09	685,471.01	652,483.09	3,680,452.58	734,920.34	3,764,494.19	12.63%	2.28%	54,786
April	596,506.99	535,710.72	657,109.71	758,899.67	747,782.92	748,151.49	4,428,604.07	678,710.23	4,443,204.42	-9.28%	0.33%	(20,603)
May	561,093.96	546,293.73	645,993.43	594,721.89	606,072.45	716,814.55	5,145,418.62	716,233.91	5,159,438.33	-0.08%	0.27%	(26,881)
June	632,385.22	618,622.76	798,460.76	724,728.50	795,746.57	768,168.66	5,913,587.28	835,538.15	5,994,976.48	8.77%	1.38%	34,382
July	639,659.01	646,444.54	820,298.96	738,365.35	719,717.57	772,341.99	6,685,929.27	730,193.47	6,725,169.95	-5.46%	0.59%	(13,906)
August	537,061.77	624,662.11	646,605.79	830,290.87	743,454.31	771,605.66	7,457,534.93	780,007.62	7,505,177.57	1.09%	0.64%	(11,637)
September	716,813.63	721,446.39	965,315.43	779,183.12	779,262.58	769,449.15	8,226,984.08	768,081.37	8,273,258.94	-0.18%	0.56%	(19,122)
October	627,248.75	661,273.59	680,027.76	793,924.62	671,714.45	758,273.87	8,985,257.95	790,193.68	9,063,452.62	4.21%	0.87%	6,771
YTD Totals	7,478,292.33	7,582,805.28	8,529,567.50	8,682,773.61	8,694,005.36	8,985,257.95	8,985,257.95	9,063,452.62	9,063,452.62	4.21%	0.87%	6,771

Budgeted for FY 2025	$ 9,056,682
Y-T-D % Increase (Decrease) from FY 2024	0.87%
Y-T-D Actual %	100.07%
Y-T-D Budget %	74.41%

NOTE: Taxes are collected by the Department of Revenue approximately 30 days following the month in which taxable sales occur. Collections are remitted to the City by the 10th of each month for the prior months reported sales. Effective January 1, 2000, the State of Missouri Department of Revenue increased the threshold for monthly filing requirement from $250 to $500 for state tax collected.

Sales tax figures include the TIF sales tax collections. 50% of the TIF sales tax collections have to be remitted by the City to the TIF developer after being received from the State. Actual budgeted increase is calculated by using the prior year actual collections compared to the budgeted amount.

This information is reported on a cash basis, while the accounting records are reported on an accrual basis.

CITY OF JOPLIN, MISSOURI
TRANSPORTATION SALES TAX (19%)*
ACCOUNT # 140-9003-530-9805
SALES TAX REMITTANCES PER MONTH

	FISCAL YEAR 2022		FISCAL YEAR 2023		FISCAL YEAR 2024		FISCAL YEAR 2025	
	Paid to TIF Developers	FY 2022 Y-T-D	Paid to TIF Developers	FY 2023 Y-T-D	Paid to TIF Developers	FY 2024 Y-T-D	Paid to TIF Developers	FY 2025 Y-T-D
November	13,504.52	13,504.52	20,607.86	20,607.86	12,762.15	12,762.15	22,747.82	22,747.82
December	30,115.65	43,620.17	13,059.98	33,667.84	12,117.20	24,879.35	22,467.51	45,215.33
January	19,704.39	63,324.56	6,729.31	40,397.15	6,282.48	31,161.83	16,336.09	61,551.42
February	10,936.46	74,261.02	16,451.02	56,848.17	17,746.49	48,908.32	28,037.70	89,589.12
March	32,303.49	106,564.51	28,614.91	85,463.08	11,190.40	60,098.72	18,473.95	108,063.07
April	16,481.92	123,046.43	12,834.19	98,297.27	13,168.34	73,267.06	21,259.78	129,322.85
May	16,580.52	139,626.95	13,653.86	111,951.13	21,254.96	94,522.02	23,091.34	152,414.19
June	27,823.80	167,450.75	13,206.44	125,157.57	16,174.21	110,696.23	28,671.47	181,085.66
July	20,815.76	188,266.51	17,066.47	142,224.04	32,889.16	143,585.39	26,182.47	207,268.13
August	10,445.33	198,711.84	10,486.11	152,710.15	19,277.53	162,862.92	27,949.39	235,217.52
September	16,905.28	215,617.12	16,267.55	168,977.70	29,164.33	192,027.25	27,658.69	262,876.21
October	18,182.44	233,799.56	13,058.33	182,036.03	24,639.32	216,666.57	-	-
YTD Totals	**233,799.56**	**233,799.56**	**182,036.03**	**182,036.03**	**216,666.57**	**216,666.57**	**262,876.21**	**262,876.21**

	FISCAL YEAR 2026		FISCAL YEAR 2027		FISCAL YEAR 2028		FISCAL YEAR 2029	
	Paid to TIF Developers	FY 2026 Y-T-D	Paid to TIF Developers	FY 2027 Y-T-D	Paid to TIF Developers	FY 2028 Y-T-D	Paid to TIF Developers	FY 2029 Y-T-D
November	-	-	-	-	-	-	-	-
December	-	-	-	-	-	-	-	-
January	-	-	-	-	-	-	-	-
February	-	-	-	-	-	-	-	-
March	-	-	-	-	-	-	-	-
April	-	-	-	-	-	-	-	-
May	-	-	-	-	-	-	-	-
June	-	-	-	-	-	-	-	-
July	-	-	-	-	-	-	-	-
August	-	-	-	-	-	-	-	-
September	-	-	-	-	-	-	-	-
October	-	-	-	-	-	-	-	-
YTD Totals	**-**	**-**	**-**	**-**	**-**	**-**	**-**	**-**

*Percentage changed from 11.8% to10% beginning with the June 2007 payment to the TIF developers due to the additional General Sales Tax for Police & Fire.

Note: Total collections are shown on the historical tax receipts report. The amounts above represent 50% of sales tax collections collected from the TIF districts. The above amounts have been remitted to the TIF developers and represent date paid to the developer and not the date collected from the state.

