

CITY OF JOPLIN

PROPOSAL FOR RESIDENTIAL WASTE & RECYCLE SERVICES

SUBMITTED BY;

WASTE CORPORATION OF MISSOURI, INC.

December 15, 2015

December 15, 2015

City of Joplin
Director of Public Works – Nicholas A. Heatherly
602 S. Main
Joplin, MO 64801

RFP: Proposal #101-2016

Dear Mr. Heatherly,

Waste Corporation of Missouri, Inc. is pleased to submit a bid for waste removal services pursuant to the City of Joplin's RFP #101-2016 for services within the City of Joplin. Waste Corporation of Missouri, Inc. is a Corporation in Good Standing with the State of Missouri and has over 15 years' experience in the waste industry ranging from operation of Hauling Companies, Landfills, and Transfer Stations as well as servicing Municipalities and subscription customers with contracted waste removal services. Waste Corporation of Missouri, Inc., also recognized as WCA, has the financial backing and experience to offer a full range of waste services covering residential, commercial, industrial, and recycle needs as well as special waste services. WCA owns many of the Transfer Stations we utilize but also specializes in managing and operating 3rd party facilities.

Per the City of Joplin's RFP, Waste Corporation would guarantee the information contained in this submittal or any part thereof, including its exhibits, schedules, and other documents and instruments delivered or to be delivered to the City, are true, accurate, and complete to the WCA's knowledge. This submittal includes all information necessary to ensure that the statements herein do not in whole or in part mislead the City as to any material facts. The proposal contained herein is a firm offer for the initial five (5) year term of the City contract as detailed in the RFP.

Waste Corporation looks forward to developing a business partnership with the City of Joplin and we would be delighted to respond to any questions or need for information the City might have. Please feel welcome to contact me via phone, 417-851-1925, or email, mmurray@wcamerica.com, at your convenience.

Respectfully,

Max Murray

Max Murray
Regional Municipal Marketing
Waste Corporation of Missouri, Inc.

BID SUBMITTED BY

Waste Corporation of Missouri, Inc.

Name and Address of Proposer:

Waste Corporation of Missouri, Inc.
2211 W. Bennett
Springfield, MO 65807
Phone: 800-323-7548 or 417-851-1900
Fax: 417-832-0650
TIN 76-0657707

Authorized Representative:
Kevin O'Brien – Region I
Regional Vice President
417-851-1915
kobrien@wcamerica.com

Contact for RFP:
Max Murray
Regional Municipal Marketing
417-851-1925, fax 417-832-0650
mmurray@wcamerica.com

Service Contact:
Chuck Carr
Division Manager
3700 W. 7th Street
Joplin, MO 64802
800-747-7701
ccarr@wcamerica.com

Corporate Headquarters:
Waste Corporation of Missouri, Inc.
2211 W. Bennett
Springfield, MO 65807
Phone: 800-323-7548 or 417-851-1900
Fax: 417-832-0650

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Letter of Transmittal

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December 15, 2015

Nicholas A. Heatherly
Director of Public Works
602 S. Main
Joplin, MO 64801

RE: RFP Number #101-2016 – Solid Waste Collection Services

Dear Mr. Heatherly;

Waste Corporation of Missouri, Inc., a subsidiary of WCA Waste Corporation, is pleased to submit our proposal for the City of Joplin's waste hauling and disposal services. We have carefully examined all of the RFP documents and have a clear understanding of the requirements necessary to meet and exceed the City's needs.

As WCA's Regional Vice-President, I am firmly committed to seeing that WCA exceeds the City's needs when it comes to solid waste and recycling collection. Community service – both at the municipality level and in the community itself – is the hallmark of WCA's corporate philosophy. Quite simply, every member of our team – from the drivers, to our customer service representatives, and to our supervisors who oversee the routes – everyone strives to be the best in the industry. It's our promise to you that we will uphold the stringent standards that the City of Joplin and its customers expect. To highlight our expertise, please consider the following as you evaluate our proposal:

- WCA has a proven track record in serving municipalities in Missouri and throughout our other markets and we understand the intricacies involved in successful municipal transitions.

- WCA strives to be a leader in the waste industry by maintaining the highest levels of control over our operations, customer service, environmental responsibilities, safety and other critical areas. This focus will enable WCA to provide unparalleled service to the residents of the City of Joplin and its commercial establishments.

- With WCA, safety is a core value of our company. The well-being of our customers, employees, and local communities is embedded in our culture. To illustrate the importance of our safety culture, WCA

created the 1,000 days of Safety program whereby employees can earn a $10,000 safety bonus by adhering to the high standards of WCA's safety philosophy.

- WCA takes care of our employees, which includes paying some of the highest wages in the industry in many of our markets we serve. We do this to ensure we have stability in our workforce which allows us to provide our world class service.

- WCA has a long history of giving back to the communities we serve, as evidenced by our commitment to getting involved at the local level in community clean-up days, as well as our support to MD Anderson's breast cancer awareness research by bringing visibility with our pink ribbon collection trucks.

- WCA uses the latest technology and leading software systems in our industry. These systems include comprehensive billing, routing, customer service, real time tracking, and reporting at the individual customer level.

- With the resources of a top American Corporation, WCA is also a local company well positioned to meet local needs. We have a decentralized management system that enables our local teams to make real-time decisions on the ground when situations arise.

I want to thank you for accepting this formal proposal from WCA. Enclosed are the required documents requested by the RFP. WCA currently provides all of these type services in many municipalities across Missouri and the Southeast and you will see by our references that our customer service is exceptional.

After reviewing our presentation, we are confident you will agree that WCA has the experience, financial backing, and qualifications to be the right provider for the City of Joplin.

Sincerely,

Kevin O'Brien
Regional Vice President
Waste Corporation of Missouri, Inc.

WASTE CORPORATION OF MISSOURI, INC.

SECRETARY'S CERTIFICATE

June 22, 2015

The undersigned, Michael A. Roy, Director, Vice President and Secretary of Waste Corporation of Missouri, Inc., a Delaware corporation and registered to do business in the State of Missouri (the "***Company***") and a wholly-owned subsidiary of WCA Waste Corporation ("***Parent***"), does hereby certify in the name of and on behalf of the Company that he is the duly elected, qualified and serving Secretary of the Company. The undersigned further certifies that:

1. Kevin O'Brien has been duly elected and qualified as Regional Vice President of the Company and Parent and he is currently serving in those positions.

2. Pursuant to the Company's Bylaws and resolutions duly adopted by the sole shareholder of the Company, Mr. O'Brien has been authorized and empowered to negotiate, enter into and execute in the name and on behalf of the Company, and, where applicable, Parent, any agreements, contracts, documents, instruments, certificates and other commitments and obligations that he deems or believes to be advisable and in the best interests of the Company and Parent relating to the Company's business operations and activities in the State of Missouri, including, but not limited to, municipal bids and submissions, proposals and offers made pursuant to any municipal or other governmental requests for proposal ("RFPs") in the State of Missouri, and any contracts, certificates, affidavits, bid bonds or other documents required of the Company or Parent in connection with any municipal bids or RFPs in the State of Missouri.

IN WITNESS WHEREOF, I have hereunto set my hand, this 22nd day of June, 2015.

By: _____

Name: Michael A. Roy

Title: Vice President & Secretary

TAB 2

OVERVIEW

Environmental Statement

Corporate History

Executive Summary

Staffing



Environmental Statement

Waste Corporation of Missouri, Inc. is committed to creating a company culture where employees understand and respect the value of protecting the environment. Compliance with governmental regulations and permit requirements in the markets in which we operate demonstrates our commitment to the communities we serve. WCA strives to be a leader in the solid waste industry by continually improving our operations, policies and procedures to reflect this commitment. Environmental responsibility, safety and efficient transportation and disposal services are the avenues WCA utilizes to service our customers and achieve this goal.

WCA Company History:

WCA was founded in Houston, Texas in 1998, its corporate headquarters is in Houston, and it maintains a team of experienced, knowledgeable and dedicated Corporate based staff. As of January 1, 2015, WCA is providing services to over 550,000 residential, 50,000 commercial / industrial customers and 8,000 landfill / recycle material station customers. With over 1000 employees, (approximately 300 in Houston and the surrounding area), WCA owns and operates 19 landfills, 16 transfer stations 5 energy recovery stations and 27 collection facilities in 10 states.



WCA strives to be a leader in the solid waste industry and holds itself to the highest environmental and ethical standards. The WCA management team is committed to creating a company culture where employees understand and respect the value of protecting the environment and is driving forward new initiatives such as Compressed Natural Gas fueled trucks to reduce its carbon footprint. Across the broad spectrum of WCA landfills, transfer stations and hauling centers, the company has implemented many specific projects internally to ensure we live up to the high sustainability standards we have set as a company. For example, in the Fort Bend Regional Landfill, the 1,200 acres that exist on the south portion of Davis Estate Road include our Wetlands project which encompasses 31 acres of mitigated wetlands. The property has not had any excavation performed on it and also includes two beautiful lakes. WCA takes pride in giving back to the communities it serves, and has been instrumental in recovery and community assistance efforts following major events such as Tropical Storm Allison, Hurricanes Ike and Katrina, and tornados in Joplin, Missouri and Moore, Oklahoma.

Having been publicly listed since 2004, WCA was taken private by Macquarie Infrastructure and Real Assets (MIRA) in 2012. MIRA is a global leader in infrastructure and real asset management with over $90 billion of assets under management across 24 countries. MIRA invests with a long-term outlook, and has a reputation for sophisticated asset management, seeking to increase the strength and efficiency of its businesses through careful investment. MIRA has invested in 140 infrastructure assets globally since its formation, is two times larger than the next-largest peer for infrastructure investment, and has developed a successful track record of investing in 7 waste and waste-to-energy assets globally (including WCA) since first investing in 2007.

Today, WCA is led by an experienced group of industry experts with over 100 years of waste sector experience. Collectively, this team has managed large divisions of publicly-traded entities, private equity-backed consolidators and privately-held family operations.

WCA has the commitment, the experience and financial resources that has positioned us as a leading waste services company in the Missouri market. WCA is "*on the move*" to provide the City of Joplin City and its residents with outstanding customer service and the best price.



Relevant Developer Experience

WCA is experienced in developing waste-to-energy and material recovery projects and currently has landfill gas to power plants in Kansas and Missouri, landfill gas to bio methane in Texas and Oklahoma, and 14

facilities permitted for material recovery in states ranging from Texas, Florida, and Missouri. WCA is well versed in all conversion technologies and has been working with a number of proven technology providers to employ some of these technologies at WCA facilities (material recovery facility, landfill gas treatment to produce bio methane, and CNG plant).



Executive Summary:

Kevin O'Brien – Regional Vice President of Missouri, Kansas, Arkansas, Oklahoma, Colorado, New Mexico

Kevin is Regional Vice President of WCA Waste Corporation's Region I and brings over 25 years of solid waste industry experience. Kevin is responsible for management of 9 municipal solid waste landfills, 1 C & D landfill, 10 transfer stations, and 15 hauling companies providing solid waste collection, recycling and disposal services to customers in Missouri, Kansas, Arkansas, Oklahoma, Colorado, and New Mexico. Kevin's experience in the waste industry began with various positions at Waste Management including landfill manager and market area manager. Kevin completed the Missouri Department of Natural Resource's Solid Waste Certification course and has extensive knowledge and experience in design, permitting, constructing and operating solid waste disposal and gas-to-energy facilities. Kevin currently serves as Chair for the Missouri NSWMA Chapter and has been involved in several local community projects including waste planning, waste reduction and education programs.



Randy Thompson – District Manager – Southern Missouri

The District Manager for the Southern Missouri Territory is Randy Thompson who has been with the Company since December of 2013. Randy has 23 years of experience in the waste disposal industry with practical experience ranging from transfer station operations, hauling company operations, and landfill operations. Randy is responsible for managing 2 municipal solid waste landfills, 7 transfer stations, and 5 hauling companies providing solid waste collection, recycling and disposal services. In past positions of responsibility, Randy has implemented and maintained municipal contract services for several cities. As District Manager, Randy is responsible for the performance and expansion of the Southern Missouri Territory as well as customer satisfaction, growth, and retention. Randy has completed the Missouri Department of Natural Resource's Solid Waste Certification training course.

Andy Barton – Regional Sales Manager of Missouri, Kansas, Arkansas, Oklahoma, Colorado, New Mexico

Andy is the Sales Manager of WCA Waste Corporation's Region 1 which covers marketplaces in Arkansas, Colorado, Kansas, Missouri, New Mexico and Oklahoma. Andy's experience includes over 25 years of solid waste industry experience in various positions across the United States. Andy is responsible for directing the development of Sales and Marketing initiatives across the Region and for maintaining relationships with both Municipal and Open Market customers. Andy's experience in the waste industry began with BFI and has continued on to include senior positions with Republic Services and Deffenbaugh Industries including National Sales Manager and VP of National Accounts. Andy has completed numerous continuing education courses ranging from those specific to the waste industry to those that support the development of programs to support customer satisfaction and revenue growth.

Max Murray – Regional Municipal Marketing Manager

Max Murray has been involved in the waste industry for 40+ years, beginning as a helper on the collection truck in a family owned business. Max was the third generation of his family to be in the waste removal industry and was an owner / operator of the core Springfield waste business originally purchased by Waste Management in 1987 and subsequently sold to Waste Corporation in 2000. Max has filled various roles throughout his waste career ranging from driver/owner, Operations Manager, Division Manager, and Sales Manager. Current responsibilities include Regional Municipal Marketing Manager responsibilities. Max has been responsible for marketing everything from commercial & industrial services, to Landfill and Transfer Station services, as well as participating in Municipal Bids throughout Missouri.

Ethan Shackelford – Regional Director of Engineering and Compliance

Ethan Shackelford is the Regional Director of Engineering and Compliance for Missouri and Kansas. Ethan graduated Missouri University of Science and Technology with a Bachelor of Science in Civil Engineering in December of 2012. Over the year Ethan has managed several construction projects as well as maintained compliance for all sites through the Missouri Department of Natural Resources and Kansas Department of Health and Environment.

