JOPLIN
SPORTS AUTHORITY

Minutes of the open session of the Joplin Sports Authority Board of Directors held at 2:00p.m. at Joplin Sports Authority Conference room, 3301 W 1st Street Joplin MO, 64801 February 7th, 2024

CALL TO ORDER

Jhan Hurn called the meeting to order at 2:08p.m.

Present: Jhan Hurn, JT Weber, Melissa Rodgers, Matt Hiatt, Patty Vavra, Rob Mallory, Dave Compton, Patrick Tuttle

Absent: Christopher Beyer, Chuck Copple, Paul Bloomberg, Hunter Perry

Staff & Guests: Jared Bruggeman, Brittnie Earp, Steve Taylor, Shaun Buck

Review of previous meeting minutes

Melissa Rodgers made a motion to approve the January 11th, 2024, board minutes as presented, seconded by JT Weber. Motion carried on a 7-0 vote.

Reports

A) Executive Directors Report— The City Council Work Session will discuss the purchase of the JSA Shed. JSA does not utilize the facility to the extent of Joplin Parks and Recreation. Jared will be meeting with Nick and Leslie to also discuss City Infusion of cash. Jared has been nominated for the Sports ETA Board. Jared will be attending Missouri Sports Travel Exchange, Sports ETA and TEAMS. The final staff evaluation will be completed tomorrow. Jared discussed line of credit with the NJCAA. The summer baseball schedule is being worked on for next year, JSA has paid all the invoices. Jared attended the House of Representatives Committee on Tourism regarding Bill on ASTCP. JSA added three new sporting events to the schedule, U-18 Pepsi bowling Tournament, MO USBC Youth State Championship, and NAIA-3 Team Tournament. JSA has had coverage in the Joplin Globe and other media over the last month. Joplin Area Sports Hall of Fame committee discussed potential nominees as well as make up of the committee. Sponsorships has been renewing with JSA. JSA is continuing to grow the event schedule for FY 2024.

B) Treasurers Report for September 2023 (Presented by Steve Taylor)

A motion was made by JT Weber to accept the Janaury 2024 Treasurers Report, seconded by Patrick Tuttle, motion carried on an 8-0 vote.

C) Employee Compensation Committee Report—No Report

D) Bylaws & Administration Policies Committee Report—No Report

E) Budget & Audit Committee Report—No Report

Event Report—

A) **NAIA Baseball this weekend (3 teams) next weekend (11 teams)**
B) **NJCAA in March 2024 at Missouri Southern**
C) **MCSAA next weekend Cheer and Basketball (60 teams)**

Old Business—No Report

New Business—

A) **NJCAA- Peoples Bank of Seneca— Line of credit to cover upfront expenses for tournament (Officials etc.)**

Jhan Hurn made a motion to approve a line of credit, seconded by JT Weber. Vote carried on an 8-0 Vote

A motion was made by Jhan Hurn to adjourn the meeting at 2:59 p.m., seconded JT Weber. Motion carried on an 8-0 vote.

Jared Bruggeman
Executive Director

Jhan Hurn
Board Chairman

Joplin Sports Authority, Inc.

Profit and Loss

February 2024

	TOTAL
Income	
Non-operating Revenues	
Interest Earned	7.70
Miscellaneous Revenue	11.00
Sponsor Donations	3,708.33
Total Non-operating Revenues	**3,727.03**
Operating Revenues	
Program Sales	360.00
Ticket Income	14,672.29
Total Operating Revenues	**15,032.29**
Total Income	**$18,759.32**
GROSS PROFIT	**$18,759.32**
Expenses	
Event Expenses	
Event Labor and Supplies	3,125.90
Facility Lease/Rental	1,775.00
Food & Beverage	345.71
Officiating	14,175.00
Total Event Expenses	**19,421.61**
Operations	
Accounting Fees	110.00
Fees and Permits	306.25
Health Insurance	4,896.68
Local Sales Meeting	118.87
Lodging Accommodation	832.31
Office Supplies	0.00
Other Recognition Services	515.05
Postage, Mailing Service	3.20
Printing and Copying	363.82
Repairs & Maintenance	73.08
Supplies	14.99
Telephone	
Cell Phone Stipend	250.00
Total Telephone	**250.00**
Travel	286.03
Fuel Reimbursement	365.46
Travel	534.46
Total Travel	**1,185.95**
Utilities	1,304.00
Website Maintenance	65.04
Total Operations	**10,039.24**

Joplin Sports Authority, Inc.

