JOPLIN
SPORTS AUTHORITY

Minutes of the open session of the Joplin Sports Authority Board of Directors held at 2:30 p.m. at the Hilton Garden Inn, 2644 East 32nd Street, Joplin, Missouri, 64804, May 9th, 2018.

CALL TO ORDER
President Phil Metz called the meeting to order at 2:39 p.m.
Present: Phil Metz, Christopher Beyer, Roger Doman, Wendi Douglas, Paul Bloomberg, Cathy Welsh, Matt Hiatt, Melissa Rodgers, James Weber, Heather Arnold, Jim Frazier, Jared Bruggeman.
Absent: Patrick Tuttle, Taylor Brown, Mark Turpen, Shawn Klosterman.
Staff & Guests: Shelly Kraft, Steve Taylor, Brittnie Harter, James Kinder, Martha Pope, Shaun Buck, Donovan Harns.

Chairman Phil Metz entertained a motion to allow guest Shelly Kraft with the Vision 2022 Committee to speak first ahead of the scheduled agenda, Roger Doman made the motion, James Weber seconded and the motion carried 10-0.

Kraft said was present to update the JSA Board of Directors on the latest developments with the Vision 2022 Committee. She first reviewed how Vision 2022 came together, its committees and the many recommendations that came from the committees.
She said of the many potential ideas presented to the core committee, those including projects such as a discovery center, a multi use indoor venue and/or a multi use indoor sports venue, it was the multi use indoor sports venue was voted on and supported by the committee to submit to Joplin City Council for consideration.
Mrs. Kraft said a discussion needs to take place on how to fund the project and JSA needs to be involved.
Additionally, Kraft said it would help to define what Joplin is and our direction. She suggested a refining group.
Discussion ensued with several questions concerning funding options, time lines and next steps in the process.
Mrs. Kraft said she would follow up with more information as it becomes available and time lines are set.

Agenda Items
Review of previous meeting minutes
Roger Doman made a motion to approve the April 11, 2018 board minutes as presented, seconded by James Weber, motion carried on a 10-0 vote.
Treasurers Report for April 2018 (Presented by Steve Taylor)
A motion was made by Roger Doman to accept the April 2018 Treasurers Report, seconded by Wendi Douglas, motion carried on a 10-0 vote.

Event Discussion
National
I. Premier Baseball 13-under/Junior Championship, June-July — Craig Hull said the event will be a 64-team event and will require 12 stadiums this summer with 205 games over five days. Team check in will be Tuesday, July 17 at Joplin High School with a community engagement event taking place that evening with Missouri Special Olympics.
II. AABC Regionals/14-under World Series, June-July — Mr. Hull said this is the second year hosting the 16-under Mickey Mantle World Series Qualifier and 18-under Connie Mack Regional Qualifier. He said it should be similar to last as JSA is responsible for operating gates and press box staff at all four locations — Joe Becker Stadium, Wendell Redden Stadium, Joplin High School and Warren Turner Field.
The 14-under Sandy Koufax World Series is a new event for Joplin and could feature 10-12 regional champions and some at-large teams.

III. AAU National Qualifying Track and Field Championships, June 22-25, 2018 — Mr. Hull said JSA was unable to secure a five-year agreement with AAU and this could be the last year to host this event for some time. Meet will take place at Fred G. Hughes Stadium, some 1,800 athletes are expected to participate, JSA is responsible for providing the facility, golf carts, trainer coverage, ice trailer, radios, portajohns, roll off service, caution tape and spray paint. JSA will also pay for MSSU coaches to be present on site.

State

I. Missouri USBC Youth State Bowling Championship, April-May — Mr. Hull said participation numbers were lower than forecasted. Predictions called for 1,500 participants, but ended up closer to over 800. JSA provided welcome bags and hospitality for the event. So far, 196 room nights were generated by the event.

II. NJCAA Region 16 Softball Championships, April 26-29, 2018 — Mr. Hull said this year was the first year of a three-year agreement to host the tournament in Joplin. The tournament went great, no weather problems, the only issues were two significant injuries to athletes. A preliminary report indicates 123 room nights generated.

III. American Midwest Conference Baseball Championship, May 1-6, 2018 — Mr. Hull said this was the first year of a three-year agreement to host the event. A banquet was held at Butchers Block on Tuesday night following an hour of practice at Joe Becker Stadium for each team. Games were played on Wednesday, rain delayed games on Thursday and Friday, the event dealt with a threat situation as an individual threatened the safety of the participating student-athletes. The situation was resolved by JSA staff have reviewed the incident and spoke with multiple departments involved and it was agreed it was properly handled by staff. A preliminary report indicates 342 room nights generated by the event.