CITY OF JOPLIN, MISSOURI

CAPITAL IMPROVEMENT SALES TAX --3/8%

ACCOUNT # 145-0000-400-0308 (Tax Type Code 210)

HISTORICAL TAX RECEIPTS BY MONTH

	FY 2019	FY 2020	FY 2021	FY 2022	FY 2023	FY 2024	FY 2024 Y-T-D	FY 2025	FY 2025 Y-T-D	Monthly % Change from FY 2024	Y-T-D % Change from FY 2024	YTD Actual Over/ (Under) YTD Budget
November	381,798.45	408,534.06	403,312.57	437,879.01	494,506.85	487,034.93	487,034.93	567,898.12	567,898.12	16.60%	16.60%	76,403
December	461,760.49	508,003.66	526,131.61	556,538.25	560,999.69	576,446.62	1,063,481.55	529,453.84	1,097,351.96	-8.15%	3.18%	24,132
January	542,805.76	507,473.32	509,116.02	536,609.68	566,734.92	598,707.50	1,662,189.05	559,818.68	1,657,170.64	-6.50%	-0.30%	(20,240)
February	475,321.60	500,656.25	510,180.01	580,457.12	582,379.95	604,375.28	2,266,564.33	613,720.20	2,270,890.84	1.55%	0.19%	(16,429)
March	510,014.83	495,283.25	537,179.60	481,066.36	513,235.18	488,056.56	2,754,620.89	550,787.89	2,821,678.73	12.85%	2.43%	41,833
April	446,847.84	401,055.54	492,790.62	568,586.34	560,041.29	559,215.97	3,313,836.86	508,727.87	3,330,406.60	-9.03%	0.50%	(13,776)
May	420,701.61	409,469.18	484,475.40	444,656.09	453,893.08	535,701.59	3,849,538.45	536,763.19	3,867,169.79	0.20%	0.46%	(17,620)
June	473,724.29	463,837.55	598,604.66	541,946.50	596,320.02	575,310.28	4,424,848.73	624,619.89	4,491,789.68	8.57%	1.51%	26,421
July	479,377.25	484,732.73	615,137.76	551,859.31	538,823.12	581,969.01	5,006,817.74	546,612.87	5,038,402.55	-6.08%	0.63%	(14,265)
August	402,444.81	468,178.34	484,234.79	620,231.49	557,148.62	578,346.16	5,585,163.90	584,435.95	5,622,838.50	1.05%	0.67%	(13,471)
September	537,025.17	540,898.55	723,566.66	582,064.06	584,031.44	576,731.30	6,161,895.20	575,963.18	6,198,801.68	-0.13%	0.60%	(19,520)
October	470,260.48	495,713.98	509,515.75	594,460.89	502,974.39	568,979.48	6,730,874.68	591,891.99	6,790,693.67	4.03%	0.89%	(1,818)
YTD Totals	5,602,082.58	5,683,836.41	6,394,245.45	6,496,355.10	6,511,088.55	6,730,874.68	6,730,874.68	6,790,693.67	6,790,693.67	4.03%	0.89%	(1,818)

Budgeted for FY 2025	$ 6,792,512
Y-T-D % Increase (Decrease) from FY 2024	0.89%
Y-T-D Actual %	99.97%
Y-T-D Budget %	74.39%

NOTE: Taxes are collected by the Department of Revenue approximately 30 days following the month in which taxable sales occur. Collections are remitted to the City by the 10th of each month for the prior months reported sales. Effective January 1, 2000, the State of Missouri Department of Revenue increased the threshold for monthly filing requirement from $250 to $500 for state tax collected.

Sales tax figures include the TIF sales tax collections. 50% of the TIF sales tax collections have to be remitted by the City to the TIF developer after being received from the State.

Actual budgeted increase is calculated by using the prior year actual collections compared to the budgeted amount.

This information is reported on a cash basis, while the accounting records are reported on an accrual basis.

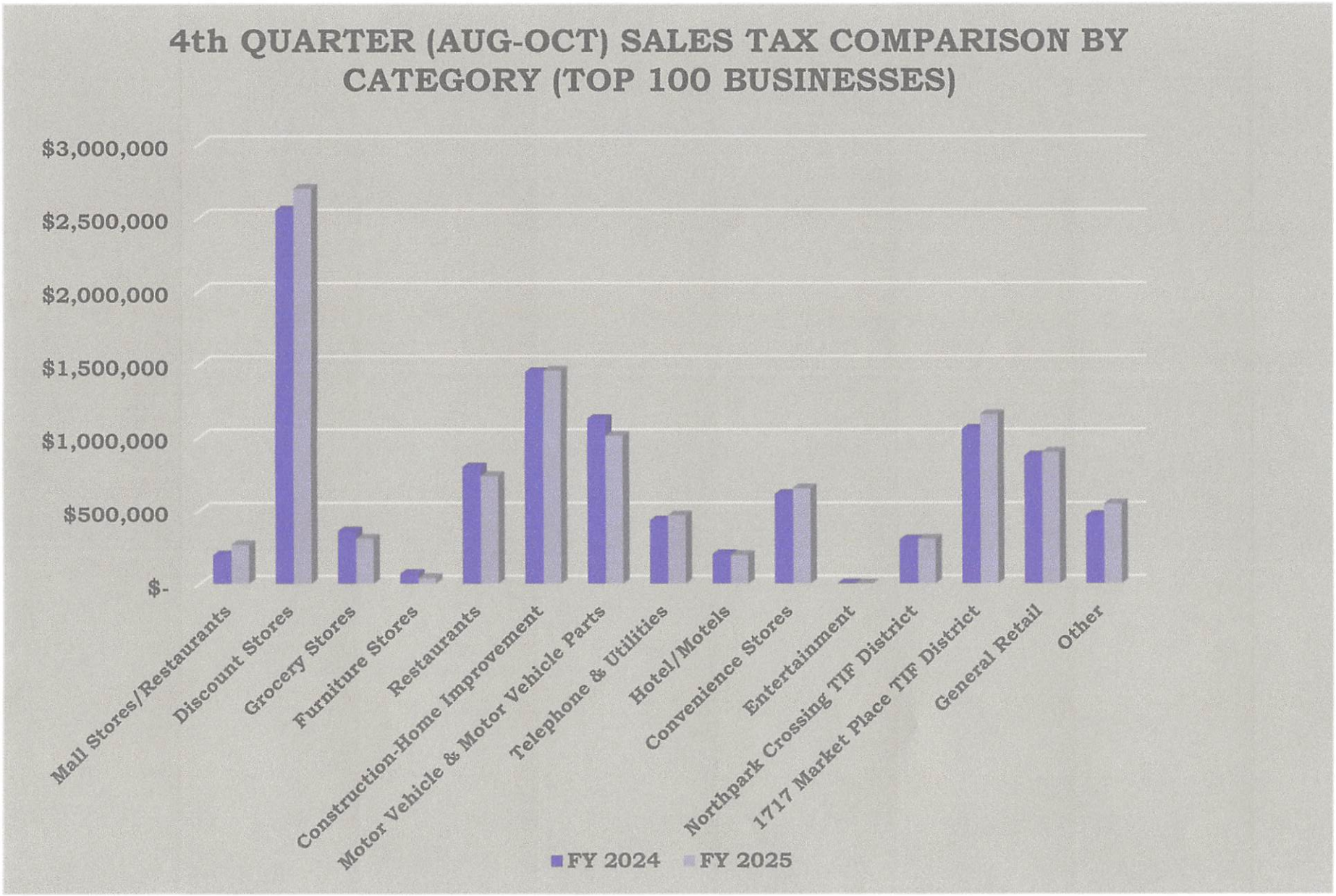
CITY OF JOPLIN, MISSOURI
CAPITAL IMPROVEMENT SALES TAX (14%)*
ACCOUNT # 145-9003-520-9805
SALES TAX REMITTANCES PER MONTH

