JOPLIN
SPORTS AUTHORITY

Minutes of the open session of the Joplin Sports Authority Board of Directors held at 2:30 p.m. at the Residence Inn by Marriott, 3128 Hammons Boulevard, Joplin, Missouri, 64804, January 10th, 2018

CALL TO ORDER
President Phil Metz called the meeting to order at 2:34 p.m.
Present: Roger Doman, Cathy Welsh, Wendi Douglas, Heather Arnold, Melissa Rodgers, James Weber, Gary Nodler, Taylor Brown, Patrick Tuttle, Phil Metz, Matt Hiatt, Paul Bloomberg.
Absent: Jim Frazier, Christopher Beyer, Jared Bruggeman, Mark Turpen, Shawn Klosterman.
Staff & Guests: Steve Taylor, Brittnie Harter, James Kinder, Ray Moore, Ben Miller, Renea Bobb, Audrey Mathis, Martha Pope.

Agenda Items
Review of previous meeting minutes
Wendi Douglas made a motion to approve the December 13, 2017 board minutes as presented, seconded by Gary Nodler, motion carried on an 11-0 vote.
Treasurers Report for December 2017 (Presented by Steve Taylor)
A motion was made by Roger Doman to accept the December 2017 Treasurers Report, seconded by Wendi Douglas, motion carried on an 11-0 vote.

Board chairman Phil Metz recognized a special guest in attendance, Ben Miller who had recently completed the JSA audit for fiscal year 2017.
Mr. Metz broke from the agenda to allow Mr. Miller to discuss the audit and allow him to leave sooner.
Mr. Miller said working with JSA for a second year to conduct the audit, it went very smooth as JSA staff knew what to expect from him and he knew what to expect from JSA. Mr. Miller commended Steve Taylor for providing all requested documents and financials in a timely manner and said Mr. Taylor does a great job of handling the finances.
Mr. Miller said all information is current. He discussed the new assets including the copier/fax/printing machine and storage building. He said the revenue received from the City of Joplin was consistent with the previous year and changes in expenses were incurred with the changes in payroll switching from salary to hourly and the addition of overtime pay.
Roger Doman made a motion to approve the 2017 Audit Report, seconded by Gary Nodler, motion carried on an 11-0 vote.
Wendi Douglas made a motion to approve Form 990, Roger Doman seconded, motion carried on an 11-0 vote.
Mr. Metz thanked Mr. Miller for his services and comprehensive report.

Event Discussion
National
I. MCDA Jam for the Jackets, February 2-4, 2018 — JSA Director Craig Hull said JSA staff conducted a second site visit at Galena High School for the upcoming cheer and dance competition. Staff reviewed the two gymnasiums, commons area for vendors, trainer's room, locker rooms, restrooms and concession stand. Mr. Hull said the venue will be adequate with the only challenge is a suitable location to park the semi trailer for quick and efficient unload and load. JSA is responsible for rent of the venue and custodial costs.
II. ACCA National Basketball Championship, February 28-March 3, 2018 — Mr. Hull said he spoke with Ozark Christian College athletic director Chris Lahm and he expects similar numbers from last year, 12-14 men's teams, 8-10 women's teams. Games will be held at Ozark Christian College and Crowder College. Mr. Hull said in addition to the ACCA National Tournament, OCC is hosting the NCCAA Men's and Women's Regional Tournament February 21-24. JSA is assisting OCC with this event and with the Preaching and

Teaching Convention taking place Sunday-Wednesday of that week, the first four women's games on Wednesday, February 21 will be played at Missouri Southern's Robert Ellis Young Gymnasium. This event will have eight men's and eight women's teams in a single-elimination tournament.

State

I. MCSAA Basketball and Cheerleading State Championships, February 15-17, 2018 — Mr. Hull said with new schools joining MCSAA, the number of teams coming for the MCSAA Winter Championships has increased. This year, 48 basketball teams (26 boys, 22 girls) and 11 cheer teams will participate in the championships. Venues being used include Joplin North, Joplin South and Joplin East Middle Schools, Ozark Christian College, Carl Junction 5-6 and 2-3 gymnasiums, Carl Junction High School and Junior High School and Galena High School.

