CITY OF JOPLIN
COUNCIL AGENDA ITEM

ITEM
Council Bill 2024-264 Development Agreement with ALLO Missouri, LLC to construct a Fiber Optic Network for the City of Joplin.

MEETING DATE
April 01, 2024

ORIGINATING DEPT
Planning, Development and Neighborhood Services

ATTACHMENTS
Council Bill 2024-264
ALLO Missouri Development Agreement
Citywide Fiber Optic Network Partnership RFP
ALLO Missouri Response to RFP
Broadband Interview Scores

REVIEWED BY
Director of Planning, Development & Neighborhood Services: Troy Bolander; Finance Director: Leslie Haase; City Attorney: Peter Edwards; City Manager: Nicholas Edwards

SUMMARY
This Council Bill approves the Development Agreement with ALLO Missouri for the construction of a fiber optic network with a not to exceed amount of Five Million and 00/100 dollars ($5,000,000.00) for the construction of a second CO, fiber drops to the City's anchor institutions and a buried "Mainline Fiber" backbone.

BACKGROUND
July 05, 2022 council approved the Master Agreement for Consulting Services with Alvarez & Marsal to develop, release, and analyze the City's request for information (RFI) to garner market interest in a future P3; as well as continue the momentum with the release of a subsequent request for proposal (RFP). The outcome of this process resulted in nine responses to the RFP, of the nine proposals five were selected by areas of cost, availability, capacity, reliability, speed, experience, disaster response and customer service. Five were interviewed as A&M followed up with a more in depth financial due diligence review which narrowed the field to three. The financial requests from the final 3 ranged from a City investment of $20 million, the City providing a 30-year loan in the amount of $12 million, and ALLO's request for zero City investment. ALLO also stood out in areas including disaster response plans & the hardening of the system to future disasters. ALLO also agreed to the City's request of a second CO, fiber drops to anchor institutions and buried mainline fiber funded with $5 Million in ARPA dollars that were allocated for the City's Broadband Project.

FUNDING SOURCE
American Rescue Plan Act of 2021 (ARPA): $5,000,000.00

RECOMMENDATION

Staff recommends approval of Council Bill 2024-264 Development Agreement with ALLO Missouri, LLC with a not to exceed amount of Five Million and 00/100 dollars ($5,000,000.00) for the construction of a city-wide fiber optic network on First Reading.