JOPLIN
SPORTS AUTHORITY

Minutes of the open session of the Joplin Sports Authority Board of Directors held at 2:30 p.m. at Freeman Sports Rehabilitation and Sports Center, 2206 E 32nd Street, Joplin, Missouri, 64804 on June 8, 2016.

CALL TO ORDER
President Dean Dankelson called the meeting to order at 2:36 p.m.
Present: Dean Dankelson, Phil Metz, Jennifer Lallemand, Gary Nodler, Mark Turpen, Jared Bruggeman, Cathy Welsh, Tabitha Vaughn.
Absent: Heather Arnold, Shawn Klosterman, Jim Frazier, Taylor Brown, Scott Garrie, Wendi Douglas, Travis Spencer, Jeff Starkweather, Patrick Tuttle.
Staff & Guests: Steve Taylor, Brittnie Harter, Mike Doty, Mike Greninger and Bridget Carlton.

Agenda Items
Review of previous meeting minutes
Gary Nodler made a motion to approve the May 11, 2016 board minutes as presented, seconded by Jared Bruggeman. Motion carried on an 8-0 vote.
Treasurers Report for May 2016 (Presented by Steve Taylor)
A motion was made by Phil Metz to accept the May 2016 Treasurers Report, seconded by Jennifer Lallemand, motion carried on an 8-0 vote.
Outstanding Invoices (Presented by Steve Taylor)
A motion was made by Jared Bruggeman to pay all bills, seconded by Gary Nodler, motion carried by an 8-0 vote.

Event Discussion
National
I. Premier Baseball, July 13-24 — Mr. Hull said 48 teams would be in town playing at 12 different ballpark locations. Mike Greninger said Premier Baseball is interested in moving the opening ceremony to Joplin High School baseball field to host a community engagement event with Missouri Special Olympics. Mr. Hull said that they have now received a signed agreement from Premier Baseball and will begin the process to pay Premier Baseball for the umpires for the event. Mr. Greninger said Premier Baseball was considering options for future including breaking the Junior Championship into a two-week event with 24 teams each week and the addition of a 13-under championship. Mr. Greninger said Premier Baseball would issue RFP's for both events in the fall.
State
I. MCSAA Spring Festival, May 5-7, 2016 — Mr. Hull said the event featured eight baseball teams, eight girls' soccer teams and 20 track and field teams, no golf in 2016. A preliminary room count at this time is 154 room nights generated. Housing Director Martha Pope is still working to gather numbers.
II. NAIA Heart of America Baseball Championship, May 4-10, 2016 — Mr. Hull said the preliminary report showed 327 room nights generated by the event. Several teams had not reported numbers yet. No other information to report at this time.
III. NJCAA Region 16 Baseball, May 12-15, 2016 — Mr. Hull said that after the event was moved from Joe Becker to Missouri Southern the event went well. He expressed his appreciation to Jared Bruggeman and the MSSU staff. The event generated 90 room nights. The amount of room nights has decreased from this event due to format change.

IV. USATF Missouri Valley National Qualifying Track and Field, July 7-10, 2016 — Mr. Hull said that the USATF track and field meet would be held at Fred G Hughes stadium on July 7-10. There are going to be 700-800 athletes participate.

Local

I. USSSA Baseball/Softball, April-July — Mr. Hull said that the 13-under AA State Championship would have 39 teams, 31 of these teams being non-local. The USSSA baseball 8-under Coach Pitch State Tournament will be held at the same time as the USSSA baseball 13-under AAA State Championship and will combine for 25 teams.

Old Business

Joplin Area Sports Hall of Fame, May 20-21 — Mr. Hull said the event went great and thanked JSA staff, including Brittnie, Martha, Steve and Charlie for all their hard work. Mr. Hull said the board had kicked around the idea of switching the date of the event due to the Joplin Memorial Run. A discussion ensued, but no motion was made nor suggestion for future Hall of Fame weekends.

JSA Bylaws — Chairman Dean Dankelson asked the board if it had had a chance to review the bylaws and proposed changes submitted by the Bylaws Committee. Mr. Dankelson said the lack of board members present at the meeting; perhaps the matter should be tabled for a month to allow the board more time to review. Mr. Hull said the July attendance could be just as small and August was a difficult month for a board meeting with so many people gone on vacation. A motion was made by Phil Metz to table the discussion until July, but that a decision would be made in July, Gary Nodler seconded the motion and the motion carried by an 8-0 vote.

New Business

MSSU Athletics Economic Impact Report — Jared Bruggeman presented an economic impact report completed in April 2015 of the MSSU Athletic Department from fiscal year 2013-14. Key numbers presented in the report include over $900,000 in taxes generated by the athletic department, creating over 233 jobs, $5.3 million in salaries and over $ million in economic impact. MSSU Athletics had over 132,000 in event attendance and athletes contributed over 4,000 hours of community service.

Other Business

Next board meeting will be held at the Residence Inn by Marriott, 3128 East Hammons Boulevard, Joplin, Missouri, 64804 on July 13, 2016, at 2:30 p.m.

Adjournment

A motion to adjourn was made by Gary Nodler, seconded by Jared Bruggeman, motion carried on an 8-0 vote. Meeting adjourned at 3:33 p.m.