II. NAIA Early Season Baseball, multiple weekends, February — Mr. Hull said 16 teams are scheduled to play the third weekend of February (16-18) using Joe Becker Stadium, Wendell Redden Stadium, Joplin High School and Joe Pollock Stadium in Miami, Okla. Pittsburg's Jaycee Ballpark is undergoing a turf renovation project and Carl Junction High School baseball field is not playable. Seven teams are scheduled to be here February 23-25.

Local

I. Kaminsky Classic, January 4-6, 2018 — Matt Hiatt thanked the JSA staff for its support. He said attendance was up at the tournament this year, a fourth local team was added to the tournament field in Nevada and he said they have a good team this year. Mr. Hiatt said the tournament had several exciting games including a double overtime semifinal and Francis Howell defeated Joplin in the championship game. Martha Pope reported room nights were up on the event this year.

II. Show-Me Bull Bash, February 23-24, 2018 — Mr. Hull said tickets are on sale now on www.eventbrite.com. Set up will begin on Wednesday, be complete on Friday, doors open at 6 p.m., 7:30 p.m. show each night, Friday and Saturday night and the clean up will be done on Sunday.

III. MSSU Teri Mathis-Zenner Memorial Tournament — Mr. Hull said JSA partners with MSSU to host the tournament at the Joplin Athletic Complex the first weekend of March (2-4). The event will have eight teams and 16 games over two days. JSA covers the usage cost at the Joplin Athletic Complex.

IV. Crowder Bash, March 9-11, 2018 — Mr. Hull said this junior college softball tournament will feature more teams this year as Crowder allowed teams to play games on Friday-Saturday, Saturday-Sunday or all three days. Schedule has been changed a few times since the initial list of teams was set.

Old Business

A) Joplin CVB Independent Tourism Study — Patrick Tuttle said Design Workshop will make a presentation to Joplin City Council during a work session scheduled for Monday, February 12 at 5:45 p.m. Mr. Tuttle said he would to invite members of the JSA Board, Joplin Parks Board and CVB Board will be present.

B) Performance Improvement/Evaluation Committee Report — No report.

C) FY17 Audit — Item was addressed earlier in the meeting.

Any Other Business

Mr. Metz said Patrick Tuttle and the Joplin CVB has offered to cover the $10,000 bid fee for the 2018 AABC 14-under World Series to be held July 12-15 in Joplin. Mr. Metz thanked Mr. Tuttle and the CBV for its partnership on the event.

Next board meeting will be held at Drury Inn, Joplin, Missouri 64804 on February 14, 2018 at 2:30 pm.

Adjournment

A motion to adjourn was made by Gary Nodler, seconded by Roger Doman, motion carried on an 11-0 vote. Meeting adjourned at 3:27 p.m.

Craig Hull
Director

Phil Metz
Board Chairman

Joplin Sports Authority, Inc.
Profit & Loss
November 2017 through January 2018

	Nov '17 - Jan 18
Ordinary Income/Expense	
Income	
Lodging Tax Allocation	96,287.59
Sponsor Donations	600.00
Total Income	96,887.59
Gross Profit	96,887.59
Expense	
Auto and Gator Insurance	702.00
Bank Service Charges	0.16
Convention & Tradeshows	4,500.00
Equipment	2,548.46
Event Expenses	
Event Labor and Supplies	500.00
Facility Lease/Rental	39,560.00
Food & Beverage	825.59
Hosting Fee	804.32
JSA Sponsorships	750.00
Officiating	-260.00
Total Event Expenses	42,179.91
Operations	
Accounting Fees	6,350.00
Dues & Memberships	525.00
Health Insurance	5,556.12
Insurance - Liability, D and O	
Commercial Insurance	6,461.00
Liability, D and O	1,771.00
Insurance - Liability, D and O - ...	1,188.00
Total Insurance - Liability, D and O	9,420.00
Local Sales Meeting	632.81
Office Supplies	1,476.24
Other Recognition Services	3,242.46
Postage, Mailing Service	550.08
Printing and Copying	721.35
Promotional Materials	881.20
Rent	1,413.00
Repairs & Maintenance	507.87
Telephone	
Cell Phone Stipend	120.00
Total Telephone	120.00
Travel and Entertainment	
Fuel Reimbursement	813.36
Travel	819.66
Total Travel and Entertainment	1,633.02