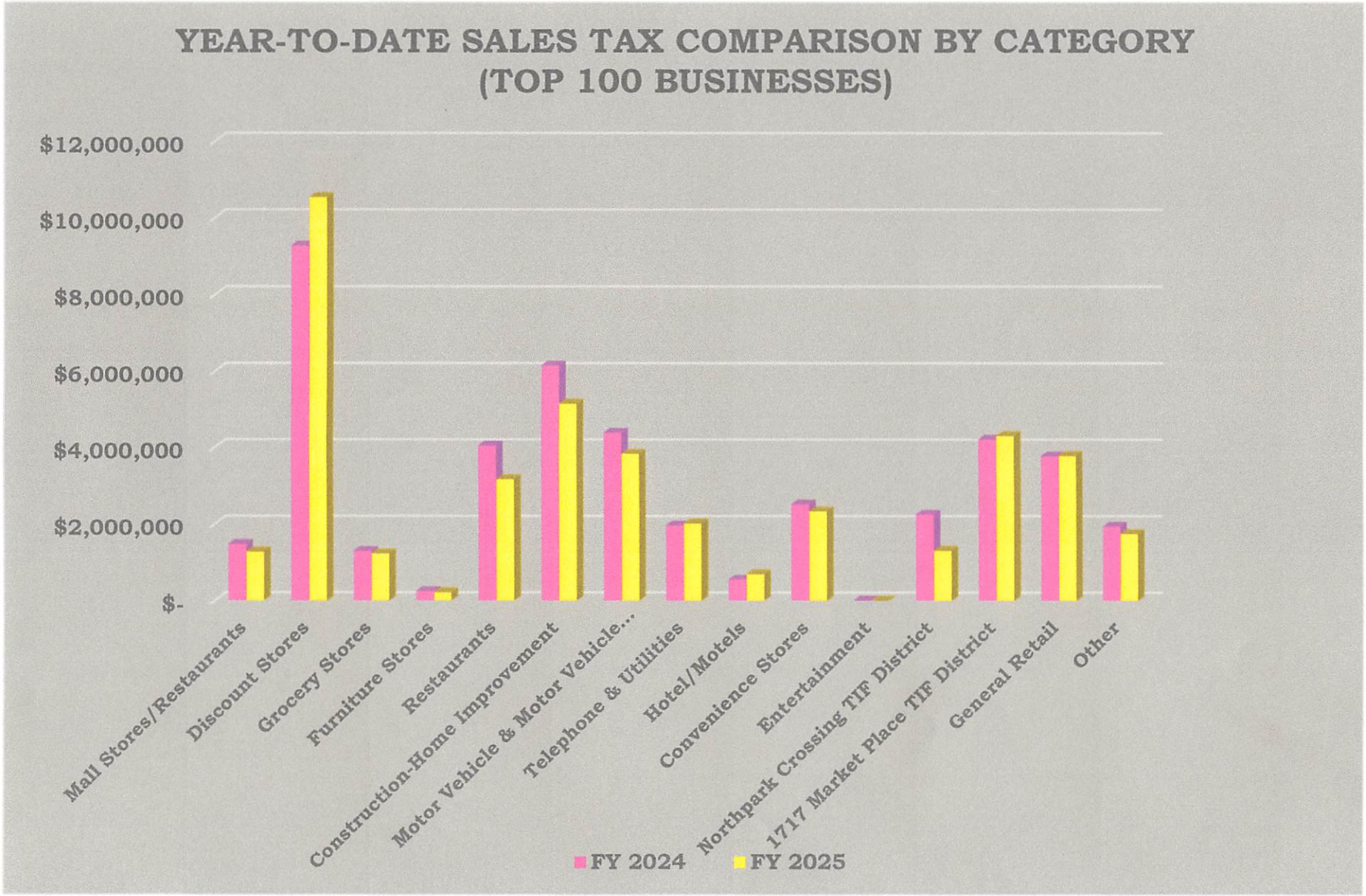
	FISCAL YEAR 2022		FISCAL YEAR 2023		FISCAL YEAR 2024		FISCAL YEAR 2025	
	Paid to TIF Developers	FY 2022 Y-T-D	Paid to TIF Developers	FY 2023 Y-T-D	Paid to TIF Developers	FY 2024 Y-T-D	Paid to TIF Developers	FY 2025 Y-T-D
November	9,950.70	9,950.70	15,184.74	15,184.74	9,403.69	9,403.69	16,761.55	16,761.55
December	22,190.48	32,141.18	9,623.15	24,807.89	8,928.47	18,332.16	16,555.00	33,316.55
January	14,519.02	46,660.20	4,958.44	29,766.33	4,629.19	22,961.35	12,037.12	45,353.67
February	8,058.44	54,718.64	12,121.80	41,888.13	13,076.36	36,037.71	20,659.36	66,013.03
March	23,802.57	78,521.21	21,084.67	62,972.80	8,245.56	44,283.27	13,612.38	79,625.41
April	12,144.57	90,665.78	9,456.77	72,429.57	9,702.99	53,986.26	15,665.10	95,290.51
May	12,217.23	102,883.01	10,060.74	82,490.31	15,661.55	69,647.81	17,014.67	112,305.18
June	20,501.75	123,384.76	9,731.06	92,221.37	11,917.84	81,565.65	21,126.34	133,431.52
July	15,337.93	138,722.69	12,575.29	104,796.66	24,234.12	105,799.77	19,292.35	152,723.87
August	7,696.56	146,419.25	7,726.60	112,523.26	14,204.49	120,004.26	20,594.29	173,318.16
September	12,456.52	158,875.77	11,986.61	124,509.87	21,489.50	141,493.76	20,380.08	193,698.24
October	13,397.59	172,273.36	9,621.93	134,131.80	18,155.29	159,649.05	-	-
YTD Totals	**172,273.36**	**172,273.36**	**134,131.80**	**134,131.80**	**159,649.05**	**159,649.05**	**193,698.24**	**193,698.24**

