JOPLIN CITY COUNCIL INFORMAL MEETING
5:15 PM
MONDAY, OCTOBER 19, 2020
5TH FLOOR COUNCIL CHAMBERS
602 S. MAIN ST.

In compliance with the social distancing requirement of six feet, the number of guests in the Council Chambers is limited to 45.

AGENDA

1. Review of Special Event Permits and Fees

2. Sales Tax Update

Notice posted at 12:00 pm. on this 15th day of October 2020. (RSMo 610.020)



SPECIAL EVENTS & ROAD CLOSURES

Informal Council Meeting

October 19, 2020

Process

- **Request for Application**
  - Who
  - What
  - When
  - Where
  - Why
  - Considerations:
    - Type of Event
    - Operational
    - Political



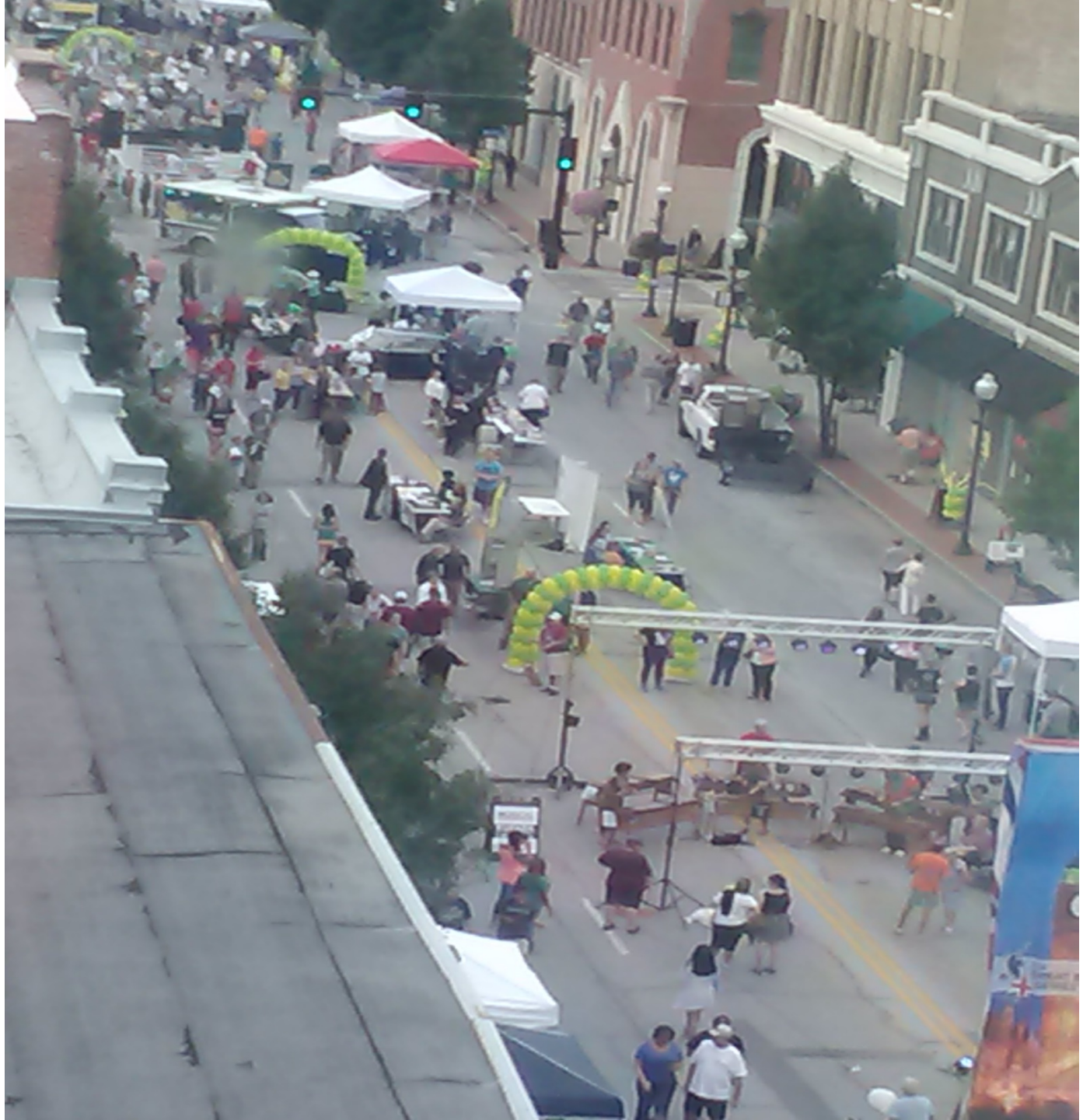
Processes & Procedures

- Request for Application
- Meeting with Principles from COJ
- Analyze & Evaluate Event Plan (Safety)
- Recommend Area for Event
- Approve
- Public Notification of Event
- Event



Types of Events

- Road Closures
  - 4th of July
  - Events at Parks or Memorial Hall
  - Downtown
- Events
  - Joplin Memorial Run
  - 5K Runs
  - Art Fest
  - JOMO Pride Fest
  - Cruises
  - Arts & Culture
- City Sponsored Events
  - Third Thursday
  - Veterans Day Parade
  - Christmas Parade
  - Great Race



Meetings



- Special Event or Road Closure
- (City Property)
- Volunteers
- Beer Garden – Requires Picnic License
- Food Vendors - Inspection
- Cones/Barricades
- Police Officers
- Safety



Number of Special Events & Road Closures

- 2013 35
- 2014 60
- 2015 84
- 2016 87
- 2017 73
- 2018 72
- 2019 73
- 2020 Under 10 due to COVID-19

QUESTIONS

CITY OF JOPLIN, MISSOURI
GENERAL SALES TAX --1%
ACCOUNT # 001-0000-400-0301
HISTORICAL TAX RECEIPTS BY MONTH

	FY 2014	FY 2015	FY 2016	FY 2017	FY 2018	FY 2019	FY 2019 Y-T-D	FY 2020	FY 2020 Y-T-D	Monthly % Change from FY 2019	Y-T-D % Change from FY 2019	Actual % of FY 2020 Budget Remaining
November	875,721.75	912,723.95	934,589.55	839,215.94	864,840.99	1,018,673.84	1,018,673.84	1,090,430.38	1,090,430.38	7.04%	7.04%	92.58%
December	1,114,758.79	1,122,189.89	1,216,530.00	1,118,722.66	1,724,313.47	1,232,874.05	2,251,547.89	1,355,281.81	2,445,712.19	9.93%	8.62%	83.35%
January	1,052,672.63	1,326,512.10	1,195,169.85	1,321,895.16	1,012,860.10	1,450,849.53	3,702,397.42	1,353,568.92	3,799,281.11	-6.71%	2.62%	74.14%
February	1,073,015.41	1,077,485.36	1,060,815.48	1,151,343.93	1,342,971.47	1,271,096.61	4,973,494.03	1,335,166.72	5,134,447.83	5.04%	3.24%	65.05%
March	1,035,502.50	1,176,019.47	1,456,353.54	1,154,430.33	1,345,240.66	1,361,552.45	6,335,046.48	1,322,254.82	6,456,702.65	-2.89%	1.92%	56.05%
April	1,072,200.92	1,123,197.03	1,119,935.78	1,124,801.60	1,103,641.48	1,193,015.26	7,528,061.74	1,071,421.25	7,528,123.90	-10.19%	0.00%	48.75%
May	1,150,824.32	928,537.53	900,700.48	959,679.01	1,073,466.90	1,122,187.32	8,650,249.06	1,092,586.90	8,620,710.80	-2.64%	-0.34%	41.32%
June	988,787.15	1,078,990.29	1,358,519.98	1,171,321.49	1,219,876.57	1,264,770.32	9,915,019.38	1,237,244.91	9,857,955.71	-2.18%	-0.58%	32.89%
July	1,459,189.58	1,337,757.13	1,251,525.44	1,412,542.99	1,470,035.68	1,279,316.91	11,194,336.29	1,292,888.47	11,150,844.18	1.06%	-0.39%	24.09%
August	841,373.47	914,607.95	883,328.98	1,019,664.87	1,070,687.96	1,074,123.80	12,268,460.09	1,249,324.51	12,400,168.69	16.31%	1.07%	15.59%
September	1,244,631.78	1,318,326.06	1,387,397.85	1,245,175.34	1,302,353.26	1,433,627.20	13,702,087.29	1,442,892.53	13,843,061.22	0.65%	1.03%	5.76%
October	1,216,097.20	1,172,168.87	1,154,581.06	1,080,440.82	1,066,250.29	1,254,497.04	14,956,584.33	1,322,546.86	15,165,608.08	5.42%	1.40%	-3.24%
YTD Totals	13,124,775.50	13,488,515.63	13,919,447.99	13,599,234.14	14,596,538.83	14,956,584.33	14,956,584.33	15,165,608.08	15,165,608.08	5.42%	1.40%	-3.24%
Annual % Change		**2.77%**	**3.19%**	**-2.30%**	**7.33%**	**2.47%**		**1.40%**				

Budgeted for FY 2020	$ 14,689,900
Y-T-D % Increase (Decrease) from FY 2019	1.40%
Actual % of FY 2020 Budget Remaining	-3.24%
% of Time Elapsed	100.00%

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Sales tax figures include the TIF sales tax collections. 50% of the TIF sales tax collections have to be remitted by the City to the TIF developer after being received from the State.

Actual budgeted increase is calculated by using the prior year actual collections compared to the budgeted amount.

This information is reported on a cash basis, while the accounting records are reported on an accrual basis.

