Minutes of the open session of the Joplin Sports Authority Board of Directors held at 2:00p.m. at Joplin Sports Authority Conference room, 3301 W 1st Street Joplin MO, 64801 September 18th, 2024

CALL TO ORDER

Jhan Hurn called the meeting to order at 2:08p.m.

Present: Jhan Hurn, Paul Bloomberg, Hunter Perry, Rob Mallory, Patrick Tuttle, Dave Compton, Matt Hiatt, Patty Vavra, Chuck Copple

Absent: Christopher Beyer, Darieus Adams, Mike Clark

Staff & Guests: Jared Bruggeman, Brittnie Earp, Steve Taylor, Lauren Johnson, Shaun Buck

Review of previous meeting minutes

Dave Compton made a motion to approve the July 8th, 2024, board minutes as presented, seconded by Hunter Perry. Motion carried on an 8-0 vote.

Reports

A) Executive Directors Report— Jared Bruggeman spoke on the indoor sports venue. Dover Hill Outdoor Recreation Area plan was also discussed. The plan for it has been modified and adjusted a few times but is on the schedule. Jared attended Show Me Missouri Sports, he will be attending the TEAMS Conference in September of 2024. There will be a National Sports Exchange Conference in Wichita, KS and 4S Summit in Chattanooga, TN. Jared recently completed another course for the Sports ETA Learning Institute for Sports Tourism Strategist Designation. The JSA staff has expressed interest in some additional education as well. JSA paid off the 20k line of credit with the recent check that was received. JSA staff will be undergoing CPR and First Aid Training before the end of the calendar year. The Summer Baseball schedule is set for next year. The financials will have to change regarding support for the summer baseball tournaments. An MOU has not been signed for Premier Baseball but is intended to be in August. Jared continues work with Nick Edwards about creating "JSA Reserve Fund" managed by JSA. It's considered a cash infusion that can get JSA through the slower times of the year. HUG will have the final Strategic Plan report later this month. JSA Employee Compensation Committee Meeting was postponed based on waiting on results from City Tax checks. The next board meeting will be dependent on what can be passed during this meeting, otherwise the next meeting is October 9th at 2:00p.m. Jared has been meeting with the City Manager and others that are involved in the decision making. JSA is working with local universities to enhance relationships by hosting a lunch for coaches and staff to remind them that JSA is here to assist in bringing tournaments to the community. There were two Joplin Globe articles last month plus the Joplin Area Sports Hall of Fame articles, 1 of 4 have been completed. JSA is continuing to grow the schedule with events for FY 2024 and beyond.

B) Treasurers Report for July and August Financials (Presented by Steve Taylor)

A motion was made by Patty Vavra to accept the July 2024 Treasurers Report, seconded by Patrick Tuttle, motion carried on an 8-0 vote.

A motion was made by Matt Hiatt to accept the August 2024 Treasurers Report, seconded by Paul Bloomberg, motion carried on an 8-0 vote.

C) Employee Compensation Committee Report—No Report

D) Bylaws & Administration Policies Committee Report—No Report

E) Budget & Audit Committee Report—No Report

Event Report—No Report

Old Business—No Report

New Business—

A) **Elections**—Executive Committee/Nomination Committee provided a slate of nominees for Executive Committee
   1. **Chair-** (Jhan Hurn) A motion was made by Patty Vavra, seconded by Hunter Perry. 8-0 vote
   2. **Vice Chair-** (Patty Vavra) A motion was made by Dave Compton, seconded by Hunter Perry. 8-0
   3. **Treasurer-** (Dave Compton) A motion was made by Patty Vavra, seconded by Hunter Perry. 8-0
   4. **Secretary-** (Darieus Adams) A motion was made by Patty Vavra, seconded by Hunter Perry. 8-0

B) **Committee Appointments—** Darieus Adams is appointed to the Bylaws and Administrative Policies and Dave Compton was appointed to the Budget and Audit Committee. Jared noted any board member can attend any committee meeting and if they wish to serve on a committee let them know.

C) **SEQL**— Jared presented a digital document of the results from SEQL from Summer Premiere Baseball. The presentation showed locations from which the guest arrived and where they stayed as well as showed the number of pictures that are used to drive people to the app.

D) **Joplin Area Sports Hall of Fame**—JSA gave the Board their invitations for the event.

A motion was made by Dave Compton to adjourn the meeting at 3:07 p.m., seconded by Matt Hiatt. Motion carried on an 8-0 vote.

Jared Bruggeman
Executive Director

Jhan Hurn
Board Chairman

Joplin Sports Authority, Inc.

Profit and Loss

September 2024

	TOTAL
Income	
Non-operating Revenues	
Interest Earned	10.29
Lodging Tax Allocation	93,033.00
Miscellaneous Revenue	5.00
Sponsor Donations	7,500.00
Total Non-operating Revenues	**100,548.29**
Operating Revenues	
Ticket Income	760.85
Total Operating Revenues	**760.85**
Total Income	**$101,309.14**
GROSS PROFIT	**$101,309.14**
Expenses	
Event Expenses	
Event Labor and Supplies	456.25
Facility Lease/Rental	33,927.70
Food & Beverage	563.01
JSA Sponsorships	850.00
Officiating	150.00
Total Event Expenses	**35,946.96**
Operations	
Accounting Fees	110.00
Dues & Memberships	4,500.00
Health Insurance	3,138.05
Local Sales Meeting	604.64
Office Equipment Lease	519.49
Office Supplies	230.70
Other Recognition Services	260.00
Postage, Mailing Service	35.37
Repairs & Maintenance	312.04
Supplies	816.61
Telephone	
Cell Phone Stipend	250.00
Total Telephone	**250.00**
Travel	
Fuel Reimbursement	800.99
Travel	3,572.84
Total Travel	**4,373.83**
Utilities	1,685.59
Website Maintenance	86.40
Total Operations	**16,922.72**

Joplin Sports Authority, Inc.