	FISCAL YEAR 2026		FISCAL YEAR 2027		FISCAL YEAR 2028		FISCAL YEAR 2029	
	Paid to TIF Developers	FY 2026 Y-T-D	Paid to TIF Developers	FY 2027 Y-T-D	Paid to TIF Developers	FY 2028 Y-T-D	Paid to TIF Developers	FY 2029 Y-T-D
November	-	-	-	-	-	-	-	-
December	-	-	-	-	-	-	-	-
January	-	-	-	-	-	-	-	-
February	-	-	-	-	-	-	-	-
March	-	-	-	-	-	-	-	-
April	-	-	-	-	-	-	-	-
May	-	-	-	-	-	-	-	-
June	-	-	-	-	-	-	-	-
July	-	-	-	-	-	-	-	-
August	-	-	-	-	-	-	-	-
September	-	-	-	-	-	-	-	-
October	-	-	-	-	-	-	-	-
YTD Totals	**-**	**-**	**-**	**-**	**-**	**-**	**-**	**-**

*Percentage changed from 11.8% to10% beginning with the June 2007 payment to the TIF developers due to the additional General Sales Tax for Police & Fire.

Note: Total collections are shown on the historical tax receipts report. The amounts above represent 50% of sales tax collections collected from the TIF districts. The above amounts have been remitted to the TIF developers and represent date paid to the developer and not the date collected from the state.


4th QUARTER (AUG-OCT) SALES TAX COMPARISON BY CATEGORY (TOP 100 BUSINESSES)
$3,000,000
$2,500,000
$2,000,000
$1,500,000
$1,000,000
$500,000
$-
Mall Stores/Restaurants
Discount Stores
Grocery Stores
Furniture Stores
Restaurants
Construction-Home Improvement
Motor Vehicle & Motor Vehicle Parts
Telephone & Utilities
Hotel/Motels
Convenience Stores
Entertainment
Northpark Crossing TIF District
1717 Market Place TIF District
General Retail
Other
FY 2024
FY 2025


YEAR-TO-DATE SALES TAX COMPARISON BY CATEGORY
(TOP 100 BUSINESSES)
$12,000,000
$10,000,000
$8,000,000
$6,000,000
$4,000,000
$2,000,000
$-
Mall Stores/Restaurants
Discount Stores
Grocery Stores
Furniture Stores
Restaurants
Construction-Home Improvement
Motor Vehicle & Motor Vehicle...
Telephone & Utilities
Hotel/Motels
Convenience Stores
Entertainment
Northpark Crossing TIF District
1717 Market Place TIF District
General Retail
Other
FY 2024
FY 2025

CITY OF JOPLIN
TOTAL USE TAX COMPARISON
9-Oct-25

MONTH	FY 2022	FY 2023	FY 2024	FY 2024 Y-T-D	FY 2025	FY 2025 Y-T-D	MONTHLY % CHANGE FROM FY 2024	Y-T-D % CHANGE FROM FY 2024
November	$ -	$ 429,310	$ 402,700	$ 402,700	$ 586,085	$ 586,085	45.5%	45.5%
December	$ -	$ 424,027	$ 595,155	$ 997,856	$ 443,025	$1,029,110	-25.6%	3.1%
January	$ -	$ 314,605	$ 505,044	$1,502,900	$ 537,589	$1,566,699	6.4%	4.2%
February	$ -	$ 530,679	$ 694,536	$2,197,436	$ 675,367	$2,242,066	-2.8%	2.0%
March	$ 92,787	$ 443,132	$ 526,522	$2,723,958	$ 692,463	$2,934,528	31.5%	7.7%
April	$ 171,530	$ 394,395	$ 623,222	$3,347,180	$ 689,231	$3,623,759	10.6%	8.3%
May	$ 433,065	$ 340,376	$ 509,293	$3,856,472	$ 520,524	$4,144,283	2.2%	7.5%
June	$ 323,803	$ 364,178	$ 611,371	$4,467,843	$ 592,363	$4,736,646	-3.1%	6.0%
July	$ 279,350	$ 508,888	$ 448,493	$4,916,336	$ 496,123	$5,232,769	10.6%	6.4%
August	$ 600,073	$ 802,615	$ 662,363	$5,578,699	$ 582,452	$5,815,221	-12.1%	4.2%
September	$ 419,693	$ 467,084	$ 496,591	$6,075,290	$ 597,916	$6,413,137	20.4%	5.6%
October	$ 311,492	$ 497,430	$ 553,978	$6,629,268	$ 479,788	$6,892,925	-13.4%	4.0%
YTD Totals	$2,631,793	$5,516,720	$6,629,268	$6,629,268	$6,892,925	$6,892,925		4.0%
Annual % Change								

