JOPLIN CITY COUNCIL
INFORMAL MEETING
MONDAY, AUGUST 5, 2024
5TH FLOOR COUNCIL CHAMBERS
602 S. MAIN ST.
5:15 PM

This meeting can be livestreamed at http://www.joplinmo.org/182/Video-Multimedia

AGENDA

1. Project Buffalo
2. Transit Stipends
3. 2023 International Guest Report

Notice posted at 12:00 p.m. on this 1st day of August 2024. (RSMo 610.020)

The City of Joplin is committed to comply with the Americans with Disabilities Act. The Joplin City Council Chambers is wheelchair accessible. Request for reasonable special accommodations must be made 48 hours prior to the meeting. Please email the City Clerk's office at hnagy@joplinmo.org or call (417) 624-0820 ext. 1220 for assistance.

Ad Omnia Parata



PROJECT BUFFALO

Project Description: Established manufacturing company looking to expand operations in Joplin. They currently have two facilities in Joplin and want to add a 3rd location. They plan to purchase acreage in the Crossroads Industrial Park.

Total Project Investment:

- Approximately $27.5M including land, building construction and equipment.

Job Creation:

- 80 Process Associates with an annual salary of $50,000
- 20 Engineers with an annual salary of $100,000

Incentives Sought:

- Land & Building located inside Joplin EEZ
- Chapter 100 Bonds
- Statewide Works (approved by MO DED)

APPLICANT FOR TAX ABATEMENT

Complete and provide the following information including any attachments. If necessary, attach additional pages to complete answers. Failure to provide all required information in a complete and accurate manner could delay processing of your application. The City reserves the right to reject or stop the processing of an application lacking all required items.

1. APPLICANT INFORMATION

Applicant Name: [redacted]	
Applicant Address: [redacted]	Telephone: [redacted]
Name & Title of Contact Person: [redacted]	Telephone: [redacted]
Email Address: [redacted]	Fax No.:
Applicant's Attorney – firm name and individual's name: Arentfox Schiff LLP - Sara Rosenberg	
Firm Address:	Telephone: 212-745-9567
Attorney Email Address: sara.rosenberg@afslaw.com	Fax No.:
Bond Purchaser/Underwriter for Applicant:	
Bond Purchaser/Underwriter Address:	Telephone:
Bond Purchaser/Underwriter Email Address:	Fax No.:
Applicant Bond Counsel:	
Applicant Bond Counsel Address:	Telephone:
Applicant Bond Counsel Email Address:	Fax No.:

2. BUSINESS INFORMATION

Identify Applicant's business type: LLC

☐Corporation ☐Partnership ☐Sole Proprietorship ☐Other

State of Incorporation/organization and year: DE March 20, 2006

Describe the line or lines of business engaged in by the Applicant:
Click here to enter text. US Defense Manufacturing

3. PROJECT INFORMATION

Describe the nature of the proposed project, including: size of facility; amount of land to be purchased (if applicable); whether the project is an expansion of existing facility, construction of a new facility, or both; proposed use of the facility; reason(s) the Applicant requires a new or expanded facility; and phasing plans if the project is to be constructed in multiple phases:
Click here to enter text.

Current zoning of property:

Current Assessed Value (AV) of property:
a. Land $2,475,000
b. Building $18,000,000
c. Equipment (Personal Property) $7,000,000

Type of tax abatement being requested:
☐Real Property ☐Personal Property

Provide the street address, Clay County Parcel ID Number and attach the legal description for the property where the project will be located:
Click here to enter text.

In which legislative District(s) is the Project located?
House: Brulison
Senate: Hawley

Description of Estimated Costs:	Amount	Financed w/ Bonds
Acquisition of Land/Existing Buildings	$ 2,475,000	$
Construction Costs:		
Architectural & Engineering Contracts	$ 1,500,000	$
Site Preparation (grading, fill, etc.)	$ 1,000,000	$
Building Improvements	$ 18,000,000	$
Site Improvements	$ 1,500,000	$
Utilities Construction/Expansion	$ 1,000,000	$
Renovation costs	$ 5,000,000	$
Machinery and Equipment	$ 500,000	$
Furniture and Fixtures		
Interest during Construction		
From to	$	$
Accounting, Legal, Miscellaneous	$	$
Contingency	$ 500,000	$
TOTAL PROJECT COSTS	$ 31,475,000	$

4. JOBS AND WAGES CREATED/RETAINED

YEAR	PROFESSIONAL	TECHNICAL	CLERICAL	GENERAL LABOR	TOTAL
1	11	40		48	99
2		5		20	25
3		5		20	25
4		5		20	25
5		5		20	25
TOTAL					199

5. OTHER

Describe or attach any other information to the proposed project and/or project financing.
Click here to enter text.

6. APPLICANT'S AGREEMENT

The Applicant certifies that the undersigned is authorized to execute this application on behalf of the Applicant. Applicant represents and warrants that all statements of fact contained in this application are true to Applicant's best knowledge and belief. Applicant has a continuing obligation to supplement its application when any new information is acquired.