Derrick Standley - Vice President of Landfill Operations and Engineering

Derrick joined WCA in 2009 as the director of engineering services for Region I. At the begging of 2013 Derrick relocated to Houston to serve as VP of Landfill operations and engineering. In this capacity he worked on landfills/ transfer stations and energy plants across the nation for WCA. In June Derrick returned to the now combined Midwest/ West region to manage disposal and transfer operations and facilities engineering. Derrick has 24 years of solid waste industry experience. He has participated in the permitting/ construction of over 40 solid waste management and recovery facilities and has also conducted planning efforts and/or market investigations covering 320 counties in 28 states. He is a founding member of the Environmental Federation of Missouri and an active member of several environmental organizations and has served on both the Missouri Solid Waste Management Advisory Board and the Missouri Hazardous Waste Management Commission. In addition, he serves on the National Research Council for the Environmental Research and Education Foundation (EREF). Members of the Research Council are responsible for reviewing, and making

funding recommendations for new technologies that will impact the waste management and recovery industry.

Brian Wilson – Regional Safety Manager

Mr. Wilson has held various Environmental, Health and Safety positions for over 28 years within several companies and has been involved in the solid waste industry for 25 years.
Prior to joining Waste Corporation, Mr. Wilson worked 24 years at Deffenbaugh Waste Industry. Work experience included responsibilities at Landfills, Transfers Stations, MRFs, and Hauling operations. Within the realm of Health and Safety Mr. Wilson covered regulations dealing with OSHA and MSHA, as well as DOT regulations including highway, rail, and marine modes. Mr. Wilson is a Certified Environmental Trainer and Certified Director of Safety.

Chuck Carr – General Manager of Joplin Hauling

The General Manager for WCA is Chuck Carr who has been with the Company since 2006. Chuck has over 20 years' experience in the waste disposal industry serving in many different capacities ranging from owner – operator General Manager for WCA. Chuck has extensive training and experience ranging from transfer station operations, hauling company operations, and landfill operations. As General Manager, Chuck is responsible for the performance and expansion of the existing Hauling Company as well as customer satisfaction, growth, and retention. Chuck fully understands the importance of supplying and maintaining superior service for contracted Municipalities.

Staffing:

Customer Service is the heart of our company. WCA provides our customers the best possible service in a courteous, effective manner, showing respect for those we are fortunate to serve.

We currently have several full time customer service reps whose primary responsibility is to address customer needs. Our goal is to provide answers and resolve issues on the spot. When calls need to be elevated to our operations team for additional information we are committed to resolving issues within 24 hours or less.

Our customer service does not stop here. Everyone at WCA understands the importance of taking care of our customers. The General Manager, operations and drivers all play a role in exceeding customer requirements. Our organization practices a "Continuous Process Improvement" approach to customer service which focuses on cross-training and corrective action teams (e.g. customer service reps frequently travel with drivers and

administrative staff is trained in customer service). This gives our entire team a better understanding and appreciation for the various components to provide quality service, and the ability to get to the root cause of service issues.

You will find our drivers to be friendly and courteous and willing to go to the extra mile to meet the needs of our customers. They are all equipped with communication devices and are in constant communication with our office to address and resolve any issues that may arise during hours of operation. Our drivers receive specific training which includes; safety, DOT regulations, vehicle care and maintenance, customer interaction and emergency response. All of our drivers are required to wear hi-vis uniforms designed for safety and a professional appearance within your community.

Communication and education are key ingredients to building a solid partnership and reducing customer complaints. This is where you will find that we excel. Our core competency is to remove trash from your community and resolve issues directly with the customers that we serve. Our goal is to eliminate as much of this burden from the City Administration so that you can focus on your daily requirements. Customers can communicate with us via phone, fax, or e-mail but we will also push information out to them via our website, customized flyers and individual correspondence.

As an outsourced service provider we understand that we are a critical extension to the City of Joplin and we take this position very seriously. By selecting WCA for this agreement you have our commitment that we have the expertise and financial resources to meet your requirements, that will make this a transparent transition and that we will exceed your expectations.

WCA shall have both a General Manager, Chuck Carr, and Operations Manager, Tony Niederhelman, assigned to monitor the needs of the City of Joplin and provide subsequent service. The Manager is responsible for the daily operations of the hauling company to ensure that all customers are serviced on schedule as requested. The Manager will be accessible Monday through Friday for customer requests or to address issues as needed. Additionally, an assigned representative **shall check in with City Hall** each day services are performed to ascertain that the Community's needs are being addressed as well as resolve any service issues that may have been identified.

The City of Joplin shall also be assigned a specific "in house" Representative for resolution of any Customer requests regarding service changes (increases or decreases in service). The Representative shall be responsible to process and address any service changes requested by the City or Community. The combination service representative / dispatcher shall be empowered to resolve Joplin residential issues with minimal time delays.

The General Manager for WCA is Chuck Carr who has been with the Company since 2006. Chuck has over 20 years' experience in the waste disposal industry serving in many different capacities ranging from owner – operator of his own business to General Manager for WCA. Chuck has extensive training and experience ranging from transfer station operations, hauling company operations, and landfill operations. As General Manager, Chuck is responsible for the performance and expansion of the existing Hauling Company as well as customer satisfaction, growth, and retention. Chuck fully understands the importance of supplying and maintaining superior service for contracted Municipalities.

The City of Joplin shall have access to direct phone numbers for all aforementioned personnel as well as cell phone contact numbers for management personnel operating off site. General Manager, Chuck Carr, shall be the assigned point of contact for all City of Joplin operational requests.
WCA's local office is located at 3700 W 7th Street, Joplin, MO 64802 with a toll free number at 800-747-7701. The Hauling facility will be open to the public Monday through Friday, 8:00 a.m. to 5:00 p.m., with the transfer station operating Monday through Friday, 8:00 a.m. to 3:30 p.m...

TAB 3

STATEMENT OF SERVICES

Overview of Approach to Services

Overview of Approach to Services

WCA is excited to present this proposal to be the exclusive provider for residential and solid waste and recycle services for the City of Joplin. WCA has the experience and financial capabilities to ensure that a smooth transition is accomplished with routing, hiring employees, training, equipment, and all other aspects of this process for the City of Joplin.

WCA was founded in 1998 as a vertically integrated, non-hazardous solid waste management company in the Southeast and Gulf region of the United States. Under the guidance of a seasoned management team, the company has grown rapidly and today WCA operates across ten states serving more than 550,000 customers in North America.



In total, WCA has over 70 landfills, transfer stations, MRFs, and hauling companies. WCA provides a full range of solid waste collection, disposal and recycling processing services, and can handle yard waste, e-waste, and bulk waste. Collection may be automated or manual, and WCA offers both curbside and roll out services. WCA places a strong emphasis on safety, and maintains accident rates that are well below industry averages. Despite the company's growth, WCA employees continue to take great pride in their flexible and personal approach to business.

WCA's management team is confident that the company's services will exceed the expectations of the City of Joplin and its residents. WCA will work with the City through the entire process keeping the City updated on all facets of the transition. WCA will work hand-in-hand with the solid waste department managers to keep the collection services on schedule so as to minimize any disruptions. WCA will strive to keep the same routes and service levels that the residents have grown accustomed to receiving. WCA understands the importance of customer service and meeting the needs of the community. WCA would like to offer to the City of Joplin several alternate customer service options that we will explain further in this proposal.



WCA Resources

WCA has the resources of over 1,200 employees and 1,000 vehicles serving out of more than 70 locations in the Southeast and Gulf States with a management team that has many years' experience as outlined in the Company History and Executive Summary. WCA has many hauling facilities all of which are staffed with highly trained team members and stocked with state-of-the-art equipment and resources to drawn upon if and when the need arises. With our experienced team and financial resources WCA is prepared for any emergency. WCA has the assets around the company such as equipment, trucks, supplies, personnel, and facilities to call upon if needed.



WCA's Operations



Not only does WCA provide many services to the residential customers, but WCA provides many services to the commercial industry as well. WCA provides commercial collection of municipal solid waste and commercial recycling in either front load or rear load vehicles or compaction containers for larger businesses.

WCA is "*Equipped to handle all your Disposal Needs*!

Transitioning

The City of Joplin wants to be assured that the transition process will be as smooth as possible. WCA recognizes that bringing in new service providers and changing service days or methods of collection can present a number of challenges, but these can be tackled easily with the right team in place. WCA is confident that it can provide the City with the right team!

WCA would like to reassure the City that we will be there every step of the way, working as a partner to make sure that the job is done right. WCA has conducted many smooth transitions – in fact, every municipal contract involves some type of transition. Some of these have been very simple and have only involved a few route changes and some simple rebranding. Others have involved complete service changes – for example, hiring the current employees, new equipment, training, moving customers from a biweekly to a weekly service. WCA has helped municipalities to implement major initiatives, such as making the change from dual stream recycling to single stream recycling. Some of WCA's municipalities have elected to transition from manual to automated solid waste collection, and the WCA Team has facilitated this process for them. WCA has received high remarks on the exceptional customer service it provides to not only residents, but to the municipality itself. We ask that you call our customers and investigate our references to hear some of these first-hand.

WCA has always gone above and beyond in Customer Service. The City of Joplin can rest assured that in WCA they are choosing a provider that will go above and beyond the scope of services and contract requirements to ensure a smooth transition. Our Implementation Schedule will illustrate our commitment to insure a proactive approach to establishing services.

Solid Waste Collection



Residential Solid Waste collection is done in many ways; from collection at the curb in plastic bags to fully automated cart systems. WCA will try to adhere to the same residential routes that the City is currently running to minimize any confusion to the residents.

WCA's residential service will be customized to meet the needs of the City of Joplin. We offer a variety of services and equipment from traditional rear loading trucks, to advanced automated loading vehicles. Depending on the City's selection, through this proposal process, WCA has the ability to meet your needs.

WCA and its team of professionals will be instrumental in implementing and enhancing a City wide recycling program. Education is the key element in a successful recycling program. WCA has residential, school, business recycling and special event recycling programs. Community awareness and involvement is important and WCA will get involved with the City and community to promote the importance of recycling. When starting recycling programs or adding new materials to be accepted, WCA will be able to draw upon a wealth of marketing and promotion experience.

WCA has partnered with many organizations to provide comprehensive recycling solutions and to meet the needs of its customers.

Commercial Collection



WCA can provide a variety of Front Load Container options.

These options include containers ranging in sizes from 2 yard through 8 yard.

- Schedule visits with every Commercial Customer
- Determine specific needs and Safety aspects
- Container placement
- Billing requirements and Point of Contact
- City facilities to be serviced per RFP #101-2016
- Applies to Commercial and Industrial Services

WCA will be sending out customer service teams promoting our services and placing **new containers** at **City facilities**, where they are needed. WCA believes that image is important and prides itself on having the best looking trucks and equipment. WCA offers a complete line of Front end load (FEL) commercial containers including Compaction container service. All our FEL trucks come with back-up cameras, all DOT Safety equipment, and GPS.

Industrial and Special Collections

WCA can fulfill all your Industrial needs and provide containers sizes from twenty, thirty and forty yards. This service is offered 6 days per week that includes Monday through Saturday disposal capabilities.



Bulky Waste Collection Services

WCA will provide daily collection services for residential bulky items. Residential bulky waste will be removed on the normally scheduled service day by the regular route truck or by use of an available “grapple” truck if the bulky items are too large for the normal service provider. These special services will be performed at no additional charge to the City of Joplin per the RFP #101-2016.

Routing

Safety will be a primary focus when routing. For example, maximizing the number of right hand turns can have a large positive impact on driver and pedestrian safety. All Drivers are equipped with two-way radio telephones and are required to call before they start their route, at certain periods of the day and at the end of the route to check and see if anything was called-in. This process improves the efficiency of the collection process and maintains our high customer service.

In the residential collection process WCA drivers adhere to all local and state polices while driving the roadways. Any infractions are immediately addressed by the supervisor for correction and other necessary actions.

Drivers are trained to handle spills and other issues on the routes. All vehicles will be equipped with the required safety gear. They will be instructed on proper tagging procedures if customers mix materials together such as unapproved waste. WCA will abide by the collection hours and collection days as specified by the City of Joplin.

WCA drivers will collect residential solid waste, yardwaste, and bulky waste per the City specifications and will do so in a professional and efficient manner. WCA drivers are expected to complete their routes accordingly.

Customer Service – ***It's A Way of Life***

WCA believes that the first impression to a customer is the most lasting one, and WCA wants the customer to be able to feel that they are important. Live Customer Service Representatives (CSR) answer the phone during normal office hours.



- Each CSR is knowledgeable in WCA collection service guidelines.
- Each CSR is expected to conduct his or herself in a professional manner at all times.
- CSR's work hand-in-hand with managers to communicate all requests and concerns.
- All customer concerns or requests will be addressed promptly.

Unlike many of our competitors that use automated call centers with recorded messages or a centralized customer service centers, WCA feels that is very important to have direct contact with its customers.

It is all about providing **exceptional *Customer Service***!

<u>Safety</u> – *A Company Wide Initiative*

Collecting solid waste consistently ranks as one of the most dangerous jobs in the United States, and the safety of employees and customers is a main concern at WCA. Each site has its own safety manager, who works to create a culture of safety in their local area. Like many others in the industry, WCA rewards its employees with safety bonuses. WCA believes that rewarding good behaviors leads to the best results. Happy employees are safer employees. WCA's management team believes that you have to practice what you preach in safety, and applies this thinking throughout the corporation.

WCA strictly follows all current safety regulations and compliances to adhere to all DOT and OSHA standards. The addition of Drive Cam systems to our fleet of trucks has proven invaluable in identifying dangerous situations and coaching our employees as to best practices.

Safety - Training & Education

WCA has safety briefings with drivers and helpers each morning before going out on their route. WCA wants to instill good safety practices and behaviors to all drivers and helpers who service our customers. **WCA takes safety seriously!**





<u>Maintenance Operations</u>

WCA takes pride in its fleet and over the years has developed an extensive maintenance program. WCA trucks must perform each day, and having an effective pre-trip and post trip operation is integral to maintaining the vehicles. It starts with the driver and the driver's

responsibility to communicate any equipment issues to the maintenance department.

WCA's maintenance team has established a world-class preventive maintenance program that exceeds industry standards. The maintenance team has an established program for all the vehicles and equipment.

Vehicle reports are reviewed on a daily basis to identify any potential issues, perform regular service, set up service standards, and routine inspecting of the vehicles.

The equipment and vehicle information is uploaded into a maintenance software system that manages the "life" of the vehicle. This program is effective in reducing costs, parts and inventory; helps manage fuel, oil, and other fluids as well as wear on items such as tires.

