EM-102

October 6, 2022

Fire Chief Gerald Ezell
City of Joplin Fire Department
303 E. 3rd Street
Joplin, MO 64801

Subject: **Proposal for (2) two Pierce Velocity Pumper**
Proposal / Bid #608

Dear Fire Chief Ezell,

With regard to the above subject, please find attached our completed proposal. Pricing, is as follows, including 100% prepay option.

Pricing Summary:

Sale Price – **$1,954,900.00*** = $977,450.00ea x2
Houston-Galveston Area Council (HGAC) Consortium Pricing.

100% Performance Bond:

Included in the above price.

100% Prepayment Option:

Should the City of Joplin Fire Department elect to make 100% prepayment 30 days after contract execution, a discount of ($49,476.00) can be subtracted from the above "Sale Price" resulting in a revised contract price of **$1,905,424.00**.

Terms and Conditions:

Taxes – Not Applicable

Freight – F.O.B. – Appleton, WI / Shipping to Joplin, MO

Terms – Net due prior to vehicle(s) release at the Pierce Manufacturing Plant (Appleton, WI). Net due 30 days after Contract signing for **Prepay discount** to be applicable.

Delivery – 15.5 to 18.5 months from receipt and acceptance of contract.

Said apparatus and equipment are to be built and shipped in accordance with the specifications hereto attached, delays due to strikes, war, or international conflicts, or other causes beyond our control not preventing, could alter the delivery schedule.

The specifications herein contained, shall form a part of the final contract, and are subject to changes as desired by the purchaser, provided such changes are acknowledged and agreed to in writing by the purchaser.

This proposal for fire apparatus conforms with all Federal Department of Transportation (DOT) rules and regulations in effect at the time of bid, and with all National Fire Protection Association (NFPA) Guidelines for Automotive Fire Apparatus as published at the time of bid, except as modified by customer specifications.

The attached proposal is valid for until **October 30, 2022**. *After October 31, 2022, Sale Price will increase to $2,081,968.50.*

We trust the above and the enclosed to be full and complete at this time; however, should you have any questions or require additional information, please do not hesitate to contact me at 636-667-7213 or mike.borgmann@macqueengroup.com .

We wish to thank the City of Joplin Fire Department for the opportunity to submit our proposal.

Respectfully,

Mike Borgmann

Mike Borgmann
Apparatus Sales
MacQueen Equipment LLC
DBA MacQueen Emergency Group