APPLICANT:
Authorized Representative Signature: [redacted] Date: 7-24-24

Printed Name: [redacted]

CHAPTER 100 PLAN AND COST BENEFIT ANALYSIS INFORMATION

(PROJECT BUFFALO)

to be completed together with the application for tax abatement form provided by the City

1. Full legal name of entity that will enter into abatement documents with the City: [redacted]

2. Percentage of completion by year of real property improvements:

	2024	2025	2026	2027	2028
Percent Complete at December 31	20	60	20		

3. Estimate of cost of Construction Materials: $18,000,000

4. Total cost of equipment to be installed (production and distribution equipment, do not include building systems like HVAC and utilities): $7,000,000

   Cost of equipment purchased (without freight, installation or sales tax): $5,000,000

Please provide breakdowns of anticipated costs of equipment purchased (without freight, installation or sales tax) by year placed in service and by recovery period allowed under the Internal Revenue Code, as follows:

Placed in Service	3 Year Property	5 Year Property	7 Year Property	10 Year Property
2024	$	$	$	$
2025	$	$1,600,000	$2,400,000	$
2026	$	$400,000	$600,000	$
2027	$	$	$	$
2028	$	$	$	$

	15 Year Property	20 Year Property
2024	$	$
2025	$	$18,000,000
2026	$	$
2027	$	$
2028	$	$

5. Select bank with corporate trust department to serve as bond trustee (UMB / BOKF / Security Bank / or similar): Bank of America

6. Describe company's positive impact on community (other than just job production), including charitable involvement, etc…:
   [redacted] has been a part of the Joplin MO area for over 150 years. We are engaged in the community through organizations like Third Thursdays, Children's Haven, Lafayette House.

TRANSIT STIPENDS

Presented to Joplin City Council
August 5, 2024

M. Ducre & L. Haase

STIPENDS

- Pay for special duty assignments related to an employee's field in addition to normal duties (ex. SWAT Team, Special Operations)
- May be assigned or discontinued based on organization need, available funding, or employee no longer performing special assignment
- Similar to military incentive pay for special duty assignments

REGULAR PAY RATE



All compensation for hours worked, services rendered, or performance MUST be included in the regular pay rate and is subject to overtime pay.

SOURCE: FLSA FACT SHEET #56A

Missouri State Auditor

- Post Audit Exit meeting with City Council in 2014
- Allowances are not for additional duties and should not be part of base pay (ex. vehicle, cell phones)
- Stipends are considered part of regular wages and subject to overtime calculations per FLSA

Transit Driver Restructuring

- 2023, Council approved creation of Transit Drivers I, II and III

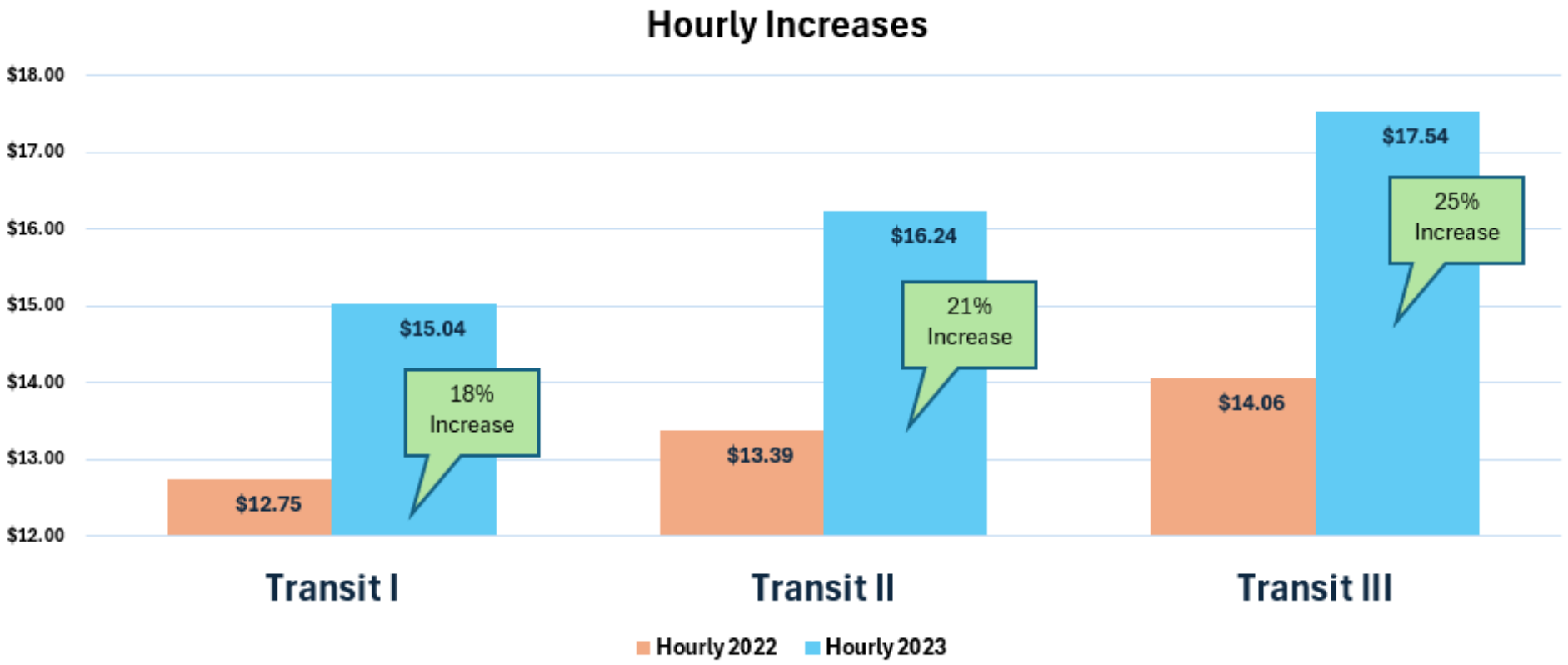
- **Transit III** is qualified to drive Trolley and MAPS – 15 drivers required (8 currently)
  - Position requires prior transit driving experience, CDL, Passenger and Airbrake Endorsements