Craig Hull
Director

Dean Dankleson
Board Chairman

Joplin Sports Authority, Inc.
Profit & Loss
June 2016

		Jun 16
Ordinary Income/Expense		
Income		
Lodging Tax Allocation		72,343.32
Reimb. for Expenses		200.00
Sponsor Donations		4,235.00
Total Income		76,778.32
Expense		
Event Expenses		
Concessions		697.79
Facility Lease/Rental		3,500.00
Food & Beverage		6,859.23
Officiating		10,000.00
Printing		708.24
Total Event Expenses		21,765.26
Operations		
Dues & Memberships		1,560.00
Health Insurance		1,122.81
Local Sales Meeting		238.43
Office Supplies		391.47
Other Recognition Services		1,288.99
Postage, Mailing Service		75.56
Printing and Copying		665.32
Repairs & Maintenance		75.00
Storage Rent		75.00
Telephone		
Cell Phone Stipend	90.00	
Total Telephone		90.00
Travel and Entertainment		
Mileage	336.96	
Total Travel and Entertainment		336.96
Utilities		830.70
Website Maintenance		347.88
Total Operations		7,098.12
Payroll Expenses		
401K		347.64
Administration Fees/Payroll		680.59
Full-Time		7,415.44
Part-Time		2,497.75
Payroll Taxes		765.26
Total Payroll Expenses		11,706.68

Joplin Sports Authority, Inc.
Profit & Loss
June 2016

	Jun 16
Publications and Scripts	385.98
Supplies	1,362.89
Total Expense	42,318.93
Net Ordinary Income	34,459.39
Net Income	**34,459.39**

Joplin Sports Authority, Inc.
Profit & Loss
November 2015 through June 2016

	Nov '15 - Jun 16
Ordinary Income/Expense	
Income	
Event Income	
Concession Income	1,216.00
Entry Fees	11,818.37
Merchandising Commissions	2,225.00
Program Sales	935.00
Ticket Income	12,689.02
Total Event Income	28,883.39
Lodging Tax Allocation	256,153.09
Reimb. for Expenses	1,677.61
Sponsor Donations	28,035.00
Total Income	314,749.09
Expense	
Bank Service Charges	162.00
Convention & Tradeshows	5,790.64
Event Expenses	
Concessions	697.79
Event Labor and Supplies	11,978.55
Facility Lease/Rental	66,794.95
Food & Beverage	12,074.88
JSA Sponsorships	5,050.00
Officiating	28,560.00
Printing	2,677.99
Travel	87.39
Total Event Expenses	127,921.55
Misc Expense	115.73
Operations	
Accounting Fees	6,125.00
Dues & Memberships	3,960.00
Health Insurance	8,982.48
Insurance - Liability, D and O	
Commercial Insurance	600.00
Liability, D and O	8,497.00
Total Insurance - Liability, D and O	9,097.00
Local Sales Meeting	738.94
Office Supplies	1,064.12
Other Recognition Services	3,919.53
Postage, Mailing Service	295.72
Printing and Copying	2,068.57
Repairs & Maintenance	1,087.97
Storage Rent	600.00

Joplin Sports Authority, Inc.
Profit & Loss
November 2015 through June 2016

	Nov '15 - Jun 16	
Telephone		
Cell Phone Stipend	510.00	
Total Telephone		510.00
Travel and Entertainment		
Mileage	2,356.77	
Travel	1,775.00	
Total Travel and Entertainment		4,131.77
Utilities		7,490.85
Website Maintenance		347.88
Total Operations		50,419.83
Payroll Expenses		
401K		2,775.00
Administration Fees/Payroll		5,314.33
Full-Time		56,504.96
Part-Time		24,325.50
Payroll Taxes		5,837.86
Total Payroll Expenses		94,757.65
Publications and Scripts		385.98
Supplies		3,094.32
Total Expense		282,647.70
Net Ordinary Income		32,101.39
Net Income		**32,101.39**

Joplin Sports Authority, Inc.
Balance Sheet
As of June 30, 2016

	Jun 30, 16	
ASSETS		
Current Assets		
Checking/Savings		
Checking - US Bank		68,102.51
Credit Card Account		6,600.98
SMB Checking		42,310.72
Total Checking/Savings		117,014.21
Accounts Receivable		
Accounts Receivable		6,136.40
Total Accounts Receivable		6,136.40
Other Current Assets		
Petty Cash		150.00
Prepaid Insurance		1,205.67
Total Other Current Assets		1,355.67
Total Current Assets		124,506.28
Fixed Assets		
Accumulated Depreciation		-11,522.18
Furniture and Equipment		22,265.21
Total Fixed Assets		10,743.03
TOTAL ASSETS		**135,249.31**
LIABILITIES & EQUITY		
Liabilities		
Current Liabilities		
Accounts Payable		
Accounts Payable		-20.66
Total Accounts Payable		-20.66
Other Current Liabilities		
Accrued Sick Leave		5,054.55
Accrued Vacation		6,656.71
Payroll Liabilities		
401K Match	7.57	
Payroll Liabilities - Other	2,662.36	
Total Payroll Liabilities		2,669.93
Total Other Current Liabilities		14,381.19
Total Current Liabilities		14,360.53
Total Liabilities		14,360.53

Joplin Sports Authority, Inc.
Balance Sheet
As of June 30, 2016

	Jun 30, 16
Equity	
Opening Balance Equity	981.00
Unrestricted Net Assets	87,806.39
Net Income	32,101.39
Total Equity	120,888.78
TOTAL LIABILITIES & EQUITY	**135,249.31**