Profit and Loss

September 2024

	TOTAL
Payroll Expenses	
401K	469.88
Administration Fees/Payroll	286.44
Full-Time	13,650.00
Part-Time	2,013.35
Payroll Taxes	1,198.25
Total Payroll Expenses	**17,617.92**
Supplemental Benefits	1,009.49
Total Expenses	**$71,497.09**
NET OPERATING INCOME	**$29,812.05**
Other Income	
Sponsor Donations - Trade Out	10,000.00
Total Other Income	**$10,000.00**
NET OTHER INCOME	**$10,000.00**
NET INCOME	**$39,812.05**

Joplin Sports Authority, Inc.

Profit and Loss

November 2023 - September 2024

	TOTAL
Income	
Non-operating Revenues	
Interest Earned	183.83
Lodging Tax Allocation	494,689.21
Miscellaneous Revenue	4,374.00
Sponsor Donations	27,124.97
Total Non-operating Revenues	**526,372.01**
Operating Revenues	
Concession Income	517.48
Entry Fees	12,910.00
Merchandising Commissions	1,931.00
Program Sales	954.00
Ticket Income	60,559.16
Total Operating Revenues	**76,871.64**
Sale of Fixed Assets	25,000.00
Total Income	**$628,243.65**
GROSS PROFIT	**$628,243.65**
Expenses	
Event Expenses	
Concessions	287.50
Event Labor and Supplies	28,098.41
Facility Lease/Rental	83,896.33
Food & Beverage	45,082.43
Hosting Fee	22,150.00
JSA Sponsorships	5,050.00
Officiating	39,500.00
Total Event Expenses	**224,064.67**
Office Insurance	719.00
Operations	
Accounting Fees	9,118.13
Advertising	1,000.00
Auto Insurance	1,254.43
Dues & Memberships	9,149.50
Fees and Permits	1,182.68
Health Insurance	22,700.49
Insurance - Liability, D and O	2,812.00
Commercial Insurance	
Event Insurance	5,023.75
Total Commercial Insurance	**5,023.75**
Liability, D and O	2,882.00
Total Insurance - Liability, D and O	**10,717.75**

Joplin Sports Authority, Inc.

Profit and Loss

November 2023 - September 2024

	TOTAL
Interest expense	599.72
Local Sales Meeting	7,521.26
Lodging Accommodation	19,827.39
Office Equipment Lease	1,049.97
Office Supplies	1,892.24
Other Recognition Services	6,453.05
Postage, Mailing Service	352.06
Printing and Copying	5,377.32
Rent	5,652.00
Repairs & Maintenance	433.95
Supplies	7,592.16
Telephone	
Cell Phone Stipend	2,750.00
Total Telephone	**2,750.00**
Travel	5,420.65
Fuel Reimbursement	5,442.97
Travel	17,521.21
Total Travel	**28,384.83**
Utilities	12,947.40
Website Maintenance	3,681.44
Total Operations	**159,637.77**
Payroll Expenses	
401K	5,117.49
Administration Fees/Payroll	3,530.82
Full-Time	174,840.20
Part-Time	29,922.25
Payroll Taxes	15,664.32
Workman's Comp	1,352.00
Total Payroll Expenses	**230,427.08**
Strategic Plan	18,666.66
Supplemental Benefits	11,848.40
Total Expenses	**$645,363.58**
NET OPERATING INCOME	**$ -17,119.93**
Other Income	
Sponsor Donations - Trade Out	23,564.50
Total Other Income	**$23,564.50**
NET OTHER INCOME	**$23,564.50**
NET INCOME	**$6,444.57**

Joplin Sports Authority, Inc.

Balance Sheet

As of September 30, 2024

	TOTAL
ASSETS	
Current Assets	
Bank Accounts	
Checking-People's Bank of Seneca	37,193.65
Credit Card Account-Arvest Bank	31,821.87
Petty Cash	150.00
SMB Checking	2,271.06
Total Bank Accounts	**$71,436.58**
Accounts Receivable	
Accounts Receivable	8,750.00
Total Accounts Receivable	**$8,750.00**
Other Current Assets	
Contributions Receivable	27,852.64
Prepaid Expenses	600.02
Prepaid Insurance	1,449.25
Total Other Current Assets	**$29,901.91**
Total Current Assets	**$110,088.49**
Fixed Assets	
Accumulated Depreciation	-93,820.00
Buildings	47,604.00
Furniture and Equipment	75,985.73
Vehicles	47,508.00
Total Fixed Assets	**$77,277.73**
TOTAL ASSETS	**$187,366.22**
LIABILITIES AND EQUITY	
Liabilities	
Current Liabilities	
Other Current Liabilities	
GENERAL CLEARING ACCOUNT	-97.06
Payroll Liabilities	8,983.00
Total Other Current Liabilities	**$8,885.94**
Total Current Liabilities	**$8,885.94**
Total Liabilities	**$8,885.94**
Equity	
Net investment in capital assets	91,200.00
Unrestricted Net Assets	80,835.71
Net Income	6,444.57
Total Equity	**$178,480.28**
TOTAL LIABILITIES AND EQUITY	**$187,366.22**