- **Transit I and II** are qualified to drive MAPS vehicles only (6 drivers currently)
  - Positions require prior driving experience, drivers license and clean Motor Vehicle Record (MVR) – ***Transit II*** *requires a CDL*

- Modified hiring policy to pay starting wages commensurate with years of experience

- Increased starting wages

Transit Driver Pay



Annual Starting Wage Increase

$4,750 Transit I

$5,928 Transit II

$7,239 Transit III

2023 – YTD 2024 RECRUITING vs. RETENTION

Position (Reg. FT)	# Hired 13	# Termed 9	# Termed before 6-month probationary period ended
Transit Driver I	0	0	N/A
Transit Driver II	6	6	4; 2 left after 1 day
Transit Driver III	7	3	3

RECOMMENDATIONS

- Begun a Recruiting Campaign (tv, radio, social media, employee blast…)
- Review work structure and explore modifying hours and routes
- Retention – provide job shadow opportunities before hiring so candidates experience the true nature of the job (it's MORE than just driving)
- Engage existing Transit Drivers in exploring ideas to improve retention
- Provide incentive pay to drivers who serve as Field Trainers
- Continue to pay new hires based on relative driving experience
- Evaluate and address compression created for existing drivers

Thank you

Summary of International Travelers to Joplin in 2023

VISA Destination Insights

List is in order of Estimated Numbers of Travelers

Rank	Originating Country	Estimated # of Visitors	Estimated Spending
1	Canada	23,500	$2,250,000
2	Mexico	5,300	$1,500,000
3	United Kingdom	770	$300,000
4	Germany	475	$180,000
5	Japan	410	$110,000
6	France	375	$55,000
7	China Mainland	350	$35,000
8	Australia	320	$75,000
9	Italy	300	$75,000
10	Spain	250	$70,000
11	Guatemala	175	$190,000
12	Brazil	175	$70,000
13	Norway	140	$9,000
14	Finland	135	$19,000
15	Denmark	130	$18,000
16	New Zealand	125	$44,000
17	Guam	110	$51,000
18	El Salvador	110	$44,000
19	India	110	$36,000
20	Honduras	105	$27,000
21	Netherlands	100	$33,000
22	Switzerland	100	$21,000
23	Republic Of Ireland	90	$29,000
24	Poland	90	$22,000
25	Costa Rica	85	$11,000
26	Saudi Arabia	80	$55,000
27	Taiwan	75	$39,000
28	Portugal	70	$7,000
29	Ukraine	70	$4,600
30	South Korea	65	$37,000
31	South Africa	65	$34,000
32	Austria	50	$60,000
33	Panama	50	$17,000
34	Belgium	50	$12,000
35	Czech Republic	50	$9,000
36	United Arab Emirates	45	$5,300
37	British Virgin Islands	40	$50,000
38	Ecuador	40	$21,000
39	Republica Dominicana	40	$9,000
40	Israel	35	$8,300
41	Peru	35	$8,000
42	Bahamas	30	$24,500
43	Chile	30	$17,000
44	Kazakhstan	30	$6,500
45	Vietnam	30	$5,400
46	Sweden	25	$22,000
47	Romania	25	$8,500
48	Lithuania	25	$1,700
49	Nicaragua	20	$7,600
50	Philippines	20	$3,200
51	Greece	20	$2,500
52	Iceland	20	$2,000
53	Thailand	20	$2,000
54	Latvia	20	$800
55	Uzbekistan	20	$800
56	Colombia	15	$17,000
57	Slovenia	15	$8,400
58	Argentina	15	$3,900
59	Turkey	15	$2,700
60	Jamaica	15	$700
61	Kyrgyzstan	15	$700
62	Bolivia	10	$9,500
63	Lao People'S Dem. Rep.	10	$9,000

