JOPLIN
SPORTS AUTHORITY

Minutes of the open session of the Joplin Sports Authority Board of Directors held at 2:30 p.m. at Joplin City Hall, 5th Floor Study, 602 South Main, Joplin, Missouri, 64801 on February 8, 2017.

CALL TO ORDER
President Phil Metz called the meeting to order at 2:30 p.m.
Present: Phil Metz, Taylor Brown, Roger Doman, Gary Nodler, Paul Bloomberg, Jeff Starkweather, Shawn Klosterman, Cathy Welsh, Wendi Douglas, Patrick Tuttle, Jared Bruggeman, Heather Arnold.
Absent: Travis Spencer, Tabitha Vaughn, Paul Bloomberg.
Staff & Guests: Steve Taylor, Brittnie Harter, Mike Doty, Erin Slivka and Christopher Beyer.

Agenda Items
Review of previous meeting minutes
Jared Bruggeman made a motion to approve the January 11, 2016 board minutes as presented, seconded by Gary Nodler, motion carried on a 12-0 vote.
Treasurers Report for October 2016 (Presented by Steve Taylor)
A motion was made by Wendi Douglas to accept the January 2016 Treasurers Report, seconded by Mark Turpen, motion carried on a 12-0 vote.

Event Discussion
National
I. MCDA Spirit Ring Spectacular, February 10-12, 2017 — Mr. Hull said a site visit is scheduled for Thursday at Carl Junction. Set up will begin at 2 p.m. Friday. The Carl Junction baseball team will provide manpower to set up and break down the floor. MCDA said over 700 athletes participating.
II. ACCA National Basketball Championships, March 1-4, 2017 — Mr. Hull said this event will take place the first week of March and will be held at Ozark Christian College and Crowder College. There will be 20 or so teams participating. The banquet will be held at The Butchers Block.

State
I. MCSAA Basketball and Cheerleading State Championships, February 16-18 2017 — Mr. Hull said this event will be held at Carl Junction 5-6 and 2-3 gyms, Joplin North, South and East Middle Schools. The Missouri Christian Schools Athletic Association has grown from the previous year with 42 teams competing and eight cheer teams.
II. NAIA Early Season Baseball, multiple weekends, February — Mr. Hull said that Joe Becker and Wendell Redden will have 14 NAIA teams over three ballparks on the third weekend of February, then six more teams will be here the last weekend of February.

Local
I. Missouri Special Olympics District Basketball, February 10-12, 2017 — Mr. Hull said the event went well with no problems. JSA provided facilities for the event and lunch to over 650 athletes and coaches. Joplin Kiwanis Club split cost with JSA on the meal and provided volunteers to help serve.
II. Cavender's L.J. Jenkins Show-Me State Bull Bash, February 24-25, 2017 — Mr. Hull said that this would be a two-day event at Memorial Hall. The set up will begin on Thursday when the contractors begin laying the plastic sheeting, the plywood, another layer of plastic sheeting and then the dirt. There will be testing for an indoor pyro machine for this event. There will be 40 riders competing on Friday and then another 40 riders competing on Saturday. This will be broadcast on the Wrangler Network. Tickets are for sale online through Event Brite.

III. MSSU Teri Mathis-Zenner Memorial Tournament, March 4-5, 2017 — Mr. Bruggeman said the event will be held the first weekend in March at the Joplin Athletic Complex. JSA covers the cost of the venue, MSSU athletics provides gate workers and support staff.

IV. Crowder Bash, March 11-12, 2017 — Mr. Hull said that the Crowder Bash will be held the second weekend in March. There will be a decrease in teams participating due to Oklahoma junior college budget cuts. The number is down to eight teams.