CITY OF JOPLIN, MISSOURI
GENERAL SALES TAX - 1% (LESS TIF AMOUNT)
ACCOUNT # 001-0000-400-0301
HISTORICAL TAX RECEIPTS BY MONTH

	FY 2014	FY 2015	FY 2016	FY 2017	FY 2018	FY 2019	FY 2019 Y-T-D	FY 2020	FY 2020 Y-T-D	Monthly % Change from FY 2019	Y-T-D % Change from FY 2019	Actual % of FY 2020 Budget Remaining
November	834,739.99	879,541.70	871,792.19	750,477.69	788,342.03	949,582.56	949,582.56	1,026,948.77	1,026,948.77	8.15%	8.15%	93.01%
December	1,071,698.15	1,078,034.99	1,180,007.09	1,067,419.97	1,679,548.83	1,164,040.04	2,113,622.60	1,286,993.43	2,313,942.20	10.56%	9.48%	84.25%
January	1,014,203.94	1,256,923.25	1,120,490.26	1,243,560.16	921,510.72	1,385,088.66	3,498,711.26	1,271,965.44	3,585,907.64	-8.17%	2.49%	75.59%
February	1,026,584.40	1,005,177.05	997,427.85	1,086,635.80	1,253,970.89	1,198,490.74	4,697,202.00	1,222,056.35	4,807,963.99	1.97%	2.36%	67.27%
March	991,558.51	1,168,508.39	1,385,777.94	1,097,596.53	1,280,011.95	1,281,488.56	5,978,690.56	1,292,407.82	6,100,371.81	0.85%	2.04%	58.47%
April	997,981.54	1,008,909.08	1,018,571.91	1,045,066.35	1,013,886.57	1,128,168.80	7,106,859.36	1,046,164.10	7,146,535.91	-7.27%	0.56%	51.35%
May	1,105,849.90	857,956.40	833,016.23	892,413.93	996,145.89	1,035,008.39	8,141,867.75	1,052,938.24	8,199,474.15	1.73%	0.71%	44.18%
June	931,016.75	1,043,838.22	1,311,230.14	1,114,516.04	1,185,697.95	1,197,198.97	9,339,066.72	1,201,147.72	9,400,621.87	0.33%	0.66%	36.01%
July	1,381,669.52	1,281,092.58	1,178,259.75	1,338,119.60	1,385,070.74	1,202,352.28	10,541,419.00	1,262,763.88	10,663,385.75	5.02%	1.16%	27.41%
August	768,623.54	851,948.00	824,806.77	943,689.78	1,004,915.36	987,086.85	11,528,505.85	1,215,344.78	11,878,730.53	23.12%	3.04%	19.14%
September	1,198,051.62	1,284,663.68	1,343,073.87	1,175,277.19	1,222,254.64	1,363,784.87	12,892,290.72	1,398,544.20	13,277,274.73	2.55%	2.99%	9.62%
October	1,139,488.27	1,109,747.03	1,091,845.70	994,811.00	1,013,005.42	1,179,740.03	14,072,030.75	-	-	0.00%	0.00%	0.00%
YTD Totals	12,461,466.13	12,826,340.37	13,156,299.70	12,749,584.04	13,744,360.99	14,072,030.75	14,072,030.75	13,277,274.73	13,277,274.73	2.55%	2.99%	9.62%

Budgeted for FY 2020	$ 14,689,900
Y-T-D % Increase (Decrease) from FY 2019	2.99%
Actual % of FY 2020 Budget Remaining	9.62%
% of Time Elapsed	91.67%

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CITY OF JOPLIN, MISSOURI
GENERAL SALES TAX (38%)*
ACCOUNT # 001-9003-500-9805
SALES TAX REMITTANCES PER MONTH

	FISCAL YEAR 2018				FISCAL YEAR 2019				FISCAL YEAR 2020			
	Paid to TIF Developer	Admin. Fee**	Monthly Remittance	FY 2018 Y-T-D	Paid to TIF Developer	Admin. Fee**	Monthly Remittance	FY 2019 Y-T-D	Paid to TIF Developer	Admin. Fee**	Monthly Remittance	FY 2020 Y-T-D
November	76,498.96	1,463.37	77,962.33	77,962.33	69,091.28	2,483.89	71,575.17	71,575.17	63,481.61	2,012.20	65,493.81	65,493.81
December	44,764.64	3,625.22	48,389.86	126,352.19	68,834.01	3,062.96	71,896.97	143,472.14	68,288.38	2,893.31	71,181.69	136,675.50
January	91,349.38	3,426.12	94,775.50	221,127.69	65,760.87	3,440.87	69,201.74	212,673.88	81,603.48	4,208.22	85,811.70	222,487.20
February	89,000.58	3,930.21	92,930.79	314,058.48	72,605.87	3,039.27	75,645.14	288,319.02	113,110.37	3,177.13	116,287.50	338,774.70
March	65,228.71	2,673.26	67,901.97	381,960.45	80,063.89	3,888.62	83,952.51	372,271.53	29,847.00	2,417.14	32,264.14	371,038.84
April	89,754.91	1,516.23	91,271.14	473,231.59	64,846.46	2,762.12	67,608.58	439,880.11	25,257.15	2,045.43	27,302.58	398,341.42
May	77,321.01	3,434.82	80,755.83	553,987.42	87,178.93	2,789.21	89,968.14	529,848.25	39,648.66	3,210.92	42,859.58	441,201.00
June	34,178.62	2,767.92	36,946.54	590,933.96	67,571.35	2,863.02	70,434.37	600,282.62	36,097.19	2,923.30	39,020.49	480,221.49
July	84,964.94	4,230.04	89,194.98	680,128.94	76,964.63	3,188.68	80,153.31	680,435.93	30,124.59	2,439.61	32,564.20	512,785.69
August	65,772.60	2,453.96	68,226.56	748,355.50	87,036.95	2,780.02	89,816.97	770,252.90	33,979.73	2,751.82	36,731.55	549,517.24
September	80,098.62	3,066.72	83,165.34	831,520.84	69,842.33	2,835.35	72,677.68	842,930.58	44,348.33	3,591.51	47,939.84	597,457.08
October	53,244.87	2,266.56	55,511.43	887,032.27	74,757.01	3,883.79	78,640.80	921,571.38	-	-	-	-
YTD Totals	**852,177.84**	**34,854.43**	**887,032.27**	**887,032.27**	**884,553.58**	**37,017.80**	**921,571.38**	**921,571.38**	**565,786.49**	**31,670.59**	**597,457.08**	**597,457.08**

	FISCAL YEAR 2021				FISCAL YEAR 2022				FISCAL YEAR 2023			
	Paid to TIF Developer	Admin. Fee**	Monthly Remittance	FY 2021 Y-T-D	Paid to TIF Developer	Admin. Fee**	Monthly Remittance	FY 2022 Y-T-D	Paid to TIF Developer	Admin. Fee**	Monthly Remittance	FY 2023 Y-T-D
November	-	-	-	-	-	-	-	-	-	-	-	-
December	-	-	-	-	-	-	-	-	-	-	-	-
January	-	-	-	-	-	-	-	-	-	-	-	-
February	-	-	-	-	-	-	-	-	-	-	-	-
March	-	-	-	-	-	-	-	-	-	-	-	-
April	-	-	-	-	-	-	-	-	-	-	-	-
May	-	-	-	-	-	-	-	-	-	-	-	-
June	-	-	-	-	-	-	-	-	-	-	-	-
July	-	-	-	-	-	-	-	-	-	-	-	-
August	-	-	-	-	-	-	-	-	-	-	-	-
September	-	-	-	-	-	-	-	-	-	-	-	-
October	-	-	-	-	-	-	-	-	-	-	-	-
YTD Totals	**-**	**-**	**-**	**-**	**-**	**-**	**-**	**-**	**-**	**-**	**-**	**-**

*Percentage changed from 47% to 38% beginning with the June 2007 payment to the TIF developers due to the additional General Sales Tax for Police & Fire.

**A 5% fee is held out of the payment to the TIF developer as an administrative expense. The 5% fee goes into the General Fund as a revenue to the City. Administration fee dropped to 3% November 2007 (FY 2008).

Note: Total collections are shown on the historical tax receipts report. The amounts above represent 50% of sales tax collections collected from the TIF districts. The above amounts have been remitted to the TIF developers and represent date paid to the developer and not the date collected from the state.

CITY OF JOPLIN, MISSOURI
GENERAL SALES TAX FOR POLICE & FIRE --1/2%*
ACCOUNT # 101-0000-400-0312
HISTORICAL TAX RECEIPTS BY MONTH

	FY 2014	FY 2015	FY 2016	FY 2017	FY 2018	FY 2019	FY 2019 Y-T-D	FY 2020	FY 2020 Y-T-D	Monthly % Change from FY 2019	Y-T-D % Change from FY 2019	Actual % of FY 2020 Budget Remaining
November	437,307.18	455,121.67	466,943.60	419,396.98	432,457.56	509,064.16	509,064.16	544,700.84	544,700.84	7.00%	7.00%	92.58%
December	556,496.74	560,746.84	607,934.54	558,969.95	861,997.66	615,680.31	1,124,744.47	677,338.25	1,222,039.09	10.01%	8.65%	83.36%
January	525,790.49	662,739.04	597,334.92	660,470.61	506,398.03	723,740.71	1,848,485.18	676,631.41	1,898,670.50	-6.51%	2.71%	74.15%
February	536,132.96	537,711.48	529,615.23	575,344.14	670,561.05	633,762.08	2,482,247.26	667,542.37	2,566,212.87	5.33%	3.38%	65.06%
March	516,849.50	586,997.27	727,653.90	576,659.06	671,873.58	680,020.06	3,162,267.32	660,377.56	3,226,590.43	-2.89%	2.03%	56.07%
April	535,369.49	561,441.13	559,500.77	561,297.01	551,626.62	595,796.46	3,758,063.78	534,740.95	3,761,331.38	-10.25%	0.09%	48.79%
May	566,823.72	463,927.76	449,747.96	479,292.19	536,268.63	560,936.61	4,319,000.39	545,959.21	4,307,290.59	-2.67%	-0.27%	41.36%
June	492,425.74	539,025.41	678,926.95	584,970.84	608,968.16	631,632.40	4,950,632.79	618,450.70	4,925,741.29	-2.09%	-0.50%	32.94%
July	729,219.36	668,457.23	625,466.46	705,966.52	734,615.78	639,169.79	5,589,802.58	646,310.78	5,572,052.07	1.12%	-0.32%	24.14%
August	420,002.26	457,047.33	441,492.42	509,068.22	534,861.93	536,592.93	6,126,395.51	624,237.41	6,196,289.48	16.33%	1.14%	15.64%
September	621,688.35	658,932.91	693,711.94	622,668.13	650,774.69	716,033.23	6,842,428.74	721,198.53	6,917,488.01	0.72%	1.10%	5.82%
October	607,612.61	585,907.48	577,039.15	540,029.95	532,915.48	627,014.08	7,469,442.82	660,951.69	7,578,439.70	5.41%	1.46%	-3.18%
YTD Totals	6,545,718.40	6,738,055.55	6,955,367.84	6,794,133.60	7,293,319.17	7,469,442.82	7,469,442.82	7,578,439.70	7,578,439.70	5.41%	1.46%	-3.18%

*Tax passed by voters November 2006. Tax effective April 1, 2007.