IV. MCSAA Spring Festival, May 3-5, 2018 — Mr. Hull said nine baseball teams, 11 soccer teams and over a dozen track teams participated in the Spring Festival. Despite the weather on Thursday, all games were played as scheduled Thursday thanks to the turf on Wendell Redden Stadium and an assist from MSSU Warren Turner Field on Wednesday night. A preliminary report indicates 456 room nights generated by the event.

V. NJCAA Region 16 Baseball Championships, May 10-13, 2018 — Mr. Hull said the tournament is set to begin Thursday and a coaches meeting will take place later tonight at Old Chicago Pizza. All games will be played at Joe Becker Stadium, two games Thursday, three Friday and possibly two on Saturday. This will be the sixth time in nine years Region 16 Baseball has been held in Joplin.

Local

I. USSSA Baseball-Softball, multiple weekends — Mr. Hull said USSSA is in the middle of its weekend points tournaments, two weeks ago the complex hosted 31 teams with 42 room nights generated. More tournaments are scheduled each weekend now through the second weekend of June with the 13-under AA State Tournament taking place June 14-17, the 13-under AAA and 8-under Coach Pitch State Tournament taking place June 21-24, the 12-under Class B and C Fast Pitch State Tournament July 5-8 and the 18-under Class B Fast Pitch World Series July 11-15.

Old Business

A) Joplin Area Sports Hall of Fame — Mr. Hull reminded board members to make reservations for the Joplin Area Sports Hall of Fame banquet scheduled for May 18 and teams are still being accepted for the Joplin Area Sports Hall of Fame Golf Classic at Schifferdecker on May 19. Mike Loyd, the 1959 Joplin High School State Basketball Runner-up team and the 1959 Joplin High School State Baseball Champion team are being inducted.

New Business

A) 2018 NASC Sports Symposium — Mr. Hull said JSA attended as part of Show-Me Missouri Sports the 2018 National Association of Sports Commissions annual Sports Symposium in Minneapolis. While there, JSA had 10 one-on-one appointments with sports organizations including AAU, Atlantic Coast Baseball, Legacy Global Sports Football Division, NAIA, PrimeTime Sports, Small Town Baseball, U.S. Quidditch, USA Softball and Youth Basketball of America. Group appointments included United Soccer Coaches, National

Intramural Recreational Sports Association, Baseball Players Association, National Flag Football, USA Football, Triple Crown Sports, National Beep Baseball Association and USA Baseball.
B) JSA Facility Committee — Mr. Hull said the committee has not scheduled a meeting yet, no report at this time.

James Weber made a motion to go into closed session, seconded by Roger Doman, motion carried on a 10-0 vote at 3:40 p.m.

Any Other Business

Next board meeting will be held at Residence Inn, 3128 East Hammons Boulevard, Joplin, Missouri 64804 on June 13, 2018 at 2:30 pm.

Adjournment

A motion to adjourn was made by Wendi Douglas, seconded by Roger Doman, motion carried on a 10-0 vote. Meeting adjourned at 4:15 p.m.

Craig Hull
Director

Phil Metz
Board Chairman

Joplin Sports Authority, Inc.
Profit & Loss
May 2018

		May 18
Ordinary Income/Expense		
Income		
Event Income		
Concession Income	1,277.25	
Entry Fees	3,697.25	
Merchandising Commissions	925.00	
Program Sales	430.00	
Ticket Income	13,348.85	
Total Event Income		19,678.35
Sponsor Donations		350.00
Total Income		20,028.35
Gross Profit		20,028.35
Expense		
Convention & Tradeshows		800.56
Equipment		1,248.00
Event Expenses		
Concessions	564.26	
Event Labor and Supplies	4,147.50	
Facility Lease/Rental	2,535.00	
Food & Beverage	8,309.36	
JSA Sponsorships	1,300.00	
Officiating	4,632.00	
Total Event Expenses		21,488.12
Operations		
Local Sales Meeting	118.95	
Office Supplies	414.15	
Printing and Copying	334.90	
Promotional Materials	1,850.00	
Rent	471.00	
Repairs & Maintenance	483.20	
Travel and Entertainment		
Fuel Reimbursement	532.50	
Mileage	281.72	
Total Travel and Entertainment	814.22	
Utilities	116.84	
Total Operations		4,603.26

