City of Joplin – Finance Committee

Revenue Options

As of October 22, 2019

Proposed Source	Estimated Revenue	Positive Aspects	Negative Aspects
Use Tax A concern that was expressed was that the MO Legislature still needs to adjust the statutes to match the Supreme Court ruling.	$1.2 million	• Mirrors sales tax as to how funds can be used • "Fair" since it levels the playing field with out of state businesses selling in Joplin • Supreme Court ruling • Impact on average citizen is the same (the rate of tax is the same as for retail purchases)	• Requires voter approval
City Fire Protection District	Can assess up to ¼ % At ¼% would raise app $3.37 million	• A portion o f sales taxes are paid by non-residents who use City resources (streets, police, etc.)	• Requires voter approval • Sales taxes can be considered regressive • Only serves one department • If this tax is used and other funding sources for Fire Department are reduced, it may have implications down the road • This tax would be an additional sales tax. The City is already very dependent upon sales tax which can vary in economic slowdowns
General Sales Tax	Up to ½% available A ½% sales tax would generate app $6.74 million	• A portion o f sales taxes are paid by non-residents who use City resources (streets, police, etc.) • Could be utilized for any need of the City • **The tax could be designated for specified purposes similar to existing sales tax designations for public safety, transportation, etc.**	• Requires voter approval • City needs to address pension plan issues. General sales tax has been discussed as potential source of funds • Sales taxes can be considered regressive • This tax would be an additional sales tax. The City is already very dependent upon sales tax which van vary in economic slowdowns

Proposed Source	Estimated Revenue	Positive Aspects	Negative Aspects
General Real Property Tax for Municipal Purposes	Estimated up to app. $4.7 million depending on assessment amount (City currently has a .1717 assessment).	• Diversify the City's revenue sources • Property tax is a more stable revenue source – doesn't fluctuate as much in recession • The City's sales tax rate is higher in the range compared with other cities. Joplin's property tax is lower than other cities • **The tax could be designated for specified purposes similar to existing sales tax designations for public safety, transportation, etc.**	• Requires voter approval
Personal Property Tax	Est up to app. $2 million	• Diversifies City's revenue source • Property tax is a more stable revenue source – doesn't fluctuate as much in recession • The City's sales tax rate is higher in the range compared with other cities. Joplin's property tax is lower than other cities • **The tax could be designated for specified purposes similar to existing sales tax designations for public safety, transportation, etc.**	• Requires voter approval

SALES TAX BREAKDOWN*
Sorted By City Tax Rate
As of December 1, 2009

	City	Total Sales Tax Rate	City Tax Rate	County Tax Rate	State Tax Rate
1	Miami, Oklahoma	8.850%	3.000%	1.350%	4.500%
2	Tulsa, Oklahoma (Wagoner County)	8.800%	3.000%	1.300%	4.500%
3	Tulsa, Oklahoma (Osage County)	8.750%	3.000%	1.250%	4.500%
4	Tulsa, Oklahoma (Tulsa County)	8.517%	3.000%	1.017%	4.500%
5	Raytown	8.100%	2.750%	1.125%	4.225%
6	Cape Girardeau (Cape Girardeau Co.)	7.975%	2.750%	1.000%	4.225%
7	Cape Girardeau (Scott County)	7.975%	2.750%	1.000%	4.225%
8	Joplin (Jasper County)	7.825%	2.625%	0.975%	4.225%
9	Joplin (Newton County)	7.725%	2.625%	0.875%	4.225%
10	Grandview	7.850%	2.500%	1.125%	4.225%
11	Webb City	7.700%	2.500%	0.975%	4.225%
12	Neosho	7.600%	2.500%	0.875%	4.225%
13	Kansas City (Cass County)	7.850%	2.375%	1.250%	4.225%
14	Kansas City (Jackson County)	7.725%	2.375%	1.125%	4.225%
15	St. Joseph	7.700%	2.375%	1.100%	4.225%
16	Sedalia	7.600%	2.375%	1.000%	4.225%
17	Kansas City (Clay County)	7.475%	2.375%	0.875%	4.225%
18	Lee's Summit (Cass County)	7.725%	2.250%	1.250%	4.225%
19	Independence (Jackson County)	7.600%	2.250%	1.125%	4.225%
20	Lee's Summit (Jackson County)	7.600%	2.250%	1.125%	4.225%
21	Gladstone	7.350%	2.250%	0.875%	4.225%
22	Independence (Clay County)	7.350%	2.250%	0.875%	4.225%
23	Carthage	7.388%	2.188%	0.975%	4.225%
24	O'Fallon	7.900%	2.000%	1.675%	4.225%
25	Jefferson City (Callaway County)	7.725%	2.000%	1.500%	4.225%
26	Jefferson City (Cole County)	7.725%	2.000%	1.500%	4.225%
27	Columbia	7.350%	2.000%	1.125%	4.225%
28	St. Louis	8.241%	1.916%	2.100%	4.225%
29	St. Peters	7.500%	1.600%	1.675%	4.225%
30	Hazelwood	7.825%	1.500%	2.100%	4.225%
31	University City	7.825%	1.500%	2.100%	4.225%
32	Branson	7.600%	1.500%	1.875%	4.225%
33	Blue Springs	6.850%	1.500%	1.125%	4.225%
34	St. Charles	7.400%	1.500%	1.675%	4.225%
35	Springfield	6.850%	1.375%	1.250%	4.225%
36	Kirkwood	7.575%	1.250%	2.100%	4.225%
37	Chesterfield	7.325%	1.000%	2.100%	4.225%
38	Pittsburg, Kansas	7.300%	1.000%	1.000%	5.300%
39	Maryland Heights	6.825%	0.500%	2.100%	4.225%

*Special Districts have been excluded.

