JOPLIN
SPORTS AUTHORITY

Minutes of the open session of the Joplin Sports Authority Board of Directors held at 2:30 p.m. at LaQuinta Inn and Suites, 3320 South Range Line Road, Joplin, Missouri, 64801 on November 9, 2016.

CALL TO ORDER
President Dean Dankelson called the meeting to order at 2:33 p.m.
Present: Dean Dankelson, Phil Metz, Jennifer Lallemand, Jim Frazier, Shawn Klosterman, Patrick Tuttle, Heather Arnold, Taylor Brown, Jared Bruggeman, Paul Bloomberg, Wendi Douglas, Jeff Starkweather.
Absent: Tabitha Vaughn, Travis Spencer, Cathy Welsh, Mark Turpen and Gary Nodler
Staff & Guests: Steve Taylor, Martha Pope, Brittnie Harter, Mike Doty, Christopher Beyer, Mike Greninger.

Agenda Items
Review of previous meeting minutes
Heather Arnold made a motion to approve the October 12, 2016 board minutes as presented, seconded by Wendi Douglas. Motion carried on a 10-0 vote.
Treasurers Report for October 2016 (Presented by Steve Taylor)
A motion was made by Wendi Douglas to accept the October 2016 Treasurers Report, seconded by Jennifer Lallemand, motion carried on a 10-0 vote.

Event Discussion
National
I. ACCA National Volleyball and Soccer Championships, November 10-12, 2016 — Mr. Hull said that everything went smoothly with this event. A total of six volleyball teams participated; soccer was dropped due to lack of teams; room night totals are being tallied.

State
I. MCSAA Soccer, Volleyball and Cross Country Championships, October 20-22, 2016 — Mr. Hull said the MCSAA Fall Championships took place with no problems.
The volleyball was held at Ozark Christian College, Memorial Hall and Joplin South Middle School, soccer at the Joplin Athletic Complex and the new for 2016, cross country, was held at the Joplin Athletic Complex on a course designed and laid out by JSA. There were a total of 21 volleyball teams, 13 soccer teams and 19 runners for cross-country. The coaches meeting and breakfast took place on Friday morning at Golden Corral. Martha Pope said she is still receiving room night reports but she estimated 500 room nights.

Local
I. MSSU Southern Stampede, September 17, 2016 — Mr. Bruggeman provided a follow up with a report that the event had generated 202 room nights.
II. Kaminsky Classic, January 5-7, 2016 — Mr. Starkweather said eight teams participating — the four local teams would be Joplin, Webb City, McDonald County and Springfield Glendale — and four outside the area teams are Jefferson City, William Chrisman, Francis Howell and defending champion St. Louis Christian.

Old Business
A) 2017 Summer Baseball — Mr. Hull said in an effort to not only keep Joe Becker Stadium busy, but also Wendell Redden busy next summer. In an effort to stay within the JSA mission statement, JSA is working with a number of possible customers for events.
Mr. Hull said the Joplin Outlaws have scheduled home series on three of the four possible weekends in June,

leaving one open weekend in June and five weekends in July.
Mr. Hull said Premier Baseball Junior Championship will take the fourth weekend in July (19-23), JSA has submitted a bid to host Missouri Babe Ruth 15-under State Championship July 13-16.
Mr. Hull said discussions with North America Sports Foundation (Don Patty) to host two AABC Regionals are underway and Mike Greninger said the opportunity to exists for Perfect Game USA/Prep Baseball Report to host an event or two. As details are finalized, they will be shared with the board.

New Business
A) JSA Storage Building — Mr. Hull said JSA is working toward securing a building to be placed at the Joplin Athletic Complex that will serve as storage for JSA including the new John Deere Gator and other event specific equipment owned by JSA. Charlie Aiken is working on securing quotes for the structure. Options include having a prefabricated building built and delivered to the site, or building a foundation and building atop of it. Proposals will be submitted to the board in December.

Any Other Business

Patrick Tuttle said some additional sporting events coming in 2017 include a disc golf (Frisbee) tournament the end of September, first of October and the Mother Road Marathon will return the same weekend.

Jared Bruggeman said Missouri Southern Athletics would be hosting the MIAA Indoor Track and Field Championships the last week of February and the MIAA Baseball Championships the second weekend of May.

