JOPLIN
SPORTS AUTHORITY

Minutes of the open session of the Joplin Sports Authority Board of Directors held at 2:30 p.m. at Joplin City Hall, Fifth Floor Study Room, 602 South Main, Joplin, Missouri on December 9, 2015.

CALL TO ORDER

President Dean Dankelson called the meeting to order at 2:34 p.m.
Present: Dean Dankelson, Phil Stinnett, Jennifer Lallemand, Christopher Beyer, Jim West, Travis Spencer, Heather Arnold, Wendi Douglas, Gary Nodler, Phil Metz, Jeff Starkweather.
Absent: Miranda Lewis, Jim Frazier, Patrick Tuttle, Cathy Welsh, Phil McClendon, Jared Bruggeman
Staff & Guests: Steve Taylor, Mike Doty and Bridgett Carlton.

Agenda Items

Review of previous meeting minutes

Phil Metz made a motion to approve the November 11, 2015 board minutes as presented, seconded by Wendy Douglas. Motion carried on a 9-0.

Treasurers Report for August 2015 (Presented by Steve Taylor)

A motion was made by Jennifer Lallemand to accept the November 2015 Treasurers Report, seconded by Jim West, motion carried on a 9-0 vote.

Outstanding Invoices (Presented by Steve Taylor)

A motion was made by Jim West to pay all bills, seconded by Gary Nodler, motion carried by a 9-0 vote.

Event Discussion

National

I. NCAA Division II Regional and National Cross Country Championships, Nov. 7, Nov. 21, 2015 — Mr. Hull said room tracking forms from the participating schools indicated 288 room nights generated from the regional championship and 899 room nights from the national championship. No other report was available from MSSU on follow up comments or post event reports.

II. MCDA Spirit Ring Spectacular, February 20-21, 2016 — Mr. Hull said this will be the second year for the event, a two-day event with Midwest Cheer and Dance Association. Leggett and Platt will host, venue has been reserved and event logistics are on going. Last year, 600-plus participants, goal is for the event to grow this year.

III. ACCA National Basketball Championship, March 2-5, 2016 — Mr. Hull said this event is coming up in early March, the third of four consecutive college postseason basketball tournaments. It is unknown how many teams or which teams are coming, but event logistics are on going.

IV. NCCAA Women's Division II National Basketball Championship, March 10-12, 2016 — Mr. Hull said this is the third and final year of a three-year agreement to host the event. Eight teams, unknown who at this time and the final of four consecutive college postseason basketball events. Event logistics are on going.

State

I. NJCAA Women's Battle on the Border, December 11-12, 2015 — Mr. Hull said the program is complete, workers are scheduled and everything is set and ready to go for the event Eight teams, four from Missouri (Region 16) and four from Oklahoma (Region 2). Four games each day starting at noon, admission is $5 and $3, two teams are ranked in NJCAA Women's top 25 poll. Next year, discussions are underway to grow the event from eight teams and four games, to 10 teams and five games.

II. MCSAA State Basketball and Cheerleading Championships, February 18-20, 2016 — Mr. Hull said Charlie Aiken has already began to work on securing enough venues to host the tournament. With OCC hosting the Midwest Christian College Conference Tournament, OCC is not available, however, Joplin Schools are out of session on Friday, February 19 allowing games to be played during the day. Cheerleading will be held at Memorial Hall. Event will take place on a very busy weekend with the MCCC Tournament, KJCCC Indoor

Track and Field Championships in Pittsburg, NAIA baseball, MCDA Cheerleading and a debate tournament all taken place at the same time.

III. NAIA Early Season Baseball, multiple weekends, 2016— Mr. Hull said teams are scheduled each weekend from the first weekend in February (two teams) through the last weekend in February (six teams) and the busiest weekend is the third weekend in February (10 teams). Three ballparks will be utilized, Joe Becker Stadium, Wendell Redden Stadium and Jaycee Ballpark in Pittsburg.

IV. NJCAA Region 16 Division I and II, Men's and Women's Basketball Championships, February 25-27, 2016— Mr. Hull said this is second of four college postseason basketball events. Second year of a three year agreement, will be played at OCC. Only changes this year are Division I semifinals will take place on Thursday and Division II on Friday, all championship games on Saturday.

Local

I. Kaminsky Classic, January 7-9, 2016 — Jeff Starkweather said the event has a full field with eight varsity teams — Joplin, Webb City and McDonald County are the local teams, Jefferson City, Francis Howell, Wichita Life Prep Academy, William Chrisman and newcomer St. Louis Christian are the out of the area teams. St. Louis Christian is taking the place vacated by Neosho.

II. Show-Me State Bull Bash, March 4-5, 2016 — Mr. Hull said this is a new event for JSA and a first for JSA. Will take place at Memorial Hall, the plan includes to cover the floor is six-ply plastic sheeting, two layers of plywood, another layer of plastic sheeting and eight inches of dirt. Event promoter is Jeff Lee with the Tuff Bull Tour who is contracting out the dirt work. He is working with L.J. Jenkins, a 10-time PBR World Qualifier. Tickets are not on sale yet, but information will be sent out as soon as they are on sale.

Old Business

JSA Bylaws Committee — Dean Dankelson said Phil Metz, who has agreed to chair the committee, has not set up a meeting to sit down and begin the review process. Expect action on this in the coming months.

FY2015 Audit — Mr. Hull said the FY2015 audit is underway. Mense-Churchwell-Mense arrived in the office the Monday after Thanksgiving and spent four days in the office reviewing items and now, have returned to their office to continue the review. Steve Taylor said the draft letter is on schedule to be sent to the City of Joplin prior to December 31, 2015.