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CITY PROPERTY TAX BREAKDOWN*
Sorted by City Real Estate Property Tax Rate
2017

City	City Real Estate Property Tax Rate	Library Real Estate Property Tax Rate	City Personal Property Tax Rate
Branson West	None	None	None
Grove, Oklahoma**	None	None	None
Miami, Oklahoma**	None	None	None
Monett	None	None	None
Mt. Vernon	None	None	None
Joplin	0.1794	0.2545	None
Fayetteville, Arkansas	0.2300	0.3700	0.2300
Cape Girardeau	0.3601	0.3141	None
Neosho	0.3603	None	None
Columbia	0.4100	0.3091	0.4100
Pittsburg, Kansas	0.45465	0.06002	None
Webb City	0.4657	0.2556	None
Bella Vista, Arkansas	0.5500	None	0.5500
Bentonville, Arkansas	0.5500	None	0.5500
Jefferson City	0.5561	None	0.5561
Carthage	0.5864	0.1765	None
Branson	0.6077	None	0.6077
Springfield	0.6177	None	0.6177
Sedalia	0.6505	0.3117	0.6505
Nevada	0.7069	0.2000	0.7069
Independence	0.7216	None	None
Blue Springs	0.7281	0.3153	0.7281
St. Charles	0.8870	None	None
Gladstone	0.9290	None	0.9290
Lamar^	0.9939	None	0.9939
St. Joseph	1.1398	0.4136	1.1398
Lee's Summit	1.5154	None	1.5154

*Special Districts have been excluded.
^The City of Lamar receives $3 per vehicle, in addition to their personal property levy.
**The State of Oklahoma prohibits municipalities from assessing property tax.

CITY OF JOPLIN
REAL PROPERTY TAX INFORMATION
24-Sep-18

GENERAL PROPERTY TAX AMOUNT	ESTIMATED** ANNUAL REVENUE AMOUNT	CURRENT* PROPERTY TAX AMOUNT $100,000 HOME	ADDITIONAL PROPERTY TAX AMOUNT $100,000 HOME	CURRENT* PROPERTY TAX AMOUNT $150,000 HOME	ADDITIONAL PROPERTY TAX AMOUNT $150,000 HOME
$ 0.10	679,422	34.14	19.00	51.21	28.50
$ 0.15	969,133	34.14	28.50	51.21	42.75
$ 0.20	1,258,845	34.14	38.00	51.21	57.00
$ 0.25	1,548,556	34.14	47.50	51.21	71.25
$ 0.30	1,838,267	34.14	57.00	51.21	85.50
$ 0.35	2,127,978	34.14	66.50	51.21	99.75
$ 0.40	2,417,689	34.14	76.00	51.21	114.00
$ 0.45	2,707,400	34.14	85.50	51.21	128.25
$ 0.50	2,997,111	34.14	95.00	51.21	142.50
$ 0.55	3,286,823	34.14	104.50	51.21	156.75
$ 0.60	3,576,534	34.14	114.00	51.21	171.00
$ 0.65	3,866,245	34.14	123.50	51.21	185.25
$ 0.70	4,155,956	34.14	133.00	51.21	199.50
$ 0.75	4,445,667	34.14	142.50	51.21	213.75
$ 0.80	4,735,378	34.14	152.00	51.21	228.00
$ 0.85	5,025,089	34.14	161.50	51.21	242.25
$ 0.90	5,314,801	34.14	171.00	51.21	256.50
$ 0.95	5,604,512	34.14	180.50	51.21	270.75
$ 1.00	5,894,223	34.14	190.00	51.21	285.00

*Rate doesn't include library property tax levy, only City of Joplin.
**Based on 2019 Assessed Valuations.

CITY OF JOPLIN
PERSONAL PROPERTY TAX INFORMATION
19-Oct-18

PERSONAL PROPERTY TAX AMOUNT	ESTIMATED ANNUAL REVENUE AMOUNT*
$ 0.10	208,510
$ 0.15	312,765
$ 0.20	417,020
$ 0.25	521,275
$ 0.30	625,530
$ 0.35	729,785
$ 0.40	834,040
$ 0.45	938,295
$ 0.50	1,042,550
$ 0.55	1,146,805
$ 0.60	1,251,060
$ 0.65	1,355,315
$ 0.70	1,459,570
$ 0.75	1,563,824
$ 0.80	1,668,079
$ 0.85	1,772,334
$ 0.90	1,876,589
$ 0.95	1,980,844
$ 1.00	2,085,099

*Based on 2019 Assessed Valuations.