Heather Arnold said she has a new employer as she is now working for Modern Woodmen of America, a financial service and planning company. They do work with not-for-profits and like to be involved in the community providing sponsorships.

Mike Greninger welcomed everyone to the newly renovated meeting rooms at the LaQuinta Inn and Suites. He showcased the large kitchen, the renovated 160 rooms, and renovated lobby and featured hospitality from Old Chicago.

Dean Dankleson the recognized Jennifer Lallemand for her six years of service to the board. She was presented with a plaque in appreciation of her time. Lallemand's term ended in November, but the Joplin City Council has not yet replaced her.

Next board meeting will be held at Mythos, 1306 South Range Line Road, Joplin, Missouri 64801 on December 14, 2016 at 2:30 pm.

Adjournment

A motion to adjourn was made by Patrick Tuttle, seconded by Jared Bruggeman, motion carried on a 14-0 vote. Meeting adjourned at 3:15 p.m.

Craig Hull
Director

Dean Dankleson
Board Chairman

JOPLIN
SPORTS AUTHORITY

Minutes of the open session of the Joplin Sports Authority Board of Directors held at 2:30 p.m. at Mythos Euro Greek Kuzina, 1306 South Range Line Road, Joplin, Missouri, 64801 on December 14, 2016.

CALL TO ORDER

President Dean Dankelson called the meeting to order at 2:43 p.m.
Present: Dean Dankelson, Phil Metz, Jennifer Lallemand, Jim Frazier, Heather Arnold, Jared Bruggeman, Paul Bloomberg, Wendi Douglas, Jeff Starkweather, Tabitha Vaughn, Patrick Tuttle, Mark Turpen, Gary Nodler, Cathy Welsh.
Absent: Travis Spencer, Shawn Klosterman, Taylor Brown.
Staff & Guests: Steve Taylor, Ray Moore, Brittnie Harter, Mike Doty, Christopher Beyer.

Agenda Items

Review of previous meeting minutes
Jared Bruggeman made a motion to approve the November 9, 2016 board minutes as presented, seconded by Jennifer Lallemand. Motion carried on a 13-0 vote.
Treasurers Report for October 2016 (Presented by Steve Taylor)
A motion was made by Wendi Douglas to accept the October 2016 Treasurers Report, seconded by Heather Arnold, motion carried on a 13-0 vote.

Event Discussion

National
I. MCDA Spirit Ring Spectacular, February 10-12, 2017 — Mr. Hull said this will be the third year hosting the event. Last two years at MSSU, this year at Carl Junction. The room nights for this event doubled from the first year, good chance to increase again this year. JSA is responsible for the host venue.
II. ACCA National Basketball Championships, March 1-4, 2017 — Mr. Hull said event will take place March 1-4 at Ozark Christian College and Crowder College. The number of teams participating is to be determined. The banquet and logistics for the event are underway.

State
I. MCSAA Basketball and Cheerleading State Championships, February 16-18 2017 — Mr. Hull said the event will be held at Memorial Hall, Carl Junction Schools and multiple Joplin Middle Schools. The Missouri Christian Schools Athletic Association has added new members are the number of teams participating is expected to increase.
II. NAIA Early Season Baseball, multiple weekends, February — Mr. Hull said the third and fourth weekends of February are booked with teams playing early season college baseball. The third weekend of February will feature 14 teams using four fields, the fourth weekend will have six teams are two ballparks. All games are weather pending.

Local
I. Kaminsky Classic, January 5-7, 2016 — Mr. Starkweather said eight teams participating — the four local teams would be Joplin, Webb City, McDonald County and Springfield Glendale — and four outside the area teams are Jefferson City, William Chrisman, Francis Howell and defending champion St. Louis Christian. There will be four games played throughout each day starting on Thursday and ending on Saturday.
II. Show-Me State Bull Bash, February 24-25, 2017 — Mr. Hull said this will be the second year for the event, a two-day event inside Memorial Hall. Set up will begin on Thursday with plastic sheeting laid on the floor, then two layers of plywood, another layer of plastic before nine inches of dirt covers the floor. Tickets are scheduled to go on sale after Christmas.