V. USSSA Baseball Tournaments, March-July — Mr. Hull said 2017 will be the sixth year of doing business with USSSA tournaments. This year, USSSA has added two additional tournaments to beginning of its scheduled in March, then continue with baseball and softball tournaments each weekend throughout April, May and into June. In June, the Joplin Athletic Complex will host postseason events including the 13-under AA State Tournament, the 13-under AAA State and 8-under Coach Pitch State Tournaments, 13-under Global World Series and 18-under Class B Fast Pitch World Series.

Old Business

A) JSA Storage Building — Mr. Hull said the new storage building at the sports complex is complete, all that is left to complete is for Empire to run electricity to the building and add the alarm system. Bids are out for the alarm system, Empire must be paid before its work will begin.

New Business

A) JSA Executive Board/JSA Board Openings — Phil Metz said next month, the board will ask to fill executive board positions including chairman, vice chairman, secretary and treasurer. Board members were asked if you are interested in serving on the executive board, please let Phil know.

B) Joplin CVB Tourism Master Plan — Patrick Tuttle shared information concerning the CVB's tourism master plan. Mr. Tuttle said the CVB Board approved an RFP, received proposals and is currently reviewing proposals to make a recommendation to city council. Tuttle said the intent of the plan to develop a game plan moving forward to further develop the tourism product of Joplin and the surrounding area.

Any Other Business

Next board meeting will be held at Joplin City Hall Fifth Floor Study Room, Joplin, Missouri 64801 on March 8, 2017 at 2:30 pm.

Adjournment

A motion to adjourn was made by Gary Nodler, seconded by Jared Bruggeman, motion carried on a 12-0 vote. Meeting adjourned at 3:34 p.m.

Craig Hull
Director

Phil Metz
Board Chairman

Joplin Sports Authority, Inc.
Profit & Loss
February 2017

		Feb 17
Ordinary Income/Expense		
Income		
Event Income		
Concession Income	1,054.75	
Entry Fees	5,775.00	
Program Sales	82.00	
Ticket Income	2,763.00	
Total Event Income		9,674.75
Lodging Tax Allocation		25,107.60
Reimb. for Expenses		600.00
Sponsor Donations		100.00
Total Income		35,482.35
Expense		
Event Expenses		
Concessions	202.16	
Event Labor and Supplies	3,005.15	
Facility Lease/Rental	3,484.00	
Food & Beverage	1,501.94	
JSA Sponsorships	750.00	
Officiating	7,695.00	
Event Expenses - Other	104.00	
Total Event Expenses		16,742.25
Misc Expense		50.22
Operations		
Accounting Fees	28.36	
Local Sales Meeting	546.74	
Office Supplies	215.03	
Postage, Mailing Service	2.38	
Printing and Copying	286.59	
Rent	471.00	
Repairs & Maintenance	530.26	
Storage Rent	75.00	
Travel and Entertainment		
Fuel Reimbursement	174.00	
Mileage	179.22	
Total Travel and Entertainment	353.22	
Utilities	1,379.54	
Total Operations		3,888.12
Payroll Expenses		
Administration Fees/Payroll		
Overtime Wages	301.00	
Administration Fees/Payroll - Other	225.23	
Total Administration Fees/Payroll	526.23	

Joplin Sports Authority, Inc.
Profit & Loss
February 2017

	Feb 17
Full-Time	2,045.38
Part-Time	1,058.41
Payroll Taxes	248.11
Total Payroll Expenses	3,878.13
Supplies	198.32
Total Expense	24,757.04
Net Ordinary Income	10,725.31
Net Income	**10,725.31**