64	Slovakia	10	$7,800
65	Qatar	10	$4,100
66	Kuwait	10	$4,000
67	Republic Of Serbia	10	$3,800
68	Antigua & Barbuda	10	$3,600
69	Croatia	10	$3,300
70	Paraguay	10	$2,700
71	Jordan	10	$1,900
72	Hong Kong, China	10	$1,500
73	Singapore	10	$700
74	Nepal	5	$4,000
75	Malaysia	5	$3,500
76	Curacao	5	$2,200
77	Moldova, Republic Of	5	$2,000
78	Trinidad And Tobago	5	$1,600
79	Indonesia	3	$1,500
80	Azerbaijan	1	$1,300
81	Micronesia	1	$980
82	Kosovo	1	$960
83	Cayman Islands	1	$915
84	Mozambique	1	$910
85	Belarus	1	$850
86	Luxembourg	1	$790
87	Namibia	1	$610
88	Hungary	1	$605
89	Mauritius	1	$530
90	Georgia	1	$475
91	Belize	1	$400
92	Cyprus	1	$400
93	Kenya	1	$360
94	Bermuda	1	$350
95	Ghana	1	$310
96	Togo	1	$310
97	Uruguay	1	$310
98	Mongolia	1	$260
99	Bulgaria	1	$220
100	Pakistan	1	$210
101	Sri Lanka	1	$150
102	Bahrain	1	$140
103	Cameroon	1	$140
104	Congo	1	$115
105	Benin	1	$110
106	Dominica	1	$110
107	Tajikistan	1	$100
108	St. Lucia	1	$90
109	Montenegro	1	$80
110	Armenia	1	$70
111	Grenada	1	$70
112	Egypt	1	$60
113	Liechtenstein	1	$35
114	Palestinian Territory	1	$35
115	Barbados	1	$30
116	Bangladesh	1	$25
117	Bosnia And Herzegovina	1	$25
118	Estonia	1	$25
119	Democratic Republic Congo	1	$20
120	Yemen Arab Republic	1	$20
121	St. Kitts-Nevis	1	$15
122	Zambia	1	$15
123	Burundi	1	$10
124	Macedonia	1	$10
125	Malta	1	$10
126	Turkmenistan	1	$10
		35,310	**$5,868,375**

Source: Estimates based upon aggregate Visa card data from Visa Destination Insights plus information from the US Dept.of Commerce and Tourism Economics.

lc-6/27/24

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9	Spain	250	$70,000
10	Brazil	175	$70,000
11	Austria	50	$60,000
12	France	375	$55,000
13	Saudi Arabia	80	$55,000
14	Guam	110	$51,000
15	British Virgin Islands	40	$50,000
16	New Zealand	125	$44,000
17	El Salvador	110	$44,000
18	Taiwan	75	$39,000
19	South Korea	65	$37,000
20	India	110	$36,000
21	China Mainland	350	$35,000
22	South Africa	65	$34,000
23	Netherlands	100	$33,000
24	Republic Of Ireland	90	$29,000
25	Honduras	105	$27,000
26	Bahamas	30	$24,500
27	Poland	90	$22,000
28	Sweden	25	$22,000
29	Switzerland	100	$21,000
30	Ecuador	40	$21,000
31	Finland	135	$19,000
32	Denmark	130	$18,000
33	Panama	50	$17,000
34	Chile	30	$17,000

35	Colombia	15	$17,000
36	Belgium	50	$12,000
37	Costa Rica	85	$11,000
38	Bolivia	10	$9,500
39	Norway	140	$9,000
40	Czech Republic	50	$9,000
41	Republica Dominicana	40	$9,000
42	Lao People'S Dem. Rep.	10	$9,000
43	Romania	25	$8,500
44	Slovenia	15	$8,400
45	Israel	35	$8,300
46	Peru	35	$8,000
47	Slovakia	10	$7,800
48	Nicaragua	20	$7,600
49	Portugal	70	$7,000
50	Kazakhstan	30	$6,500
51	Vietnam	30	$5,400
52	United Arab Emirates	45	$5,300
53	Ukraine	70	$4,600
54	Qatar	10	$4,100
55	Kuwait	10	$4,000
56	Nepal	5	$4,000
57	Argentina	15	$3,900
58	Republic Of Serbia	10	$3,800
59	Antigua & Barbuda	10	$3,600
60	Malaysia	5	$3,500
61	Croatia	10	$3,300
62	Philippines	20	$3,200
63	Turkey	15	$2,700
64	Paraguay	10	$2,700
65	Greece	20	$2,500
66	Curacao	5	$2,200
67	Iceland	20	$2,000
68	Thailand	20	$2,000
69	Moldova, Republic Of	5	$2,000
70	Jordan	10	$1,900
71	Lithuania	25	$1,700
72	Trinidad And Tobago	5	$1,600
73	Hong Kong, China	10	$1,500
74	Indonesia	3	$1,500
75	Azerbaijan	1	$1,300
76	Micronesia	1	$980
77	Kosovo	1	$960
78	Cayman Islands	1	$915
79	Mozambique	1	$910
80	Belarus	1	$850

