JOPLIN
SPORTS AUTHORITY

Minutes of the open session of the Joplin Sports Authority Board of Directors held at 2:30 p.m. at Joplin City Hall, 5th Floor Study, 602 South Main, Joplin, Missouri, 64801 on March 8, 2017.

CALL TO ORDER
President Phil Metz called the meeting to order at 2:33 p.m.
Present: Phil Metz, Taylor Brown, Roger Doman, Gary Nodler, Jeff Starkweather, Shawn Klosterman, Cathy Welsh, Wendi Douglas, Patrick Tuttle, Heather Arnold, Christopher Beyer.
Absent: Jim Frazier, Jared Bruggeman, Paul Bloomberg, Mark Turpen.
Staff & Guests: Steve Taylor, Brittnie Harter, Doug Doll, Renea Bobb, Mike Doty, Mike Greninger.

Agenda Items
Review of previous meeting minutes
Wendi Douglas made a motion to approve the February 8, 2017 board minutes as presented, seconded by Gary Nodler, motion carried on a 10-0 vote.
Treasurers Report for October 2016 (Presented by Steve Taylor)
A motion was made by Gary Nodler to accept the February 2017 Treasurers Report, seconded by Roger Doman, motion carried on a 10-0 vote.

Event Discussion
National
I. MCDA Spirit Ring Spectacular, February 10-12, 2017 — Mr. Hull said the event went very well, set up began at 2 p.m. on Friday of spring floor, was done by 6 p.m., event took place on Saturday and Sunday, everything was cleaned up and gone by 3 p.m. A total of 383 room nights were generated, 20 more than 2016.
II. ACCA National Basketball Championships, March 1-4, 2017 — Mr. Hull said the event went well, the only challenge created at the second location at Crowder College was the lack of showers for the teams. Preliminary room count at this time is 315.

State
I. MCSAA Basketball and Cheerleading State Championships, February 16-18 2017 — Mr. Hull said this event was held at Carl Junction 5-6 and 2-3 gyms, Joplin North, South and East Middle Schools. The Missouri Christian Schools Athletic Association had six more teams, from 36 to 42 teams, participate this year with eight cheer squad. Current room nights generated from the event are 553. A question was asked if the number was up, Mr. Hull said it is both up and down from previous years.
II. NAIA Early Season Baseball, multiple weekends, February — Mr. Hull said games were able to be played each weekend scheduled in February with 374 room nights produced on the third weekend of February and 113 room nights on the fourth weekend for 487 total room nights generated. Fourteen teams played 31 games over three days at four ballparks on the third weekend, six teams played games at two fields on the fourth weekend.

Local
I. Missouri Special Olympics District Basketball, February 10-12, 2017 — Mr. Hull said the event went well with no problems. JSA provided facilities and lunch to 650 athletes and coaches. Joplin Kiwanis Club split cost with JSA on the meal and provided volunteers to help serve. There were 124 room nights generated from this event.
II. Cavender's L.J. Jenkins Show-Me State Bull Bash, February 24-25, 2017 — Mr. Hull said that this was a two-day event at Memorial Hall. Set up began on Thursday when the contractors begin laying the plastic

sheeting, the plywood, another layer of plastic sheeting and then the dirt. Testing for the indoor pyro machine was approved. There were 40 riders that competed Friday and then another 40 riders that competed on Saturday. There was only a small logistical issue resolving in a bull being loose. Room night updates are still being worked on.

III. MSSU Teri Mathis-Zenner Memorial Tournament, March 4-5, 2017 — Mr. Hull said the event was held the first weekend in March at the Joplin Athletic Complex with a total of eight teams. JSA covered the cost of the venue, MSSU athletics provides gate workers and support staff.

IV. Crowder Bash, March 11-12, 2017 — Mr. Hull said that the Crowder Bash would be held the second weekend in March. There will be a decrease in teams participating due to Oklahoma junior college budget cuts. The number is down to eight teams.

V. USSSA Baseball Tournaments, March-July — Mr. Hull said 2017 would be the sixth year of doing business with USSSA tournaments. This year, USSSA has added two additional tournaments to beginning of its scheduled in March, then continue with baseball and softball tournaments each weekend throughout April, May and into June. In June, the Joplin Athletic Complex will host postseason events including the 13-under AA State Tournament, the 13-under AAA State and 8-under Coach Pitch State Tournaments, 13-under Global World Series and 18-under Class B Fast Pitch World Series.

