JOPLIN
SPORTS AUTHORITY

Minutes of the open session of the Joplin Sports Authority Board of Directors held at 2:30 p.m. at Homewood Suites by Hilton, 2642 East 32nd Street, Joplin, Missouri, 64804 on May 11, 2016.

CALL TO ORDER
Phil Metz called the meeting to order at 2:36 p.m.
Present: Phil Metz, Jennifer Lallemand, Jim Frazier, Taylor Brown, Gary Nodler, Shawn Klosterman, Jeff Starkweather, Patrick Tuttle, Heather Arnold, Travis Spencer, Mark Turpen, Jared Bruggeman, Scott Garrie.
Absent: Dean Dankelson, Cathy Welsh, Wendi Douglas.
Staff & Guests: Steve Taylor, Brittnie Harter, Mike Doty, Christopher Beyer and Bridgett Carlton.

Agenda Items
Review of previous meeting minutes
Jennifer Lallemand made a motion to approve the April 13, 2016 board minutes as presented, seconded by Scott Garrie. Motion carried on an 11-0 vote.
Treasurers Report for April 2016 (Presented by Steve Taylor)
A motion was made by Jennifer Lallemand to accept the April 2016 Treasurers Report, seconded by Gary Nodler, motion carried on an 11-0 vote.
Outstanding Invoices (Presented by Steve Taylor)
A motion was made by Jared Bruggeman to pay all bills, seconded by Jennifer Lallemand, motion carried by an 11-0 vote.

Event Discussion
National
I. Premier Baseball, July 13-24 — Mr. Hull said event planning was underway and once again, utilize 12 ballparks in three states. Discussions concerning opening evening function with community engagement program, coaches meeting and umpires meeting are ongoing. Jim Frazier asked about the addition of a 13-under tournament and Mr. Hull said the event would not take place in Joplin since JSA could not secure four venues.
State
I. Missouri Bowling Association Women's State Tournament, March-April — Mr. Hull said the event took place over two weekends in March — the second and third weekends — skipped Easter weekend and continued for the first three weekends of April. The first weekend room night total was 125, the second weekend 72, the third weekend 281, fourth weekend 546 and the fifth weekend 418 for a grand total of 1,442 room nights generated. Mr. Hull said he JSA currently working with the Joplin Bowling Association to submit proposals for future events including 2018 and 2020.
II. MCSAA Spring Festival, May 5-7, 2016 — Mr. Hull said the event featured eight baseball teams, eight girls' soccer teams and 20 track and field teams and no golf tournament this year. The event utilized baseball fields at Wendell Redden Stadium and Warren Turner Field, the soccer fields at the Joplin Athletic Complex and Junge Stadium for track and field. The Joplin CVB sponsored the social Thursday night at Tilt Studio and total room nights produced is not complete at this time.
III. NAIA Heart of America Baseball Championship, May 4-10, 2016 — Mr. Hull said eight teams arrived last Wednesday for practice and coaches meeting; four games were played on Thursday, Friday and Saturday. Due to a negative weather forecast for Monday, games were moved to Sunday. The event was held at Joe Becker Stadium, total room nights generated is not available at this time.

IV. NJCAA Region 16 Baseball, May 12-15, 2016 — Mr. Hull said the NJCAA Region 16 Baseball Coaches changed the tournament format for 2016, this year instead of an eight-team double-elimination tournament, it is now a four-team event with the opening rounds played the week before with the top four seeds hosting the bottom four seeds in a best of three series. The winners of those four series advance to Joplin. Mr. Hull thanked Missouri Southern for the opportunity to move the event to Warren Turner Field at the last moment.

Local

I. USSSA Baseball/Softball, April-July — Mr. Hull said the USSSA tournaments have been going strong this year with baseball events three of the four weekends in April and one softball tournament that drew 32 teams. Baseball has averaged between 17-20 teams per weekend. Logistics are still being discussed for the four postseason events — 13-under AA State Tournament in June, 13-under AAA and 8-under Coach Pitch State Tournament in June, 13-under Global World Series in July and 18-under AA Fast pitch World Series in July.