81	Latvia	20	$800
82	Uzbekistan	20	$800
83	Luxembourg	1	$790
84	Jamaica	15	$700
85	Kyrgyzstan	15	$700
86	Singapore	10	$700
87	Namibia	1	$610
88	Hungary	1	$605
89	Mauritius	1	$530
90	Georgia	1	$475
91	Belize	1	$400
92	Cyprus	1	$400
93	Kenya	1	$360
94	Bermuda	1	$350
95	Ghana	1	$310
96	Togo	1	$310
97	Uruguay	1	$310
98	Mongolia	1	$260
99	Bulgaria	1	$220
100	Pakistan	1	$210
101	Sri Lanka	1	$150
102	Bahrain	1	$140
103	Cameroon	1	$140
104	Congo	1	$115
105	Benin	1	$110
106	Dominica	1	$110
107	Tajikistan	1	$100
108	St. Lucia	1	$90
109	Montenegro	1	$80
110	Armenia	1	$70
111	Grenada	1	$70
112	Egypt	1	$60
113	Liechtenstein	1	$35
114	Palestinian Territory	1	$35
115	Barbados	1	$30
116	Bangladesh	1	$25
117	Bosnia And Herzegovina	1	$25
118	Estonia	1	$25
119	Democratic Rep Congo	1	$20
120	Yemen Arab Republic	1	$20
121	St. Kitts-Nevis	1	$15
122	Zambia	1	$15
123	Burundi	1	$10
124	Macedonia	1	$10
125	Malta	1	$10
126	Turkmenistan	1	$10

		35,310	**$5,868,375**

Source: Estimates based upon aggregate Visa card data from Visa Destination Insights plus information from the US Dept.of Commerce and Tourism

lc-6/27/24

Countries, Visit Joplin Guestbook, Jan 01-Jul 31, 2024

No.	Country	No.	Country	No.	Country	No.	Country
1	Afghanistan	51	Egypt	101	Lithuania	151	Saudi Arabia
2	Albania	52	El Salvador	102	Luxembourg	152	Senegal
3	Algeria	53	Equatorial Guinea	103	Madagascar	153	Serbia
4	Andorra	54	Eritrea	104	Malawi	154	Seychelles
5	Angola	55	Estonia	105	Malaysia	155	Sierra Leone
6	Antigua and Barbuda	56	Eswatini	106	Maldives	156	Singapore
7	Argentina	57	Ethiopia	107	Mali	157	Slovakia
8	Armenia	58	Fiji	108	Malta	158	Slovenia
9	Australia	59	Finland	109	Marshall Islands	159	Solomon Islands
10	Austria	60	France	110	Mauritania	160	Somalia
11	Azerbaijan	61	Gabon	111	Mauritius	161	South Africa
12	Bahamas	62	Gambia	112	Mexico	162	South Sudan
13	Bahrain	63	Georgia	113	Micronesia	163	Spain
14	Bangladesh	64	Germany	114	Moldova	164	Sri Lanka
15	Barbados	65	Ghana	115	Monaco	165	Sudan
16	Belarus	66	Greece	116	Mongolia	166	Suriname
17	Belgium	67	Grenada	117	Montenegro	167	Sweden
18	Belize	68	Guatemala	118	Morocco	168	Switzerland
19	Benin	69	Guinea	119	Mozambique	169	Syria
20	Bhutan	70	Guinea-Bissau	120	Myanmar (former Burma)	170	Taiwan
21	Bolivia	71	Guyana	121	Namibia	171	Tajikistan
22	Bosnia and Herzegovina	72	Haiti	122	Nauru	172	Tanzania
23	Botswana	73	Honduras	123	Nepal	173	Thailand
24	Brazil	74	Hungary	124	Netherlands	174	Timor-Leste
25	Brunei	75	Iceland	125	New Zealand	175	Togo
26	Bulgaria	76	India	126	Nicaragua	176	Tonga
27	Burkina Faso	77	Indonesia	127	Niger	177	Trinidad and Tobago
28	Burundi	78	Iran	128	Nigeria	178	Tunisia
29	Cabo Verde	79	Iraq	129	North Macedonia	179	Turkey
30	Cambodia	80	Ireland	130	Norway	180	Turkmenistan
31	Cameroon	81	Israel	131	Oman	181	Tuvalu
32	Canada	82	Italy	132	Pakistan	182	Uganda
33	Central African Republic	83	Jamaica	133	Palau	183	Ukraine
34	Chad	84	Japan	134	Panama	184	United Arab Emirates
35	Chile	85	Jordan	135	Papua New Guinea	185	United Kingdom
36	China	86	Kazakhstan	136	Paraguay	186	United States
37	Colombia	87	Kenya	137	Peru	187	Uruguay
38	Comoros	88	Kiribati	138	Philippines	188	Uzbekistan
39	Congo, Democratic Republic of the	89	Korea, North	139	Poland	189	Vanuatu
40	Congo, Republic of the	90	Korea, South	140	Portugal	190	Vatican City
41	Costa Rica	91	Kosovo	141	Qatar	191	Venezuela
42	Croatia	92	Kuwait	142	Romania	192	Vietnam
43	Cuba	93	Kyrgyzstan	143	Russia	193	Yemen
44	Cyprus	94	Laos	144	Rwanda	194	Zambia
45	Czech Republic	95	Latvia	145	Saint Kitts and Nevis	195	Zimbabwe
46	Denmark	96	Lebanon	146	Saint Lucia		
47	Djibouti	97	Lesotho	147	Saint Vincent and the Grenadines		
48	Dominica	98	Liberia	148	Samoa		
49	Dominican Republic	99	Libya	149	San Marino		
50	Ecuador	100	Liechtenstein	150	Sao Tome and Principe		

There are 195 countries in the world. Among them, 193 are members of the United Nations (UN), which includes almost all of the world's sovereign states. The UN has two observer states (the Holy See and Palestine), and two eligible non-member states (the Cook Islands and Niue), and 17 non-self-governing territories. There are 48 countries in Asia, 44 countries in Europe, 54 countries in Africa, 33 countries in Latin America, 14 in Oceania, and 2 countries in North America.