Profit and Loss

February 2024

	TOTAL
Payroll Expenses	
401K	466.36
Administration Fees/Payroll	409.47
Full-Time	14,156.45
Part-Time	2,013.75
Payroll Taxes	1,237.01
Total Payroll Expenses	**18,283.04**
Supplemental Benefits	1,336.96
Total Expenses	**$49,080.85**
NET OPERATING INCOME	**$ -30,321.53**
NET INCOME	**$ -30,321.53**

Joplin Sports Authority, Inc.

Profit and Loss

November 2023 - February 2024

	TOTAL
Income	
Non-operating Revenues	
Interest Earned	42.22
Lodging Tax Allocation	101,104.25
Miscellaneous Revenue	44.00
Sponsor Donations	15,458.32
Total Non-operating Revenues	**116,648.79**
Operating Revenues	
Entry Fees	0.00
Program Sales	360.00
Ticket Income	14,672.29
Total Operating Revenues	**15,032.29**
Total Income	**$131,681.08**
GROSS PROFIT	**$131,681.08**
Expenses	
Event Expenses	
Event Labor and Supplies	11,311.80
Facility Lease/Rental	3,590.00
Food & Beverage	11,288.50
JSA Sponsorships	2,500.00
Officiating	14,175.00
Total Event Expenses	**42,865.30**
Operations	
Accounting Fees	8,348.00
Auto Insurance	528.43
Dues & Memberships	1,607.50
Fees and Permits	419.75
Health Insurance	9,769.08
Insurance - Liability, D and O	
Liability, D and O	2,882.00
Total Insurance - Liability, D and O	**2,882.00**
Local Sales Meeting	1,610.43
Lodging Accommodation	3,460.27
Office Supplies	261.40
Other Recognition Services	3,825.55
Postage, Mailing Service	234.84
Printing and Copying	792.39
Repairs & Maintenance	88.21
Supplies	2,713.35

Joplin Sports Authority, Inc.

Profit and Loss

November 2023 - February 2024

	TOTAL
Telephone	
Cell Phone Stipend	1,250.00
Total Telephone	**1,250.00**
Travel	1,614.60
Fuel Reimbursement	1,475.52
Travel	3,295.70
Total Travel	**6,385.82**
Utilities	3,822.48
Website Maintenance	140.20
Total Operations	**48,139.70**
Payroll Expenses	
401K	1,434.77
Administration Fees/Payroll	1,389.27
Full-Time	71,835.75
Part-Time	9,388.94
Payroll Taxes	6,213.67
Workman's Comp	1,352.00
Total Payroll Expenses	**91,614.40**
Supplemental Benefits	4,378.97
Total Expenses	**$186,998.37**
NET OPERATING INCOME	**$ -55,317.29**
Other Income	
Sponsor Donations - Trade Out	412.50
Total Other Income	**$412.50**
NET OTHER INCOME	**$412.50**
NET INCOME	**$ -54,904.79**

Joplin Sports Authority, Inc.

Balance Sheet

As of February 29, 2024

	TOTAL
ASSETS	
Current Assets	
Bank Accounts	
Checking-People's Bank of Seneca	290.96
Credit Card Account-Arvest Bank	9,887.13
Petty Cash	150.00
SMB Checking	8,500.17
Total Bank Accounts	**$18,828.26**
Accounts Receivable	
Accounts Receivable	1,250.00
Total Accounts Receivable	**$1,250.00**
Other Current Assets	
Contributions Receivable	27,852.64
Prepaid Expenses	600.02
Prepaid Insurance	1,449.25
Total Other Current Assets	**$29,901.91**
Total Current Assets	**$49,980.17**
Fixed Assets	
Accumulated Depreciation	-93,820.00
Buildings	47,604.00
Furniture and Equipment	75,985.73
Vehicles	47,508.00
Total Fixed Assets	**$77,277.73**
TOTAL ASSETS	**$127,257.90**
LIABILITIES AND EQUITY	
Liabilities	
Current Liabilities	
Accounts Payable	
Accounts Payable	-363.66
Total Accounts Payable	**$ -363.66**
Other Current Liabilities	
GENERAL CLEARING ACCOUNT	-2,093.36
Payroll Liabilities	8,983.00
Total Other Current Liabilities	**$6,889.64**
Total Current Liabilities	**$6,525.98**
Total Liabilities	**$6,525.98**
Equity	
Net investment in capital assets	91,200.00
Unrestricted Net Assets	80,436.71
Net Income	-50,904.79
Total Equity	**$120,731.92**
TOTAL LIABILITIES AND EQUITY	**$127,257.90**