Budgeted for FY 2020	$ 7,344,950
Y-T-D % Increase (Decrease) from FY 2019	1.46%
Actual % of FY 2020 Budget Remaining	-3.18%
% of Time Elapsed	100.00%

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CITY OF JOPLIN, MISSOURI
GENERAL POLICE & FIRE SALES TAX (19%)
ACCOUNT # 101-9003-500-9805
SALES TAX REMITTANCES PER MONTH

	FISCAL YEAR 2015		FISCAL YEAR 2016		FISCAL YEAR 2017		FISCAL YEAR 2018	
	Paid to TIF Developer	FY 2015 Y-T-D	Paid to TIF Developer	FY 2016 Y-T-D	Paid to TIF Developer	FY 2017 Y-T-D	Paid to TIF Developer	FY 2018 Y-T-D
November	15,119.09	15,119.09	30,930.04	30,930.04	43,706.90	43,706.90	37,678.59	37,678.59
December	20,657.22	35,776.31	17,988.89	48,918.93	25,268.49	68,975.39	22,048.25	59,726.84
January	32,272.01	68,048.32	36,782.48	85,701.41	38,582.91	107,558.30	44,992.98	104,719.82
February	33,687.16	101,735.48	31,220.78	116,922.19	31,871.17	139,429.47	43,836.10	148,555.92
March	3,699.49	105,434.96	34,761.11	151,683.30	27,992.77	167,422.24	32,127.58	180,683.50
April	56,291.08	161,726.04	49,925.49	201,608.79	39,272.59	206,694.83	44,207.64	224,891.14
May	34,763.84	196,489.88	33,337.02	234,945.81	33,130.56	239,825.39	38,083.48	262,974.62
June	17,313.70	213,803.58	23,408.47	258,354.28	27,978.80	267,804.19	16,834.24	279,808.86
July	27,909.40	241,712.98	36,086.09	294,440.37	36,656.30	304,460.49	41,848.40	321,657.26
August	30,862.36	272,575.34	28,824.37	323,264.74	37,420.57	341,881.06	32,395.46	354,052.72
September	16,579.98	289,155.32	21,831.21	345,095.95	34,427.45	376,308.51	39,451.56	393,504.28
October	30,745.09	319,900.41	30,899.50	375,995.45	42,175.88	418,484.39	26,225.09	419,729.37
YTD Totals	**319,900.41**	**319,900.41**	**375,995.45**	**375,995.45**	**418,484.39**	**418,484.39**	**419,729.37**	**419,729.37**

	FISCAL YEAR 2019		FISCAL YEAR 2020		FISCAL YEAR 2021		FISCAL YEAR 2022	
	Paid to TIF Developer	FY 2019 Y-T-D	Paid to TIF Developer	FY 2020 Y-T-D	Paid to TIF Developer	FY 2021 Y-T-D	Paid to TIF Developer	FY 2022 Y-T-D
November	34,030.03	34,030.03	31,267.06	31,267.06	-	-	-	-
December	33,903.32	67,933.35	33,634.58	64,901.64	-	-	-	-
January	32,389.68	100,323.03	40,192.76	105,094.40	-	-	-	-
February	35,761.10	136,084.13	55,711.08	160,805.48	-	-	-	-
March	39,434.45	175,518.58	14,700.76	175,506.24	-	-	-	-
April	31,939.30	207,457.88	12,440.09	187,946.33	-	-	-	-
May	42,938.87	250,396.75	19,528.44	207,474.77	-	-	-	-
June	33,281.41	283,678.16	17,779.21	225,253.98	-	-	-	-
July	37,907.95	321,586.11	14,837.48	240,091.46	-	-	-	-
August	42,868.95	364,455.06	16,736.29	256,827.75	-	-	-	-
September	34,399.95	398,855.01	21,843.21	278,670.96	-	-	-	-
October	36,820.61	435,675.62	-	-	-	-	-	-
YTD Totals	**435,675.62**	**435,675.62**	**278,670.96**	**278,670.96**	**-**	**-**	**-**	**-**

Note: Total collections are shown on the historical tax receipts report. The amounts above represent 50% of sales tax collections collected from the TIF districts. The above amounts have been remitted to the TIF developers and represent date paid to the developer and not the date collected from the state.

CITY OF JOPLIN, MISSOURI
GENERAL SALES TAX FOR POLICE & FIRE PENSION--1/2%*
ACCOUNT # 010-0000-400-0313
HISTORICAL TAX RECEIPTS BY MONTH

	FY 2020	FY 2020 Y-T-D	Monthly % Change from FY 2019	Y-T-D % Change from FY 2019	Actual % of FY 2020 Budget Remaining
November	-	-	NA	NA	0.00%
December	-	-	NA	NA	0.00%
January	-	-	NA	NA	0.00%
February	-	-	NA	NA	0.00%
March	-	-	NA	NA	0.00%
April	-	-	NA	NA	0.00%
May	27,005.46	27,005.46	0.00%	0.00%	0.00%
June	409,843.94	436,849.40	0.00%	0.00%	0.00%
July	609,949.85	1,046,799.25	0.00%	0.00%	0.00%
August	618,667.76	1,665,467.01	0.00%	0.00%	0.00%
September	708,995.63	2,374,462.64	0.00%	0.00%	0.00%
October	650,705.81	3,025,168.45	0.00%	0.00%	0.00%
YTD Totals	3,025,168.45	3,025,168.45	0.00%	0.00%	0.00%

*Tax passed by voters November 2019. Tax effective April 1, 2020.

Budgeted for FY 2020	$ -
Y-T-D % Increase (Decrease) from FY 2019	0.00%
Actual % of FY 2020 Budget Remaining	0.00%
% of Time Elapsed	100.00%

NOTE: Taxes are collected by the Department of Revenue approximately 30 days following the month in which taxable sales occur. Collections are remitted to the City by the 10th of each month for the prior months reported sales. Effective January 1, 2000, the State of Missouri Department of Revenue increased the threshold for monthly filing requirement from $250 to $500 for state tax collected.

Sales tax figures include the TIF sales tax collections. 50% of the TIF sales tax collections have to be remitted by the City to the TIF developer after being received from the State.

Actual budgeted increase is calculated by using the prior year actual collections compared to the budgeted amount.

This information is reported on a cash basis, while the accounting records are reported on an accrual basis.

CITY OF JOPLIN, MISSOURI
TRANSPORTATION SALES TAX --1/2%
ACCOUNT # 140-0000-400-0302
HISTORICAL TAX RECEIPTS BY MONTH

	FY 2014	FY 2015	FY 2016	FY 2017	FY 2018	FY 2019	FY 2019 Y-T-D	FY 2020	FY 2020 Y-T-D	Monthly % Change from FY 2019	Y-T-D % Change from FY 2019	Actual % of FY 2020 Budget Remaining
November	437,860.98	456,361.74	467,295.26	419,608.03	432,420.42	509,336.78	509,336.78	545,214.59	545,214.59	7.04%	7.04%	92.58%
December	557,379.78	561,094.71	608,264.73	559,361.53	862,156.43	616,437.35	1,125,774.13	677,641.12	1,222,855.71	9.93%	8.62%	83.35%
January	526,336.31	663,255.77	597,584.62	660,948.18	506,429.50	725,424.74	1,851,198.87	676,784.92	1,899,640.63	-6.71%	2.62%	74.14%
February	536,507.83	538,742.21	530,407.54	575,671.75	671,486.26	635,548.13	2,486,747.00	667,583.59	2,567,224.22	5.04%	3.24%	65.05%
March	517,751.16	588,009.42	728,176.62	577,215.04	672,620.42	680,776.00	3,167,523.00	661,127.22	3,228,351.44	-2.89%	1.92%	56.05%
April	536,100.54	561,598.44	559,968.21	562,401.48	551,820.80	596,506.99	3,764,029.99	535,710.72	3,764,062.16	-10.19%	0.00%	48.75%
May	575,412.22	464,269.10	450,350.34	479,839.38	536,733.66	561,093.96	4,325,123.95	546,293.73	4,310,355.89	-2.64%	-0.34%	41.32%
June	494,393.39	539,494.96	679,260.03	585,660.61	609,938.18	632,385.22	4,957,509.17	618,622.76	4,928,978.65	-2.18%	-0.58%	32.89%
July	729,594.85	668,878.26	625,762.54	706,272.20	735,017.79	639,659.01	5,597,168.18	646,444.54	5,575,423.19	1.06%	-0.39%	24.09%
August	420,686.29	457,304.37	441,664.10	509,832.27	535,343.84	537,061.77	6,134,229.95	624,662.11	6,200,085.30	16.31%	1.07%	15.59%
September	622,274.70	659,162.96	693,698.76	622,587.77	651,176.48	716,813.63	6,851,043.58	721,446.39	6,921,531.69	0.65%	1.03%	5.76%
October	608,048.89	586,084.16	577,290.80	540,220.47	533,127.91	627,248.75	7,478,292.33	661,273.59	7,582,805.28	5.42%	1.40%	-3.24%
YTD Totals	6,562,346.94	6,744,256.10	6,959,723.55	6,799,618.71	7,298,271.69	7,478,292.33	7,478,292.33	7,582,805.28	7,582,805.28	5.42%	1.40%	-3.24%

Budgeted for FY 2020	$ 7,344,950
Y-T-D % Increase (Decrease) from FY 2019	1.40%
Actual % of FY 2020 Budget Remaining	-3.24%
% of Time Elapsed	100.00%

NOTE: Taxes are collected by the Department of Revenue approximately 30 days following the month in which taxable sales occur. Collections are remitted to the City by the 10th of each month for the prior months reported sales. Effective January 1, 2000, the State of Missouri Department of Revenue increased the threshold for monthly filing requirement from $250 to $500 for state tax collected.