Emergencies – Storms – Hurricanes *WCA will be there to help; you can count on it!*

WCA knows how to handle storms and emergencies. The company places an emphasis on preparatory operational measures such as having generators, securing the facility, trucks, etc., but also has experience in dealing with the aftermath of a storm. This is where it really counts, when the streets are barely passable, debris is everywhere, and the clean-up must begin.

WCA was in Joplin, Missouri when the tornadoes hit, not to just clean up the debris but to be there for the community, the families and the employees that were affected. WCA hit the streets, and went to work cleaning up the debris and helping the community. The WCA Team was also there for Ike and Katrina, both of which caused tremendous damage to the Gulf States. WCA was there to help the communities it serves in these emergencies and WCA will be there for the City of Joplin and its residents when the need arises.

Joplin, Missouri - May 23rd, 2011

F5 Tornado – Destroyed 8,000 Structures – Cost $3 Billion.



WCA set up a Second Transfer Site, 3 scales, office, staging areas and permitting all within 72 hours and just within (1) mile from Epicenter. WCA processed over 5,800 loads of Strom Debris -53,900 tons of material and shipped 60 miles to WCA landfill.

WCA has the history and experience to be the partner that the City of Joplin is looking for to handle its solid waste collection and disposal services. As you have reviewed our proposal you will see that not only financially but through the personnel, experience, transition and customer service that WCA is the preferred decision for the City.

WCA is there to get the job done *"right the first time*!"

TAB 4

TECHNICAL INFORMATION

Requirements (Section 1.3)

Required Information (Section 2.8)

Response to Minimum Services (Section 3)

Proposed Equipment

Single Stream Recycling Guide

1.3 Requirements;

1.3 1 a – c; WCA shall provide residential waste removal services to all residents within the City Limits of Joplin utilizing a WCA supplied 95 gallon plastic cart. All routing shall mirror the existing days of collection as currently outlined in the City website for residential waste collection and residential routes shall be operated five (5) days per week. All solid waste is to be placed within the cart provided with any "extra" materials for removal being placed beside the cart, contained in extra bags or bundles. Bulky items for collection shall be placed alongside the waste cart at the curbside for removal. All "extra" waste as defined in the City RFP, less than 1 cubic yard in volume, shall be removed on the normally assigned collection day at no additional charge. Extra waste exceeding 1 cubic yard in volume or bulky items such as couches, mattresses, etc... shall be removed on the normally scheduled service day with residents being required to notify the Contractor for such removal in advance so additional personnel or equipment can be dedicated to the service as needed. For exceptional quantities of bulky waste or items to large / heavy for one person to handle, Waste Corporation shall utilize a separate "grapple" truck to remove such waste on the normally scheduled service day.

Customers desiring to recycle shall be supplied a 95 gallon recycle cart as well as detailed information regarding the types of materials considered to be acceptable including, but not limited to, those detailed in City RFP #101-2016. WCA utilizes a single stream recycle system that allows for all materials to be commingled into one collection container without any segregation of materials. In the event a resident creates recycle volumes exceeding the carts capacity, overflow materials can be placed by the cart for removal by Contractor driver, or additional recycle carts can be requested. Both waste and recycle services shall be provided on the same day.

Any materials qualifying as yardwaste shall be placed in the Contractor supplied 95 gallon cart and placed at the curbside with the normal solid waste for removal. Because all waste is being transported to a State of Kansas disposal facility, all yardwaste can be commingled with normal household refuse. Additional yardwaste carts shall be available upon request for those residents producing more yardwaste than one cart will contain. Yardwaste will be collected on the same day as solid waste and recycle.

All solid waste, yardwaste, and recycle materials shall be directed to WCA's Joplin Transfer Station, located at 3700 7th Street, Joplin, MO for processing or transportation to a landfill or MRF facility.

1.3 2 a – f; WCA shall offer residential recycle service to the residents of the City of Joplin utilizing a WCA supplied 95 gallon plastic recycle cart service once (1) per week on the same day as normally schedule solid waste removal. The recycle service is a "Single Stream" service allowing all acceptable recycle products to be commingled into a single cart, thus requiring no customer separation of individual products. The types of materials collected by WCA are detailed, but not limited to, the list of materials as illustrated by the residential recycle brochure as shown at the last of TAB 4. Excess quantities of recycle materials exceeding the cart volume may be bagged or bundled and placed beside the recycle cart on service day for removal. Additional recycle carts shall be available upon request.

All residential recycle products collected by WCA shall be transported to the Joplin Transfer Station for consolidation into larger loads and shipping to a legally permitted Material Recycling Facility (MRF).

1.3 3; WCA shall provide 95 gallon capacity carts for residential solid waste, yardwaste, and recycle collection to maximize the quantity of materials contained in each unit. Carts furnished shall be differentiated by the color of lid mounted on the equipment. Carts for recycle use shall have high profile yellow lids with information detailing the recycle products allowable glued to the top of the lid for high visibility. Solid waste carts shall be all blue in color.

1.3 4; Valet, or roll out service, shall be made available to any residential unit in which all occupants of the residence have physical impairments due to age or disability that would prohibit them from being able to place or remove their waste and / or recycle containers to and from the curbside or adjacent alley. Valet service shall be supplied from the house side to the service area and returned to the house side following service. Residents shall be supplied 95 gallon carts identical to those used for normal curbside service.

1.3 5; Collection of City Facility waste shall be supplied per the City RFP at those costs as bid with locations and service requirements indicated on Appendix A (refer to Schedule of Fees on TAB 5). WCA shall operate both solid waste and recycle routes five (5) days per week and shall service the City needs per the requested / preferred day of service. The City of Joplin shall be billed directly by Contractor for services performed on a monthly basis.

1.3 6; Roll-off containers shall be provided and / or serviced upon City request and billed at the appropriate fees as established by the "Schedule of Fees (TAB 5).

1.3 7; Hours of Collection shall be deemed to be from 6:00 a.m. to 7:00 p.m. and all routes shall be so constructed as to be performed within the stated hours of service. In the event of inclement weather or conditions beyond the control of Contractor, the City shall be contacted and a plan to rectify the situation put into place and communicated to all parties.

1.3 8 a - b; WCA shall mirror the daily service schedule as currently in use by the incumbent waste provider and published on the City of Joplin website. Recycle, yardwaste, and solid waste routing shall be provided in the same area and on the same day to limit customer confusion and limit truck traffic caused by multiple service days. New units shall be serviced in the specified areas at the same cost as listed in contract documents.

1.3 9; Quality Control / Complaint Resolution:

Waste Corporation shall implement and maintain throughout the contract term a reasonable quality control system that identifies and results in correction of potential and actual problem areas throughout the entire contract term. Records of reported service issues, either by the City or WCA employee, shall be addressed or resolved in a timely manner to the satisfaction of both parties. All such records shall be kept in a customer file pertaining to the City at WCA's office facilities. Any issue that cannot be resolved amicably shall be addressed with the City designee with the City acting as final arbitrator over the resolution.

Waste Corporation shall be vigilant in identifying, eliminating and effectively managing those hazards and risks associated with the work necessary to perform services as required under the City Contract. It

shall be the Company's express goal to conduct its work safely and in a manner that promotes "Zero Harm" to the environment, citizens, property, and employees of the Contractor.
Waste Corporation shall remain in compliance with all Local, State, and Federal rules and regulations pertaining to the operations of a waste removal business.
Waste Corporation's designee shall contact the City appointee each day service is being performed to identify, report, or resolve any reported issues. The Drivers shall provide a list of issues experienced while running the routes and identify whether the issue has been resolved or needs City follow-up. If the City has received a report of "missed service" the driver shall resolve the situation the same day or next day. Locations with excessive residential trash shall be identified to the City by address but the driver is responsible to service the resident, clean the area as best as possible, and monitor – report future instances for the supplying of more service. Any issue or complaint that cannot be immediately resolved by the driver to the City's' satisfaction shall be relayed to the WCA contact responsible for communication with the City and addressed within 24 hours with the appropriate representative.
WCA's local office is located at 3700 W 7th Street, Joplin, MO. and will be open to the public 8:00 a.m. to 5:00 p.m., Monday through Friday. Local phone, as well as 800 numbers, shall be listed for contact during the week with answering machine messaging available for holidays listed as being closed or off duty hours. Additionally, a dedicated email address shall be created for the City of Joplin which will be directed to multiple parties within WCA to insure all questions or complaints are addressed and resolved in a timely manner per RFP requirements.
Any claim of property damage shall be reported to the City designee as soon as possible with all follow-up investigations and resolutions being recorded, documented, and forwarded to the Director of Public Works or his designee. Any damages deemed the responsibility of WCA shall be repaired or addressed within seven (7) days unless extenuating circumstances delay such resolution.
Upon award of contract and assumption of services, all existing resident accounts shall be notified of complaint reporting procedures with appropriate contact information. New residential accounts shall be provided information of like nature and annual mail-outs shall be sent to City residents and updated as needed.

1.3 10; WCA shall performed all contracted services with the City of Joplin in compliance with the City's "Quality of Performance of Contractor" requirements and stipulations as detailed in the City RFP #101-2016.

1.3 11; WCA acknowledges that the City of Joplin shall be the billing agent for all contracted services and shall assume the responsibility to issue monthly payments to WCA for all billing collected. WCA shall abide by the payment terms as detailed in the City RFP for Billing and Collection.

1.3 12; WCA has committed to annual charges for services as detailed in the City "Offer and Schedule of Fees and Expenses" as recorded in TAB 5.

2.8 Required Information:

2.8 a; Itemized list of Contractor's equipment to be used or available…

* List of proposed equipment enclosed

2.8 b; Copy of Proponent's latest available certified financial statement.

* Certified Financial Statement included in C/D format considered to be Confidential and Proprietary to Contractor.

2.8 c; Evidence Proponent is in good standing ……

* Certificate of Good Standing, permits, and licenses documents included in TAB 6, Misc. Forms.

2.8 d Evidence that Proponent has been in existence as a going concern for more than three (3) YEARS…

* Corporate History as detailed in TAB 2 verifies prior existence and history.

2.8 e; Minimum of three (3) Municipal References …

* Municipal References detailed as such in TAB 6.

2.8 f; Information regarding landfills, MRF's, etc. to be utilized …

* Detailed list of Landfill and MRF facilities documented as such in TAB 6

2.8 g; Additional information …

*Additional information available upon request, interview, etc.

2.8 h; Pending or existing litigation …

* None

3. 0 Response to Minimum Requirements

RFP: Provide a response to each of the minimum requirements and questions below. It is suggested that your response identify each requirement and question by item number.

3. B. 2. c Provide a description of the public response / involvement program you will employ, including notification of changes in service, complaint response, etc.

* WCA shall provide relevant service and contact information for the City of Joplin to post on the City website for citizen's to use for information, point of contact, etc…. in an effort to inform the citizenry of the Contract provider changes as well as any additional services available to the residents. Public service announcements shall be issued to inform residents of projected equipment delivery dates and any routing changes that may be necessary. WCA shall develop an email address specifically for the Community of Joplin to use for direct email contact as well as provision of a local phone number. Because it would be WCA's intention to mirror the existing service areas for each day's pickup as

currently shown on the City website, there should be minimal disruption of service thus insuring a smooth transition of service providers. WCA shall create, track, and resolve any incoming customer complaints per provisions as detailed in the City RFP. Survey cards shall be mailed to City residents asking for contact information to allow WCA to implement "robo calls", via cell, text, or email, to forewarn residents of any substantial service delays due to weather or accident thus reducing the number of phone calls to the City or WCA facility.

3. B. 2. d Provide a detailed explanation as to how the Proponent will handle holidays and extreme weather situations that prevent regular scheduled collection of solid waste. Include an emergency plan in the event of a prolonged interruption of a week or more.

* Waste Corporation shall observe the following six (6) Holiday's each year:

Thanksgiving
Christmas
New Year's Day
Memorial Day
July 4th
Labor Day

Should a recognized Holiday occur on or before a normally scheduled service day, the service for that week shall be delayed by one (1) day with service routes operating on a Saturday of that week to accommodate each day's needs. It shall be the intent of Waste Corporation to make certain each customer is serviced once per week as normally scheduled.

In the event of adverse weather causing a delay of service, a similar program shall be used to catch up any missed services and reestablish the expected service schedule to the normal day. Residential / service information shall be made available to the public via existing communication resources through the City website, public service announcements, robo calls, etc...

In the event of an emergency situation creating a prolonged interruption of service, residents shall be notified via public service announcements, City of Joplin website, and WCA robo calls of the plan, schedule, and time line required to normalize scheduled services. Waste Corporation shall have sufficient emergency equipment on site to fulfill service obligations and commitments in the event of equipment failure. With our vast network of Missouri facilities, as well as Corporate resources, equipment can be relocated at a moment's notice to accommodate service failures. The current business model for the City of Joplin contract was built on the assumption of utilizing the WCA owned Transfer Station within the City on 7th Street for disposal services. In the event our primary disposal facility was to have an unscheduled shut down for any reason, WCA has options available. WCA could utilize our fully permitted Landfill in Arcadia, Kansas to direct haul any waste collected under the City contract for disposal. Additionally, in the event of an unforeseen catastrophe, Joplin City waste materials could be directed to our Springfield, MO. transfer station and shipped to the WCA owned and operated landfill in Hartville, MO. known as Black Oak Landfill. Black Oak Landfill is also recognized as being in Good Standing with the Missouri DNR.

3. B. 2. e The City desires to pursue a multi-year agreement ….

* WCA has provided appropriate pricing and anticipated future price adjustment parameters per the City RFP on the appropriate Forms labeled “Offer and Schedule of Fees and Expenses” as contained in this proposal, TAB 5. As specified by RFP #101-2016, the maximum annual increase to be implemented is capped at 2%. Normally, Waste Corporation utilizes the industry accepted model for price adjustments as recorded by the Consumer Price Index for water, sewer, and trash as the basis for annual increases. If the CPI for this index should fall below 2%, the lessor percentage would be requested of the City of Joplin.

3. B. 2. f All information stipulated in Section 1.3 to illustrate the Proponents plan to provide the minimum level of service.

* WCA has addressed all minimum levels of service in prior response at beginning of TAB 4.

