Minutes of the open session of the Joplin Sports Authority Board of Directors held at 2:00p.m. at Joplin Sports Authority conference room, 3301 W 1st Street Joplin MO, 64801 November 8, 2023

CALL TO ORDER

Jhan Hurn called the meeting to order at 2:05p.m.

Present: Chuck Copple, Paul Bloomberg, Dave Compton, Patrick Tuttle, Patty Vavra, JT Weber, Jhan Hurn, Melissa Rodgers

Absent: Christopher Beyer, Hunter Perry, Rob Mallory, Matt Hiatt

Staff & Guests: Jared Bruggeman, Brittnie Earp, Lauren Johnson, Steve Taylor, Shaun Buck

Review of previous meeting minutes

JT Weber made a motion to approve the September 6th, 2023, board minutes as presented, seconded by Paul Bloomberg. Motion carried on a 7-0 vote.

Reports

A) Executive Directors Report

Jared Bruggeman discussed the sale of the JSA storage unit. JSA no longer needs the facility. Jared continues to work on the education credits for the Sports Tourism Strategist Degree. Show Me Missouri Sports Group has authorized St. Louis Commission to assist in representing our group to get the Amateur Sports Tax Credit Program. They are looking to expand the tax credit. Jared was asked to present at the TEAMS 4-Summit in El Paso in late October. Jared spoke with the CEO of Sports ETA and was told good things about his presentation from the attendance. Jared will be attending Sports Congress and the Collegiate Championship Symposium on December 4-6, 2023, in Lake Charles, LA. JSA financials are doing well, the end of the year financials are solid. Summer Baseball schedule is being worked on for next year. A new revenue stream with Missouri Department of Economic Development Amateur Sporting Tax Credit Program, the reserved amounts from the ADTCP are extensive to the NJCAA DII WBB Championship. JSA Audit will be next month with Ben Miller. Final Audit report will be issued to the Budget and Audit Committee at the first of the year. It will be submitted to the full board on January 10th, then submitted to City council as a part of JSA quarterly presentation. JSA is looking to grow the Joplin Area Sports Hall of Fame Banquet. The HOF committee is reviewing the best way to continue to expand the prospect pool and financial support for the event. JSA is in the middle their event schedule with many upcoming activities. JSA is excited to see what the ROI is at the end. JSA has had great coverage in the Joplin Globe and other media over the last month.

B) Treasurers Report for September 2023 (Presented by Steve Taylor)

A motion was made by Dave Compton to accept the September 2023 Treasurers Report, seconded by Melissa Rodgers, motion carried on a 7-0 vote.

A motion was made by JT Weber to accept the October 2023 Treasurers Report, seconded by Patty Vavra, motion carried on a 7-0 vote.

C) Employee Compensation Committee Report—No Report

D) Bylaws & Administration Policies Committee Report—No Report

E) Budget & Audit Committee Report—No Report

Event Report—

A) MSHAA Girls Golf- 89 Participants; local participants were Lamar, Cassville, Monett, and Mount Vernon. MSHAA Bids include girls' class 3 and 4 in 2025 and 2029, boys class 4 in 2027 and boys class 5 in 2029.
B) MCSAA- 34 volleyball teams, 19 soccer teams, 96 XC athletes and 36 disc golf athletes.
C) NCCAA DII Volleyball 8 teams on November 15-18 at Ozark Christian College. Billboards have been put up to promote the event.

Old Business—No Report

New Business—

A) Strategic Plan Process—The committee had their first zoom meeting November 7, 2023, with the Hudle Up Group. There will be a site visit January 8-10, 2024. The Strategic Plan Process of Hudle Up will be completed by the end of Summer 2024.
B) Venue Study Update—the Venue Study is on hold; they are waiting on a developer to proceed. If nothing develops with the private developer, Steering Committee will reconvene in December 2023.
C) The Fiscal Year 2024 meeting schedule was handed out to the Board of Directors.
D) VRBO Air BnB Tax—Kansas City and Springfield Air BnB Tax laws were discussed

A motion was made to go into closed session by Paul Bloomberg, seconded by JT Weber, motion carried on roll call vote unanimous. Yay Dave Compton, Patrick Tuttle, Patty Vavra, Jhan Hurn.

In closed session, approval of Executive Director Contract. A motion was made by Paul Bloomberg, seconded by JT Weber, motion carried on vote unanimous.

Motion was made to leave closed session and motion to adjourn by Paul Bloomberg, seconded by JT Weber, motion carried on roll call vote. Yay Dave Compton, Patrick Tuttle, Patty Vavra, Jhan Hurn.

Jared Bruggeman
Executive Director

Jhan Hurn
Board Chairman

Joplin Sports Authority, Inc.

Profit and Loss

November 2023

	TOTAL
Income	
Non-operating Revenues	
Interest Earned	19.50
Miscellaneous Revenue	8.00
Sponsor Donations	3,208.33
Total Non-operating Revenues	**3,235.83**
Operating Revenues	
Entry Fees	8,200.00
Total Operating Revenues	**8,200.00**
Total Income	**$11,435.83**
GROSS PROFIT	**$11,435.83**
Expenses	
Event Expenses	
Event Labor and Supplies	692.08
Facility Lease/Rental	1,815.00
Food & Beverage	440.56
JSA Sponsorships	2,000.00
Total Event Expenses	**4,947.64**
Operations	
Dues & Memberships	1,195.00
Fees and Permits	113.50
Health Insurance	2,424.06
Local Sales Meeting	14.12
Other Recognition Services	350.00
Printing and Copying	322.56
Telephone	
Cell Phone Stipend	500.00
Total Telephone	**500.00**
Travel	957.96
Fuel Reimbursement	88.40
Travel	653.56
Total Travel	**1,699.92**
Utilities	112.77
Total Operations	**6,731.93**
Payroll Expenses	
401K	-101.51
Administration Fees/Payroll	413.41
Full-Time	18,339.96
Part-Time	2,823.90
Payroll Taxes	1,619.03

Joplin Sports Authority, Inc.

Profit and Loss

November 2023

	TOTAL
Workman's Comp	1,182.00
Total Payroll Expenses	**24,276.79**
Supplemental Benefits	668.48
Total Expenses	**$36,624.84**
NET OPERATING INCOME	**$ -25,189.01**
NET INCOME	**$ -25,189.01**

Joplin Sports Authority, Inc.

Balance Sheet

As of November 30, 2023

	TOTAL
ASSETS	
Current Assets	
Bank Accounts	
Checking-People's Bank of Seneca	4,129.88
Credit Card Account-Arvest Bank	14,265.44
Petty Cash	150.00
SMB Checking	20,047.41
Total Bank Accounts	**$38,592.73**
Accounts Receivable	
Accounts Receivable	1,458.33
Total Accounts Receivable	**$1,458.33**
Other Current Assets	
Contributions Receivable	46,661.80
Prepaid Expenses	600.02
Prepaid Insurance	1,449.25
Total Other Current Assets	**$48,711.07**
Total Current Assets	**$88,762.13**
Fixed Assets	
Accumulated Depreciation	-97,552.00
Buildings	47,604.00
Furniture and Equipment	85,490.73
Vehicles	55,657.00
Total Fixed Assets	**$91,199.73**
TOTAL ASSETS	**$179,961.86**
LIABILITIES AND EQUITY	
Liabilities	
Total Liabilities	
Equity	
Net investment in capital assets	91,200.00
Unrestricted Net Assets	113,950.87
Net Income	-25,189.01
Total Equity	**$179,961.86**
TOTAL LIABILITIES AND EQUITY	**$179,961.86**