Sales tax figures include the TIF sales tax collections. 50% of the TIF sales tax collections have to be remitted by the City to the TIF developer after being received from the State.

Actual budgeted increase is calculated by using the prior year actual collections compared to the budgeted amount.

This information is reported on a cash basis, while the accounting records are reported on an accrual basis.

CITY OF JOPLIN, MISSOURI
TRANSPORTATION SALES TAX (19%)*
ACCOUNT # 140-9003-530-9805
SALES TAX REMITTANCES PER MONTH

	FISCAL YEAR 2014		FISCAL YEAR 2015		FISCAL YEAR 2016		FISCAL YEAR 2017	
	Paid to TIF Developer	FY 2014 Y-T-D	Paid to TIF Developer	FY 2015 Y-T-D	Paid to TIF Developer	FY 2016 Y-T-D	Paid to TIF Developer	FY 2017 Y-T-D
November	18,861.46	18,861.46	15,271.81	15,271.81	31,242.47	31,242.47	44,148.38	44,148.38
December	19,818.24	38,679.70	20,865.87	36,137.68	18,170.60	49,413.07	25,523.72	69,672.10
January	17,704.85	56,384.55	32,598.00	68,735.67	37,154.02	86,567.10	38,972.64	108,644.74
February	21,369.42	77,753.97	34,027.44	102,763.11	31,536.14	118,103.23	32,193.10	140,837.84
March	20,429.10	98,183.07	3,736.86	106,499.97	35,112.23	153,215.47	28,275.52	169,113.36
April	35,123.93	133,307.00	56,859.68	163,359.65	50,429.78	203,645.25	39,669.28	208,782.64
May	21,423.67	154,730.67	35,114.99	198,474.64	33,673.76	237,319.01	33,465.21	242,247.85
June	27,614.46	182,345.13	17,488.59	215,963.23	23,644.92	260,963.93	28,261.42	270,509.27
July	36,464.60	218,809.73	28,191.31	244,154.54	36,450.59	297,414.52	37,026.56	307,535.83
August	34,911.98	253,721.71	31,174.11	275,328.65	29,115.53	326,530.05	37,798.55	345,334.38
September	21,852.42	275,574.13	16,747.46	292,076.10	22,051.73	348,581.78	34,775.20	380,109.58
October	36,528.19	312,102.31	31,055.64	323,131.75	31,211.62	379,793.40	42,601.90	422,711.48
YTD Totals	**312,102.31**	**312,102.31**	**323,131.75**	**323,131.75**	**379,793.40**	**379,793.40**	**422,711.48**	**422,711.48**

	FISCAL YEAR 2018		FISCAL YEAR 2019		FISCAL YEAR 2020		FISCAL YEAR 2021	
	Paid to TIF Developer	FY 2018 Y-T-D	Paid to TIF Developer	FY 2019 Y-T-D	Paid to TIF Developer	FY 2020 Y-T-D	Paid to TIF Developer	FY 2021 Y-T-D
November	38,059.18	38,059.18	34,373.77	34,373.77	31,582.89	31,582.89	-	-
December	22,270.96	60,330.14	34,245.78	68,619.55	33,974.32	65,557.21	-	-
January	45,447.45	105,777.59	32,716.85	101,336.40	40,598.75	106,155.96	-	-
February	44,278.89	150,056.48	36,122.32	137,458.72	56,273.82	162,429.78	-	-
March	32,452.10	182,508.58	39,832.78	177,291.50	14,849.26	177,279.04	-	-
April	44,654.18	227,162.76	32,261.92	209,553.42	12,565.75	189,844.79	-	-
May	38,468.17	265,630.93	43,372.60	252,926.02	19,725.70	209,570.49	-	-
June	17,004.29	282,635.22	33,617.59	286,543.61	17,958.80	227,529.29	-	-
July	42,271.11	324,906.33	38,290.86	324,834.47	14,987.36	242,516.65	-	-
August	32,722.69	357,629.02	43,301.97	368,136.44	16,905.34	259,421.99	-	-
September	39,850.06	397,479.08	34,747.43	402,883.87	22,063.85	281,485.84	-	-
October	26,489.99	423,969.07	37,192.54	440,076.41	-	-	-	-
YTD Totals	**423,969.07**	**423,969.07**	**440,076.41**	**440,076.41**	**281,485.84**	**281,485.84**	**-**	**-**

*Percentage changed from 23.5% to 19% beginning with the June 2007 payment to the TIF developers due to the additional General Sales Tax for Police & Fire.

Note: Total collections are shown on the historical tax receipts report. The amounts above represent 50% of sales tax collections collected from the TIF districts. The above amounts have been remitted to the TIF developers and represent date paid to the developer and not the date collected from the state.

CITY OF JOPLIN, MISSOURI
PARKS & STORMWATER SALES TAX --1/4%
ACCOUNT # 130-0000-400-0306 & 0307
HISTORICAL TAX RECEIPTS BY MONTH

	FY 2014	FY 2015	FY 2016	FY 2017	FY 2018	FY 2019	FY 2019 Y-T-D	FY 2020	FY 2020 Y-T-D	Monthly % Change from FY 2019	Y-T-D % Change from FY 2019	Actual % of FY 2020 Budget Remaining
November	218,695.18	227,560.56	233,471.54	209,698.54	216,228.57	254,532.30	254,532.30	272,356.57	272,356.57	7.00%	7.00%	92.58%
December	278,246.14	280,373.67	303,967.11	279,488.01	430,998.32	307,839.68	562,371.98	338,668.97	611,025.54	10.01%	8.65%	83.36%
January	262,894.59	331,371.32	298,657.08	330,235.20	253,198.71	361,870.28	924,242.26	338,316.02	949,341.56	-6.51%	2.72%	74.15%
February	268,077.07	268,999.27	264,811.14	287,671.99	335,278.24	316,881.33	1,241,123.59	333,770.51	1,283,112.07	5.33%	3.38%	65.06%
March	258,429.59	293,538.03	363,932.37	288,370.96	335,936.56	340,010.00	1,581,133.59	330,188.70	1,613,300.77	-2.89%	2.03%	56.07%
April	267,712.37	280,760.68	279,818.93	280,654.85	275,813.16	297,897.88	1,879,031.47	267,370.11	1,880,670.88	-10.25%	0.09%	48.79%
May	287,371.67	231,967.63	225,069.39	239,646.19	268,151.07	280,467.68	2,159,499.15	272,979.04	2,153,649.92	-2.67%	-0.27%	41.36%
June	246,830.51	269,513.22	339,463.51	292,485.92	304,484.24	315,816.05	2,475,315.20	309,224.94	2,462,874.86	-2.09%	-0.50%	32.94%
July	364,562.81	334,239.01	312,732.95	352,983.02	367,307.66	319,584.71	2,794,899.91	323,155.02	2,786,029.88	1.12%	-0.32%	24.14%
August	210,035.62	228,525.05	220,746.38	254,534.57	267,431.08	268,296.43	3,063,196.34	312,118.45	3,098,148.33	16.33%	1.14%	15.64%
September	310,843.19	329,465.93	346,784.49	311,334.42	325,388.58	358,016.60	3,421,212.94	360,598.73	3,458,747.06	0.72%	1.10%	5.82%
October	303,806.84	292,953.86	288,519.48	270,014.78	266,464.39	313,506.79	3,734,719.73	330,475.56	3,789,222.62	5.41%	1.46%	-3.18%
YTD Totals	3,277,505.58	3,369,268.23	3,477,974.37	3,397,118.45	3,646,680.58	3,734,719.73	3,734,719.73	3,789,222.62	3,789,222.62	5.41%	1.46%	-3.18%

Budgeted for FY 2020	$ 3,672,475
Y-T-D % Increase (Decrease) from FY 2019	1.46%
Actual % of FY 2020 Budget Remaining	-3.18%
% of Time Elapsed	100.00%

NOTE: Taxes are collected by the Department of Revenue approximately 30 days following the month in which taxable sales occur. Collections are remitted to the City by the 10th of each month for the prior months reported sales. Effective January 1, 2000, the State of Missouri Department of Revenue increased the threshold for monthly filing requirement from $250 to $500 for state tax collected.

Sales tax figures include the TIF sales tax collections. 50% of the TIF sales tax collections have to be remitted by the City to the TIF developer after being received from the State.

Actual budgeted increase is calculated by using the prior year actual collections compared to the budgeted amount.

This information is reported on a cash basis, while the accounting records are reported on an accrual basis.

