JOPLIN CITY COUNCIL
INFORMAL MEETING NOTES
APRIL 15, 2024

Mayor Cortez called the April 15, 2024, Joplin City Council informal meeting to order at 5:30 p.m.

In attendance were Council Members: Joshua Bard, Doris Carlin, Charles Copple, Keenan Cortez, Josh DeTar, Mark Farnham, Ryan Jackson, Doug Lawson, and Gary Shaw. Also, in attendance were City Manager Nick Edwards and City Attorney Peter Edwards.

Sales and Use Tax Update
Leslie Haase, Finance Director presented.

Tonight, we will go through sales tax for April which is our halfway point in the fiscal year. April of 2024 is nearly the exact same as April 2023, only .05 % difference, so for the fiscal year we are up 1.16%.

We did our second quarter sales tax comparison of our top 100 businesses. This is February through April. As a reminder, it's not necessarily the same top 100 businesses from the second quarter of 2024 as the second quarter of 2023, but nevertheless this does help kind of see the changes. For just the second quarter, you can see that for 2024 which is shown in the bluish-purple color versus 2023 which is green. The mall did a little bit better in the second quarter of 2024 than 2023. Discount stores were better, grocery stores were better. Couple big categories were down, restaurants, construction and home improvement. Motor vehicle is up quite a bit, you can see telephone is down, hotels motels up, convenience stores down. North Park Crossing is up quite a bit, 1717 is down, general retail is up significantly as well as the other category. Year to date, first 6 months of the year, yellow is 2024 and pink is 2023. This gives you a pretty good snapshot of what we are seeing sales tax wise.

Use Tax- We are up for the month of April 2024 compared to April 2023; we are up 58% which means for the year we are up 32%. I do think a lot of this has to do with Wayfair kicking in, meaning we're not just collecting use tax from businesses that have a presence in Missouri, we are collecting use tax for businesses across the United States.

Marijuana Tax – We are just starting to get our collections, not really a comparison from this year from last year yet. We were running the $45,000 to $50,000 mark then in March we picked up a business and someone remitted late so March was up and April represents all four businesses. We collected almost $62,800.

RAVENii Update
Tylor Lovette, from RAVENii presented.

The meeting was adjourned at 5:56 p.m.

Holly Nagy
City Clerk