Old Business

Joplin CVB-DMAI NEXT Assessment — No discussion on this item.

JSA Board Reorganization — Phil Metz said the board presently has two openings and if any present board member knew possible candidates, please let Craig Hull know and encourage them to apply online.

Joplin Area Sports Hall of Fame — Mr. Hull said as a reminder the Joplin Area Sports Hall of Fame Banquet would be Friday, May 20, at 7 p.m. at Twin Hills Golf and Country Club. The 2016 induction class includes — College Heights and Missouri Southern standout basketball player Katie Gariss-Marsh, former Joplin High School and American Legion baseball coach Joe Ketchum, former Missouri Southern and Denver Broncos wide receiver Rod Smith and the 1966, 1973, 1975 and 1976 Joplin BB National Championship Teams. The golf tournament will Saturday, 8 a.m. at Schifferdecker. Brittnie Harter provided an update on the total number of seats left at the banquet and the number of golf teams participating.

New Business

JSA Bylaws — Phil Metz asked the board if it had any questions concerning the proposed changes to the bylaws. Several board members had indicated they had not had a chance to review the proposed changes. Jared Bruggeman made a motion to table the discussion until the June meeting, Jennifer Lallemand seconded, and the motion carried on an 11-0 vote.

USATF National Qualifying Track and Field Meet — Mr. Hull said following his return from the NASC Sports Symposium in Grand Rapids, JSA received a call from USA Track and Field concerning a host location for its Missouri Valley National Qualifying Track and Field meet. Mr. Hull said JSA is working with USATF to handle logistics of the event scheduled for July 7-10, 2016 at Fred G. Hughes Stadium at MSSU.

Other Business

Next board meeting will be held at Freeman Rehabilitation and Sports Center, 2206 East 32nd Street, Joplin, Missouri, 64804 on June 8, 2016 at 2:30 pm.

Adjournment

A motion to adjourn was made by Gary Nodler, seconded by Jared Bruggeman, motion carried on an 11-0 vote. Meeting adjourned at 3:13 p.m.

Craig Hull
Director

Phil Metz
Board Vice Chair

Joplin Sports Authority, Inc.
Profit & Loss
May 2016

		May 16
Ordinary Income/Expense		
Income		
Event Income		
Concession Income	1,216.00	
Entry Fees	3,928.37	
Merchandising Commissions	835.00	
Program Sales	381.00	
Ticket Income	6,399.20	
Total Event Income		12,759.57
Reimb. for Expenses		414.47
Sponsor Donations		7,600.00
Total Income		20,774.04
Expense		
Bank Service Charges		23.59
Convention & Tradeshows		846.82
Event Expenses		
All Event Expense	1,767.50	
Event Labor and Supplies	2,144.00	
Food & Beverage	354.50	
Officiating	4,276.00	
Total Event Expenses		8,542.00
Operations		
Dues & Memberships	45.00	
Health Insurance	1,122.81	
Local Sales Meeting	193.05	
Office Supplies	449.31	
Other Recognition Services	1,775.82	
Postage, Mailing Service	98.00	
Printing and Copying	402.97	
Repairs & Maintenance	75.00	
Storage Rent	75.00	
Telephone		
Cell Phone Stipend	90.00	
Total Telephone		90.00
Travel and Entertainment		
Mileage	538.52	
Total Travel and Entertainment		538.52
Utilities		957.62
Total Operations		5,823.10

Joplin Sports Authority, Inc.
Profit & Loss
May 2016

	May 16	
Payroll Expenses		
401K	337.04	
Administration Fees/Payroll	779.18	
Full-Time	7,415.44	
Part-Time	3,738.75	
Payroll Taxes	860.16	
Total Payroll Expenses		13,130.57
Supplies		601.21
Total Expense		28,967.29
Net Ordinary Income		-8,193.25
Net Income		**-8,193.25**