CITY OF JOPLIN, MISSOURI
PARKS & STORMWATER SALES TAX (10%)*
ACCOUNT # 130-9003-530-9805 & 130-9003-560-9805
SALES TAX REMITTANCES PER MONTH

	FISCAL YEAR 2014		FISCAL YEAR 2015		FISCAL YEAR 2016		FISCAL YEAR 2017	
	Paid to TIF Developers	FY 2014 Y-T-D	Paid to TIF Developers	FY 2015 Y-T-D	Paid to TIF Developers	FY 2016 Y-T-D	Paid to TIF Developers	FY 2017 Y-T-D
November	9,927.08	9,927.08	8,037.79	8,037.79	16,443.41	16,443.41	23,235.99	23,235.99
December	10,430.65	20,357.74	10,982.04	19,019.83	9,563.48	26,006.88	13,433.54	36,669.53
January	9,318.34	29,676.08	17,156.84	36,176.67	19,554.75	45,561.63	20,511.91	57,181.44
February	11,247.06	40,923.14	17,909.18	54,085.85	16,597.97	62,159.60	16,943.74	74,125.18
March	10,752.16	51,675.30	1,966.77	56,052.61	18,480.12	80,639.72	14,881.85	89,007.03
April	18,486.28	70,161.58	29,926.15	85,978.76	26,541.99	107,181.71	20,878.57	109,885.60
May	11,275.62	81,437.19	18,481.57	104,460.33	17,723.03	124,904.74	17,613.27	127,498.87
June	14,533.93	95,971.12	9,204.52	113,664.85	12,444.69	137,349.44	14,874.43	142,373.30
July	19,191.90	115,163.02	14,837.53	128,502.39	19,184.52	156,533.96	19,487.67	161,860.97
August	18,374.72	133,537.74	16,407.43	144,909.81	15,323.96	171,857.92	19,893.97	181,754.94
September	11,501.27	145,039.01	8,814.45	153,724.26	11,606.17	183,464.09	18,302.74	200,057.68
October	19,225.36	164,264.38	16,345.07	170,069.34	16,427.17	199,891.26	22,422.05	222,479.73
YTD Totals	**164,264.38**	**164,264.38**	**170,069.34**	**170,069.34**	**199,891.26**	**199,891.26**	**222,479.73**	**222,479.73**

	FISCAL YEAR 2018		FISCAL YEAR 2019		FISCAL YEAR 2020		FISCAL YEAR 2021	
	Paid to TIF Developers	FY 2018 Y-T-D	Paid to TIF Developers	FY 2019 Y-T-D	Paid to TIF Developers	FY 2020 Y-T-D	Paid to TIF Developers	FY 2021 Y-T-D
November	20,031.15	20,031.15	18,091.46	18,091.46	16,622.58	16,622.58	-	-
December	11,721.56	31,752.71	18,024.09	36,115.55	17,881.22	34,503.80	-	-
January	23,919.71	55,672.42	17,219.40	53,334.95	21,367.76	55,871.56	-	-
February	23,304.68	78,977.10	19,011.75	72,346.70	29,617.80	85,489.36	-	-
March	17,080.05	96,057.15	20,964.62	93,311.32	7,815.40	93,304.76	-	-
April	23,502.20	119,559.35	16,979.96	110,291.28	6,613.55	99,918.31	-	-
May	20,246.40	139,805.75	22,827.68	133,118.96	10,381.95	110,300.26	-	-
June	8,949.63	148,755.38	17,693.47	150,812.43	9,452.00	119,752.26	-	-
July	22,247.96	171,003.34	20,153.08	170,965.51	7,888.08	127,640.34	-	-
August	17,222.47	188,225.81	22,790.51	193,756.02	8,897.55	136,537.89	-	-
September	20,973.72	209,199.53	18,288.12	212,044.14	11,612.55	148,150.44	-	-
October	13,942.10	223,141.63	19,575.02	231,619.16	-	-	-	-
YTD Totals	**223,141.63**	**223,141.63**	**231,619.16**	**231,619.16**	**148,150.44**	**148,150.44**	**-**	**-**

*Percentage changed from 11.8% to10% beginning with the June 2007 payment to the TIF developers due to the additional General Sales Tax for Police & Fire.

Note: Total collections are shown on the historical tax receipts report. The amounts above represent 50% of sales tax collections collected from the TIF districts. The above amounts have been remitted to the TIF developers and represent date paid to the developer and not the date collected from the state.

CITY OF JOPLIN, MISSOURI
CAPITAL IMPROVEMENT SALES TAX --3/8%
ACCOUNT # 145-0000-400-0308
HISTORICAL TAX RECEIPTS BY MONTH

	FY 2014	FY 2015	FY 2016	FY 2017	FY 2018	FY 2019	FY 2019 Y-T-D	FY 2020	FY 2020 Y-T-D	Monthly % Change from FY 2019	Y-T-D % Change from FY 2019	Actual % of FY 2020 Budget Remaining
November	328,043.32	341,341.54	350,207.62	314,547.92	324,343.25	381,798.45	381,798.45	408,534.06	408,534.06	7.00%	7.00%	92.58%
December	417,369.28	420,560.40	455,950.84	419,231.64	646,497.65	461,760.49	843,558.94	508,003.66	916,537.72	10.01%	8.65%	83.36%
January	394,342.74	497,056.68	447,932.63	495,352.86	379,798.62	542,805.76	1,386,364.70	507,473.32	1,424,011.04	-6.51%	2.72%	74.15%
February	402,115.35	403,284.22	397,216.97	431,508.37	502,917.97	475,321.60	1,861,686.30	500,656.25	1,924,667.29	5.33%	3.38%	65.06%
March	387,637.27	440,283.27	545,884.09	432,533.68	503,904.91	510,014.83	2,371,701.13	495,283.25	2,419,950.54	-2.89%	2.03%	56.07%
April	401,549.29	421,135.42	419,727.53	420,982.14	413,719.82	446,847.84	2,818,548.97	401,055.54	2,821,006.08	-10.25%	0.09%	48.79%
May	429,316.09	347,951.11	337,601.52	359,469.01	402,200.92	420,701.61	3,239,250.58	409,469.18	3,230,475.26	-2.67%	-0.27%	41.36%
June	370,056.54	404,270.04	509,194.97	438,728.50	456,726.03	473,724.29	3,712,974.87	463,837.55	3,694,312.81	-2.09%	-0.50%	32.94%
July	546,843.93	501,358.79	469,099.83	529,474.97	550,961.84	479,377.25	4,192,352.12	484,732.73	4,179,045.54	1.12%	-0.32%	24.14%
August	315,053.71	342,787.82	331,119.62	381,801.78	401,146.37	402,444.81	4,594,796.93	468,178.34	4,647,223.88	16.33%	1.14%	15.64%
September	466,265.40	494,199.42	520,270.00	467,001.42	488,080.89	537,025.17	5,131,822.10	540,898.55	5,188,122.43	0.72%	1.10%	5.82%
October	455,709.47	439,430.59	432,779.49	405,022.38	399,702.28	470,260.48	5,602,082.58	495,713.98	5,683,836.41	5.41%	1.46%	-3.18%
YTD Totals	4,914,302.39	5,053,659.30	5,216,985.11	5,095,654.67	5,470,000.55	5,602,082.58	5,602,082.58	5,683,836.41	5,683,836.41	5.41%	1.46%	-3.18%

Budgeted for FY 2020	$ 5,508,713
Y-T-D % Increase (Decrease) from FY 2019	1.46%
Actual % of FY 2020 Budget Remaining	-3.18%
% of Time Elapsed	100.00%

NOTE: Taxes are collected by the Department of Revenue approximately 30 days following the month in which taxable sales occur. Collections are remitted to the City by the 10th of each month for the prior months reported sales. Effective January 1, 2000, the State of Missouri Department of Revenue increased the threshold for monthly filing requirement from $250 to $500 for state tax collected.

Sales tax figures include the TIF sales tax collections. 50% of the TIF sales tax collections have to be remitted by the City to the TIF developer after being received from the State.

Actual budgeted increase is calculated by using the prior year actual collections compared to the budgeted amount.

This information is reported on a cash basis, while the accounting records are reported on an accrual basis.

CITY OF JOPLIN, MISSOURI
CAPITAL IMPROVEMENT SALES TAX (14%)*
ACCOUNT # 145-9003-520-9805
SALES TAX REMITTANCES PER MONTH

