CITY OF JOPLIN
COUNCIL AGENDA ITEM

ITEM
Council Bill 2021-608 – Approving a contract with RAVENii, LLC., for Co-Managed Services and Network Upgrades

MEETING DATE
September 7, 2021

ORIGINATING DEPT
Information Technology

ATTACHMENTS
CB 2021-608 Ordinance; Exhibit "A" RAVENii MSA Contract; RAVENii Bid Response; City of Joplin RFP 2021-RFP-11; Summary of Scores

REVIEWED BY
Department Head: Mark Morris; Finance Director: Leslie Haase; City Attorney: Peter Edwards; City Manager: Nick Edwards

SUMMARY
This Council Bill approves a contract with RAVENii to fulfill the scope of work outlined in the RFP and their subsequent response for a one year period.

BACKGROUND
As everyone is aware, the City of Joplin fell victim to a cyber attack on or around July 7th of this year. At the direction of the City Manager, staff prepared an RFP for the purpose of strengthening our cyber position and responsiveness. The RFP was issued on August 4th with a due date of August 20th. The City staff recently completed its assessments of the bids. This is a summary of the bid evaluation process.

Summary of Bid Process:
The following eleven bids were received in response to RFP:

- RAVENii, LLC
- Stealth
- MGT Consulting
- Allegiant
- Yellow Dog Networks
- Netsolus
- SSI
- Covenant
- eSENTIRE
- Stronghold Data
- Red Canary (did not bid entire scope of work)

A city staff team was assembled to assess the bids as set forth in the RFP. The team was Mark Morris, Lane Starchman, Leslie Haase, AJ Whistler, and Chief Sloan Rowland. The bids were assessed as follows:

- 15% Methodology - that the vendor will use to conduct work outlined in RFP and evidence of ability to perform the work described herein.
- 25% Experience – previous experience performing related projects of complex nature, including, but not limited to, similar size and type of organization.
- 10% References – will be based on references submitted as part of RFP but can include clients not submitted.
- 40% Cost of proposal – must contain a cost for the requested scope of work in a "not to exceed" amount.
- 10% Staff - capability and availability of professional staff to serve the City of Joplin in a competent and timely manner.

Each staff member independently evaluated the bid responses and scored them based on the above criteria. RAVENii, LLC received an overall average score of 96.10. RAVENii, LLC was the unanimous 1st choice with the 2nd respondent receiving an overall average score of 91.30

Summary:
RAVENii, LLC., had the highest final score for the RFP and has submitted the best overall bid. The contract price, inclusive of the items in the scope of work, is $197,046.00.

FUNDING SOURCE
General Fund

RECOMMENDATION
Staff recommends approval of this council bill on an emergency basis due to the sensitivity and complexity of the monitoring.