Home State, Visit Joplin Guestbook, Jan 01-Jul 31, 2024

State	State
Alabama	Montana
Alaska	Nebraska
Arizona	Nevada
Arkansas	New Hampshire
California	New Jersey
Colorado	New Mexico
Connecticut	New York
Delaware	North Carolina
Florida	North Dakota
Georgia	Ohio
Hawaii	Oklahoma
Idaho	Oregon
Illinois	Pennsylvania
Indiana	Rhode Island
Iowa	South Carolina
Kansas	South Dakota
Kentucky	Tennessee
Louisiana	Texas
Maine	Utah
Maryland	Vermont
Massachusetts	Virginia
Michigan	Washington
Minnesota	West Virginia
Mississippi	Wisconsin
Missouri	Wyoming

Visitor Home Country, Visit Joplin Guestbook, Jan 01-Jul 31, 2024

Rosario,	Argentina
	Australia **
Brisbane,	Australia
Lithgow,	Australia
Melborne,	Austalia
Sydney,	Australia
Victoria,	Australia
Yass,	Australia
	Belgium **
Antwerp,	Belgium**
	Brazil **
Belo Horizonta,	Brazil
Belleville,	Canada
British Columbia,	Canada
Kinsville,	Canada
Montreal,	Canada**
Quebec,	Canada**
Sainte-Catherine	Canada
Saint Come,	Canada
Saint Jean Suv,	Canada
Toronto,	Canada
Vineland,	Canada
Winnipeg,	Canada
Lanzarote,	Canary Islands (Spain)
	China**
Beijing,	China
Canton,	China
Fujian,	China
Shanghai,	China
	Columbia
Koprivnica,	Croatia
	Czech Republic**
Karlovy,	Czech Republic
Lovcicky,	Czech Republic
Mikulov,	Czech Republic
Mtyo,	Czech Republic
Ostrava,	Czech Republic
Pardubice,	Czech Republic
Praha,	Czech Republic**
Prague,	Czech Republic
Votice,	Czech Republic
Copenhagen,	Demark

Banbury,	England
Bretherton,	England
Brighton,	England
Chesterfield,	England
Dereham,	England
Essex,	England
Hampshire,	England
Hitchin,	England
Kent,	England
Lowestoft,	England
Luton,	England
Manchester,	England
Matlock, Derbyshire,	England
Norwich,	England
Nottingham,	England
Oxfordshire,	England
Plymouth,	England
Suffolk,	England**
Thatcham,	England
Helsinki,	Finland
	France **
Arvert,	France
Bordeaux,	France
Paris,	France
	Germany **
Albrecht,	Germany
Bavaria,	Germany **
Berlin,	Germany
Birkenfeld,	Germany
Bisingen,	Germany
Bretzfeld,	Germany **
Cologne,	Germany
Eisenberg,	Germany
Frankfort,	Germany **
Jugdstat,	Germany
Kleve,	Germany
Leitig,	Germany
Munster,	Germany
Neu-Ulm,	Germany
Potsam,	Germany
Thuringia,	Germany
Trebur,	Germany
Trochtelfingen,	Germany
Weimar,	Germany

Bekescsaba,	Hungry
Budapest,	Hungry
Akureyri,	Iceland
Reykjavík,	Iceland
	Ireland**
Carlow,	Ireland
Dublin,	Ireland**
Kerry,	Ireland
Florence,	Italy
Premeno,	Italy
Treviso,	Italy
Verona,	Italy
Tokyo,	Japan
Culiacan,	Mexico**
	Netherlands**
Amsterdam,	Netherlands
Leerdam,	Netherlands
Zoetermeer,	Netherlands
	New Zealand **
Christchurch,	New Zealand
Feilding,	New Zealand
	Norway
Krakow,	Poland
	Portugal **
Lisbon,	Portugal
Novokuznetsk,	Russia
Hosi Sad,	Serbia
	Singapore
	Slovakia
	South Korea
	Spain **
Almería,	Spain
Barcelona,	Spain**
Cantabria,	Spain
El Toro,	Spain
Madrid,	Spain
Pamplona,	Spain**
Valencia,	Spain
Vigo,	Spain
	Switzerland **
Bern,	Switzerland
Taitung,	Taiwan
Istanbul,	Turkey
	Ukraine
Belfast, Northern Ireland	United Kingdom
Bethesda,	United Kingdom
Onchan, Isle of Man,	United Kingdom
Laxey, Isle of Man,	United Kingdom
Scotland,**	United Kingdom
Dunfermline, Sotland	United Kingdom
South Wales,	United Kingdom
Wales,	United Kingdom