Joplin Sports Authority, Inc.
Profit & Loss
November 2017 through January 2018

	Nov '17 - Jan 18
Utilities	3,116.09
Total Operations	36,145.24
Payroll Expenses	
401K	2,122.31
Administration Fees/Payroll	3,164.66
Full-Time	34,821.94
Overtime Wages	429.75
Part-Time	9,448.00
Payroll Taxes	3,433.20
Total Payroll Expenses	53,419.86
Supplies	1,223.78
Total Expense	140,719.41
Net Ordinary Income	-43,831.82
Net Income	**-43,831.82**

Joplin Sports Authority, Inc.
Profit & Loss
January 2018

		Jan 18
Ordinary Income/Expense		
Income		
Lodging Tax Allocation		33,396.54
Sponsor Donations		600.00
Total Income		33,996.54
Gross Profit		33,996.54
Expense		
Convention & Tradeshows		4,500.00
Equipment		2,548.46
Event Expenses		
Event Labor and Supplies	244.00	
Facility Lease/Rental	1,190.00	
Total Event Expenses		1,434.00
Operations		
Accounting Fees	6,350.00	
Dues & Memberships	225.00	
Health Insurance	4,433.34	
Insurance - Liability, D and O		
Commercial Insurance	5,861.00	
Liability, D and O	1,771.00	
Insurance - Liability, D and O - Ot...	1,188.00	
Total Insurance - Liability, D and O	8,820.00	
Local Sales Meeting	632.81	
Office Supplies	1,205.72	
Other Recognition Services	2,142.46	
Postage, Mailing Service	220.92	
Printing and Copying	137.46	
Rent	471.00	
Repairs & Maintenance	432.87	
Telephone		
Cell Phone Stipend	60.00	
Total Telephone	60.00	
Travel and Entertainment		
Fuel Reimbursement	446.02	
Total Travel and Entertainment	446.02	
Utilities	1,980.14	
Total Operations		27,557.74

Joplin Sports Authority, Inc.
Profit & Loss
January 2018

	Jan 18
Payroll Expenses	
401K	503.16
Administration Fees/Payroll	697.35
Full-Time	8,341.52
Part-Time	1,661.25
Payroll Taxes	769.80
Total Payroll Expenses	11,973.08
Supplies	915.09
Total Expense	48,928.37
Net Ordinary Income	-14,931.83
Net Income	**-14,931.83**

Joplin Sports Authority, Inc.
Balance Sheet
As of January 31, 2018

	Jan 31, 18	
ASSETS		
Current Assets		
Checking/Savings		
Checking - US Bank		47,550.37
Credit Card Account		3,195.37
SMB Checking		23,098.20
Total Checking/Savings		73,843.94
Accounts Receivable		
Accounts Receivable		600.00
Total Accounts Receivable		600.00
Other Current Assets		
Contributions Receivable		32,891.05
Petty Cash		150.00
Prepaid Insurance		1,449.25
Total Other Current Assets		34,490.30
Total Current Assets		108,934.24
Fixed Assets		
Accumulated Depreciation		-34,905.00
Furniture and Equipment		107,149.46
Total Fixed Assets		72,244.46
TOTAL ASSETS		**181,178.70**
LIABILITIES & EQUITY		
Liabilities		
Current Liabilities		
Accounts Payable		
Accounts Payable		0.96
Total Accounts Payable		0.96
Other Current Liabilities		
Accrued Sick Leave		813.68
Accrued Vacation		2,086.08
GENERAL CLEARING ACCOUNT		-1,350.00
Payroll Liabilities		
401K Match	-114.14	
Payroll Liabilities - Other	4,204.24	
Total Payroll Liabilities		4,090.10
Total Other Current Liabilities		5,639.86
Total Current Liabilities		5,640.82
Total Liabilities		5,640.82

Joplin Sports Authority, Inc.
Balance Sheet
As of January 31, 2018

	Jan 31, 18
Equity	
Unrestricted Net Assets	219,369.70
Net Income	-43,831.82
Total Equity	175,537.88
TOTAL LIABILITIES & EQUITY	**181,178.70**