Joplin Sports Authority, Inc.
Profit & Loss
November 2016 through February 2017

	Nov '16 - Feb 17	
Ordinary Income/Expense		
Income		
Event Income		
Concession Income	1,054.75	
Entry Fees	8,540.00	
Merchandising Commissions	1,000.00	
Program Sales	82.00	
Ticket Income	2,763.00	
Total Event Income		13,439.75
Lodging Tax Allocation		116,713.06
Reimb. for Expenses		600.00
Sponsor Donations		1,475.00
Total Income		132,227.81
Expense		
Auto and Gator Insurance		788.00
Convention & Tradeshows		5,454.30
Equipment		1,474.06
Event Expenses		
Bid Fee	650.00	
Concessions	202.16	
Event Labor and Supplies	3,005.15	
Facility Lease/Rental	30,209.00	
Food & Beverage	3,376.81	
JSA Sponsorships	2,150.00	
Officiating	8,225.00	
Event Expenses - Other	104.00	
Total Event Expenses		47,922.12
Misc Expense		50.22
Operations		
Accounting Fees	6,181.72	
Dues & Memberships	225.00	
Health Insurance	3,368.34	
Insurance - Liability, D and O		
Commercial Insurance	6,240.00	
Liability, D and O	1,771.00	
Insurance - Liability, D and O - Ot...	1,188.00	
Total Insurance - Liability, D and O	9,199.00	
Local Sales Meeting	900.35	
Office Supplies	361.41	
Other Recognition Services	1,102.71	
Postage, Mailing Service	450.66	
Printing and Copying	900.34	
Promotional Materials	850.26	
Rent	1,884.00	
Repairs & Maintenance	1,430.29	
Storage Rent	225.00	

Joplin Sports Authority, Inc.
Profit & Loss
November 2016 through February 2017

	Nov '16 - Feb 17
Telephone	
Cell Phone Stipend	120.00
Total Telephone	120.00
Travel and Entertainment	
Fuel Reimbursement	941.02
Mileage	396.76
Travel	1,467.57
Total Travel and Entertainment	2,805.35
Utilities	9,517.54
Website Maintenance	300.00
Total Operations	39,821.97
Payroll Expenses	
401K	1,260.69
Administration Fees/Payroll	
Overtime Wages	301.00
Administration Fees/Payroll - Other	3,019.28
Total Administration Fees/Payroll	3,320.28
Full-Time	32,702.03
Part-Time	8,852.91
Payroll Taxes	3,198.73
Total Payroll Expenses	49,334.64
Supplies	1,558.60
Total Expense	146,403.91
Net Ordinary Income	-14,176.10
Net Income	**-14,176.10**

Joplin Sports Authority, Inc.
Balance Sheet
As of February 28, 2017

	Feb 28, 17
ASSETS	
Current Assets	
Checking/Savings	
Checking - US Bank	69,041.90
Credit Card Account	5,781.15
SMB Checking	23,545.91
Total Checking/Savings	98,368.96
Accounts Receivable	
Accounts Receivable	3,471.40
Total Accounts Receivable	3,471.40
Other Current Assets	
Accts. Rec. Employees	866.57
Petty Cash	150.00
Prepaid Insurance	1,205.67
Total Other Current Assets	2,222.24
Total Current Assets	104,062.60
Fixed Assets	
Accumulated Depreciation	-11,522.18
Furniture and Equipment	27,265.21
Total Fixed Assets	15,743.03
Other Assets	
Other Assets	23,105.04
Total Other Assets	23,105.04
TOTAL ASSETS	**142,910.67**
LIABILITIES & EQUITY	
Liabilities	
Current Liabilities	
Accounts Payable	
Accounts Payable	3,117.19
Total Accounts Payable	3,117.19
Other Current Liabilities	
Accrued Sick Leave	5,054.55
Accrued Vacation	6,656.71
GENERAL CLEARING ACCOUNT	-250.00

Joplin Sports Authority, Inc.
Balance Sheet
As of February 28, 2017

	Feb 28, 17
Payroll Liabilities	
401K Match	7.57
Payroll Liabilities - Other	2,662.36
Total Payroll Liabilities	2,669.93
Total Other Current Liabilities	14,131.19
Total Current Liabilities	17,248.38
Total Liabilities	17,248.38
Equity	
Opening Balance Equity	981.00
Unrestricted Net Assets	138,857.39
Net Income	-14,176.10
Total Equity	125,662.29
TOTAL LIABILITIES & EQUITY	**142,910.67**