CITY OF JOPLIN CITY COUNCIL AGENDA ITEM

REQUESTED COUNCIL MEETING DATE: December 7, 2015
ITEM: Council Bill No. 2015-629 authorizing the City of Joplin to enter into a purchase order for the purchase of one (1) Pierce Manufacturing Ladder Platform Fire Apparatus

ORIGINATING DEPARTMENT: Joplin Fire Department
ATTACHMENTS: Council Bill No. 2015-629; Exhibit "1": Proposal for Joplin Prepared by Schuhmacher Fire Equipment.

DEPARTMENT HEAD:	Chief James Furgerson
FINANCE:	Leslie Haase
LEGAL:	Peter C. Edwards
CITY MANAGER:	Samuel L. Anselm

INTRODUCTION:

This Council Bill approves a purchase order for one (1) Pierce Manufacturing ladder platform fire apparatus from Pierce Manufacturing for the amount of One Million Fifty-One Thousand, Two Hundred Sixteen Dollars ($1,051,216.00), after a $45,000.00 credit for the trade-in of a 2001 HME aerial truck.

DISCUSSION:

This Council bill proposes the purchase of a Pierce Manufacturing aerial ladder platform fire apparatus ("ladder truck"). The pricing offered to the Joplin Fire Department is based directly from the Kansas City Missouri Fire Department recent multiple truck order. The City of Kansas City Missouri utilized the cooperative purchasing agreement through the Houston Galveston Area Council, known commonly as HGAC, to specify and purchase these fire apparatus. Over the last several years and throughout the United States, hundreds of fire apparatus have been purchased utilizing the HGAC program. In Missouri, numerous cities have purchased apparatus for their fire departments. The recent offer to the City of Joplin came to the City unexpectedly and is good only through December 10, 2015. The purchase of the ladder truck through this program will save the City of Joplin approximately $250,000.00 based on current information.

The HGACBuy Program is over thirty (30) years old and specializes in high ticket, capital intensive products and services that require technical, detailed specifications and extensive professional skills to evaluate bid responses. All products offered through HGACBuy have been awarded by virtue of a public competitive process. The engineering and technical specifications of the ladder truck meet all of the needs of the City of Joplin.

RECOMMENDATION:

Staff presents this Council Bill on an Emergency basis.

PCE/ab
attachments

PROPOSAL FOR FURNISHING FIRE APPARATUS

November 2, 2015

City of Joplin
CIO Fire Department

The undersigned is prepared to manufacture for you, upon an order being placed by you, for final acceptance by Pierce Manufacturing, Inc., at its home office in Appleton, Wisconsin, the apparatus and equipment herein named and for the following prices:

One-Pierce Custom 100Ft. Platform aerial per proposal $ 1,096,216.00

This proposal is a tack-on to the Kansas City, Missouri proposal and through the HGAC contract. Because of the expiration of the HGAC contract this price is only Good until December 10, 2015.

If unit is prepaid with a 100% performance bond the prepaid price will be $3840.00

Trade-In of 2001 HME aerial provided is has a current pump and aerial test $45000.00

Total $ 1,051,216.00

Said apparatus and equipment are to be built and shipped in accordance with the specifications hereto attached, delays due to strikes, war, or intentional conflict, failures to obtain chassis, materials, or other causes beyond our control not preventing, within about 220 working days after receipt of this order and the acceptance thereof at our office at Appleton, Wisconsin, and to be delivered to you at Appleton, Wisconsin.

The specifications herein contained shall form a part of the final contract, and are subject to changes desired by the purchaser, provided such alterations are interlined prior to the acceptance by the company of the order to purchase, and provided such alterations do not materially affect the cost of the construction of the apparatus.

The proposal for fire apparatus conforms with all Federal Department of Transportation (DOT) rules and regulations in effect at the time of bid, and with all National Fire Protection Association (NFPA) Guidelines for Automotive Fire Apparatus as published at the time of bid, except as modified by customer specifications. Any increased costs incurred by first party because of future changes in or additions to said DOT or NFPA standards will be passed along to the customers as an addition to the price set forth above.

Unless accepted within 25 days from date, the right is reserved to .withdraw this proposition.

Pierce Manufacturing, Inc.

By: _____
AUTHORIZED SALES REPRESENTATIVE
John G. Schuhmacher