PROPOSED VEHICLES AND EQUIPMENT

Attach additional sheets as necessary
Attach photographs of typical vehicles and equipment

YEAR	MAKE/MODEL DESCRIPTION	HOURS/MILES (AS OF _____)	OWN/LEASE	NUMBER OF UNITS
2016	Rehrig Pacific Carts	New	Own	25,000 +/-
2015 - 2016	Autocar Xpeditor Chassis	New	Own	4
2015 - 2016	Heil Freedom Bodies	New	Own	4
2015-2016	Ford F-350	New	Own	1
2015-2016	Mack grapple truck	New	Own	1

Environmental

Rehrig Pacific Company

Rehrig Pacific Roll-out Carts



Proven to withstand the rigors of today's collection systems, Rehrig Pacific's **HuskyLite Roll-out Carts** are setting new industry standards for durability and efficiency. Available in 18 gallon through 95 gallon models, for nearly any curbside application, these carts roll easily even with heavy loads. The continuous one-piece handle provides a strong gripping area and the wide wheelbase makes maneuvering easy.

HuskyLite carts are flexible, yet hold their shape even after years of service. A reinforced top lip adds strength and rigidity as do the double drag rail and reinforced bottom. The specially designed wide ground-hugging base helps keep these carts upright and stable.



ROC-65NB *ROC-35MB* *ROC-18/20*

Options for the Roll-out Carts include internal and external locking lids, which can be made with slots for collecting confidential documents or cutouts for recyclable beverage containers. Wheel options include blow-molded wheels or quiet treaded snap-on wheels that install in seconds.

Roll-out Carts are shipped with lids already attached, saving additional assembly time.



ROC-95NB *ROC-95U* *ROC-95FA*

Mixed Sources

HEIL

THE WORLD'S ARE ALWAYS TURNING

Half/Pack® Freedom

High-performance, optimal payload front loader



Environmental Solutions Group

Single-Stream Recycling Guide

Save and Post!

You can now place all recyclables in one bin!


Opened mail & greeting cards


Paper egg cartons

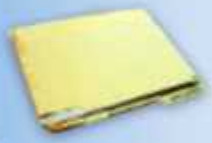

Paperboard boxes



#1-7 Plastic tubs & screw-top jars
(no lids, no #7 PLA compostables, do not flatten)



#1-7 Plastic bottles & jugs
(no lids, no #7 PLA compostables, do not flatten)


File folders


Blueprints


Cans (do not crush or flatten)


Pizza Box


Magazines, brochures & catalogs


White or pastel office paper


Clean, balled aluminum foil (2" or larger) and pie pans


Loose metal jar lids & steel bottle caps


Newspapers & inserts (no bags)


Phone Books

NO

plastic bags

windows

glass

scrap metal

Tyvek® envelopes

plastic 6-pack holders

needles or syringes

plastic microwave trays

frozen food, ice cream or frozen juice containers

mirrors, ceramics or Pyrex®

light bulbs, plates or vases

drinking glasses, window glass

hazardous or bio-hazardous waste

plastics other than those listed

tissues, paper towels, napkins

waxed paper or waxed cardboard

Styrofoam® or paper to-go containers

No need to remove: paper clips, stamps, address labels, staples, tape, wire, metal fasteners, rubber bands, spiral bindings, plastic tabs.

Please flatten all cardboard boxes.

Empty and rinse all containers. Do not flatten containers.

Please follow these guidelines carefully.



Corrugated cardboard & paper bags



Paper milk/ juice cartons
(no foil pouches, do not flatten)



Paper-back books


Empty aerosol cans
(no caps)

CALL:
1-800-323-7548


plastic bags




Styrofoame & paper to-go boxes & cups



WCA

aim for zero waste

Single-Stream Recycling


WCA
Waste Corporation


RECYCLE ONLY
WCA
1-800-323-7548

TAB 5

RATE PROPOSALS AND FINANCIAL STATEMENTS

(C) Offer and Schedule of Fees and Services

Price Matrix for Municipal Services July 2016

Statement of Financial Ability

Most Recent Audited Financial Statement

C. OFFER AND SCHEDULE OF FEES AND EXPENSES

The undersigned has thoroughly examined the entire Request for Proposal (RFP), including all amendments thereto, hereby offers to furnish all services in accordance with the requirements of the Request for Proposal, as described in the proposal attached hereto and incorporated herein, as follows:

1) SCHEDULE OF FEES FOR A FIVE (5) YEAR CONTRACT:

ITEM ONE: Provide for the collection and disposal of all residential solid waste as set forth in the Scope of Work as described in the Proponent's proposal for a total monthly fee of:

$ 11.24 _____PER MONTH/RESIDENTIAL UNIT

ITEM TWO: Provide for the collection and disposal of all residential solid waste as set forth in the Scope of Work as described in the Proponent's proposal AND provide for the collection and recycling of all approved recyclables as set for in the Scope of Work as described in the Proponent's proposal for a total monthly fee of:

$ 15.24_____PER MONTH/RESIDENTIAL UNIT

ITEM THREE: Provide for the collection and disposal of all City facility waste as set forth in the Scope of Work and as itemized in Appendix A for a fee of:

Total Monthly Charge for Solid Waste and Recycling Services for City Facilities: $7,067.98____PER MONTH
(To be calculated for the month of July)

The monthly fee for each location shall be calculated using the following formula:

(Number of Containers) X (Frequency of Pull) X (Unit Charge per Pull) X (4.33 weeks/month) = Charge per month per location

Unit Charge for Pull and Transport to Designated Solid Waste Disposal Facility or Recycling Facility:

CONTAINER SIZE	SOLID WASTE PRICE PER PULL	TIPPING FEE PER TON	RECYCLING CONTAINER PRICE PER PULL
40 Cubic Yard Roll-Off	$130.00__each	$44.11__	$130.00_each
30 Cubic Yard Roll-Off	$130.00__each	$44.11__	$130.00_each
20 Cubic Yard Roll-Off	$130.00__each	$44.11__	$130.00_each
City-owned 30 Cubic Yard Roll-Off	$130.00__each	$44.11__	$130.00_each
2 Cubic Yard Dumpster	$8.78____each		$6.92___each
4 Cubic Yard Dumpster	$12.00___each		$9.18___each
6 Cubic Yard Dumpster	$15.29___each		$11.95__each

8 Cubic Yard Dumpster	$21.20___each	$15.42__each
90 or 96 Gallon Polycart	$2.25____each	$1.50___each

The City may from time to time require roll-off containers for special events and activities.

NOTE TO PROPONENTS:
The City reserves the right to modify the number of containers and the frequency of collection on an as needed basis. The successful Proponent can anticipate a number of changes in the frequency and number of containers stipulated for the recycling services for city facilities. As this is a new service, only estimates of the level of service have been included in Appendix A. As the frequency and/or number of containers change, the monthly charge shall be adjusted accordingly using the quoted Unit Charges above. The City shall pay the successful Proponent for the actual number of pulls provided.

The price for the service below includes hauling a City-owned
30 cubic yard roll-off container of yard waste to city owned compost facility
Or city owned tree debris processing site

CONTAINER SIZE	PRICE PER PULL
City-owned 30 Cubic Yard Roll-Off	$130.00___each

The City-owned compost facility is located at the Turkey Creek Wastewater Treatment Plant situated approximately 2.5 miles west of the Zora and Main Intersection. The Tree debris processing site is located southwest of the Zora and Schifferdecker intersection approximately one-half mile.

2) Schedule of Fees for Annual Escalation Factors: Proponents are limited to the percentage increase listed below, but can propose something less that the maximum:

Maximum Annual Escalation Factors Allowed	Proposed Annual Escalation Factors
Years 1 and 2 – No changes are allowed	__N/A_____
Years 3, 4 and 5 – 2% per year	CPI water, sewer, and trash
Years 6 and 7 – 2% per year (if option to extend is agreed to)	CPI water, sewer, and trash

D. FORMS AND ATTACHMENTS

The Affidavit of Compliance Form is required to be sent with your proposal. Any exceptions to the RFP terms, conditions and requirements shall be stated on this form. Any amendments to the RFP shall be acknowledged on this form.

3.1 PROPOSAL DUE DATE: Sealed proposals will be received at the City of Joplin no later than **3:00 p.m., CST**, **Monday, December 14, 2015**. Proposals will not be accepted after this time. Proposals shall be addressed as follows:

For Mail or Hand Delivery

CITY OF JOPLIN
602 S. MAIN
JOPLIN, MO 64801
ATTN: MR. LYNDEN LAWSON

Submitted sealed envelopes should be marked:

Name of Proposer: _Waste Corporation of Missouri, Inc._____
Contact Person:__Max Murray_____
Address of Proposer:_2211 W Bennett, Springfield MO 65807____
Telephone Number of Proposer:_417-851-1925_____
Email Contact:_mmurray@wcamerica.com_____

"Solid Waste Collection Services RFP: #101-2016

APPENDIX A		ANTICIPATED COST FOR MONTHLY SERVICE AS OF JULY 1, 2016					
CITY OF JOPLIN SOLID WASTE SERVICES							
		TRASH		RECYCLING	SINGLE-STREAM		
		CONTAINER	TRASH SERVICE	CONTAINER	RECYCLING SERVICE		
LOCATION	ADDRESS	QUANTITY/SIZE	FREQUENCY	QUANTITY/SIZE	FREQUENCY	Trash	Recycle
Parks Department Office	3010 W. 1st Street	1 / 2CY	1/week	1 / 2CY	1/week	$ 38.02	$ 29.96
Joplin Sports Complex	3301 W. 1st Street	2/ 4CY	1/week	1 / 6CY	1/week	$ 103.92	$ 66.75
Joplin Sports Complex-Softball Field	3301 W. 1st Street	3/ 4CY	1/week	1 / 2CY	1/week	$ 155.88	$ 29.96
Joplin Sports Complex-Soccer Field	3301 W. 1st Street	1 4CY	1/week	1 / 2CY	1/week	$ 51.96	$ 29.96
Gabby Street Ballpark	S. Adele Ave & W. 16 Street	1 / 4CY	1/week May to mid-Sept	1 / 2CY	1/week May to mid-Sept	$ 51.96	$ 29.96
* Joe Becker Stadium	1301 E. 3rd Street	4 / 4CY	3/week during baseball season	1 / 6CY	2/week during baseball season	$ 1,039.20	$ 133.54
Carver Day Care	520 School Avenue	1 / 2CY	1/week June-Aug	1 / 2CY	1/week June-Aug	$ 38.02	$ 29.96
Schifferdecker Pool	4th St & Schifferdecker Ave.	2 / 4CY	2/week May to mid-Sept	1 / 2CY	2/week May to mid-Sept	$ 519.60	$ 59.93
Cunningham Pool	25th & Porter Avenue	1 / 4CY	2/week May to mid-Sept	1 / 2CY	2/week May to mid-Sept	$ 259.80	$ 59.93
Ewert Pool	7th & S Murphy Boulevard	1 / 4CY	2/week May to mid-Sept	1 / 2CY	2/week May to mid-Sept	$ 259.80	$ 59.93
Memorial Hall	212 W. 8th Street	2 / 4CY	1/week	1 / 2CY	1/week	$ 103.92	$ 29.96
Golf Course Maintenance	3302 W. 1st Street	1 / 4CY	2/week April-Oct	1 / 2CY	2/week April-Oct	$ 103.95	$ 59.93
Golf Course Maintenance	3302 W. 1st Street	1 / 4CY	1/week Nov-March	1 / 2CY	1/week Nov-March		
Golf Course Club House	506 S Schifferdecker Ave.	2 / 4CY	2/week April-Oct	1 / 2CY	2/week April-Oct	$ 207.84	$ 59.93
Golf Course Club House	506 S Schifferdecker Ave.	2 / 4CY	1/week Nov-March	1 / 2CY	1/week Nov-March		
Parks Department Transfer	1301 West 2nd Street	7 / 4CY	2/week April-Oct	N/A	N/A	$ 727.44	
Parks Department Transfer	1301 West 2nd Street	7 / 4CY	5/week Nov-March	N/A	N/A		
Justice Center	303 E. 3rd Street	1 / 6CY	3/week	1 / 6CY	2/week	$ 198.62	$ 103.49
Police Sub-Station	115 E. 34th Street	1 / 90 Gal Cart	1/week	1 / 90 Gal Cart	1/week	$ 9.74	$ 6.50
Health Dept./WIC	321 E. 4th Street	1 /4CY	2/week	1 / 4CY	1/week	$ 103.92	$ 39.75
City Hall	602 S. Main Street	1 / 4CY	1/week	1 / 4CY	3/week	$ 51.96	$ 119.25
**(Current) Public Library	300 S. Main Street	1 / 2CY	1/week	1 / 2CY	1/week	$ 38.02	$ 29.96
** (Future) Public Library	20th & Connecticut Avenue	1 / 4CY	1/week	1 / 2CY	1/week		
*** Airport ATC Tower	600 N. Colonial Drive	1 / 2CY	1/week	1 / 90 Gal Cart	1/week	$ 38.02	$ 6.50
Airport Main Terminal	7331 Highway 43	1 / 6CY	2/week	1 / 90 Gal Cart	2/week	$ 132.41	$ 12.99
**** Airport General Aviation Terminal	Highway 171	1 / 2CY	1/week	1 /90 Gal Cart	1/week	$ 38.02	$ 6.50
Airport T-Hangers	Highway 171	12 / 90 Gal Cart	1/week	N/A	N/A	$ 116.88	
Airport General Aviation Terminal	Highway 171	2 / 90 Gal Cart	1/week	1 / 90 Gal Cart	1/week	$ 19.48	$ 6.50
Central Garage (at PWC)	1301 W. 2nd Street	1 / 4CY	1/week	1 / 4CY	1/week	$ 51.96	$ 39.75
Sign Shop (at PWC)	1301 W. 2nd Street	1 / 4CY	1/week	1 / 4CY	1/week	$ 51.96	$ 39.75
Fire Station # 2	2525 W. Junge Boulevard	1 / 2CY	1/week	1 / 2CY	1/week	$ 38.02	$ 29.96
Fire Station # 3	2727 Newman Road	1 / 2CY	1/week	1 / 2CY	1/week	$ 38.02	$ 29.96
Fire Station # 4	3402 S. Hearnes Boulevard	1 / 2CY	1/week	1 / 2CY	1/week	$ 38.02	$ 29.96
Fire Station # 5	3223 S. Texas Avenue	1 / 2CY	1/week	1 / 2CY	1/week	$ 38.02	$ 29.96
Fire Station # 6	5302 W. 32nd Street	1 / 2CY	1/week	1 / 2CY	1/week	$ 38.02	$ 29.96
***** Fire Station # 7	In vacinity of CR 200 & E.32nd	1 / 2CY	1/week	1 / 2CY	1/week		
***** Public Safety Training Facility	5102 N. Swede Lane	1 / 2CY	1/week	1 / 2CY	1/week		
Turkey Creek Waste Water Plant	3457 Eddy Lane	1 / 6CY	3/week	1 / 4CY	1/month	$ 198.62	$ 9.18
Turkey Creek Waste Water Plant	3457 Eddy Lane	6 / 2CY	3/week	N/A	N/A	$ 684.30	
Shoal Creek Waste Water Plant	2960 Apricot Drive	1 / 4CY	2/week	1 / 4CY	1/month	$ 155.88	$ 9.18
MAPS Admin. Building	123 S. Main Street	1 / 2CY	1/week	1 / 2CY	1/week	$ 38.02	$ 29.96
Nuisance Roll-Off at PWC	1301 W. 2nd Street	1 / 40 CY Roll off	As Needed	N/A	N/A		
Leaves/Grass Clippings Collection or	collection location to be	ned 30 CY quantity to be de	As needed	N/A	N/A		
Trash or Bulky Items Collection Event	collection location to be	ned 30CY quantity to be del	As needed	N/A	N/A		
						$ 5,779.22	$ 1,288.76