** References multiple entries

Summary of International Travelers to Joplin 2017-2023

2023

Rank	Originating Country	Estimated # of Visitors	Estimated Spending
TOP 15			
1	CANADA	23,500	$2,250,000
2	MEXICO	5,300	$1,500,000
3	UNITED KINGDOM	770	$300,000
4	GERMANY	475	$180,000
5	JAPAN	410	$110,000
6	FRANCE	375	$55,000
7	CHINA MAINLAND	350	$35,000
8	AUSTRALIA	320	$75,000
9	ITALY	300	$75,000
10	SPAIN	250	$70,000
11	GUATEMALA	175	$190,000
12	BRAZIL	175	$70,000
13	NORWAY	140	$9,000
14	FINLAND	135	$19,000
15	DENMARK	130	$18,000
BOTTOM 10, PLUS TOTALS			
117	Bosnia And Herzegovina	1	$25
118	Estonia	1	$25
119	Democratic Republic Congo	1	$20
120	Yemen Arab Republic	1	$20
121	St. Kitts-Nevis	1	$15
122	Zambia	1	$15
123	Burundi	1	$10
124	Macedonia	1	$10
126	Malta	1	$10
126	Turkmenistan	1	$10
126	**TOTAL**	**35,310**	**$5,868,375**

2022

Rank	Originating Country	Estimated # of Visitors	Estimated Spending
TOP 15			
1	CANADA	23,021	$2,112,066
2	MEXICO	5,173	$1,394,669
3	UNITED KINGDOM	761	$342,117
4	SPAIN	241	$230,874
5	GERMANY	449	$201,216
6	GUATEMALA	146	$181,646
7	ITALY	288	$157,012
8	BRITISH VIRGIN ISLANDS	59	$150,537
9	JAPAN	358	$104,200
10	FRANCE	349	$59,055
11	AUSTRALIA	233	$50,690
12	EL SALVADOR	102	$43,922
13	BRAZIL	63	$43,047
14	FINLAND	121	$42,832
15	GUAM	103	$42,337
BOTTOM 10, PLUS TOTALS			
109	ST. KITTS-NEVIS	1	$33
110	OMAN	1	$23
111	KYRGYZSTAN	1	$20
112	SINT MAARTEN	1	$15
113	REPUBLIC OF MOLDOVA	1	$13
114	BARBADOS	1	$10
115	MONACO	1	$9
116	MONGOLIA	1	$9
117	ST. LUCIA	1	$3
118	UGANDA	1	$3
118	**TOTAL**	**33,980**	**$5,810,066**

2021

Rank	Originating Country	Estimated # of Visitors	Estimated Spending
TOP 15			
1	CANADA	16,706	$1,686,602
2	MEXICO	2,438	$841,565
3	GUATEMALA	197	$442,678
4	SPAIN	63	$157,624
5	UNITED KINGDOM	164	$147,364
6	BRITISH VIRGIN ISLANDS	46	$110,390
7	GERMANY	93	$110,159
8	ITALY	36	$76,741
9	GUAM	89	$55,190
10	PERU	39	$42,978
11	BAHAMAS	43	$39,287
12	SOUTH KOREA	35	$37,361
13	FRANCE	70	$31,129
14	JAPAN	146	$30,981
15	BOLIVIA	13	$25,575
BOTTOM 10, PLUS TOTALS			
94	MYANMAR	1	$25
95	TOGO	1	$23
96	AZERBAIJAN	1	$21
97	BULGARIA	1	$20
98	TURKMENISTAN	1	$15
99	LUXEMBOURG	1	$15
100	SLOVAKIA	1	$13
101	ZAMBIA	1	$11
102	ARMENIA	1	$4
103	TANZANIA, UNITED REP. OF	1	$4
103	**TOTAL**	**21,440**	**$4,253,727**

2020

Rank	Originating Country	Estimated # of Visitors	Estimated Spending
TOP 15			
1	CANADA	12,409	$1,097,265
2	MEXICO	1,428	$786,476
3	JAPAN	115	$201,947
4	GUATEMALA	75	$153,784
5	UNITED KINGDOM	127	$140,229
6	SAUDI ARABIA	42	$124,177
7	SOUTH KOREA	26	$87,697
8	SPAIN	48	$83,555
9	ITALY	19	$79,562
10	BAHAMAS	32	$73,883
11	BRITISH VIRGIN ISLANDS	13	$49,477
12	AUSTRALIA	46	$45,492
13	HONDURAS	13	$45,464
14	PANAMA	21	$43,078
15	INDIA	33	$42,251
BOTTOM 10, PLUS TOTALS			
105	AUSTRIA	2	$55
106	MALAWI	1	$53
107	AZERBAIJAN	1	$53
108	REPUBLIC OF SERBIA	1	$42
109	REPUBLIC OF MOLDAVIA	1	$35
110	COTE D'IVOIRE	1	$30
111	NICARAGUA	1	$26
112	HAITI	1	$19
113	CAYMAN ISLANDS	6	$8
114	BELARUS	2	$5
114	**TOTAL**	**15,077**	**$3,465,277**