Old Business

A) JSA Storage Building — Mr. Hull said the new storage building at the sports complex is complete. Empire has been paid to run power to the building. Once the power is installed, the alarm system will be installed.

B) JSA Executive Board/JSA Board Openings — Mr. Hull said Tabitha Vaughn and Travis Spencer submitted letters of resignation. A motion to accept the resignations was made by Gary Nodler, seconded by Roger Doman and the motion carried on a 10-0 vote.

Phil Metz said Wendi Douglas, Christopher Beyer and Roger Doman had all offered to serve as officers on the JSA Executive Board, with Douglas serving as secretary, Doman as treasurer and Beyer as vice-chair. Gary Nodler made a motion to accept the elected officers as presented, Heather Arnold seconded and the motion carried on a 10-0 vote.

C) Joplin CVB Tourism Master Plan — Mr. Tuttle said that the plan would be put in front of the council in April.

New Business

A) Joplin Area Sports Hall of Fame 2017 Induction Class — Mr. Hull said the Joplin Area Sports Hall of Fame Selection Committee met and nominated three individuals and one team for induction into the Joplin Area Sports Hall of Fame pending JSA Board approval. Nominees are Kristen (Mayberry) Barton, Lensy Lane, John Roderique and the 1976 Joplin Memorial state championship football team. A motion was made by Wendi Douglas to approve the nominee class as presented, Roger Doman seconded, and the motion carried on a 10-0 vote.

The 2017 Joplin Area Sports Hall of Fame Induction ceremony will take place on Friday, May 19 at the Butchers Block Banquet Center at 7 p.m.

B) Mid- America Baseball Agreement — Board Chairman Phil Metz said the board was emailed an agreement between the Joplin Sports Authority and Mid-America Baseball Tournaments for JSA to cover facility rental costs at Joe Becker Stadium and Wendell Redden Stadium. Mike Greninger said Mid-America was an up and coming tournament organization that has been in business for a number of years and has developed new partnerships with Prep Baseball Report and Perfect Game USA. Mid-America will host four events in Joplin, many of the tournaments have already exceeded 16-20 teams per event and room nights generated will be tracked by TeamInn, the third party booking agency for Mid-America Baseball. A motion was made by Heather Arnold to approve the agreement, seconded by Christopher Beyer, motion carried on a 10-0 vote.

Any Other Business

Next board meeting will be held at Joplin City Hall Fifth Floor Informal Council Room, Joplin, Missouri 64801 on April 12, 2017 at 2:30 pm.

Adjournment

A motion to adjourn was made by Gary Nodler, seconded by Christopher Beyer, motion carried on a 10-0 vote. Meeting adjourned at 3:06 p.m.

Craig Hull
Director

Phil Metz
Board Chairman

Joplin Sports Authority, Inc.
Profit & Loss
March 2017

	Mar 17
Ordinary Income/Expense	
Income	
Event Income	
Merchandising Commissions	1,200.00
Total Event Income	1,200.00
Sponsor Donations	1,225.00
Total Income	2,425.00
Expense	
Bank Service Charges	110.88
Event Expenses	
Concessions	325.06
Event Labor and Supplies	1,267.32
Facility Lease/Rental	7,065.52
Food & Beverage	2,371.12
Officiating	110.00
Total Event Expenses	11,139.02
Operations	
Dues & Memberships	74.70
Health Insurance	1,122.78
Local Sales Meeting	48.67
Office Supplies	114.43
Other Recognition Services	98.84
Postage, Mailing Service	12.27
Printing and Copying	753.28
Rent	471.00
Repairs & Maintenance	875.00
Storage Rent	75.00
Telephone	
Cell Phone Stipend	120.00
Total Telephone	120.00
Travel and Entertainment	
Fuel Reimbursement	264.02
Mileage	396.99
Travel	250.00
Total Travel and Entertainment	911.01
Utilities	877.72
Total Operations	5,554.70
Payroll Expenses	
401K	818.28
Administration Fees/Payroll	
Overtime Wages	460.50
Administration Fees/Payroll - Other	1,263.98
Total Administration Fees/Payroll	1,724.48
Full-Time	12,272.28

Joplin Sports Authority, Inc.
Profit & Loss
March 2017

	Mar 17
Part-Time	4,306.50
Payroll Taxes	1,061.36
Payroll Expenses - Other	256.67
Total Payroll Expenses	20,439.57
Supplies	572.04
Total Expense	37,816.21
Net Ordinary Income	-35,391.21
Net Income	**-35,391.21**