* Stadium Gate unlocked at 7:30 M -F

** The current Library w ill close and the new one w ill open in the Spring

*** Driv er to push button at gate; Tow er personnel w ill see driv er in camera before entry is permitted. $ 7,067.98

**** Driv er to call 417-437-1710 to secure an "escort" into General Av iation Terminal area.

***** N either of these facilities are in operation at this time; The P.S.T.F. is ex pected to come on-line in late 2016; F.S. #7 is ex pected to come on-line in 2017

December 14, 2015

City of Joplin
Director of Public Works
Attn: Nicholas A. Heatherly
602 S. Main
Joplin, MO 64801

Joseph J. Scarano, Jr.
Chief Financial Officer
WCA Waste Corporation
1330 Post Oak Blvd, 30th Floor
Houston, TX 77056

Mr. Heatherly,

WCA Waste Corporation, the parent of Waste Corporation of Missouri, is a fully-integrated, non-hazardous solid waste management company operating in 10 states. We are one of the larger waste management companies in the United States. The company has over $650 million in assets, services a wide variety and large number of customers and employs over 1,300 people nationwide.

WCA Waste Corporation currently has available funds significantly in excess of the capital requirements to properly service Joplin, Missouri. In addition to cash on hand and cash generated from our operations, we have access to over $60 million of immediately available funds through our Revolving Credit facility.

Sincerely,



Joseph J. Scarano, Jr.

FINIANCIAL STATEMENT FOR WCA WASTE CORPORATION

PARENT COMPANY OF WASTE CORPORATION OF MISSOURI, INC.

RELATIVE TO CITY OF JOPLIN RFP #101-2016

PROPRIETARY CONTENT

TO BE RETURNED FOLLOWING REVIEW

DOCUMENTS RECORDED ON C/D DISK INCLUDED IN BID PACKET

TAB 6

MISC FORMS;

APPENDIX A

BID BOND

AFFIDAVIT OF COMPLIANCE / EXCEPTIONS / ADDENDUMS

STATEMENT OF NO PROPOSAL

NOTARIZED AFFIDAVIT OF COMPLIANCE

E-VERIFY

CERTIFICATE OF GOOD STANDING

SAMPLE CERTIFICATE OF INSURANCE

CONTRACTOR W-9 DOCUMENTS

CONTRACTOR LICENSES / PERMITS

MUNICIPAL REFERENCES

TRANSFER STATION, LANDFILL, AND MRF'S TO BE UTILIZED

JOPLIN RESIDENTIAL TRASH COLLECTION MAP

APPENDIX A

CITY OF JOPLIN SOLID WASTE SERVICES

LOCATION	ADDRESS	TRASH CONTAINER QUANTITY/SIZE	TRASH SERVICE FREQUENCY	*RECYCLING CONTAINER QUANTITY/SIZE*	*SINGLE-STREAM RECYCLING SERVICE FREQUENCY*
Parks Department Office	3010 W. 1st Street	1 / 2CY	1/week	1 / 2CY	1/week
Joplin Sports Complex	3301 W. 1st Street	2/ 4CY	1/week	1 / 8CY	1/week
Joplin Sports Complex-Softball Field	3301 W. 1st Street	3/ 4CY	1/week	1 / 2CY	1/week
Joplin Sports Complex-Soccer Field	3301 W. 1st Street	1 4CY	1/week	1 / 2CY	1/week
Gabby Street Ballpark	S. Adele Ave & W. 16 Street	1 / 4CY	1/week May to mid-Sept	1 / 2CY	1/week May to mid-Sept
* Joe Becker Stadium	1301 E. 3rd Street	4 / 4CY	5/week during baseball season	1 / 8CY	2/week during baseball season
Carver Day Care	520 School Avenue	1 / 2CY	1/week June-Aug	1 / 2CY	1/week June-Aug
Schifferdecker Pool	4th St & Schifferdecker Ave.	2 / 4CY	5/week May to mid-Sept	1 / 2CY	2/week May to mid-Sept
Cunningham Pool	25th & Porter Avenue	1 / 4CY	5/week May to mid-Sept	1 / 2CY	2/week May to mid-Sept
Ewert Pool	7th & S Murphy Boulevard	1 / 4CY	5/week May to mid-Sept	1 / 2CY	2/week May to mid-Sept
Memorial Hall	212 W. 8th Street	2 / 4CY	1/week	1 / 2CY	1/week
Golf Course Maintenance	3302 W. 1st Street	1 / 4CY	2/week April-Oct	1 / 2CY	2/week April-Oct
Golf Course Maintenance	3302 W. 1st Street	1 / 4CY	1/week Nov-March	1 / 2CY	1/week Nov-March
Golf Course Club House	506 S Schifferdecker Ave.	2 / 4CY	2/week April-Oct	1 / 2CY	2/week April-Oct
Golf Course Club House	506 S Schifferdecker Ave.	2 / 4CY	1/week Nov-March	1 / 2CY	1/week Nov-March
Parks Department Transfer	1301 West 2nd Street	7 / 4CY	2/week April-Oct	N/A	N/A
Parks Department Transfer	1301 West 2nd Street	7 / 4CY	.5/week Nov-March	N/A	N/A
Justice Center	303 E. 3rd Street	1 / 6CY	3/week	1 / 6CY	2/week
Police Sub-Station	115 E. 34th Street	1 / 90 Gal Cart	1/week	1 / 90 Gal Cart	1/week
Health Dept./WIC	321 E. 4th Street	1 /4CY	2/week	1 / 4CY	1/week
City Hall	602 S. Main Street	1 / 4CY	1/week	1 / 4CY	3/week
**(Current) Public Library	300 S. Main Street	1 / 2CY	1/week	1 / 2CY	1/week
** (Future) Public Library	20th & Connecticut Avenue	1 / 4CY	1/week	1 / 2CY	1/week
*** Airport ATC Tower	600 N. Colonial Drive	1 / 2CY	1/week	1 / 90 Gal Cart	1/week
Airport Main Terminal	7331 Highway 43	1 / 6CY	2/week	1 / 90 Gal Cart	2/week
**** Airport General Aviation Terminal	Highway 171	1 / 2CY	1/week	1 / 90 Gal Cart	1/week
Airport T-Hangers	Highway 171	12 / 90 Gal Cart	1/week	N/A	N/A
Airport General Aviation Terminal	Highway 171	2 / 90 Gal Cart	1/week	1 / 90 Gal Cart	1/week
Central Garage (at PWC)	1301 W. 2nd Street	1 / 4CY	1/week	1 / 4CY	1/week
Sign Shop (at PWC)	1301 W. 2nd Street	1 / 4CY	1/week	1 / 4CY	1/week
Fire Station #2	2825 W. Junge Boulevard	1 / 2CY	1/week	1 / 2CY	1/week
Fire Station #3	2727 Newman Road	1 / 2CY	1/week	1 / 2CY	1/week
Fire Station #4	3402 S. Hearnes Boulevard	1 / 2CY	1/week	1 / 2CY	1/week
Fire Station #5	3223 S. Texas Avenue	1 / 2CY	1/week	1 / 2CY	1/week
Fire Station #6	5302 W. 32nd Street	1 / 2CY	1/week	1 / 2CY	1/week
***** Fire Station #7	In vacinity of CR 200 & E.32nd	1 / 2CY	1/week	1 / 2CY	1/week
***** Public Safety Training Facility	5102 N. Swede Lane	1 / 2CY	1/week	1 / 2CY	1/week
Turkey Creek Waste Water Plant	3457 Eddy Lane	1 / 6CY	3/week	1 / 4CY	1/month
Turkey Creek Waste Water Plant	3457 Eddy Lane	6 / 2CY	3/week	N/A	N/A
Shoal Creek Waste Water Plant	2860 Apricot Drive	1 / 4CY	3/week	1 / 4CY	1/month
MAPS Admin. Building	123 S. Main Street	1 / 2CY	1/week	1 / 2CY	1/week
Nuisance Roll-Off at PWC	1301 W. 2nd Street	1 / 40 CY Roll off	As Needed	N/A	N/A
Leaves/Grass Clippings Collection or Tree Limbs/Brush Collection	collection location to be determined	City Owned 30 CY quantity to be determined	As needed	N/A	N/A
Trash or Bulky Items Collection Event	collection location to be determined	City Owned 30CY quantity to be determined	As needed	N/A	N/A

* Stadium Gate unlocked at 7:30 M-F

** The current Library will close and the new one will open in the Spring of 2017.

*** Driver to push button at gate; Tower personnel will see driver in camera before entry is permitted.

**** Driver to call 417-437-1710 to secure an "escort" into General Aviation Terminal area.

***** Neither of these facilities are in operation at this time; The P.S.T.F. is expected to come on-line in late 2016; F.S. #7 is expected to come on-line in 2017

Bond No. 867363

Bid Bond

KNOW ALL MEN BY THESE PRESENTS that we, Waste Corporation of Missouri, Inc., 2211 W. Bennett, Springfield, MO 65807, Principal, and, Evergreen National Indemnity Company, 6140 Parkland Boulevard, Suite 321, Mayfield Heights, OH 44124-6106, the Surety, are hereby bound unto the City of Joplin, 602 South Main, Joplin, MO 64801, Obligee, in the penal sum of Ten Thousand and 00/100 Dollars ($10,000.00), for the payment of which we bind ourselves, our heirs, executors, administrators, successors, and assigns, jointly and severally, by these presents.

WHEREAS, the Principal is herewith submitting a bid or proposal for Residential waste and recycle services.

NOW, THEREFORE, the condition of this obligation is that if the Principal shall be awarded the contract and the Obligee shall so notify the Surety, and if within the period specified in the contract, or if no period be specified, within twenty (20) days after the Principal's receipt of notice of award, the Principal enters into a contract and gives bond for the faithful performance of the contract, then this obligation shall be null and void; otherwise, the Principal and the Surety will pay to the Obligee the difference between the Principal's bid and the next lowest bid; or in the event the Obligee does not award the contract and resubmit the project for bidding, the Principal and the Surety will pay the Obligee an amount equal to the costs of the resubmission including the printing of new contract documents, and advertising, printing, and mailing notices to prospective bidders; but in no event shall the liability hereunder exceed the penal sum hereof; nor shall the Surety be obligated to give a bond for performance.

If the Obligee makes no award within ninety (90) days of the execution date hereof, then this bond shall be null and void unless extended by written consent of Surety.

No liability of the Surety shall arise hereunder unless and until the Obligee delivers written notice of a claim to the Surety within fifteen (15) days after the alleged breach giving rise to such claim; and no suit under this bond by or for the benefit of the Obligee may be instituted sooner than thirty (30) days or later than ninety (90) days after the Surety receives such notice.

Signed, sealed and executed this 14th day of December, 2015.

Waste Corporation of Missouri, Inc.
Principal

By: _____

Witness: _____

Evergreen National Indemnity Company
Surety

By: _____
Patricia A. Temple, Attorney-In-Fact

Witness: _____
Timothy Covert

Form CSC#101

EVERGREEN NATIONAL INDEMNITY COMPANY

MAYFIELD HEIGHTS, OH

POWER OF ATTORNEY

POWER NO. **867363**

KNOW ALL MEN BY THESE PRESENTS: That the Evergreen National Indemnity Company, a corporation in the State of Ohio does hereby nominate, constitute and appoint:

Patricia A. Temple

its true and lawful Attorney(s)-In-Fact to make, execute, attest, seal and deliver for and on its behalf, as Surety, and as its act and deed, where required, any and all bonds, undertakings, recognizances and written obligations in the nature thereof.

This Power of Attorney is granted and is signed by facsimile pursuant to the following Resolution adopted by its Board of Directors on the 23rd day of July, 2004:

"RESOLVED, That any two officers of the Company have the authority to make, execute and deliver a Power of Attorney constituting as Attorney(s)-in-fact such persons, firms, or corporations as may be selected from time to time.
FURTHER RESOLVED, that the signatures of such officers and the Seal of the Company may be affixed to any such Power of Attorney or any certificate relating thereto by facsimile; and any such Power of Attorney or certificate bearing such facsimile signatures or facsimile seal shall be valid and binding upon the Company; and any such powers so executed and certified by facsimile signatures and facsimile seal shall be valid and binding upon the Company in the future with respect to any bond or undertaking to which it is attached."

IN WITNESS WHEREOF, the Evergreen National Indemnity Company has caused its corporate seal to be affixed hereunto, and these presents to be signed by its duly authorized officers this 1st day of December, 2014.

EVERGREEN NATIONAL INDEMNITY COMPANY

By: _____
Matthew T. Tucker, President

By _____
David A. Canzone, CFO

Notary Public)
State of Ohio) SS:

On this 1st day of December, 2014, before the subscriber, a Notary for the State of Ohio, duly commissioned and qualified, personally came Matthew T. Tucker and David A. Canzone of the Evergreen National Indemnity Company, to me personally known to be the individuals and officers described herein, and who executed the preceding instrument and acknowledged the execution of the same and being by me duly sworn, deposed and said that they are the officers of said Company aforesaid, and that the seal affixed to the preceding instrument is the Corporate Seal of said Company, and the said Corporate Seal and signatures as officers were duly affixed and subscribed to the said instrument by the authority and direction of said Corporation, and that the resolution of said Company, referred to in the preceding instrument, is now in force.