2019

Rank	Originating Country	Estimated # of Visitors	Estimated Spending
TOP 15			
1	CANADA	14,616	$1,561,827
2	MEXICO	2,449	$968,295
3	JAPAN	415	$420,154
4	UNITED KINGDOM	857	$349,711
5	SOUTH KOREA	77	$309,548
6	CHINA MAINLAND	282	$187,414
7	AUSTRALIA	302	$145,729
8	GERMANY	352	$131,373
9	SAUDI ARABIA	83	$109,845
10	GUATEMALA	77	$97,698
11	BRITISH VIRGIN ISLANDS	43	$85,758
12	ITALY	145	$80,988
13	INDIA	76	$70,997
14	NEW ZEALAND	96	$56,975
15	IRELAND	69	$53,085
BOTTOM 10, PLUS TOTALS			
105	BULGARIA	1	$41
106	FIJI	1	$37
107	GRENADA	1	$33
108	MONGOLIA	1	$33
109	BELIZE	1	$22
110	QATAR	1	$18
111	REPUBLIC OF SERBIA	1	$15
112	COTE D'IVOIRE	1	$13
113	JORDAN	1	$12
114	RWANDA	1	$4
114	**TOTAL**	**21,895**	**$5,340,404**

2018

Rank	Originating Country	Estimated # of Visitors	Estimated Spending
TOP 15			
1	CANADA	14,019	$1,340,209
2	MEXICO	2,334	$707,800
3	UNITED KINGDOM	722	$506,433
4	JAPAN	380	$460,306
5	GERMANY	370	$155,416
6	CHINA	320	$208,738
7	AUSTRALIA	295	$153,916
8	FRANCE	280	$82,892
9	SPAIN	264	$29,214
10	ITALY	156	$109,748
11	BRAZIL	145	$95,019
12	INDIA	99	$109,005
13	GUATEMALA	93	$117,301
14	SWITZERLAND	83	$30,692
15	GUAM	79	$23,208
BOTTOM 10, PLUS TOTALS			
102	NEPAL	1	$107
103	TURKMENISTAN	1	$62
104	GEORGIA	1	$52
105	GHANA	1	$33
106	HAITI	1	$33
107	BULGARIA	1	$30
108	NAMIBIA	1	$23
109	MACEDONIA	1	$7
110	UNITED REP. OF TANZANIA	1	$7
111	LEBANON	1	$4
111	**TOTAL**	**21,193**	**$5,540,678**

2017

Rank	Originating Country	Estimated # of Visitors	Estimated Spending
TOP 15			
1	CANADA	14,050	$1,501,864
2	MEXICO	2,078	$819,823
3	UNITED KINGDOM	572	$345,583
4	JAPAN	362	$491,862
5	GERMANY	335	$158,733
6	CHINA	319	$176,353
7	SPAIN	273	$45,592
8	AUSTRALIA	253	$166,925
9	FRANCE	196	$56,224
10	BRAZIL	140	$79,145
11	ITALY	139	$133,040
12	SOUTH KOREA	103	$362,552
13	SAUDI ARABIA	98	$169,905
14	SWITZERLAND	97	$20,895
15	BAHAMAS	88	$77,195
BOTTOM 10, PLUS TOTALS			
104	LATVIA	1	$105
105	TURKMENISTAN	1	$70
106	BANGLADESH	1	$64
107	MALTA	1	$62
108	ST. KITTS-NEVIS	1	$59
109	NIGERIA	1	$36
110	BULGARIA	1	$30
111	BOSNIA & HERZEGOVINA	1	$14
112	BAHRAIN	1	$8
113	GRENADA	1	$5
113	**TOTAL**	**20,614**	**$5,564,568**

Source: Estimates based upon aggregate Visa card data from VisaVue Travel plus information from the US Dept. Of Commerce and Tourism Economics.

Highlighted numbers, additionally, are major Route 66 countries.

AT A GLANCE			% OF 2019
2023	**35,310**	**$5,868,375**	**109.9%**
2022	**33,980**	**$5,810,066**	**108.8%**
2021	**21,440**	**$4,253,727**	**79.7%**
2020	**15,077**	**$3,465,277**	**64.9%**
2019	**21,895**	**$5,340,404**	**Base**
2018	**21,193**	**$5,540,678**	
2017	**20,614**	**$5,564,568**	
Total over seven years	**148,895**	**$30,278,527**	

U.S. Travel Association
While the normalization of U.S. domestic leisure travel demand was expected, however, the increase in inbound international travel has the industry excited.

In its biannual travel forecast, the U.S. Travel Association has unveiled data that showed a strong increase in inbound international travel.

It now stands at 84 percent of 2019 levels and is estimated to surpass 99 percent in 2024.

"The forecast for the inbound international travel has significantly been upgraded, which is quite good for spending here in the U.S.," said U.S. Travel Association Executive Vice-President Public Affairs and Policy Tori Barnes.

According to the forecast, inbound international spending is up 33.7 percent from a year ago and is estimated to reach $133 billion in 2023. The group expects it to hit $185 billion by 2026.