CITY OF JOPLIN
USE TAX COLLECTIONS SUMMARY
9-Oct-25

MONTH COLLECTED	MONTH OF SALES	GENERAL-1%	PUBLIC SAFETY-1/2%	PENSION 1/2%	PARKS & SW-1/4%	TST-1/2%	CIP-3/8%	GRAND TOTAL
March-22	Jan-22	29,692	14,846	14,846	7,423	14,846	11,134	92,787
Apr-22	Feb-22	54,890	27,445	27,445	13,722	27,445	20,584	171,530
May-22	Mar-22	138,581	69,290	69,290	34,645	69,290	51,968	433,065
Jun-22	Apr-22	103,617	51,808	51,808	25,904	51,808	38,856	323,803
Jul-22	May-22	89,392	44,696	44,696	22,348	44,696	33,522	279,350
Aug-22	Jun-22	192,023	96,012	96,012	48,006	96,012	72,009	600,073
Sep-22	Jul-22	134,302	67,151	67,151	33,575	67,151	50,363	419,693
Oct-22	Aug-22	99,677	49,839	49,839	24,919	49,839	37,379	311,492
FY 2022 TOTAL		**842,174**	**421,087**	**421,087**	**210,543**	**421,087**	**315,815**	**2,631,793**
Nov-22	Sep-22	137,379	68,690	68,690	34,345	68,690	51,517	429,310
Dec-22	Oct-22	135,689	67,844	67,844	33,922	67,844	50,883	424,027
Jan-23	Nov-22	100,674	50,337	50,337	25,168	50,337	37,753	314,606
Feb-23	Dec-22	169,817	84,909	84,909	42,454	84,909	63,682	530,679
Mar-23	Jan-23	141,802	70,901	70,901	35,451	70,901	53,176	443,132
Apr-23	Feb-23	126,206	63,103	63,103	31,552	63,103	47,327	394,395
May-23	Mar-23	108,920	54,460	54,460	27,230	54,460	40,845	340,375
Jun-23	Apr-23	116,537	58,269	58,269	29,134	58,269	43,701	364,178
Jul-23	May-23	162,844	81,422	81,422	40,711	81,422	61,067	508,888
Aug-23	Jun-23	256,837	128,418	128,418	64,209	128,418	96,314	802,615
Sep-23	Jul-23	149,467	74,733	74,733	37,367	74,733	56,050	467,084
Oct-23	Aug-23	159,178	79,589	79,589	39,794	79,589	59,692	497,430
FY 2023 TOTAL		**1,765,351**	**882,675**	**882,675**	**441,337**	**882,675**	**662,007**	**5,516,719**
Nov-23	Sep-23	128,864	64,432	64,432	32,216	64,432	48,324	402,700
Dec-23	Oct-23	190,450	95,225	95,225	47,612	95,225	71,419	595,155
Jan-24	Nov-23	161,614	80,807	80,807	40,404	80,807	60,605	505,044
Feb-24	Dec-23	222,252	111,126	111,126	55,563	111,126	83,344	694,536

CITY OF JOPLIN
USE TAX COLLECTIONS SUMMARY
9-Oct-25

MONTH COLLECTED	MONTH OF SALES	GENERAL-1%	PUBLIC SAFETY-1/2%	PENSION 1/2%	PARKS & SW-1/4%	TST-1/2%	CIP-3/8%	GRAND TOTAL
Mar-24	Jan-24	168,487	84,243	84,243	42,122	84,243	63,183	526,522
Apr-24	Feb-24	199,431	99,716	99,716	49,858	99,716	74,787	623,222
May-24	Mar-24	162,974	81,487	81,487	40,743	81,487	61,115	509,293
Jun-24	Apr-24	195,639	97,819	97,819	48,910	97,819	73,364	611,371
Jul-24	May-24	143,518	71,759	71,759	35,879	71,759	53,819	448,493
Aug-24	Jun-24	211,956	105,978	105,978	52,989	105,978	79,484	662,363
Sep-24	Jul-24	158,909	79,455	79,455	39,727	79,455	59,591	496,591
Oct-24	Aug-24	177,273	88,636	88,636	44,318	88,636	66,477	553,978
FY 2024 TOTAL		**2,121,366**	**1,060,683**	**1,060,683**	**530,341**	**1,060,683**	**795,512**	**6,629,268**
Nov-24	Sep-24	187,547	93,774	93,774	46,887	93,774	70,330	586,085
Dec-24	Oct-24	141,768	70,884	70,884	35,442	70,884	53,163	443,025
Jan-25	Nov-24	172,029	86,014	86,014	43,007	86,014	64,511	537,589
Feb-25	Dec-24	216,117	108,059	108,059	54,029	108,059	81,044	675,367
Mar-25	Jan-25	221,588	110,794	110,794	55,397	110,794	83,096	692,463
Apr-25	Feb-25	220,554	110,277	110,277	55,138	110,277	82,708	689,231
May-25	Mar-25	166,568	83,284	83,284	41,642	83,284	62,463	520,524
Jun-25	Apr-25	189,556	94,778	94,778	47,389	94,778	71,084	592,363
Jul-25	May-25	158,759	79,380	79,380	39,690	79,380	59,535	496,123
Aug-25	Jun-25	186,385	93,192	93,192	46,596	93,192	69,894	582,452
Sep-25	Jul-25	191,333	95,667	95,667	47,833	95,667	71,750	597,916
Oct-25	Aug-25	153,532	76,766	76,766	38,383	76,766	57,575	479,788
FY 2025 TOTAL		**2,205,737**	**1,102,868**	**1,102,868**	**551,434**	**1,102,868**	**827,151**	**6,892,926**
LIFE-TO-DATE TOTAL		**6,934,627**	**3,467,312**	**3,467,312**	**1,733,656**	**3,467,312**	**2,600,486**	**21,670,706**

CITY OF JOPLIN, MISSOURI

GENERAL MARIJUANA ADDTL SALES TAX - 100%

ACCOUNT # 001-0000-400-0327

HISTORICAL TAX RECEIPTS BY MONTH

	FY 2024	FY 2024 Y-T-D	FY 2025	FY 2025 Y-T-D	Monthly % Change from FY 2024	Y-T-D % Change from FY 2024	Monthly Budget Remaining
November	-	-	64,955.78	64,955.78	0.00%	0.00%	90.99%
December	45,818.50	45,818.50	24,714.98	89,670.76	-46.06%	95.71%	87.56%
January	49,375.38	95,193.88	107,452.37	197,123.13	117.62%	107.08%	72.66%
February	49,035.26	144,229.14	69,679.68	266,802.81	42.10%	84.99%	63.00%
March	90,772.50	235,001.64	49,319.17	316,121.98	-45.67%	34.52%	56.16%
April	62,769.86	297,771.50	83,182.10	399,304.08	32.52%	34.10%	44.62%
May	59,227.65	356,999.15	49,109.37	448,413.45	-17.08%	25.61%	37.81%
June	48,360.08	405,359.23	116,597.86	565,011.31	141.10%	39.39%	21.64%
July	69,599.36	474,958.59	34,257.19	599,268.50	-50.78%	26.17%	16.88%
August	66,251.97	541,210.56	111,508.24	710,776.74	68.31%	31.33%	1.42%
September	67,253.17	608,463.73	35,787.13	746,563.87	-46.79%	22.70%	-3.55%
October	93,002.21	701,465.94	74,510.56	821,074.43	-19.88%	17.05%	-13.88%
YTD Totals	701,465.94	701,465.94	821,074.43	821,074.43	-19.88%	17.05%	-13.88%

Budgeted for FY 2025	$ 721,000
Y-T-D % Increase (Decrease) from FY 2024	17.05%
Actual % of FY 2025 Budget Remaining	-13.88%
% of Time Elapsed	100.00%

NOTE: Taxes are collected by the Department of Revenue approximately 30 days following the month in which taxable sales occur. Collections are remitted to the City by the 10th of each month for the prior months reported sales. Effective January 1, 2000, the State of Missouri Department of Revenue increased the threshold for monthly filing requirement from $250 to $500 for state tax collected.