IN TESTIMONY WHEREOF, I have hereunto set my hand and affixed my official seal at Cleveland, Ohio, the day and year above written.

PENNY M HAMM
NOTARY PUBLIC
STATE OF OHIO
Comm. Expires
April 04, 2017

Penny M. Hamm, Notary Public
My Commission Expires April 4, 2017

State of Ohio) SS:

I, the undersigned, Secretary of the Evergreen National Indemnity Company, a stock corporation of the State of Ohio, DO HEREBY CERTIFY that the foregoing Power of Attorney remains in full force and has not been revoked; and furthermore that the Resolution of the Board of Directors, set forth herein above, is now in force 14th day of December, 2015.

Wan C. Collier, Secretary

STOCK CASUALTY

Certificate of Authority

Missouri Department of Insurance

It is Hereby Certified, That

EVERGREEN NATIONAL INDEMNITY COMPANY

AN OHIO CORPORATION

has complied with the requirements of the Insurance Laws of this State, and is hereby authorized subject to the provisions thereof and of the Charter powers of said company, to do the insurance or other business listed on the reverse side which are specifically designated by the following numerals:

B1, B2, B3 and B5

in the State of Missouri. This Certificate is a continuous authority and shall not be re-executed annually. This Certificate shall be extended each ~~July 1~~ upon application for renewal by the company and upon payment of the statutory fees and taxes, and shall remain in full force and effect unless refused, suspended, or revoked by the Director.

IN WITNESS WHEREOF, I have hereunto set my hand and caused to be hereto affixed Seal of said Department. Done at my office in the City of Jefferson, this 8th day of October 19 96

Director of Insurance

JAY ANGOFF

KEY:

A. Life and Health (Chapter 376, RSMo)

1. Life, annuities and endowments (§376.010, RSMo)

2. Accident and Health (§376.010, RSMo)

3. Variable Contracts (§376.309, RSMo)

B. Property and Casualty (Chapter 379, RSMo)

1. Property (§379.010.1(1), RSMo)

2. Liability (§379.010.1(2), RSMo)

3. Fidelity and Surety (§379.010.1(3), RSMo)

4. Accident and Health (§379.010.1(4), RSMo)

5. Miscellaneous (§379.010.1(5), RSMo)

C. Health Services Corporation (§§354.010 - 354.380, RSMo)

D. Health Maintenance Organization (§§354.400 - 354.550, RSMo)

E. Prepaid Dental Plan (§§354.700, et seq., RSMo)

F. Missouri Mutual (§§380.011 - 380.151, RSMo)

G. Extended Missouri Mutual (§§380.201 - 380.601, RSMo)

1. Fire (§380.261(1), RSMo)

2. Windstorm (§380.261(2), RSMo)

3. Liability (§380.261(3), RSMo)

4. Crops (§380.261(4), RSMo)

5. Other (§380.261(5), RSMo)

H. Title (Chapter 381, RSMo)

I. Professional Malpractice Assessable (Chapter 383, RSMo)

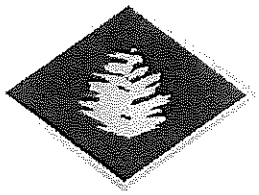
J. Political Subdivision Assessable (Sections 537.620 - 537.650, RSMo)

K. Assessment Plan Life (Sections 377.010 - 377.190, RSMo)

L. Stipulated Premium (Sections 377.199 - 377.460, RSMo)

M. Fraternal Benefit (Chapter 378, RSMo)

N. Other (specify)



Evergreen National Indemnity Company

Certificate

2014

The following financial information was excerpted from the Statutory Annual Statement filed by Evergreen National Indemnity Company with the Ohio Department of Insurance.

STATEMENT OF INCOME

Direct Written Premium	$ 32,858,244
Reinsurance Assumed	4,322,556
Reinsurance Ceded	(25,184,243)
Net Written Premium	11,996,557
Change in Unearned	100,034
Net Earned Premium	12,096,591
Losses & LAE Incurred	26,984
Net Commission Expense	7,605,530
Other Expenses	3,115,544
Underwriting Gain/ (Loss)	1,348,533
Net Investment Income	849,340
Net Realized Capital Gains (Loss)	454,783
Other Income/ (Expense)	627
Income Before FIT	2,653,283
Federal Income Tax	748,122
Net Income	**1,905,161**

BALANCE SHEET

Assets	
Invested Assets	43,597,974
Agent's Balances (net of Reins.)	2,062,101
Reinsurance Recoverable	315,130
Other Assets	784,303
Total Assets	**46,759,508**
Liabilities & Surplus	
Unearned Premium Reserve	4,871,404
Loss & LAE Reserves	3,486,422
Ceded Reinsurance Payable	3,526,692
Other Liabilities	1,665,656
Total Liabilities	**13,550,174**
Surplus	**33,209,334**
Total Liabilities & Surplus	**46,759,508**

I hereby certify that the above information is that contained in the Statutory Annual Statement filed by Evergreen National Indemnity Company with the Ohio Department of Insurance for the year ending December 31, 2014.

David A. Canzone, Treasurer

AFFIDAVIT OF COMPLIANCE

SOLID WASTE COLLECTION SERVICES RFP: #101- 2016

To be submitted with vendor's Proposal

_____ We **DO NOT** take exception to the RFP Documents/Requirements.

__X__ We **TAKE** exception to the RFP Documents/Requirements as follows:

WCA takes exception to the open ended assignment and subsequent repairs to and charge for "road damage" without Contractor right of discussion or objection and would respectfully submit alternate proposals for the City's consideration of damage to right of ways disputed by Contractor with the exception of any such repairs attributed to Contractor negligence or liability in causing an accident, please refer to TAB 7 "Considerations to the City of Joplin".

WCA takes exception to certain clauses / definition of the City contract as listed in RFP #101-2016 as detailed in the attached and would respectfully ask said clauses to be negotiated to the satisfaction of both City and Contractor.

I have carefully examined the Request for Proposal and agree to abide by all submitted pricing, delivery, terms and conditions of this bid unless otherwise stipulated herein.

Company Name Waste Corporation of Missouri, Inc.

By _____
(Authorized Person's Signature)

Max Murray, Municipal Marketing
(Print or type name and title of signer)

Company Address Waste Corporation of Missouri, Inc.

2211 W Bennett

Springfield, MO 65807

Telephone Number 417-851-1925

FAX: 417-832-0650

Date: December 15, 2015

ADDENDA

Bidder acknowledges receipt of the following amendment:

Addendum No. #1 Date 11-17-2015

Addendum No. #2 Date 11-20-2015

Addendum No. #3 Date 12-03-2015

Addendum No. _____ Date _____

Addendum No. _____ Date _____

Email mmurray@wcamerica.com

FEID No. 76-0657707

CONTRACT EXCEPTIONS;

Waste Corporation of Missouri, Inc. ("WCA") submits the following comments and exceptions to the standard form of collection Agreement that is included in the City of Joplin Solid Waste Collection Services RFP #101-2016:

1. Agreement – contract references. The legal contract is titled Agreement but it is referred throughout the document as "the contract." Either the term "contract" needs to be added as a defined term or the word "contract" should be changed to "Agreement.

2. Section 1 – Exclusive Franchise. Language should be added to Section 1 that states that the City is granting the Company an exclusive franchise throughout the term of the contract for the collection of non-hazardous solid waste within the jurisdictional limits of the City.

3. Section 7 – Termination for Convenience. The 30-day convenience termination provision that the City has under Section 7 creates unreasonable capital investment risk. WCA or any successful bidder will be required to make a substantial capital investment in trucks, containers and other equipment to perform the waste collection services contemplated by the Agreement. If the City has the right to terminate the Agreement without cause and at its own convenience, the City should be obligated to reimburse WCA (or any other successful bidder) the capital investment it has made in order to perform the waste collection services. The City may not be authorized to make such a commitment and, if not, this provisions should be deleted,

4. Section 8 – Consent to Assignment. The required consent of the City to an assignment of the Agreement should state that such consent from the City will/shall not be unreasonably withheld. Alternatively, no consent should be required for an assignment to another waste collection service provides that meets a financial qualification set forth in the Agreement, such an assignment to a waste collection service provider with at least $50 million of annual revenue would not require the City's consent.

5. Section 12 – Appropriate of Funds. If the Agreement is terminated because funds have not been appropriate, the term of the Agreement should be abated and the Agreement reinstated once appropriations are made.

6. Section 13 – Substitutions. This section should be clarified to allow the Company to use replacement vehicles that are of equal quality to the vehicles that the Company represents will be used to perform solid waste collection services. Requiring the City to approve each vehicle that the Company puts into service would be administratively burdensome.

7. Section 20 – Self Insurance. The City should acknowledge that self-insurance or deductibles of up to $250,000 are acceptable and permissible under any of the insurance policies or coverages required by Section 20.

8. Section 21 – Indemnification Limitations. The indemnification obligations of Section 21 should not extend such protection to the City or any other person for its own negligence or willful misconduct. In legal terms, the Company should not be subject to any express negligence obligations, which means it is not obligation to indemnify a person whose injury or damages are caused by such person's own negligence.

9. Section 21 – Damage to Streets and Roadways. Whether in Section 21 or elsewhere, the City should represent to the Company that all streets and roadways are able and will be maintained to withstand the weight of the Company's fully-loaded vehicles and expressly state that the Company's indemnification obligations shall not apply to any damage to streets and roadways unless caused by the Company's negligence or improper operation of its vehicles.

CITY OF JOPLIN
STATEMENT OF NO PROPOSAL
REQUEST FOR PROPOSAL NO: SOLID WASTE COLLECTION SERVICES RFP: #101- 2016

WE, THE UNDERSIGNED, HAVE DECLINED TO BID ON **SOLID WASTE COLLECTION SERVICES RFP - #101-2016** FOR ***DESCRIPTION*** FOR THE FOLLOWING REASON(S):

_____ INSUFFICIENT TIME TO RESPOND TO INVITATION FOR BID.

_____ WE DO NOT OFFER THIS SERVICE.

_____ REMOVE US FROM YOUR BIDDERS' LIST FOR THIS SERVICE

_____ OUR CURRENT OBLIGATIONS WOULD NOT PERMIT US TO PERFORM.

_____ UNABLE TO MEET SPECIFICATIONS.

_____ UNABLE TO MEET INSURANCE REQUIREMENTS.

_____ SPECIFICATIONS UNCLEAR (PLEASE EXPLAIN BELOW).

_____ OTHER (PLEASE SPECIFY BELOW).

REMARKS: _____

_____

COMPANY NAME _____

ADDRESS _____

SIGNATURE AND TITLE _____

TELEPHONE NUMBER _____ DATE _____

Affidavit of Compliance with Section 285.500, RSMo., et seq.
For All Agreements In Excess Of $5,000.00.
Effective January 1, 2009

STATE OF Missouri)
) ss.
COUNTY OF Greene)

Before me, the undersigned Notary Public, in and for the County of Greene, State of Missouri, personally appeared Kevion O'Brien *(Name* who is Regional Vice President *(Title)* of Waste Corporation of Missouri, Inc. *(Name of company)*, a *(circle one)* corporation, partnership, sole proprietorship, limited liability company, and is competent and authorized to make this affidavit, and being duly sworn upon oath deposes and says as follows:

(1) that said company is enrolled in and participates in a federal work authorization program with respect to the employees working in connection with the contracted services; and

(2) that said company does not knowingly employ any person who is an unauthorized alien in connection with the contracted services.

The terms used in this affidavit shall have the meaning set forth in Section 285.500 R.S.Mo., et seq.

Documentation of participation in a federal work authorization program is attached to this affidavit.

Signature

Print Name: Kevin O'Brien

Subscribed and sworn to before me this 9 day of December, 2015.

Notary Public

My commission expires: 12/3/16

Company ID Number: 40635
Client Company ID Number: 297548

THE E-VERIFY PROGRAM FOR EMPLOYMENT VERIFICATION MEMORANDUM OF UNDERSTANDING FOR EMPLOYERS USING A DESIGNATED AGENT

ARTICLE I

PURPOSE AND AUTHORITY

This Memorandum of Understanding (MOU) sets forth the points of agreement between the Department of Homeland Security (DHS), **WCA Management Company, L.P.** (Employer), and **LawLogix Group, Inc.** (Designated Agent) regarding the Employer's and Designated Agent's participation in the Employment Eligibility Verification Program (E-Verify). This MOU explains certain features of the E-Verify program and enumerates specific responsibilities of DHS, the Social Security Administration (SSA), the Employer, and the Designated Agent. References to the Employer include the Designated Agent when acting on behalf of the Employer. E-Verify is a program that electronically confirms an employee's eligibility to work in the United States after completion of the Employment Eligibility Verification Form (Form I-9). For covered government contractors, E-Verify is used to verify the employment eligibility of all newly hired employees and all existing employees assigned to Federal contracts.

Authority for the E-Verify program is found in Title IV, Subtitle A, of the Illegal Immigration Reform and Immigrant Responsibility Act of 1996 (IIRIRA), Pub. L. 104-208, 110 Stat. 3009, as amended (8 U.S.C. § 1324a note). Authority for use of the E-Verify program by Federal contractors and subcontractors covered by the terms of Subpart 22.18, "Employment Eligibility Verification", of the Federal Acquisition Regulation (FAR) (hereinafter referred to in this MOU as a "Federal contractor") to verify the employment eligibility of certain employees working on Federal contracts is also found in Subpart 22.18 and in Executive Order 12989, as amended.

ARTICLE II

FUNCTIONS TO BE PERFORMED

A. RESPONSIBILITIES OF SSA

1. SSA agrees to provide the Employer (through the Designated Agent) with available information that will allow the Employer to confirm the accuracy of Social Security Numbers provided by all employees verified under this MOU and the employment authorization of U.S. citizens.

2. SSA agrees to provide the Employer and Designated Agent appropriate assistance with operational problems that may arise during the Employer's participation in E-Verify. SSA agrees to provide the Designated Agent with names, titles, addresses, and telephone numbers of SSA representatives to be contacted during the E-Verify process.

Company ID Number: 40635
Client Company ID Number: 297548

Information Required
For the E-Verify Designated Agent Program

Information relating to your Company:

Company Name: WCA Management Company, L.P.