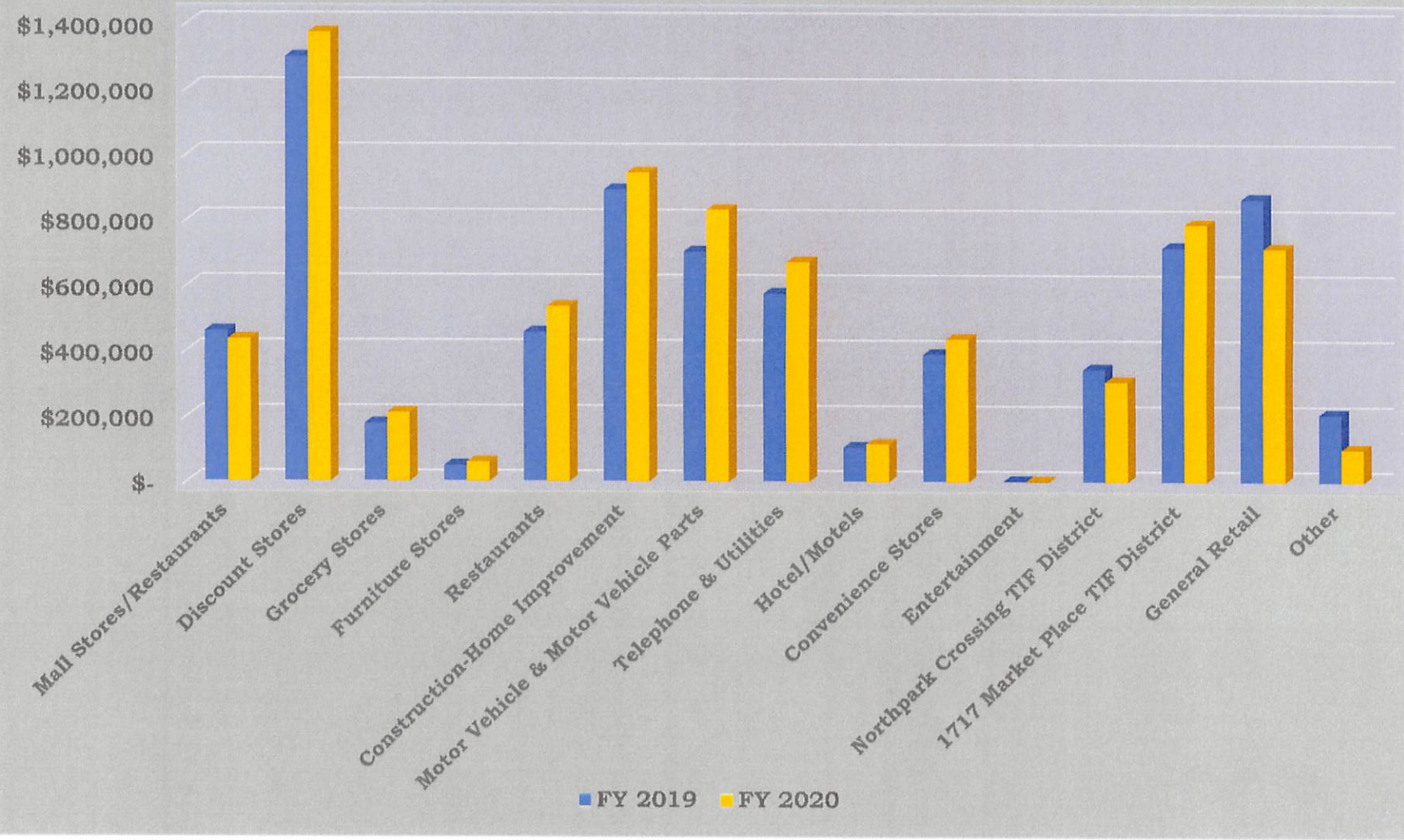
	FISCAL YEAR 2014		FISCAL YEAR 2015		FISCAL YEAR 2016		FISCAL YEAR 2017	
	Paid to TIF Developers	FY 2014 Y-T-D	Paid to TIF Developers	FY 2015 Y-T-D	Paid to TIF Developers	FY 2016 Y-T-D	Paid to TIF Developers	FY 2017 Y-T-D
November	13,897.92	13,897.92	11,252.91	11,252.91	23,020.77	23,020.77	32,530.39	32,530.39
December	14,602.92	28,500.83	15,374.85	26,627.76	13,388.87	36,409.63	18,806.95	51,337.34
January	13,045.68	41,546.51	24,019.58	50,647.34	27,376.65	63,786.28	28,716.68	80,054.02
February	15,745.89	57,292.40	25,072.85	75,720.19	23,237.16	87,023.44	23,721.23	103,775.25
March	15,053.02	72,345.42	2,753.47	78,473.66	25,872.17	112,895.61	20,834.59	124,609.84
April	25,880.79	98,226.21	41,896.60	120,370.26	37,158.79	150,054.40	29,230.00	153,839.84
May	15,785.86	114,012.07	25,874.20	146,244.47	24,812.24	174,866.64	24,658.58	178,498.42
June	20,347.50	134,359.57	12,886.33	159,130.80	17,422.57	192,289.21	20,824.20	199,322.62
July	26,868.65	161,228.22	20,772.55	179,903.34	26,858.33	219,147.54	27,282.73	226,605.35
August	25,724.61	186,952.84	22,970.40	202,873.74	21,453.55	240,601.09	27,851.56	254,456.91
September	16,101.78	203,054.62	12,340.23	215,213.97	16,248.64	256,849.73	25,623.83	280,080.74
October	26,915.51	229,970.13	22,883.10	238,097.07	22,998.04	279,847.77	31,390.87	311,471.61
YTD Totals	**229,970.13**	**229,970.13**	**238,097.07**	**238,097.07**	**279,847.77**	**279,847.77**	**311,471.61**	**311,471.61**

	FISCAL YEAR 2018		FISCAL YEAR 2019		FISCAL YEAR 2020		FISCAL YEAR 2021	
	Paid to TIF Developers	FY 2018 Y-T-D	Paid to TIF Developers	FY 2019 Y-T-D	Paid to TIF Developers	FY 2020 Y-T-D	Paid to TIF Developers	FY 2021 Y-T-D
November	28,043.61	28,043.61	25,328.04	25,328.04	23,271.61	23,271.61	-	-
December	16,410.18	44,453.79	25,233.73	50,561.77	25,033.71	48,305.32	-	-
January	33,487.60	77,941.39	24,107.15	74,668.92	29,914.87	78,220.19	-	-
February	32,626.55	110,567.94	26,616.45	101,285.37	41,464.92	119,685.11	-	-
March	23,912.07	134,480.01	29,350.47	130,635.84	10,941.56	130,626.67	-	-
April	32,903.08	167,383.09	23,771.94	154,407.78	9,258.97	139,885.64	-	-
May	28,344.96	195,728.05	31,958.76	186,366.54	14,534.73	154,420.37	-	-
June	12,529.48	208,257.53	24,770.85	211,137.39	13,232.80	167,653.17	-	-
July	31,147.14	239,404.67	28,214.32	239,351.71	11,043.31	178,696.48	-	-
August	24,111.45	263,516.12	31,906.71	271,258.42	12,456.57	191,153.05	-	-
September	29,363.20	292,879.32	25,603.37	296,861.79	16,257.57	207,410.62	-	-
October	19,518.94	312,398.26	27,405.03	324,266.82	-	-	-	-
YTD Totals	**312,398.26**	**312,398.26**	**324,266.82**	**324,266.82**	**207,410.62**	**207,410.62**	**-**	**-**

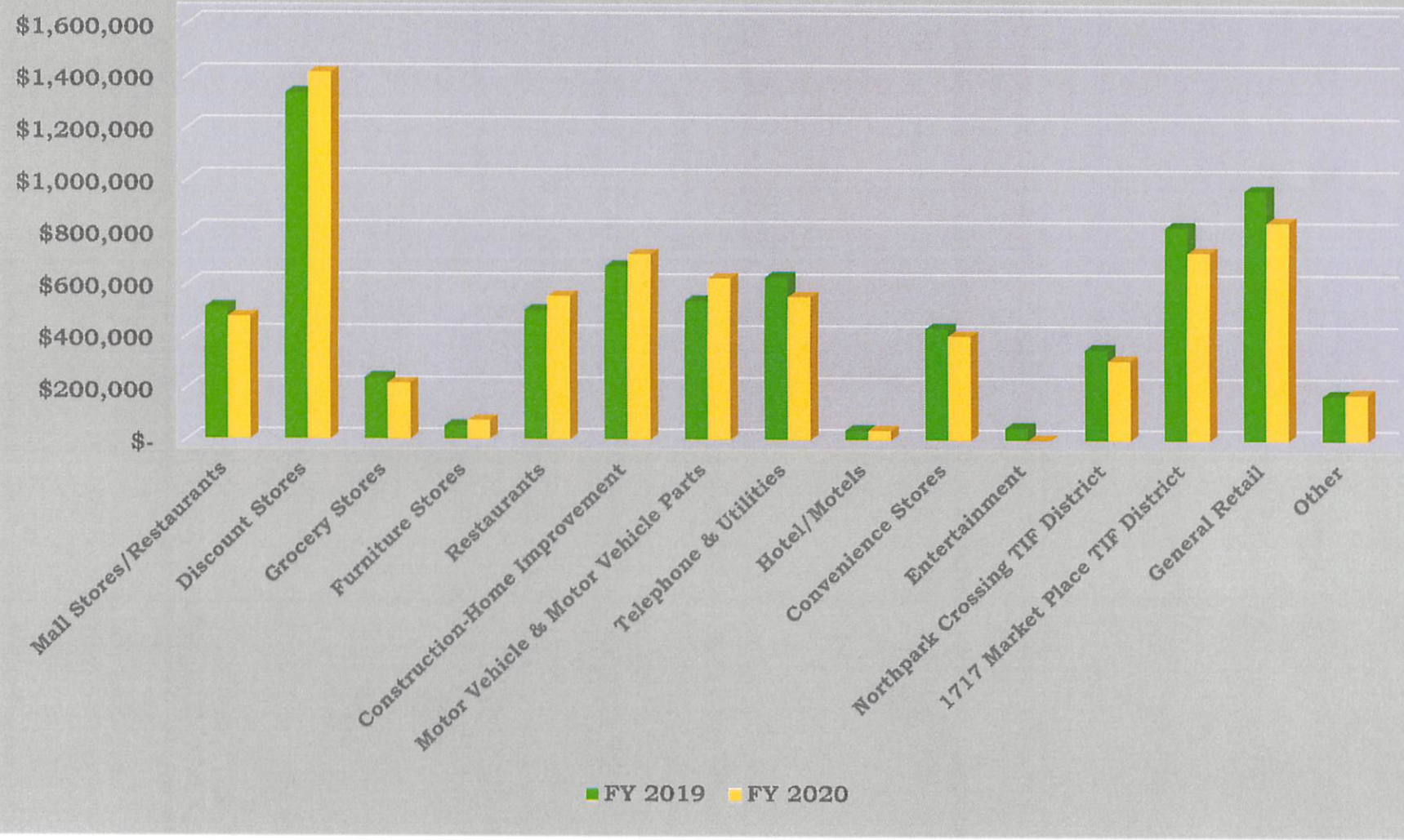
*Percentage changed from 17.7% to14% beginning with the June 2007 payment to the TIF developers due to the additional General Sales Tax for Police & Fire.