Old Business

A) 2017 Summer Baseball — Mr. Hull said negotiations are still continuing with North America Sports Foundation. Presently, there is no signed agreement.

B) JSA Storage Building — Mr. Hull said that the JSA storage building will be built on an existing pad on the back of the Joplin Athletic Complex, north of the office. After reviewing bids, a motion was made by Gary Nodler to spend $23,000 on a storage building, Wendi Douglas seconded the motion and the motion carried on a 13-0 vote.

New Business

A) FY16 Audit — Mr. Taylor said the FY16 audit was being completed by Ben Miller. He will visit the office next week to review recommendations with a full report coming in January.

Any Other Business

Mr. Bruggeman said that Missouri Southern baseball is working out details to play a throw back game against Pittsburg State April 26, 2017 at Joe Becker Stadium.

Next board meeting will be held at Joplin City Hall Fifth Floor Informal Council Meeting Room, 602 South Main, Joplin, Missouri 64801 on January 11, 2017 at 2:30 pm.

Adjournment

A motion to adjourn was made by Phil Metz, seconded by Jared Bruggeman, motion carried on a 13-0 vote. Meeting adjourned at 3:32 p.m.

Craig Hull
Director

Dean Dankelson
Board Chairman

Joplin Sports Authority, Inc.
Profit & Loss
November 2016

		Nov 16
Ordinary Income/Expense		
Expense		
Convention & Tradeshows		242.48
Equipment		739.98
Event Expenses		
Bid Fee	650.00	
Food & Beverage	1,241.15	
JSA Sponsorships	400.00	
Officiating	530.00	
Total Event Expenses		2,821.15
Operations		
Health Insurance	1,122.78	
Local Sales Meeting	35.92	
Office Supplies	41.42	
Other Recognition Services	225.27	
Postage, Mailing Service	348.77	
Printing and Copying	483.10	
Promotional Materials	850.26	
Rent	471.00	
Storage Rent	75.00	
Travel and Entertainment		
Fuel Reimbursement	249.02	
Mileage	102.70	
Total Travel and Entertainment	351.72	
Utilities	1,102.57	
Website Maintenance	75.00	
Total Operations		5,182.81
Payroll Expenses		
401K	340.73	
Administration Fees/Payroll	664.58	
Full-Time	7,637.23	
Part-Time	1,952.00	
Payroll Taxes	733.52	
Total Payroll Expenses		11,328.06
Supplies		556.25
Total Expense		20,870.73
Net Ordinary Income		-20,870.73
Net Income		**-20,870.73**

Joplin Sports Authority, Inc.
Balance Sheet
As of November 30, 2016

		Nov 30, 16
ASSETS		
Current Assets		
Checking/Savings		
Checking - US Bank		83,901.74
Credit Card Account		12,819.77
SMB Checking		24,465.52
Total Checking/Savings		121,187.03
Accounts Receivable		
Accounts Receivable		126.40
Total Accounts Receivable		126.40
Other Current Assets		
Petty Cash		150.00
Prepaid Insurance		1,205.67
Total Other Current Assets		1,355.67
Total Current Assets		122,669.10
Fixed Assets		
Accumulated Depreciation		-11,522.18
Furniture and Equipment		22,265.21
Total Fixed Assets		10,743.03
TOTAL ASSETS		**133,412.13**
LIABILITIES & EQUITY		
Liabilities		
Current Liabilities		
Accounts Payable		
Accounts Payable		63.28
Total Accounts Payable		63.28
Other Current Liabilities		
Accrued Sick Leave		5,054.55
Accrued Vacation		6,656.71
Payroll Liabilities		
401K Match	7.57	
Payroll Liabilities - Other	2,662.36	
Total Payroll Liabilities		2,669.93
Total Other Current Liabilities		14,381.19
Total Current Liabilities		14,444.47
Total Liabilities		14,444.47

Joplin Sports Authority, Inc.
Balance Sheet
As of November 30, 2016

	Nov 30, 16
Equity	
Opening Balance Equity	981.00
Unrestricted Net Assets	138,857.39
Net Income	-20,870.73
Total Equity	118,967.66
TOTAL LIABILITIES & EQUITY	**133,412.13**