City of Joplin contract with JSA — Mr. Dankelson said he received thoughts and comments from the board concerning possible changes with the contract. He met with Joplin City Attorney Peter Edwards, discussed the changes and the contract has been amended. Phil Metz made a motion to approve the new contract with the City of Joplin as amended, Gary Nodler seconded and the motion carried by a 9-0 vote. Mr. Dankelson directed Mr. Hull to have the contract signed.

New Business

None.

Other Business

Next board meeting will be held at Joplin City Hall City Council Fifth Floor Study Room on January 13, 2016 at 2:30 pm.

Adjournment

A motion to adjourn was made by Phil Metz seconded by Jim West, motion carried on an 10-0 vote. Meeting adjourned at 3:24 p.m.

Craig Hull
Director

Dean Dankleson
Board President

Joplin Sports Authority, Inc.
Balance Sheet
As of December 31, 2015

	Dec 31, 15	
ASSETS		
Current Assets		
Checking/Savings		
Checking - US Bank		19,689.33
Credit Card Account		5,732.47
SMB Checking		37,067.89
Total Checking/Savings		62,489.69
Accounts Receivable		
Accounts Receivable		1,550.00
Total Accounts Receivable		1,550.00
Other Current Assets		
Petty Cash		150.00
Prepaid Insurance		1,205.67
Total Other Current Assets		1,355.67
Total Current Assets		65,395.36
Fixed Assets		
Accumulated Depreciation		-11,522.18
Furniture and Equipment		22,265.21
Total Fixed Assets		10,743.03
TOTAL ASSETS		**76,138.39**
LIABILITIES & EQUITY		
Liabilities		
Current Liabilities		
Other Current Liabilities		
Accrued Sick Leave		5,054.55
Accrued Vacation		6,656.71
Payroll Liabilities		
401K Match	7.57	
Payroll Liabilities - Other	2,662.36	
Total Payroll Liabilities		2,669.93
Total Other Current Liabilities		14,381.19
Total Current Liabilities		14,381.19
Total Liabilities		14,381.19

Joplin Sports Authority, Inc.
Balance Sheet
As of December 31, 2015

	Dec 31, 15
Equity	
Opening Balance Equity	981.00
Unrestricted Net Assets	87,224.39
Net Income	-26,448.19
Total Equity	61,757.20
TOTAL LIABILITIES & EQUITY	**76,138.39**

Joplin Sports Authority, Inc.
Profit & Loss
November through December 2015

	Nov - Dec 15
Payroll Expenses	
401K	724.08
Administration Fees/Payroll	1,116.50
Full-Time	15,927.72
Part-Time	5,427.25
Payroll Taxes	1,265.85
Total Payroll Expenses	24,461.40
Supplies	86.41
Total Expense	60,416.26
Net Ordinary Income	-26,448.19
Net Income	**-26,448.19**

Joplin Sports Authority, Inc.
Profit & Loss
November through December 2015

	Nov - Dec 15	
Ordinary Income/Expense		
Income		
Event Income		
Program Sales	31.00	
Ticket Income	1,045.00	
Total Event Income		1,076.00
Lodging Tax Allocation		27,692.07
Sponsor Donations		5,200.00
Total Income		33,968.07
Expense		
Event Expenses		
Event Labor and Supplies	1,220.00	
Facility Lease/Rental	25,700.00	
Food & Beverage	1,004.86	
JSA Sponsorships	250.00	
Total Event Expenses		28,174.86
Operations		
Accounting Fees	125.00	
Dues & Memberships	2,210.00	
Health Insurance	1,122.81	
Insurance - Liability, D and O		
Commercial Insurance	600.00	
Total Insurance - Liability, D and O	600.00	
Local Sales Meeting	40.96	
Office Supplies	82.37	
Printing and Copying	435.77	
Storage Rent	150.00	
Telephone		
Cell Phone Stipend	90.00	
Total Telephone	90.00	
Travel and Entertainment		
Travel	1,775.00	
Total Travel and Entertainment	1,775.00	
Utilities	1,061.68	
Total Operations		7,693.59

Joplin Sports Authority, Inc.
Profit & Loss
December 2015

		Dec 15
Ordinary Income/Expense		
Income		
Event Income		
Program Sales		31.00
Ticket Income		1,045.00
Total Event Income		1,076.00
Total Income		1,076.00
Expense		
Event Expenses		
Event Labor and Supplies		1,220.00
Facility Lease/Rental		25,700.00
Food & Beverage		645.45
Total Event Expenses		27,565.45
Operations		
Accounting Fees		125.00
Dues & Memberships		1,015.00
Insurance - Liability, D and O		
Commercial Insurance	600.00	
Total Insurance - Liability, D and O		600.00
Office Supplies		82.37
Printing and Copying		105.06
Storage Rent		75.00
Telephone		
Cell Phone Stipend	60.00	
Total Telephone		60.00
Travel and Entertainment		
Travel	800.00	
Total Travel and Entertainment		800.00
Utilities		76.72
Total Operations		2,939.15
Payroll Expenses		
401K		402.23
Administration Fees/Payroll		592.12
Full-Time		10,435.40

Joplin Sports Authority, Inc.
Profit & Loss
December 2015

	Dec 15
Part-Time	3,381.25
Payroll Taxes	686.79
Total Payroll Expenses	15,497.79
Total Expense	46,002.39
Net Ordinary Income	-44,926.39
Net Income	**-44,926.39**