Joplin Sports Authority, Inc.
Profit & Loss
November 2015 through May 2016

	Nov '15 - May 16	
Ordinary Income/Expense		
Income		
Event Income		
Concession Income	1,216.00	
Entry Fees	11,818.37	
Merchandising Commissions	2,225.00	
Program Sales	935.00	
Ticket Income	12,679.52	
Total Event Income		28,873.89
Lodging Tax Allocation		183,809.77
Reimb. for Expenses		1,457.61
Sponsor Donations		23,800.00
Total Income		237,941.27
Expense		
Bank Service Charges		161.86
Convention & Tradeshows		5,790.64
Event Expenses		
All Event Expense	1,767.50	
Event Labor and Supplies	11,978.55	
Facility Lease/Rental	61,527.45	
Food & Beverage	5,215.65	
JSA Sponsorships	5,050.00	
Officiating	18,560.00	
Printing	1,969.75	
Travel	87.39	
Total Event Expenses		106,156.29
Misc Expense		67.48
Operations		
Accounting Fees	6,125.00	
Dues & Memberships	2,400.00	
Health Insurance	7,859.67	
Insurance - Liability, D and O		
Commercial Insurance	600.00	
Liability, D and O	8,497.00	
Total Insurance - Liability, D and O	9,097.00	
Local Sales Meeting	500.51	
Office Supplies	672.65	
Other Recognition Services	2,630.54	
Postage, Mailing Service	220.16	
Printing and Copying	1,403.25	
Repairs & Maintenance	1,012.97	
Storage Rent	525.00	

Joplin Sports Authority, Inc.
Profit & Loss
November 2015 through May 2016

	Nov '15 - May 16	
Telephone		
Cell Phone Stipend	420.00	
Total Telephone		420.00
Travel and Entertainment		
Mileage	2,019.81	
Travel	1,775.00	
Total Travel and Entertainment		3,794.81
Utilities		6,660.15
Total Operations		43,321.71
Payroll Expenses		
401K		2,427.36
Administration Fees/Payroll		4,633.74
Full-Time		49,089.52
Part-Time		21,827.75
Payroll Taxes		5,072.60
Total Payroll Expenses		83,050.97
Supplies		1,731.43
Total Expense		240,280.38
Net Ordinary Income		-2,339.11
Net Income		**-2,339.11**

Joplin Sports Authority, Inc.
Balance Sheet
As of May 31, 2016

	May 31, 16	
ASSETS		
Current Assets		
Checking/Savings		
Checking - US Bank		27,917.65
Credit Card Account		5,916.13
SMB Checking		39,077.41
Total Checking/Savings		72,911.19
Accounts Receivable		
Accounts Receivable		10,600.00
Total Accounts Receivable		10,600.00
Other Current Assets		
Petty Cash		150.00
Prepaid Insurance		1,205.67
Total Other Current Assets		1,355.67
Total Current Assets		84,866.86
Fixed Assets		
Accumulated Depreciation		-11,522.18
Furniture and Equipment		22,265.21
Total Fixed Assets		10,743.03
TOTAL ASSETS		**95,609.89**
LIABILITIES & EQUITY		
Liabilities		
Current Liabilities		
Accounts Payable		
Accounts Payable		-1,819.58
Total Accounts Payable		-1,819.58
Other Current Liabilities		
Accrued Sick Leave		5,054.55
Accrued Vacation		6,656.71
GENERAL CLEARING ACCOUNT		-3,400.00
Payroll Liabilities		
401K Match	7.57	
Payroll Liabilities - Other	2,662.36	
Total Payroll Liabilities		2,669.93
Total Other Current Liabilities		10,981.19
Total Current Liabilities		9,161.61
Total Liabilities		9,161.61

Joplin Sports Authority, Inc.
Balance Sheet
As of May 31, 2016

	May 31, 16
Equity	
Opening Balance Equity	981.00
Unrestricted Net Assets	87,806.39
Net Income	-2,339.11
Total Equity	86,448.28
TOTAL LIABILITIES & EQUITY	**95,609.89**