Company Facility Address: One Riverway, Suite 1400

Houston, TX 77056

County or Parish: HARRIS

Employer Identification Number: 760700073

North American Industry Classification Systems Code: 562

Parent Company: WCA Waste Corporation

Number of Employees: 1,000 to 2,499

E-Verify

Company ID Number: 40635
Client Company ID Number: 97548

Approved by:

Employer WCA Management Company, L.P.

Michael A. R. — Name (Please Type or Print)

Signature

Vice President — Title

1-19-10 — Date

Designated Agent LawLogix Group, Inc.

Ronnie Ho — Name (Please Type or Print)

Title

Electronically Signed — Signature

01/19/2010 — Date

Department of Homeland Security – Verification Division

Rebecca K. Green — Name (Please Type or Print)

Deputy Branch Chief/E-Verify — Title

Rebecca K. Green — Signature

1/19/10 — Date

STATE OF MISSOURI

Jason Kander
Secretary of State

CORPORATION DIVISION
CERTIFICATE OF GOOD STANDING

I, JASON KANDER, Secretary of State of the STATE OF MISSOURI, do hereby certify that the records in my office and in my care and custody reveal that

WCA WASTE CORPORATION

using in Missouri the name

WCA WASTE CORPORATION
F01273903

a DELAWARE entity was created under the laws of this State on the 5th day of December, 2012, and is Good Standing, having fully complied with all requirements of this office.

IN TESTIMONY WHEREOF, I hereunto set my hand and cause to be affixed the GREAT SEAL of the State of Missouri. Done at the City of Jefferson, this 27th day of March, 2015.

JASON KANDER
Secretary of State

Certification Number: CERT-03272015-0103

SAMPLE DOCUMENT ONLY

CERTIFICATE OF LIABILITY INSURANCE

DATE(MM/DD/YYYY): 07/15/2015

THIS CERTIFICATE IS ISSUED AS A MATTER OF INFORMATION ONLY AND CONFERS NO RIGHTS UPON THE CERTIFICATE HOLDER. THIS CERTIFICATE DOES NOT AFFIRMATIVELY OR NEGATIVELY AMEND, EXTEND OR ALTER THE COVERAGE AFFORDED BY THE POLICIES BELOW. THIS CERTIFICATE OF INSURANCE DOES NOT CONSTITUTE A CONTRACT BETWEEN THE ISSUING INSURER(S), AUTHORIZED REPRESENTATIVE OR PRODUCER, AND THE CERTIFICATE HOLDER.

IMPORTANT: If the certificate holder is an ADDITIONAL INSURED, the policy(ies) must be endorsed. If SUBROGATION IS WAIVED, subject to the terms and conditions of the policy, certain policies may require an endorsement. A statement on this certificate does not confer rights to the certificate holder in lieu of such endorsement(s).

Holder Identifier :

PRODUCER
Aon Risk Services Southwest, Inc.
Houston TX Office
5555 San Felipe
Suite 1500
Houston TX 77056 USA

CONTACT NAME:
PHONE (A/C, No, Ext): (866) 283-7122 | FAX (A/C, No): (800) 363-0105
E-MAIL ADDRESS:

INSURER(S) AFFORDING COVERAGE		NAIC #
INSURER A:	New Hampshire Ins Co	23841
INSURER B:	Lexington Insurance Company	19437
INSURER C:		
INSURER D:		
INSURER E:		
INSURER F:		

INSURED
WCA Waste Corporation
1330 Post Oak Blvd.
30th Floor
Houston TX 77056 USA

COVERAGES **CERTIFICATE NUMBER:** 570068712212 **REVISION NUMBER:**

THIS IS TO CERTIFY THAT THE POLICIES OF INSURANCE LISTED BELOW HAVE BEEN ISSUED TO THE INSURED NAMED ABOVE FOR THE POLICY PERIOD INDICATED. NOTWITHSTANDING ANY REQUIREMENT, TERM OR CONDITION OF ANY CONTRACT OR OTHER DOCUMENT WITH RESPECT TO WHICH THIS CERTIFICATE MAY BE ISSUED OR MAY PERTAIN, THE INSURANCE AFFORDED BY THE POLICIES DESCRIBED HEREIN IS SUBJECT TO ALL THE TERMS, EXCLUSIONS AND CONDITIONS OF SUCH POLICIES. LIMITS SHOWN MAY HAVE BEEN REDUCED BY PAID CLAIMS. **Limits shown are as requested**

INSR LTR	TYPE OF INSURANCE	ADDL INSD	SUBR WVD	POLICY NUMBER	POLICY EFF (MM/DD/YYYY)	POLICY EXP (MM/DD/YYYY)	LIMITS	
B	X COMMERCIAL GENERAL LIABILITY CLAIMS-MADE [X] OCCUR GEN'L AGGREGATE LIMIT APPLIES PER: POLICY [X] PRO-JECT [ ] LOC OTHER:			01418US816 SIR applies per policy terms & conditions	08/01/2015	08/01/2016	EACH OCCURRENCE DAMAGE TO RENTED PREMISES (Ea occurrence) MED EXP (Any one person) PERSONAL & ADV INJURY GENERAL AGGREGATE PRODUCTS - COMP/OP AGG	$1,000,000 $300,000 $1,000,000 $2,000,000 $2,000,000
A	AUTOMOBILE LIABILITY X ANY AUTO X ALL OWNED AUTOS HIRED AUTOS SCHEDULED AUTOS NON-OWNED AUTOS			CA 4584381	08/01/2015	08/01/2016	COMBINED SINGLE LIMIT (Ea accident) BODILY INJURY (Per person) BODILY INJURY (Per accident) PROPERTY DAMAGE (Per accident) Medical Payments Lia	$5,000,000 $5,000
	UMBRELLA LIAB [ ] OCCUR EXCESS LIAB [ ] CLAIMS-MADE DED [ ] RETENTION						EACH OCCURRENCE AGGREGATE	
A A	WORKERS COMPENSATION AND EMPLOYERS' LIABILITY ANY PROPRIETOR / PARTNER / EXECUTIVE OFFICER/MEMBER EXCLUDED? (Mandatory in NH) [N] N/A If yes, describe under DESCRIPTION OF OPERATIONS below	Y / N	N / A	WC053409049 AOS WC053409048 FL	08/01/2015 08/01/2015	08/01/2016 08/01/2016	X PER STATUTE [ ] OTH-ER E.L. EACH ACCIDENT E.L. DISEASE-EA EMPLOYEE E.L. DISEASE-POLICY LIMIT	 $1,000,000 $1,000,000 $1,000,000

DESCRIPTION OF OPERATIONS / LOCATIONS / VEHICLES (ACORD 101, Additional Remarks Schedule, may be attached if more space is required)
Additional Insured is provided for the Auto Liability and General Liability on a blanket basis when required by written contract. Requests for other extensions of coverage by endorsement must be requested from the insurance companies if the bid is awarded.

Certificate No : 570068712212

CERTIFICATE HOLDER

WCA Waste Corporation
1330 Post Oak Blvd.
30th Floor
Houston TX 77056 USA

CANCELLATION

SHOULD ANY OF THE ABOVE DESCRIBED POLICIES BE CANCELLED BEFORE THE EXPIRATION DATE THEREOF, NOTICE WILL BE DELIVERED IN ACCORDANCE WITH THE POLICY PROVISIONS.

AUTHORIZED REPRESENTATIVE

Aon Risk Services Southwest, Inc.

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Form **W-9**
(Rev. October 2007)
Department of the Treasury
Internal Revenue Service

Request for Taxpayer Identification Number and Certification

Give form to the requester. Do not send to the IRS.

Print or type
See Specific Instructions on page 2.

Name (as shown on your income tax return)
Waste Corporation of Missouri, Inc.

Business name, if different from above

Check appropriate box: ☐ Individual/Sole proprietor ☑ Corporation ☐ Partnership
☐ Limited liability company. Enter the tax classification (D=disregarded entity, C=corporation, P=partnership) ▶ .....
☐ Other (see instructions) ▶

☐ Exempt payee

Address (number, street, and apt. or suite no.)
2120 W. Bennett St

Requester's name and address (optional)

City, state, and ZIP code
Springfield, MO 65804

List account number(s) here (optional)

Part I Taxpayer Identification Number (TIN)

Enter your TIN in the appropriate box. The TIN provided must match the name given on Line 1 to avoid backup withholding. For individuals, this is your social security number (SSN). However, for a resident alien, sole proprietor, or disregarded entity, see the Part I instructions on page 3. For other entities, it is your employer identification number (EIN). If you do not have a number, see *How to get a TIN* on page 3.

Note. If the account is in more than one name, see the chart on page 4 for guidelines on whose number to enter.

Social security number
: :

or

Employer identification number
76 : 0657707

Part II Certification

Under penalties of perjury, I certify that:

1. The number shown on this form is my correct taxpayer identification number (or I am waiting for a number to be issued to me), and
2. I am not subject to backup withholding because: (a) I am exempt from backup withholding, or (b) I have not been notified by the Internal Revenue Service (IRS) that I am subject to backup withholding as a result of a failure to report all interest or dividends, or (c) the IRS has notified me that I am no longer subject to backup withholding, and
3. I am a U.S. citizen or other U.S. person (defined below).

Certification instructions. You must cross out item 2 above if you have been notified by the IRS that you are currently subject to backup withholding because you have failed to report all interest and dividends on your tax return. For real estate transactions, item 2 does not apply. For mortgage interest paid, acquisition or abandonment of secured property, cancellation of debt, contributions to an individual retirement arrangement (IRA), and generally, payments other than interest and dividends, you are not required to sign the Certification, but you must provide your correct TIN. See the instructions on page 4.

Sign Here Signature of U.S. person ▶ Date ▶

General Instructions

Section references are to the Internal Revenue Code unless otherwise noted.

Purpose of Form

A person who is required to file an information return with the IRS must obtain your correct taxpayer identification number (TIN) to report, for example, income paid to you, real estate transactions, mortgage interest you paid, acquisition or abandonment of secured property, cancellation of debt, or contributions you made to an IRA.

Use Form W-9 only if you are a U.S. person (including a resident alien), to provide your correct TIN to the person requesting it (the requester) and, when applicable, to:

1. Certify that the TIN you are giving is correct (or you are waiting for a number to be issued),
2. Certify that you are not subject to backup withholding, or
3. Claim exemption from backup withholding if you are a U.S. exempt payee. If applicable, you are also certifying that as a U.S. person, your allocable share of any partnership income from a U.S. trade or business is not subject to the withholding tax on foreign partners' share of effectively connected income.

Note. If a requester gives you a form other than Form W-9 to request your TIN, you must use the requester's form if it is substantially similar to this Form W-9.

Definition of a U.S. person. For federal tax purposes, you are considered a U.S. person if you are:

- An individual who is a U.S. citizen or U.S. resident alien,
- A partnership, corporation, company, or association created or organized in the United States or under the laws of the United States,
- An estate (other than a foreign estate), or
- A domestic trust (as defined in Regulations section 301.7701-7).

Special rules for partnerships. Partnerships that conduct a trade or business in the United States are generally required to pay a withholding tax on any foreign partners' share of income from such business. Further, in certain cases where a Form W-9 has not been received, a partnership is required to presume that a partner is a foreign person, and pay the withholding tax. Therefore, if you are a U.S. person that is a partner in a partnership conducting a trade or business in the United States, provide Form W-9 to the partnership to establish your U.S. status and avoid withholding on your share of partnership income.

The person who gives Form W-9 to the partnership for purposes of establishing its U.S. status and avoiding withholding on its allocable share of net income from the partnership conducting a trade or business in the United States is in the following cases:

- The U.S. owner of a disregarded entity and not the entity,

CITY OF
JOPLIN
MISSOURI

Business name . : WASTE CORPORATION OF MO INC
Phone number . : (417) 623-6620 Ctl nbr . : 3370
Location addr . : 3700 W 7TH ST
Lic Nbr/Class . : 15 00012990 TRASH HAULER
Issue date . . : 1/05/15 Expiration date . : 12/31/15

LICENSE NON-TRANSFERABLE/DISPLAY IN VIEW FOR CUSTOMERS

WASTE CORPORATION OF MO INC
3700 W 7TH ST
JOPLIN MO 64801-5901

Waste Corporation of Missouri - Joplin Transfer Station

Permit Number: 0409701
Date Issued:
County: Jasper
Solid Waste Management District: M (../swmd/distm.htm)
DNR Regional Office: Southwest Regional Office (../../../regions/swro.htm)

Contact:
Waste Corporation of Missouri
One Riverway, Suite 1400
Houston, TX 77056
Phone: 816-223-2870

Owner:
Waste Corporation of Missouri
One Riverway, Suite 1400
Houston, TX 77056
Phone: 816-223-2870

OAK GROVE LANDFILL PERMITS

1150 E 700 AVE

ARCADIA, KS 66711

Oak Grove Landfill:

Solid Waste Permit: #0819

Air Permit: #0370039

Storm Water Permit General: #S-MCST-0701-1

Current life expectancy of Oak Grove landfill is through 2038.

Active Municipal Partnerships

City of Webb City
200 S Main
Webb City, MO. 64870
Kim DeMoss
417-673-4651
Customer since November, 2003

City of Baxter Springs
1445 Military Ave.
Baxter Springs, KS.
Mayor
620-856-2114
Customer since November, 2006

City of Sarcoxie
P.O. Box 130
Sarcoxie, MO. 64801
Sonny Jewell
417-548-7242
Customer since November, 2009

City of El Dorado Springs
135 W. Spring
Eldorado Springs, MO. 64744
Bruce Rogers
417-876-2521
Customer since January, 2000

City of Neosho
203 E Main
Neosho, MO. 64850
Dillion Worley
417-457-8050 XT241
Customer since June, 2008

Additional references available upon request.