Actual budgeted increase is calculated by using the prior year actual collections compared to the budgeted amount.

This information is reported on a cash basis, while the accounting records are reported on an accrual basis.

CITY OF JOPLIN

GENERAL FUND OPERATING REVENUE AND EXPENDITURES EXCLUDING USE TAX

FISCAL YEAR 2025 - AS OF SEPTEMBER 30, 2025 - YTD 92% (11 MONTHS) COMPLETE

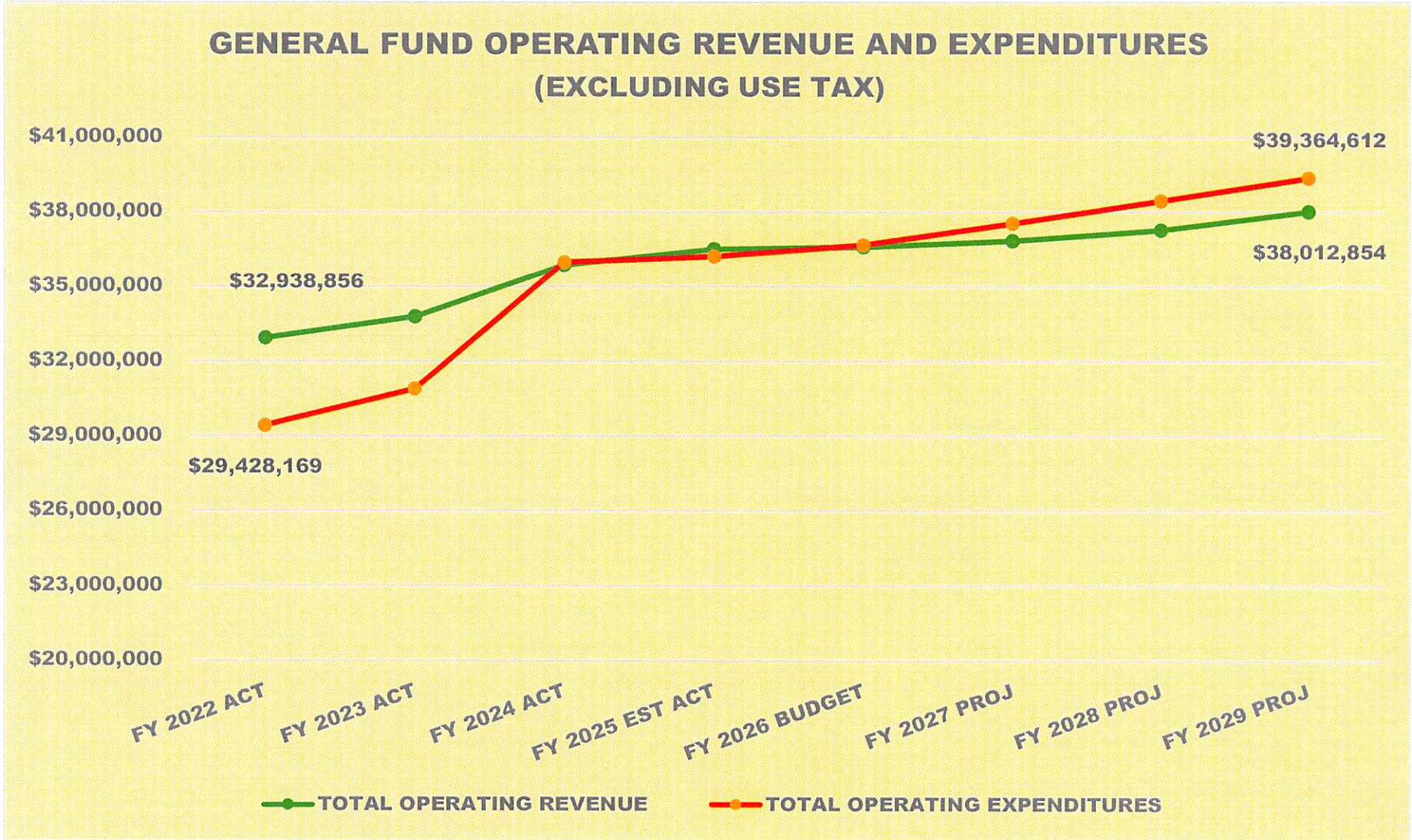
DESCRIPTION	ACTUAL FY 2022	ACTUAL FY 2023	ACTUAL FY 2024*	TOTAL BUDGET FY 2025	YTD BUDGET FY 2025	YTD ACTUAL FY 2025	YTD OVER/ (UNDER)	PROJ FY 2026	PROJ FY 2027	PROJ FY 2028
Operating Revenue:										
Taxes	24,467,575	24,931,580	26,102,539	26,009,364	23,841,917	24,003,678	161,761	26,373,180	26,729,008	27,097,115
Licenses & Permits	2,398,189	2,158,610	2,767,136	2,287,750	2,097,104	2,104,119	7,015	2,204,500	2,214,500	2,224,600
Fines & Forfeitures	686,476	798,586	866,867	834,700	765,142	768,321	3,179	857,100	857,100	857,100
Service Charges & Fees	368,131	346,594	462,523	348,764	319,700	304,978	(14,722)	347,684	348,179	348,679
Other Income	19,788	67,009	15,408	20,000	18,333	14,406	(3,927)	15,500	15,500	15,500
Operating Grants	262,345	344,353	378,807	336,000	308,000	315,600	7,600	372,440	336,650	339,302
Transfers In	4,736,352	5,142,249	5,282,206	5,647,512	5,176,886	5,428,991	252,105	6,429,153	6,335,445	6,392,299
Total Operating Revenue	**32,938,856**	**33,788,981**	**35,875,487**	**35,484,090**	**32,527,083**	**32,940,093**	**413,011**	**36,599,557**	**36,836,382**	**37,274,595**
% Change Annually		2.6%	6.2%	-1.1%				3.1%	0.6%	1.2%
Operating Expenditures:										
Personnel Services	18,373,351	20,092,326	22,228,487	22,776,462	20,878,424	20,429,878	(448,545)	23,103,260	23,796,323	24,510,177
Operational Supplies	4,427,248	4,216,253	4,652,043	4,966,106	4,552,264	4,195,092	(357,172)	5,071,015	5,121,725	5,172,942
Other Purchases & Services	987,960	1,055,316	1,229,486	1,529,311	1,401,868	1,269,238	(132,630)	1,480,986	1,495,796	1,510,754
Transfers Out	5,639,610	5,522,990	7,084,986	6,304,779	5,779,381	5,541,702	(237,678)	7,010,381	7,127,441	7,246,842
Total Operating Expenditures	**29,428,169**	**30,886,885**	**35,195,002**	**35,576,658**	**32,611,937**	**31,435,911**	**(1,176,025)**	**36,665,642**	**37,541,284**	**38,440,716**
% Change Annually		5.0%	13.9%	1.1%				3.1%	2.4%	2.4%
Net Operating Gain/(Loss)	**3,510,687**	**2,902,096**	**680,485**	**(92,568)**	**(84,854)**	**1,504,182**	**1,589,036**	**(66,085)**	**(704,903)**	**(1,166,121)**
One-Time Revenue:										
Interest Income	559,574	3,546,680	3,926,342	3,000,000	2,750,000	2,646,700	(103,300)			
Other One-Time Revenue	924,700	1,728,914	1,143,207	925,521	848,394	1,663,519	815,125			
Total One-Time Revenue	**1,484,274**	**5,275,594**	**5,069,549**	**3,925,521**	**3,598,394**	**4,310,219**	**711,825**			
One-Time Expenditures:										
Other One-Time Expenditures	1,283,694	1,744,759	1,497,770	1,830,291	1,677,767	1,056,939	(620,828)			
Capital Outlay	1,848,983	943,323	3,431,252	6,911,914	6,335,921	3,347,863	(2,988,058)			
Total One-Time Expenditures	**3,132,677**	**2,688,082**	**4,929,022**	**8,742,205**	**8,013,688**	**4,404,802**	**(3,608,886)**			
Net One-Time Gain/Loss	**(1,648,403)**	**2,587,512**	**140,527**	**(4,816,684)**	**(4,415,294)**	**(94,582)**	**4,320,711**			
Total Net Gain/Loss	**1,862,284**	**5,489,608**	**821,012**	**(4,909,252)**	**(4,500,148)**	**1,409,600**	**5,909,747**			
Outstanding Encumbrances						**4,443,703**				
Beg Unrestricted Fund Balance	13,952,820	15,720,086	20,746,578	21,941,157	21,941,157	21,941,157				
End Unrestricted Fund Balance	15,720,086	20,746,578	21,941,157	17,714,545	20,519,455	21,374,793				
End Reserved for Contingency	5,890,013	6,353,143	6,353,143	7,218,762	7,218,762	7,218,762				
End Unrest FB as % of Oper Exp	53.4%	67.2%	62.3%	49.8%	N/A	N/A				