Note: Total collections are shown on the historical tax receipts report. The amounts above represent 50% of sales tax collections collected from the TIF districts. The above amounts have been remitted to the TIF developers and represent date paid to the developer and not the date collected from the state.

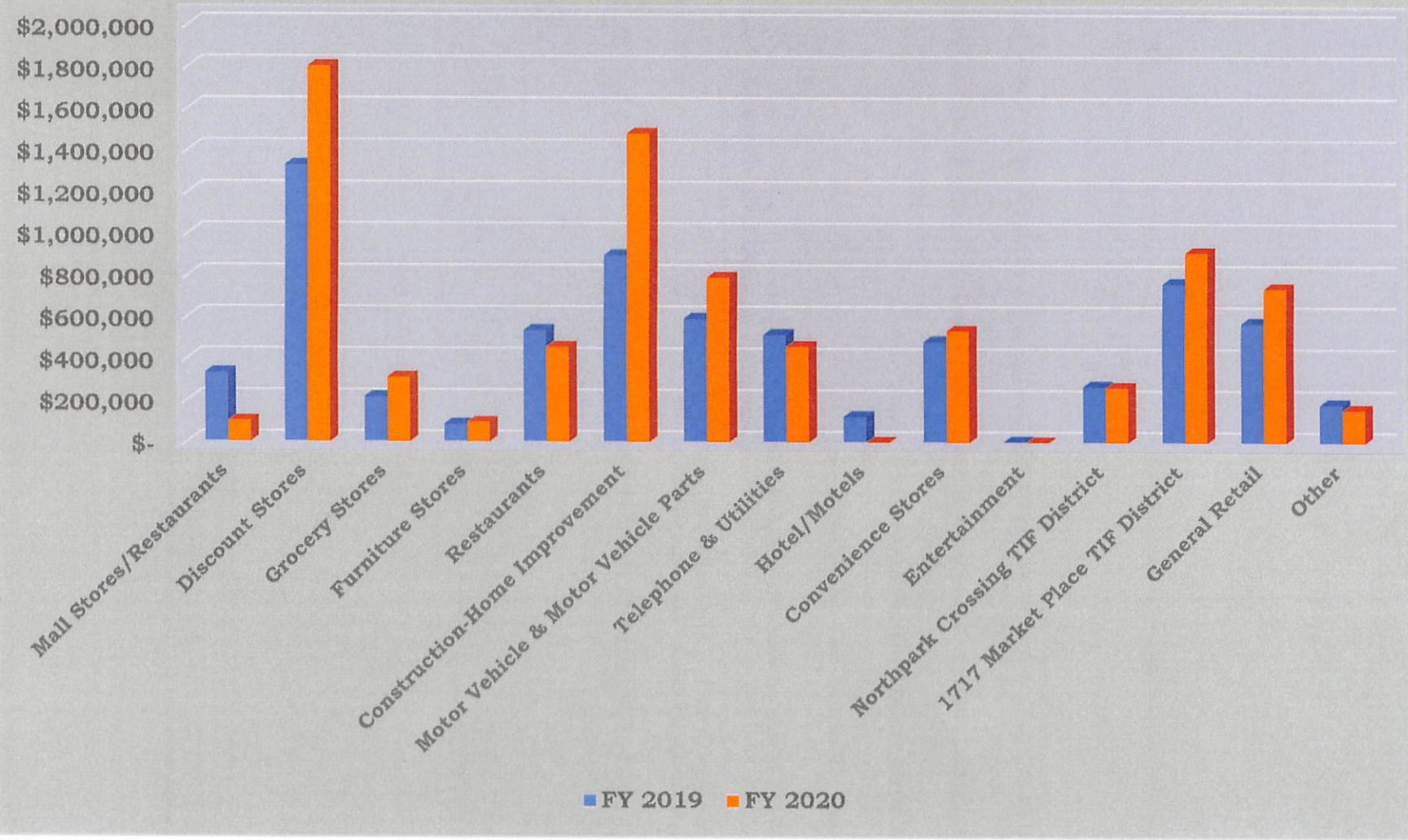
1st QUARTER (NOV-JAN) SALES TAX COMPARISON BY CATEGORY (TOP 100 BUSINESSES)



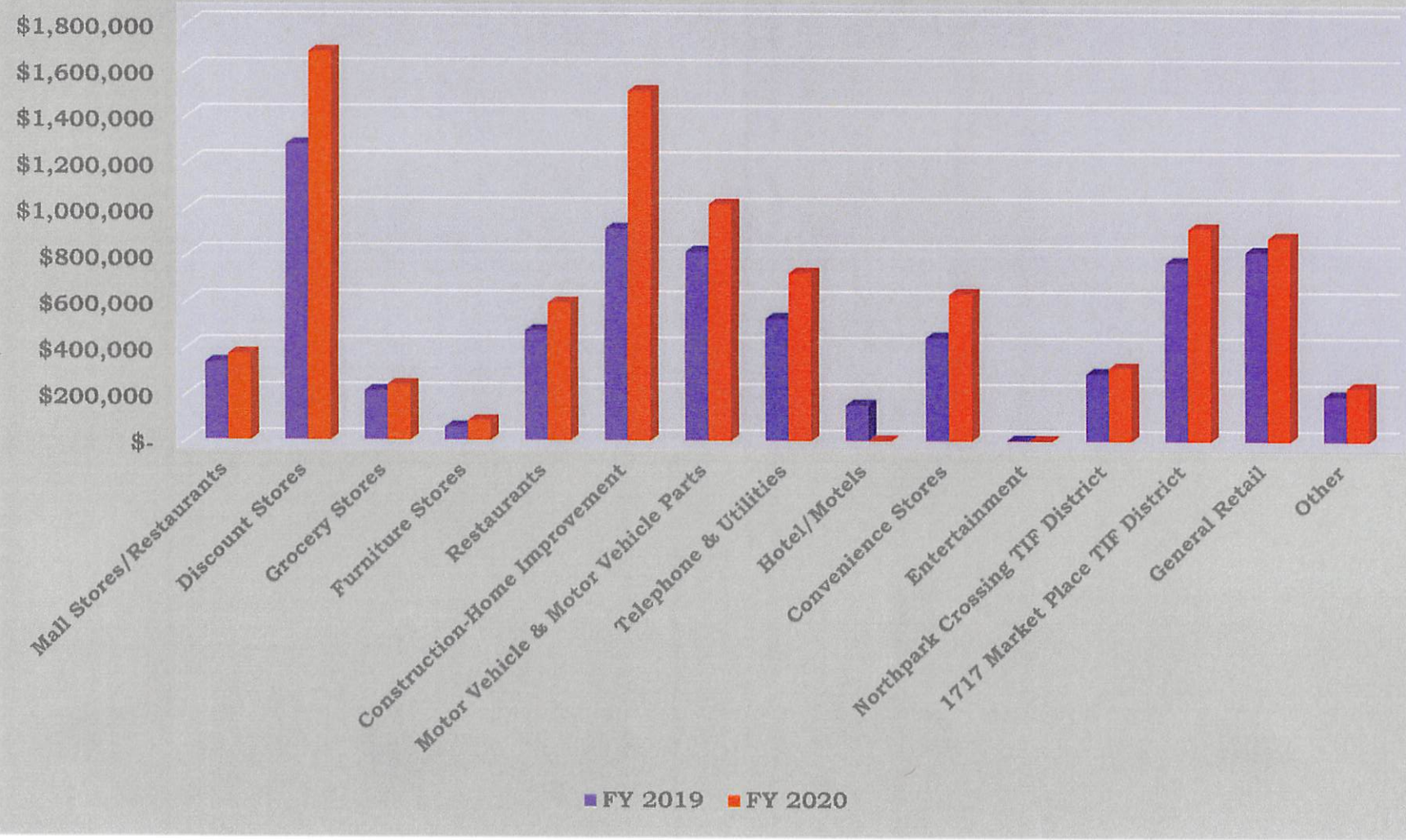
2nd QUARTER (FEB-APRIL) SALES TAX COMPARISON BY CATEGORY (TOP 100 BUSINESSES)