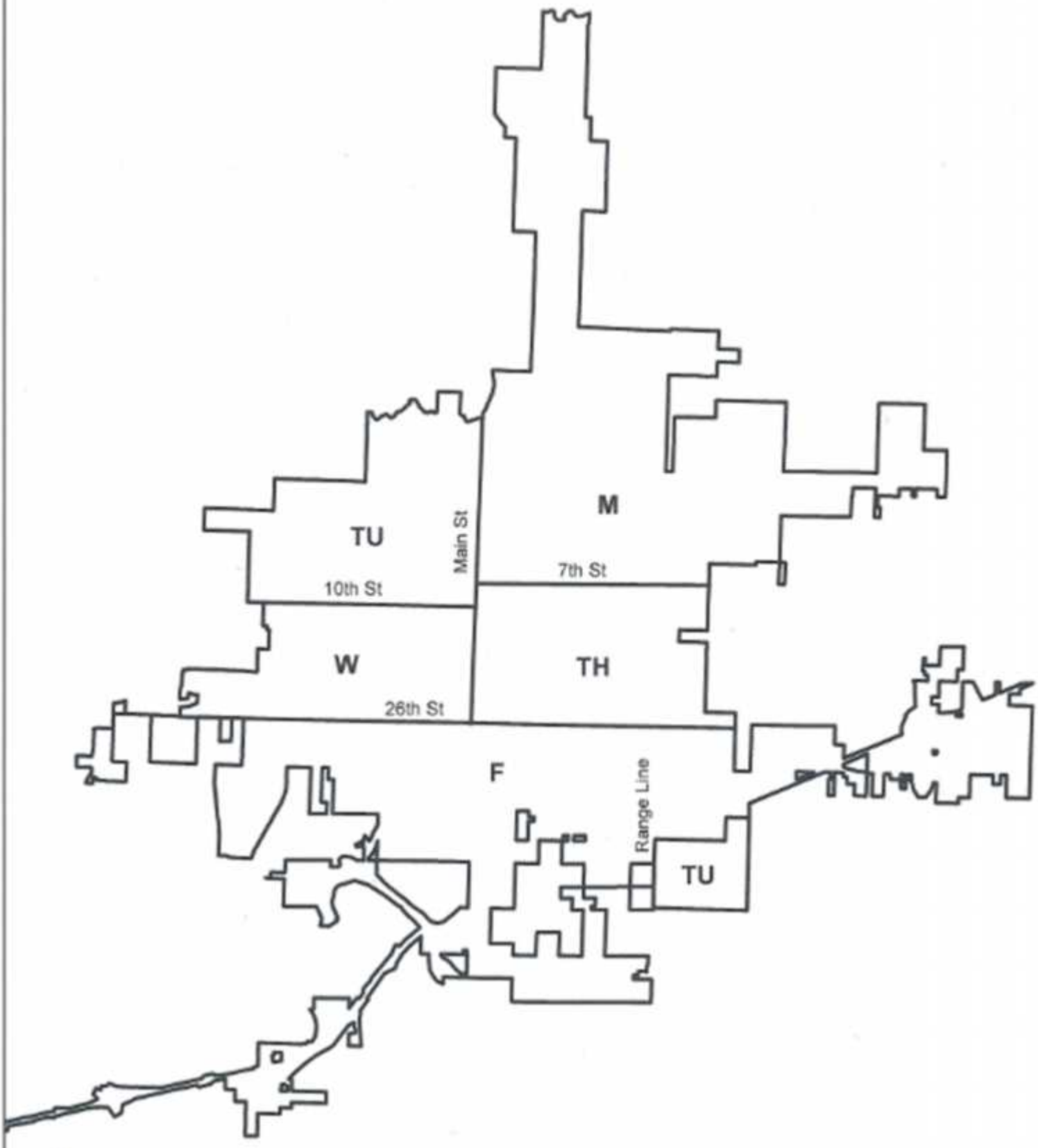
Transfer Station, Landfill, and MRF's to be Used

Waste Corporation of Missouri's Joplin Transfer Station shall be used for the initial processing of all waste and recycle materials collected through the waste and recycle contract with the City of Joplin. The Transfer Station is legally Permitted with the Missouri Department of Natural Resources and abides by all relevant rules and regulations as pertain to such facilities. The transfer station is located at 3700 W 7th Street, Joplin, MO, literally 100 yards outside the Joplin City Limits. (Copy of registration permit included)

Waste Corporation of Missouri shall utilize the Company owned and operated landfill, Oak Grove Landfill, located across the State line in Arcadia, Kansas. Oak Grove Landfill is a state-of-the-art landfill using the latest technology to turn landfill gas into electricity which is in turn marketed through local electric companies. Oak Grove meets all KDHE rules and regulations and has a good history with the State of Kansas. (Permit info following)

Waste Corporation of Missouri has access to multiple MRF facilities to process recyclable materials collected in conjunction with the City of Joplin recycle contract. In addition to the three existing facilities in Joplin, Waste Corporation has commitment agreements with New American Recycle / Greenway Recycling in Springfield as well as owning our own MRF facility, Town and Country Recycling in Harrisonville, MO. All recycle products will initially be transported to the Joplin Transfer Station for packaging into larger loads prior to shipment to the scheduled processor.

Joplin Residential Trash Collection Map



TAB 7

CITY OF JOPLIN GOALS AND CONSIDERATIONS

ACHIEVING CITY OF JOPLIN GOALS

MONTHLY CONSIDERATIONS TO THE CITY OF JOPLIN

Achieving City of Joplin Goals:

It is not an easy decision for a municipality to choose a provider for a service as instrumental as solid waste collection and the City of Joplin wants to be certain that is has chosen the best partner. After reviewing our presentation, we are confident you will agree that WCA has the experience and qualifications to meet your requirements and is the right choice for the City of Joplin.

Trash and Recycle Services:

Waste Corporation desires to enhance the current service as well as implement a premium yardwaste and recycle service by utilizing 95 gallon carts to insure materials are not scattered on the ground for scavenging or litter control. Because our waste materials are ultimately disposed of in a permitted State of Kansas landfill facility, we are capable of accepting both yardwaste and residential solid waste commingled together. If the resident has limited amounts of yardwaste, it can simply be placed in the trash cart for removal. Should a customer need more storage capacity for yardwaste, an additional cart will be supplied at no additional cost.

Our single stream recycle service is second to none and sets the standards for others to follow. This system has been designed to utilize the 95 gallon recycle cart in order to maximize the volume of materials that can be removed from the waste stream without requiring excess recycle products to be stacked along the City right of way and being strewn about.

In the Residential Collection process the Team WCA Drivers adhere to all local and state polices while driving the roadways. Any infractions are immediately addressed by the supervisor for correction and other necessary actions. The drivers will have practice run their routes prior to the initial start date of the contract. Having the drivers familiar with the routes will be integral part in a smooth transition. Team WCA drivers will collect residential solid waste, recycling and yard waste per the City specifications and will do so in a professional way. At the end of the day the Team WCA Drivers will have completed their routes; as the motto is quoted; *"No route will be left behind!"*

Customer Service – *It's A Way of Life*

City Facility Solid Waste and Recycle Services:

Waste Corporation proposes to place new equipment at City Facilities for both solid waste and recycle collection. Our high profile recycle containers will call attention to the City's efforts to promote recycling to the community at large as well as promote the conservation of our natural resources by reuse and recycle. With local offices and drivers living in and around the City of Joplin, services are readily available on any day that is most beneficial to the City. Again, the introduction of a single stream recycle collection system can double the amount of materials the City of Joplin removes from the waste stream and helps reduce budgeted costs for services as provided in the past.

Non-Residential Recycle Services for the Business Community:

By structuring the City RFP in the manner it was written, it will be helpful to insure every commercial business has the opportunity to become involved in a recycle program. Commercial customers can reduce their normal monthly waste removal costs by simply choosing a recycle container that fits their need and reduce the size container and frequency of collection for solid waste collection. Materials collected from commercial entities will also be single stream, mirroring the products collected from residential customers.

Transitioning –

The City of Joplin wants to be assured that the transition process will be as smooth as possible. WCA recognizes that bringing in new service providers and changing service days or methods of collection can present a number of challenges, but these can be tackled easily with the right team in place. WCA is confident that it can provide the City with the right team!

WCA would like to reassure the City that we will be there every step of the way, working as a partner to make sure that the job is done right. WCA has conducted many smooth transitions – in fact, every municipal contract involves some type of transition. WCA has helped municipalities to implement major initiatives, such as making the change from dual stream recycling to single stream recycling. Some of WCA's municipalities have elected to transition from manual to automated solid waste collection, and the WCA Team has facilitated this process for them. WCA has received high remarks on the exceptional customer service it provides to not only residents, but to the municipality itself. We ask that you call our customers and investigate our references to hear some of this first-hand.

By mirroring the existing waste collection route territories and providing all services on the same day, Waste Corporation can eliminate many of the initial concerns citizens might have with any transition in services.

Safety – *A Company Wide Initiative*

Collecting solid waste consistently ranks as one of the most dangerous jobs in the United States, and the safety of employees and customers is a main concern at WCA. Each site has its own safety manager, who works to create a culture of safety in their local area. Like many others in the industry. WCA's management team believes that you have to practice what you preach in safety, and applies this thinking throughout the corporation. WCA strictly follows all current safety regulations and compliances to adhere to all DOT and OSHA standards.

Budgeting:

By committing to the prices as detailed in WCA's response to the City's RFP, the City and Citizen's as a whole can build annual budgets without unexpected increases. Cities are no different from business and residential entities, we all must live within our anticipated income / revenue and there is a comfort in eliminating the unknown that might cause a budgeted plan to go awry. With the offer of our two (2) options for service, Waste Corporation has presented a long term solution to the residential solid waste,

yardwaste, bulky item, and recycle collection services for the residents of the Joplin community, presenting them with a premium service with premium pricing.

Monthly Revenue Considerations for the City of Joplin

Waste Corporation would propose to provide a monthly consideration to the City of Joplin, not to be confused with any administrative fees, in the amount of $0.75 per residential unit serviced under the City contract as a road maintenance fee. This is a similar program that Jefferson City has used for many years to recoup costs created by the normal wear and tear of residential waste trucks on residential right of ways. The City would be responsible to adjust WCA's quote for service from $11.24 and $15.24, respective of option accepted, to $11.99 and $15.99 respectively. The City would then be responsible to withhold the $0.75 per unit each month from each paid residential bill prior to forwarding payments for service rendered to Waste Corporation. The total annual road consideration to the City of Joplin would be capped at $150,000 per year but would be adjusted on each anniversary date of the contract equal to the percentage rate used to adjust the monthly service fees for services provided. It is our belief that this consideration will compensate the City of Joplin for many street repairs that are not caused by negligence or an accident of the Contractor but rather are created by long term use of roadways in the residential areas. This consideration would be integrated into any contractual agreement between the City of Joplin and Waste Corporation in lieu of the provisions recorded in RFP #101-2016 which allude to damages / repairs of City right of ways caused by reasons other than actual negligence or accidents caused by the Contractor.

Contractor supplied Certificate of Insurance will address property damages caused in the event of accidents or verifiable roadway damage due to Contractor negligence.

The City of Joplin shall be responsible to assign any Administrative Fees required / necessary to the rates as quoted on TAB 5, Offer and Schedule of Fees and Expenses, and adjust said fees in an equal amount. The City shall retain said fees for administrative costs as well as the $0.75 per resident monthly consideration prior to compensating Contractor for services rendered.

TAB 8

SAMPLE: RESIDENTIAL FLYER

NEW Curbside Collection Services

New residential curbside garbage collection services are beginning April 1st, 2016.

Each household in Joplin is receiving one new trash cart and one new recycling cart, at no additional charge. Maintenance of the carts is also included.

All residents need to start using these carts beginning on April 1st, 2016

Curbside Collection Service Provider

City of Joplin has continued to contract with WCA to service your area. For more information about WCA, visit www.wcawaste.com.

Holiday Schedule

If a household's collection day falls on a holiday, collection will occur on the following business or next calendar day. For example, a household receiving Monday collection and Monday is a holiday, your collection day will be Tuesday. There will be no collection services on the following holidays:

- Memorial Day
- July 4th
- Labor Day
- Thanksgiving Day
- Christmas Day
- New Year's Day

Following a holiday, residents may dispose of excess trash in plastic bags outside of their trash cart on their next scheduled collection day. For example, a household receiving Monday garbage collection and Monday is a holiday, a resident may dispose of excess trash in plastic bags outside of their carts on Tuesday.

WCA Proudly Serving City of Joplin
602 S. Main
Joplin, MO 64801

www.wcawaste.com

Guide to City of Joplin

Curbside Collection Services



New Household Garbage & Recycling Carts

The new household garbage and recycling carts are designed to easily be collected by automated collection vehicles. These vehicles use mechanical arms, operated by the driver in the cab of the truck, that grab, lift and empty the cart and return it to the ground.

Do NOT use the carts until the start of the program on April 1, 2016.

To help the collection stay on schedule, follow these simple steps:

1. Place items at the curbside by 6 a.m. the day of the scheduled collection service.
2. Place the wheels of the carts toward the house and the arrow on the cart pointed toward the street.
3. Place the carts two (2) feet from one another and objects like mailboxes and parked vehicles.

What can be recycled with this new program?

Paper Products

All paper/fiber products (junk mail, newspapers & magazines)
Corrugated cardboard
Boxboard cardboard

Plastic Containers:

All household plastic containers marked with the recycling symbol (with or without caps)

Metal Containers:

Aluminum containers
Steel cans
Tin cans

No Glass Containers:

All clear and colored glass (with or without lids)

ITEMS NOT RECYCLABLE: Styrofoam, batteries, light bulbs, plastic bags & items contaminated with food.

Trash & Recycling Schedule

Beginning April 1st, 2016, trash collection schedule will not change. Trash will be collected in this 96 gallon cart. (Collection day should be the same.)



Recycling will be collected on the same day as trash. Recycling will be collected in this 96 gallon container.



Disposal of Yard Waste

- Beginning April 1st, 2016, yard waste will be collected using the 96 gallon cart once a week on Mondays
- Residents are required to place all yardwaste in the 96 gallon cart along with normal trash and placed at curb on scheduled service day. Additional cart is avaliable for yard waste if necessary.
- Branches and limbs should be no longer than four (4) feet in length, and six (4) inches in diameter, and must be less than 50 pounds and stacked uniformly.
- Items not considered yard waste include: root balls of trees and shrubs, branches exceeding four (4) inches in length

Bulk Waste & White Goods

Large, bulky items such as a sofa or a range, can be placed at the curb for collection. Residents can also contact WCA at 800-747-7701 to schedule a pickup. Services will be performed on the regular scheduled service day.

Additional Carts

Additional Carts: Additional household garbage carts are available to residents. If residents are interested in purchasing additional garbage carts, please contact WCA to set up service at 800-747-7701.