Minutes of the open session of the Joplin Sports Authority Board of Directors held at 2 p.m. at Twin Hills Golf and Country Club, Joplin, Missouri, 64804, November 11, 2020.

CALL TO ORDER
President Roger Doman called the meeting to order at 2:02 p.m.
Present: Roger Doman, Forrest Reed, James Weber, Melissa Rodgers, Matt Hiatt, Patrick Tuttle, Jared Bruggeman, Dan McCreary, Jhan Hurn, Christopher Beyer.
Absent: Jim Frazier, Paul Bloomberg, Chuck Copple.
Called In: None.
Staff & Guests: Craig Hull, Steve Taylor, Brittnie Harter, Shaun Buck, Martha Pope, Chuckie Bertoncino.

Agenda Items
Review of previous meeting minutes
Dan McCreary made a motion to approve the October 14, 2020 board minutes as presented, seconded by Melissa Rodgers motion carried on an 9-0 vote.
JSA Director Craig Hull said the October 28, 2020 minutes were not complete for approval yet and will be available at the December meeting.

Treasurers Report for October (Presented by Steve Taylor)
A motion was made by Melissa Rodgers to accept the August 2020 Treasurers Report, seconded by Dan McCreary, motion carried on an 9-0 vote.

Event Discussion
National
I. NCCAA Men's and Women's Division I and II National Cross-Country Championships, November 14, 2020 — Mr. Hull said tomorrow will be a workday at the course as it will be marked, cleared of any debris, step posts and flagging placed, pool noodles and flagging placed at the finish line and portapotties delivered prior to Friday's practice day at the Seneca R-7 Cross Country Course. Mr. Hull said 191 runners are entered representing 21 schools. Men's race will be at 10 a.m., women's race at 11 a.m., Mr. Hull said thank you to Freeman Sports Medicine for providing medical coverage and a special thank you to KCUMB for providing a screen team at the last minute.
State
I. MSHSAA Class 3 Girls State Golf Championships, October 18-20, 2020 — Mr. Hull said this event was held here at Twin Hill Golf and Country Club with 72 golfers participating from 20 different schools. Sunday practice day was wet and windy, had a very short weather delay Monday morning otherwise the tournament all 72 players completed 36 holes of competition. Room tracking from the event reported 94 room nights.
II. MCSAA Fall Championships, October 22-24, 2020 — Mr. Hull said this event was held Thursday through Saturday with 22 volleyball teams, 16 soccer teams and 32 cross country runners. Weather hampered cross country early but was able to complete the race at the Seneca R-7 Cross Country Course. Volleyball was down six teams from the year before, soccer was down two teams. A preliminary report of 488 room nights were generated from the event, down 136 room nights from 2019.

Old Business
A) Pandemic Impact on Events — Mr. Hull said JSA lost a total of 22 ½ events in 2020 totaling 5,085 room nights.

B) Room Tracking Software — Forrest Reed said he did not have an update for today.
C) Parkwood Tournaments Proposal — Mr. Doman said the City of Joplin voted 7-2 to move forward with the Parkwood proposal.
Mr. Hull said he received an email from Mike Greninger on Thursday, November 5 asking for dates, he replied with three weekends for Becker and Redden in February, one weekend for Becker and Redden in May and that's it so far. Mr. Hull said he has been in contact with customers communicating with them here is what JSA can do, here is what we can't do, here is what we lost and there has been one customer this far who is not interested in coming back to Joplin, one customer who is having a conference call with his coaches to discuss options and we are continuing to work with our customers to see what we can do to continue to host baseball and softball events.
Patrick Tuttle said it would be best for JSA to have a sit-down meeting with Mike and discuss plans for next year. Mr. Hull said that was the plan to set a meeting next week after the completion of the cross-country championships.