Revenue Assumptions:

1. 1% Reduction in Cigarette Tax annually
2. 1.5% Increase in Sales Tax annually
3. 3% Increase in Marijuana Tax annually
4. Mixture of No Change and 1% increase in Franchise Taxes
5. 1% Increase in Business License Fees
6. 1% Increase in Hotel/Motel Admin Fees
7. 2% Increase in Crossing Guard
8. 1% Increase in Overhead Transfers
9. All other revenue No Change

Expenditure Assumptions:

1. Increase of 3% in Payroll
2. Increase of 1% in Operational Supplies
3. Increase of 1% in Other Purchases
4. Increase of 2% in Transfers Out
5. No change in Police & Fire Emergency Communications Transfer Out


GENERAL FUND OPERATING REVENUE AND EXPENDITURES
(EXCLUDING USE TAX)
$41,000,000
$38,000,000
$35,000,000
$32,000,000
$29,000,000
$26,000,000
$23,000,000
$20,000,000
$39,364,612
$38,012,854
$32,938,856
$29,428,169
FY 2022 ACT
FY 2023 ACT
FY 2024 ACT
FY 2025 EST ACT
FY 2026 BUDGET
FY 2027 PROJ
FY 2028 PROJ
FY 2029 PROJ
TOTAL OPERATING REVENUE
TOTAL OPERATING EXPENDITURES

City of Joplin
Salary Market Analysis Comparison – Overall
March 2020, April 2021, 2023, and 2025

Original Table Presented

CITY OF JOPLIN MARKET POSITION OVERVIEW			
PAY RANGE	LOCAL MARKET POSITION >100%	REGIONAL MARKET POSITION >90%	OVERALL MARKET POSITION >95%
2020 Pay Range Minimum	110%	84%	91%
2021 Pay Range Minimum	113%	88%	95%
2023 Pay Range Minimum	112%	95%	103%
2025 Pay Range Minimum	**107%**	**91%**	**94%**
2020 Pay Range Midpoint	110%	83%	91%
2021 Pay Range Midpoint	113%	86%	93%
2023 Pay Range Midpoint	111%	95%	103%
2025 Pay Range Midpoint	**108%**	**89%**	**94%**
2020 Pay Range Maximum	115%	83%	92%
2021 Pay Range Maximum	115%	85%	93%
2023 Pay Range Maximum	112%	94%	103%
2025 Pay Range Maximum	**109%**	**88%**	**94%**

Updated Table 10.14.2025

REVISED - CITY OF JOPLIN MARKET POSITION OVERVIEW			
PAY RANGE	LOCAL MARKET POSITION >100%	REGIONAL MARKET POSITION >90%	OVERALL MARKET POSITION >95%
2020 Pay Range Minimum	110%	84%	91%
2021 Pay Range Minimum	113%	88%	95%
2023 Pay Range Minimum	112%	95%	103%
2025 Pay Range Minimum	**106%**	**91%**	**95%**
2020 Pay Range Midpoint	110%	83%	91%
2021 Pay Range Midpoint	113%	86%	93%
2023 Pay Range Midpoint	111%	95%	103%
2025 Pay Range Midpoint	**106%**	**90%**	**95%**
2020 Pay Range Maximum	115%	83%	92%
2021 Pay Range Maximum	115%	85%	93%
2023 Pay Range Maximum	112%	94%	103%
2025 Pay Range Maximum	**107%**	**89%**	**95%**

