CITY OF JOPLIN
INSURANCE CONSULTANT SERVICE RFP
SUMMARY AVERAGE RATING
2018-RFP-08

Company Name	Leslie Haase	Dan Pekarek	AJ Whistler	Total Summary Avg Rating
Segal	96	95	96	96
HM	90	89	85	88
Gallagher	78	81	67	75
Lockton	76	68	65	70
Insurancenter	47	57	66	57

CITY OF JOPLIN
HEALTH INSURANCE CONSULTANT RFP
INDIVIDUAL RATINGS
2018-RFP-08

Leslie's Ratings:

	Maximum Points	Gallagher Springfield	HM Springfield	Insurancenter Joplin	Lockton Kansas City	Segal Consulting Chicago
Methodology	**25**	15	18	5	18	25
Experience	**25**	20	23	10	25	25
References	**15**	15	15	10	13	15
Staff	**10**	5	9	4	10	10
Price	**25**	23	25	18	10	21
Rating	**100**	**78**	**90**	**47**	**76**	**96**

Dan's Ratings:

	Maximum Points	Gallagher Springfield	HM Springfield	Insurancenter Joplin	Lockton Kansas City	Segal Consulting Chicago
Methodology	**25**	14.98	23.16	5	16.72	25
Experience	**25**	22	18	15	20	25
References	**15**	15	13.5	14	11.5	14
Staff	**10**	6	9	5	10	10
Price	**25**	23	25	18	10	21
Rating	**100**	**80.98**	**88.66**	**57**	**68.22**	**95**

AJ's Ratings:

		Maximum Points	Gallagher Springfield	HM Springfield	Insurancenter Joplin	Lockton Kansas City	Segal Consulting Chicago
Methodology		**25**	7	21	10	13	25
Experience		**25**	17	17	17	21	25
References		**15**	11	13	12	12	15
Staff		**10**	9	9	9	9	10
Price		**25**	23	25	18	10	21
	Rating	**100**	**67**	**85**	**66**	**65**	**96**

CITY OF JOPLIN
HEALTH INSURANCE CONSULTANT RFP
BID #2018-RFP-08 TAB ANALYSIS
26-Oct-18

NAME OF BIDDER	5 YEARS BASIC SERVICES BID AMOUNT	RFP DEVELOPMENT BID AMOUNT	ASSESSMENT BID AMOUNT	TOTAL BID AMOUNT	BID RANKING
HM Benefits	185,000.00	9,000.00	5,000.00	199,000.00	25
Gallagher	200,000.00	5,000.00	5,000.00	210,000.00	23
Segal Consulting	175,000.00	82,000.00	10,000.00	267,000.00	21
Insurance Center	300,000.00	10,000.00	Incl.	310,000.00	18
Lockton	625,000.00	Incl.	Incl.	625,000.00	10

By: Leslie Haase
Date: 12/6/13