Joplin Sports Authority, Inc.
Profit & Loss
November 2016 through March 2017

	Nov '16 - Mar 17
Ordinary Income/Expense	
Income	
Event Income	
Concession Income	1,054.75
Entry Fees	5,380.00
Merchandising Commissions	2,200.00
Program Sales	116.00
Ticket Income	3,890.89
Total Event Income	12,641.64
Lodging Tax Allocation	116,713.06
Reimb. for Expenses	600.00
Sponsor Donations	5,700.00
Total Income	135,654.70
Expense	
Auto and Gator Insurance	788.00
Bank Service Charges	110.88
Convention & Tradeshows	5,454.30
Equipment	1,474.06
Event Expenses	
Bid Fee	650.00
Concessions	527.22
Event Labor and Supplies	4,376.47
Facility Lease/Rental	37,274.52
Food & Beverage	5,747.93
JSA Sponsorships	2,150.00
Officiating	8,115.00
Total Event Expenses	58,841.14
Operations	
Accounting Fees	6,153.36
Dues & Memberships	299.70
Health Insurance	4,491.12
Insurance - Liability, D and O	
Commercial Insurance	6,240.00
Liability, D and O	1,771.00
Insurance - Liability, D and O - Ot...	1,188.00
Total Insurance - Liability, D and O	9,199.00
Local Sales Meeting	949.02
Office Supplies	475.84
Other Recognition Services	1,201.55
Postage, Mailing Service	462.93
Printing and Copying	1,653.62
Promotional Materials	850.26
Rent	2,355.00
Repairs & Maintenance	2,305.29
Storage Rent	300.00

Joplin Sports Authority, Inc.
Profit & Loss
November 2016 through March 2017

	Nov '16 - Mar 17	
Telephone		
Cell Phone Stipend	240.00	
Total Telephone		240.00
Travel and Entertainment		
Fuel Reimbursement	1,205.04	
Mileage	843.97	
Travel	1,717.57	
Total Travel and Entertainment		3,766.58
Utilities		10,395.26
Website Maintenance		300.00
Total Operations		45,398.53
Payroll Expenses		
401K		3,465.94
Administration Fees/Payroll		
Overtime Wages	761.50	
Administration Fees/Payroll - Other	4,678.23	
Total Administration Fees/Payroll		5,439.73
Full-Time		49,065.07
Part-Time		14,768.16
Payroll Taxes		4,696.09
Payroll Expenses - Other		256.67
Total Payroll Expenses		77,691.66
Supplies		2,130.64
Total Expense		191,889.21
Net Ordinary Income		-56,234.51
Net Income		**-56,234.51**

Joplin Sports Authority, Inc.
Balance Sheet
As of March 31, 2017

		Mar 31, 17
ASSETS		
Current Assets		
Checking/Savings		
Checking - US Bank		22,075.14
Credit Card Account		5,674.16
SMB Checking		28,771.07
Total Checking/Savings		56,520.37
Accounts Receivable		
Accounts Receivable		2,850.00
Total Accounts Receivable		2,850.00
Other Current Assets		
A/R City of Joplin		27,692.07
Accts. Rec. Employees		466.57
Contributions Receivable		5,000.00
Petty Cash		150.00
Prepaid Insurance		1,449.25
Prepaid Rent		5,652.00
Total Other Current Assets		40,409.89
Total Current Assets		99,780.26
Fixed Assets		
Accumulated Depreciation		-29,237.35
Furniture and Equipment		46,170.65
Total Fixed Assets		16,933.30
Other Assets		
Other Assets		23,105.04
Total Other Assets		23,105.04
TOTAL ASSETS		**139,818.60**
LIABILITIES & EQUITY		
Liabilities		
Current Liabilities		
Other Current Liabilities		
Accrued Sick Leave		813.68
Accrued Vacation		2,086.08
GENERAL CLEARING ACCOUNT		100.00
Payroll Liabilities		
401K Match	7.57	
Payroll Liabilities - Other	4,204.24	
Total Payroll Liabilities		4,211.81
Total Other Current Liabilities		7,211.57
Total Current Liabilities		7,211.57
Total Liabilities		7,211.57

Joplin Sports Authority, Inc.
Balance Sheet
As of March 31, 2017

	Mar 31, 17
Equity	
Unrestricted Net Assets	188,841.54
Net Income	-56,234.51
Total Equity	132,607.03
TOTAL LIABILITIES & EQUITY	**139,818.60**