CITY OF JOPLIN
COUNCIL AGENDA ITEM

ITEM
Council Bill 2025-611 – Approving a contract with RAVENii, LLC., for Co-Managed Services and Network Upgrades

MEETING DATE
May 5, 2025

ORIGINATING DEPT
Information Technology

ATTACHMENTS
CB 2025-611 Ordinance; Exhibit "A" RAVENii MSA Contract; RAVENii Bid Response; City of Joplin RFP 2025-RFP-14; Summary of Scores

REVIEWED BY
Department Head: Mark Morris; Finance Director: Leslie Haase; City Attorney: Peter Edwards; City Manager: Nick Edwards

SUMMARY
This Council Bill approves a contract with RAVENii, LLC., to fulfill the scope of work outlined in the RFP and their subsequent response for a 3-year period.

BACKGROUND

Summary of Bid Process:
The following 5 bids were received in response to RFP:

- RAVENii, LLC
- EDGEFI
- BUZZCLAN
- ConsultADD, Inc. (deemed non-compliant)
- MAVERC (RFP arrived late/past RFP deadline)

A city staff team was assembled to assess the bids as set forth in the RFP. The team was Mark Morris, Lane Starchman, Capt. Will Davis, AJ Whistler, and Asst Chief Brian Lewis. The bids were assessed as follows:

15%	Methodology - that the vendor will use to conduct work outlined in RFP and evidence of ability to perform the work described herein.
25%	Experience – previous experience performing related projects of complex nature, including, but not limited to, similar size and type of organization.
10%	References – will be based on references submitted as part of RFP but can include clients not submitted.
40%	Cost of proposal – must contain a cost for the requested scope of work in a "not to exceed" amount.
10%	Staff - capability and availability of professional staff to serve the City of Joplin in a competent and timely manner.

Each staff member independently evaluated the bid responses and scored them based on the above criteria. RAVENii, LLC., received an overall average score of 95.8. RAVENii, LLC., was the unanimous 1st choice with the 2nd respondent receiving an overall average score of 57.4 and 3rd respondent receiving an overall average score of 53.2.

Summary:
RAVENii, LLC., had the highest final score for the RFP and has submitted the best overall bid. The contract price, inclusive of the items in the scope of work, is $236,322.72 annually.

FUNDING SOURCE
General Fund, IT Network Services Acct# 001-2501-500-52.20

RECOMMENDATION
Staff recommends approval of this council bill on 1st reading with an effective date of June 1, 2025