Joplin Sports Authority, Inc.
Profit & Loss
May 2018

	May 18
Payroll Expenses	
401K	547.64
Administration Fees/Payroll	975.00
Full-Time	5,941.46
Overtime Wages	1,725.75
Part-Time	5,475.00
Payroll Taxes	1,009.95
Total Payroll Expenses	15,674.80
Publications and Scripts	207.41
Supplies	2,203.42
Total Expense	46,225.57
Net Ordinary Income	-26,197.22
Net Income	**-26,197.22**

Joplin Sports Authority, Inc.
Profit & Loss
November 2017 through May 2018

	Nov '17 - May 18
Ordinary Income/Expense	
Income	
Event Income	
Concession Income	1,277.25
Entry Fees	15,742.19
Merchandising Commissions	2,230.00
Program Sales	763.00
Ticket Income	23,633.40
Total Event Income	43,645.84
Lodging Tax Allocation	197,867.13
Sponsor Donations	10,500.00
Total Income	252,012.97
Gross Profit	252,012.97
Expense	
Auto and Gator Insurance	702.00
Bank Service Charges	46.51
Convention & Tradeshows	6,905.56
Equipment	5,955.26
Event Expenses	
Concessions	564.26
Event Labor and Supplies	12,135.55
Facility Lease/Rental	58,234.58
Food & Beverage	15,123.73
Hosting Fee	1,804.32
JSA Sponsorships	8,800.00
Officiating	19,834.00
Total Event Expenses	116,496.44
Operations	
Accounting Fees	6,350.00
Dues & Memberships	705.00
Health Insurance	10,386.81
Insurance - Liability, D and O	
Commercial Insurance	6,461.00
Liability, D and O	1,771.00
Insurance - Liability, D and O - ...	1,188.00
Total Insurance - Liability, D and O	9,420.00
Local Sales Meeting	926.39
Office Supplies	2,103.67
Other Recognition Services	3,272.46
Postage, Mailing Service	596.54
Printing and Copying	2,123.72
Promotional Materials	9,165.05
Rent	3,297.00
Repairs & Maintenance	1,372.85

Joplin Sports Authority, Inc.
Profit & Loss
November 2017 through May 2018

	Nov '17 - May 18	
Telephone		
Cell Phone Stipend	300.00	
Total Telephone		300.00
Travel and Entertainment		
Fuel Reimbursement	2,223.99	
Mileage	820.10	
Travel	1,210.15	
Total Travel and Entertainment		4,254.24
Utilities		7,229.41
Total Operations		61,503.14
Payroll Expenses		
401K	4,154.75	
Administration Fees/Payroll	6,257.97	
Full-Time	58,391.99	
Overtime Wages	3,413.25	
Part-Time	24,728.38	
Payroll Taxes	6,656.34	
Total Payroll Expenses		103,602.68
Publications and Scripts		207.41
Supplies		4,703.42
Total Expense		300,122.42
Net Ordinary Income		-48,109.45
Net Income		**-48,109.45**

Joplin Sports Authority, Inc.
Balance Sheet
As of May 31, 2018

	May 31, 18	
ASSETS		
Current Assets		
Checking/Savings		
Checking - US Bank		42,026.95
Credit Card Account		4,427.20
SMB Checking		17,983.87
Total Checking/Savings		64,438.02
Accounts Receivable		
Accounts Receivable		5,850.00
Total Accounts Receivable		5,850.00
Other Current Assets		
Contributions Receivable		32,891.05
Petty Cash		150.00
Prepaid Insurance		1,449.25
Total Other Current Assets		34,490.30
Total Current Assets		104,778.32
Fixed Assets		
Accumulated Depreciation		-34,905.00
Furniture and Equipment		107,149.46
Total Fixed Assets		72,244.46
TOTAL ASSETS		**177,022.78**
LIABILITIES & EQUITY		
Liabilities		
Current Liabilities		
Accounts Payable		
Accounts Payable		0.96
Total Accounts Payable		0.96
Other Current Liabilities		
Accrued Sick Leave		813.68
Accrued Vacation		2,086.08
GENERAL CLEARING ACCOUNT		-1,350.00
Payroll Liabilities		
401K Match	7.57	
Payroll Liabilities - Other	4,204.24	
Total Payroll Liabilities		4,211.81
Total Other Current Liabilities		5,761.57
Total Current Liabilities		5,762.53
Total Liabilities		5,762.53

Joplin Sports Authority, Inc.
Balance Sheet
As of May 31, 2018

	May 31, 18
Equity	
Unrestricted Net Assets	219,369.70
Net Income	-48,109.45
Total Equity	171,260.25
TOTAL LIABILITIES & EQUITY	177,022.78