New Business
A) Employee Health Insurance 2021 — Steve Taylor said the cost for employee insurance has gone up 23 percent this year. Mr. Taylor said there is not much we can do about it, he did not recommend making changes because JSA is grandfathered in on an old plan they no longer offer, but he felt it was necessary to share with the board.
Mr. Taylor said our insurance provider The InsuranCenter has informed JSA of a new protocol for event insurance as they are requiring all participants in JSA events to sign a waiver.
A long discussion ensued about logistics of such an endeavor and how JSA would manage to make it happen. Mr. Taylor said he would call The InsuranCenter, follow up and see if this could be changed. Jhan Hurn recommended perhaps JSA shop around for insurance providers if this can't be changed. Mr. Tuttle recommended speaking to the assistant city attorney to get counsel from the city on the waivers.

Any Other Business

Adjournment

A motion to adjourn was made James Weber, seconded by Dan McCreary motion carried an 10-0 vote. Meeting adjournment at 3:04 p.m.

Craig Hull
Director

Roger Doman
Board Chairman

Joplin Sports Authority, Inc.

PROFIT AND LOSS

November 2020

	TOTAL
Income	
Non-operating Revenues	
Interest	9.17
Lodging Tax Allocation	16,935.05
Miscellaneous Revenue	7.00
Total Non-operating Revenues	**16,951.22**
Operating Revenues	
Merchandising Commissions	19.15
Ticket Income	295.00
Total Operating Revenues	**314.15**
Total Income	**$17,265.37**
GROSS PROFIT	**$17,265.37**
Expenses	
Event Expenses	
Event Labor and Supplies	2,136.56
Facility Lease/Rental	502.50
Food & Beverage	167.67
Officiating	400.00
Total Event Expenses	**3,206.73**
Operations	
Accounting Fees	50.00
Fees and Permits	63.50
Health Insurance	1,435.82
Printing and Copying	109.47
Repairs & Maintenance	50.65
Telephone	
Cell Phone Stipend	90.00
Total Telephone	**90.00**
Utilities	796.38
Website Maintenance	1,092.87
Total Operations	**3,688.69**
Payroll Expenses	
401K	164.18
Administration Fees/Payroll	2,387.68
Full-Time	10,629.60
Part-Time	2,904.00
Payroll Taxes	1,349.76
Total Payroll Expenses	**17,435.22**
Total Expenses	**$24,330.64**
NET OPERATING INCOME	**$ -7,065.27**
NET INCOME	**$ -7,065.27**

Joplin Sports Authority, Inc.

BALANCE SHEET

As of November 30, 2020

	TOTAL
ASSETS	
Current Assets	
Bank Accounts	
Checking-People's Bank of Seneca	27,939.13
Credit Card Account	12,740.89
Petty Cash	150.00
SMB Checking	11,840.00
Total Bank Accounts	**$52,670.02**
Accounts Receivable	
Accounts Receivable	947.61
Total Accounts Receivable	**$947.61**
Other Current Assets	
Contributions Receivable	66,030.85
Prepaid Insurance	1,449.25
Total Other Current Assets	**$67,480.10**
Total Current Assets	**$121,097.73**
Fixed Assets	
Accumulated Depreciation	-57,807.00
Buildings	33,077.00
Furniture and Equipment	73,058.72
Vehicles	16,657.00
Total Fixed Assets	**$64,985.72**
TOTAL ASSETS	**$186,083.45**
LIABILITIES AND EQUITY	
Liabilities	
Current Liabilities	
Accounts Payable	
Accounts Payable	4,220.38
Total Accounts Payable	**$4,220.38**
Other Current Liabilities	
Accrued Expenses	6,991.69
Accrued Sick Leave	813.68
Accrued Vacation	2,086.08
GENERAL CLEARING ACCOUNT	-2,568.19
Payroll Liabilities	4,204.24
401K Match	7.57
Total Payroll Liabilities	**4,211.81**
Total Other Current Liabilities	**$11,535.07**
Total Current Liabilities	**$15,755.45**
Total Liabilities	**$15,755.45**
Equity	
Net investment in capital assets	59,892.00
Unrestricted Net Assets	117,501.27
Net Income	-7,065.27
Total Equity	**$170,328.00**
TOTAL LIABILITIES AND EQUITY	**$186,083.45**