Updated 10.14.25

Firefighter EMT

Participants	Matching Job Title	Minimum	Midpoint	Maximum
Local Survey Participants		**2025**	**2025**	**2025**
City of Carthage, MO	Firefighter	$44,353	$49,734	$55,116
City of Neosho, MO	Firefighter I - 3	$38,065	$39,259	$40,452
City of Pittsburg, KS	Firefighter II	$42,137	$50,581	$59,026
City of Webb City, MO	Firefighter	$33,459	$0	N/A
Jasper County, MO	No Match	$0	$0	$0
Local Survey Participant Average		**$39,503**	**$45,517**	**$51,531**
City of Joplin	**Firefighter/EMT**	**$36,720**	**$46,131**	**$55,542**
City of Joplin as a % of Local Market Average		**93%**	**101%**	**108%**
Regional Survey Participants		**Minimum**	**Midpoint**	**Maximum**
City of Bentonville, AR	Firefighter I - Firefighter II-Paramedic	$46,674	$62,760	$78,846
City of Branson, MO	Fire Fighter	$46,303	$56,510	$66,718
City of Jefferson City, MO	Fire Fighter	$46,721	$50,070	$53,420
City of Liberty, MO	Firefighter/EMT	$46,818	$58,197	$69,576
City of Springfield, MO	Firefighter	$57,241	$69,971	$82,701
City of St. Joseph, MO	Firefighter/EMT	$49,664	$52,557	$55,450
City of Fort Smith, AR	Firefighter	$40,011	$45,558	$51,106
Regional Survey Participant Average		**$47,633**	**$56,518**	**$65,402**
City of Joplin	**Firefighter/EMT**	**$36,720**	**$46,131**	**$55,542**
City of Joplin as a % of Regional Market Average		**77%**	**82%**	**85%**
Overall Survey Participant Average		**$43,568**	**$51,018**	**$58,467**
City of Joplin	**Firefighter/EMT**	**$36,720**	**$46,131**	**$55,542**
City of Joplin as a % of Market Average		**84%**	**90%**	**95%**

ONLY 1 POSITION IS BELOW LOCAL: COURT ASSISTANT I

All positions listed in red are below the local market based on the 90% threshold

The gap shown in red below reflects the difference between Joplin's pay and the regional average market pay rate where the regional market pays higher than Joplin. Note on each position tab, wages for those cities that pay **more than Joplin** are also shown in blue.

2025 DATA: Red positions are below the local market pay avg. BENCHMARK TITLE	No. of Local Matches	Joplin Positions BELOW Local Mkt Pay Range: Minimum	Midpoint	Maximum	Local Min Avg	Joplin Min	Starting Wage Gap	Local Max Avg	Joplin Max	Max Wage Gap
Administrative Support										
Court Assistant I	5	82%	83%	84%	$35,257	$28,960	$6,297	$51,124	$42,991	$8,133
Administrative Assistant	5	95%	94%	94%	$32,843	$31,277	$1,566	$49,486	$46,430	$3,056
Fire - not below market; presenting corrected percentage of local market wages										
Firefighter/EMT - min wage increased Aug 2025	4	102%	99%	98%	$39,503	$40,125	-$622	$51,531	$55,542	-$4,011
Firefighter/EMT -before min wage increase	4	93%	96%	98%	$39,503	$36,720	$2,783	$51,531	$55,542	-$4,011

All positions listed are below regional market based on the 90% threshold

The gap shown in red below reflects the difference between Joplin's pay and the regional average market pay rate. It is calculated by subtracting Joplin's wage from the regional average wage. Note on each position tab, wages for those cities that pay **more than Joplin** are also shown in blue.

2025 DATA: BENCHMARK TITLE	No. of Regional Matches	Joplin Positions BELOW 90% Regional Mkt Pay Range: Minimum	Midpoint	Maximum	Regional Min	Joplin Min	Joplin Starting Wage Pay Gap	Regional Max	Joplin Max	Joplin Max Wage Pay Gap
Administrative Support										
Court Assistant I	6	81%	78%	77%	$35,746	$28,960	$6,786	$55,970	$42,991	$12,979
Administrative Assistant	7	80%	79%	78%	$39,198	$31,277	$7,921	$59,748	$46,430	$13,318
Code Enforcement, Planning, Inspection & Recycling										
Construction Inspector	7	86%	80%	77%	$46,762	$40,129	$6,633	$77,347	$59,572	$17,775
Drivers, Fleet Mechanics and Support										
Automotive Service Worker	7	77%	74%	73%	$44,129	$33,779	$10,350	$68,882	$50,145	$18,737
Engineering and Engineering Support										
Engineering Technician	5	85%	82%	80%	$42,893	$36,481	$6,412	$68,069	$54,156	$13,913
Leadership										
Director of Parks & Recreation	6	87%	91%	93%	$103,689	$90,321	$13,368	$147,863	$137,435	$10,428
Fire Chief	6	84%	86%	87%	$107,116	$90,321	$16,795	$158,259	$137,435	$20,824
Police Chief	6	88%	92%	94%	$112,895	$99,354	$13,541	$160,339	$151,178	$9,161
Maintenance & Trades										
Custodian	6	86%	85%	84%	$33,698	$28,960	$4,738	$50,942	$42,991	$7,951
Laborer I	7	89%	88%	87%	$35,013	$31,277	$3,736	$53,141	$46,430	$6,711
Parks Caretaker	7	91%	89%	88%	$40,126	$36,481	$3,645	$61,274	$54,156	$7,118
Equipment Operator	6	92%	90%	88%	$39,813	$36,481	$3,332	$61,275	$54,156	$7,119
Plant Operation										
Wastewater Plant Operator	7	92%	85%	82%	$39,636	$36,481	$3,155	$66,429	$54,156	$12,273
Recreation										
Recreation Coordinator	6	85%	82%	80%	$43,026	$36,481	$6,545	$67,702	$54,156	$13,546
Public Health										
Environmental Health Specialist II	3	93%	90%	88%	$47,561	$44,142	$3,419	$74,687	$65,529	$9,158
Public Safety - Fire										
Firefighter/EMT *min wage incr. 8.28.25	7	84%	92%	97%	$47,633	$40,125	$7,508	$65,402	$55,542	$9,860
Firefighter/EMT *before min wage incr. 8.28.25	7	77%	82%	85%	$47,633	$36,720	$10,913	$65,402	$55,542	$9,860
Fire Captain	7	74%	80%	85%	$67,870	$49,980	$17,890	$88,640	$75,599	$13,041
Fire Battalion Chief	6	70%	73%	76%	$85,794	$60,231	$25,563	$120,391	$91,104	$29,287
Fire Marshal	7	79%	78%	77%	$76,599	$60,231	$16,368	$118,187	$91,104	$27,083
Public Safety - Police										
Police Officer	7	82%	84%	86%	$49,765	$40,800	$8,965	$72,158	$61,713	$10,445
Police Sergeant	7	72%	79%	84%	$70,474	$51,001	$19,473	$91,498	$77,144	$14,354
Police Captain	7	75%	82%	88%	$91,048	$67,860	$23,188	$116,979	$103,257	$13,722