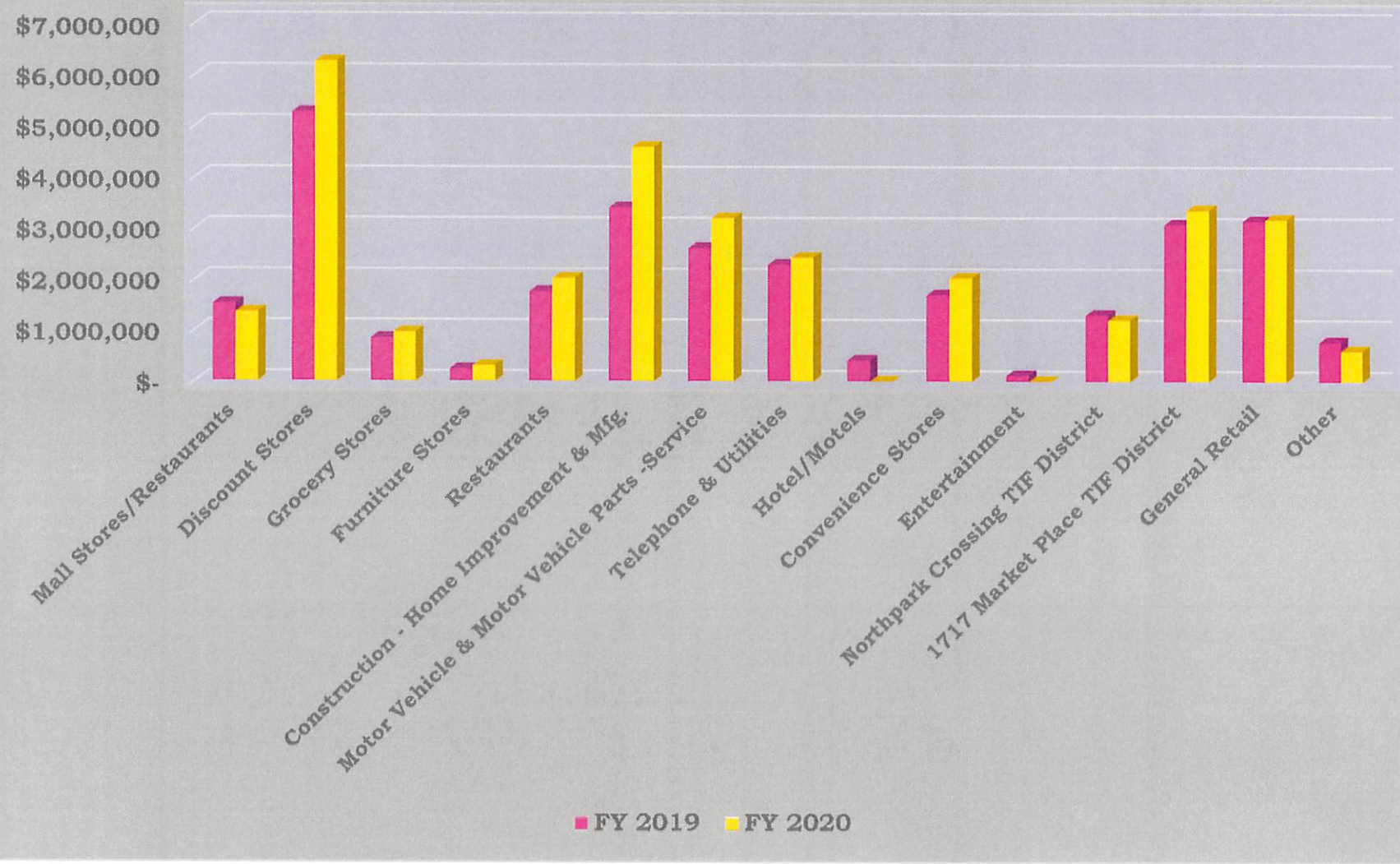
3RD QUARTER (MAY-JULY) SALES TAX COMPARISON BY CATEGORY (TOP 100 BUSINESSES)



4th QUARTER (AUG-OCT) SALES TAX COMPARISON BY CATEGORY (TOP 100 BUSINESSES)



YEAR-TO-DATE SALES TAX COMPARISON BY CATEGORY (TOP 100 BUSINESSES)



SALES TAX COMPARISON BY CATEGORY
TOP 100 SALES TAX PRODUCING BUSINESSES
FY 2019 and FY 2020 (QUARTERLY)

Code*	Category	1st Quarter (Nov - Jan) FY 2019	1st Quarter (Nov - Jan) FY 2020	% INCREASE/ (DECREASE) 1st Qtr FY 2019 to 1st Qtr FY 2020	2nd Quarter (Feb - April) FY 2019	2nd Quarter (Feb - April) FY 2020	% INCREASE/ (DECREASE) 2nd Qtr FY 2019 to 2nd Qtr FY 2020	3rd Quarter (May - July) FY 2019	3rd Quarter (May - July) FY 2020	% INCREASE/ (DECREASE) 3rd Qtr FY 2019 to 3rd Qtr FY 2020	4th Quarter (Aug - Oct) FY 2019	4th Quarter (Aug - Oct) FY 2020	% INCREASE/ (DECREASE) 4th Qtr FY 2019 to 4th Qtr FY 2020
1	Mall Stores/Restaurants	$ 457,354	$ 432,428	-5.5%	$ 509,512	$ 472,222	-7.3%	$ 328,521	$ 100,096	-69.5%	$ 333,956	$ 370,286	10.9%
2	Discount Stores	1,295,497	1,370,785	5.8%	1,330,132	1,410,492	6.0%	1,325,544	1,801,316	35.9%	1,275,021	1,677,407	31.6%
3	Grocery Stores	175,230	208,839	19.2%	236,576	216,249	-8.6%	213,075	309,099	45.1%	211,859	239,480	13.0%
4	Furniture Stores	45,690	57,457	25.8%	50,694	73,487	45.0%	81,089	94,012	15.9%	54,917	84,672	54.2%
5	Restaurants	454,183	534,411	17.7%	498,428	554,806	11.3%	532,240	455,351	-14.4%	472,016	594,635	26.0%
6	Construction - Home Improvement & Mfg.	891,082	943,856	5.9%	668,090	714,088	6.9%	893,131	1,479,859	65.7%	913,167	1,508,769	65.2%
7	Motor Vehicle & Motor Vehicle Parts -Service	701,346	830,295	18.4%	535,830	623,505	16.4%	589,140	789,911	34.1%	815,682	1,020,169	25.1%
8	Telephone & Utilities	573,836	670,481	16.8%	627,123	552,571	-11.9%	512,335	457,579	-10.7%	525,948	724,554	37.8%
9	Hotel/Motels	102,703	113,515	10.5%	35,247	35,804	1.6%	120,507	-	-100.0%	153,753	-	-100.0%
10	Convenience Stores	387,447	434,499	12.1%	429,063	401,153	-6.5%	479,947	534,095	11.3%	445,204	634,536	42.5%
11	Entertainment	-	-	0.0%	-	-	0.0%	-	-	0.0%	-	-	0.0%
12	Northpark Crossing TIF District	342,624	304,912	-11.0%	349,799	306,902	-12.3%	266,642	262,873	-1.4%	291,424	315,289	8.2%
13	1717 Market Place TIF District	715,507	787,045	10.0%	820,065	724,062	-11.7%	760,989	911,902	19.8%	772,400	918,259	18.9%
14	General Retail	864,926	713,538	-17.5%	962,127	840,340	-12.7%	570,625	740,737	29.8%	817,997	879,005	7.5%
15	Other	206,156	99,782	-51.6%	173,635	179,608	3.4%	182,508	158,791	-13.0%	196,243	231,757	18.1%
		$ 7,213,582	$ 7,501,843	4.0%	$ 7,226,323	$ 7,105,288	-1.7%	$ 6,856,292	$ 8,095,621	18.1%	$ 7,279,588	$ 9,198,816	26.4%

SALES TAX COMPARISON BY CATEGORY
TOP 100 SALES TAX PRODUCING BUSINESSES
FY 2013 thru FY 2020 (ANNUAL)

Code*	Category	FY 2013	FY 2014	FY 2015	FY 2016	FY 2017	% INCREASE/ (DECREASE) FY 2016 to FY 2017	FY 2018	% INCREASE/ (DECREASE) FY 2017 to FY 2018	FY 2019	% INCREASE/ (DECREASE) FY 2018 to FY 2019	FY 2020	% INCREASE/ (DECREASE) FY 2019 to FY 2020
1	Mall Stores/Restaurants	$ 1,828,584	$ 1,697,655	$ 1,870,712	$ 1,798,472	$ 1,489,766	-17.2%	$ 1,695,579	13.8%	$ 1,521,078	-10.3%	$ 1,356,443	-10.8%
2	Discount Stores	4,133,743	4,357,964	4,716,757	5,005,193	5,013,967	0.2%	5,074,093	1.2%	5,258,407	3.6%	6,260,000	19.0%
3	Grocery Stores	717,475	742,986	728,417	712,170	729,348	2.4%	747,961	2.6%	836,740	11.9%	956,828	14.4%
4	Furniture Stores	102,190	98,118	173,773	109,417	227,691	108.1%	228,874	0.5%	232,391	1.5%	300,153	29.2%
5	Restaurants	1,855,332	1,891,425	1,944,045	1,861,364	1,776,093	-4.6%	1,864,733	5.0%	1,757,915	-5.7%	2,024,093	15.1%
6	Construction - Home Improvement & Mfg.	2,759,039	3,704,125	2,775,334	2,752,281	3,050,171	10.8%	3,364,299	10.3%	3,396,359	1.0%	4,585,989	35.0%
7	Motor Vehicle & Motor Vehicle Parts -Service	1,479,650	2,051,869	2,080,130	2,367,270	2,300,443	-2.8%	2,179,306	-5.3%	2,603,600	19.5%	3,191,377	22.6%
8	Telephone & Utilities	1,662,464	2,357,221	2,393,996	2,272,811	2,138,648	-5.9%	2,570,317	20.2%	2,285,548	-11.1%	2,423,615	6.0%
9	Hotel/Motels	295,413	372,918	299,946	452,856	332,886	-26.5%	422,004	26.8%	400,748	-5.0%	-	-100.0%
10	Convenience Stores	1,091,702	1,271,495	1,373,032	1,584,262	1,532,925	-3.2%	1,702,294	11.0%	1,695,102	-0.4%	2,025,215	19.5%
11	Entertainment	193,136	188,170	200,486	206,279	185,325	-10.2%	124,266	-32.9%	104,536	-15.9%	-	-100.0%
12	Northpark Crossing TIF District	1,294,455	1,193,662	1,204,628	1,245,026	1,147,306	-7.8%	1,250,665	9.0%	1,291,132	3.2%	1,197,262	-7.3%
13	1717 Market Place TIF District	2,957,388	3,013,095	2,965,826	3,046,629	2,958,783	-2.9%	2,985,988	0.9%	3,068,961	2.8%	3,350,222	9.2%
14	General Retail	1,604,865	1,564,002	1,690,004	1,994,843	1,812,777	-9.1%	2,538,390	40.0%	3,141,040	23.7%	3,169,081	0.9%
15	Other	473,332	586,181	659,200	560,014	588,443	6.9%	832,823	39.2%	766,455	-8.0%	599,503	-21.8%
		$ 22,448,767	$ 25,090,887	$ 25,076,285	$ 25,968,888	$ 25,294,574	-2.6%	$ 27,581,592	9.0%	$ 28,360,012	2.8%	$ 31,439,782	10.9%

*Store Code assigned by Finance.

Note: Annual total may not equal quarterly totals due to the variation in the top 100 filers for each time period.