JOPLIN CITY COUNCIL INFORMAL MEETING
5:15 PM
MONDAY DECEMBER 21, 2020
5TH FLOOR COUNCIL CHAMBERS
602 S. MAIN ST.

In compliance with the social distancing requirement of six feet, the number of guests in the Council Chambers is limited to 45.

AGENDA

1. Sales tax update

2. Purchasing process update

Notice posted at 12:00 pm. on this 17th day of December 2020. (RSMo 610.020)

CITY OF JOPLIN, MISSOURI
GENERAL SALES TAX --1%
ACCOUNT # 001-0000-400-0301
HISTORICAL TAX RECEIPTS BY MONTH

	FY 2015	FY 2016	FY 2017	FY 2018	FY 2019	FY 2020	FY 2020 Y-T-D	FY 2021	FY 2021 Y-T-D	Monthly % Change from FY 2020	Y-T-D % Change from FY 2020	Actual % of FY 2021 Budget Remaining
November	912,723.95	934,589.55	839,215.94	864,840.99	1,018,673.84	1,090,430.38	1,090,430.38	1,075,827.30	1,075,827.30	-1.34%	-1.34%	92.75%
December	1,122,189.89	1,216,530.00	1,118,722.66	1,724,313.47	1,232,874.05	1,355,281.81	2,445,712.19	1,403,354.16	2,479,181.46	3.55%	1.37%	83.30%
January	1,326,512.10	1,195,169.85	1,321,895.16	1,012,860.10	1,450,849.53	1,353,568.92	3,799,281.11	-	-	0.00%	0.00%	0.00%
February	1,077,485.36	1,060,815.48	1,151,343.93	1,342,971.47	1,271,096.61	1,335,166.72	5,134,447.83	-	-	0.00%	0.00%	0.00%
March	1,176,019.47	1,456,353.54	1,154,430.33	1,345,240.66	1,361,552.45	1,322,254.82	6,456,702.65	-	-	0.00%	0.00%	0.00%
April	1,123,197.03	1,119,935.78	1,124,801.60	1,103,641.48	1,193,015.26	1,071,421.25	7,528,123.90	-	-	0.00%	0.00%	0.00%
May	928,537.53	900,700.48	959,679.01	1,073,466.90	1,122,187.32	1,092,586.90	8,620,710.80	-	-	0.00%	0.00%	0.00%
June	1,078,990.29	1,358,519.98	1,171,321.49	1,219,876.57	1,264,770.32	1,237,244.91	9,857,955.71	-	-	0.00%	0.00%	0.00%
July	1,337,757.13	1,251,525.44	1,412,542.99	1,470,035.68	1,279,316.91	1,292,888.47	11,150,844.18	-	-	0.00%	0.00%	0.00%
August	914,607.95	883,328.98	1,019,664.87	1,070,687.96	1,074,123.80	1,249,324.51	12,400,168.69	-	-	0.00%	0.00%	0.00%
September	1,318,326.06	1,387,397.85	1,245,175.34	1,302,353.26	1,433,627.20	1,442,892.53	13,843,061.22	-	-	0.00%	0.00%	0.00%
October	1,172,168.87	1,154,581.06	1,080,440.82	1,066,250.29	1,254,497.04	1,322,546.86	15,165,608.08	-	-	0.00%	0.00%	0.00%
YTD Totals	13,488,515.63	13,919,447.99	13,599,234.14	14,596,538.83	14,956,584.33	15,165,608.08	15,165,608.08	2,479,181.46	2,479,181.46	3.55%	1.37%	83.30%
Annual % Change		**3.19%**	**-2.30%**	**7.33%**	**2.47%**	**1.40%**						

Budgeted for FY 2021	$ 14,848,000
Y-T-D % Increase (Decrease) from FY 2020	1.37%
Actual % of FY 2021 Budget Remaining	83.30%
% of Time Elapsed	16.67%

NOTE: Taxes are collected by the Department of Revenue approximately 30 days following the month in which taxable sales occur. Collections are remitted to the City by the 10th of each month for the prior months reported sales. Effective January 1, 2000, the State of Missouri Department of Revenue increased the threshold for monthly filing requirement from $250 to $500 for state tax collected.

Sales tax figures include the TIF sales tax collections. 50% of the TIF sales tax collections have to be remitted by the City to the TIF developer after being received from the State.

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This information is reported on a cash basis, while the accounting records are reported on an accrual basis.

CITY OF JOPLIN, MISSOURI
GENERAL SALES TAX - 1% (LESS TIF AMOUNT)
ACCOUNT # 001-0000-400-0301
HISTORICAL TAX RECEIPTS BY MONTH

	FY 2015	FY 2016	FY 2017	FY 2018	FY 2019	FY 2020	FY 2020 Y-T-D	FY 2021	FY 2021 Y-T-D	Monthly % Change from FY 2020	Y-T-D % Change from FY 2020	Actual % of FY 2021 Budget Remaining
November	879,541.70	871,792.19	750,477.69	788,342.03	949,582.56	1,026,948.77	1,026,948.77	1,034,917.31	1,034,917.31	0.78%	0.78%	93.03%
December	1,078,034.99	1,180,007.09	1,067,419.97	1,679,548.83	1,164,040.04	1,286,993.43	2,313,942.20	-	-	0.00%	0.00%	0.00%
January	1,256,923.25	1,120,490.26	1,243,560.16	921,510.72	1,385,088.66	1,271,965.44	3,585,907.64	-	-	0.00%	0.00%	0.00%
February	1,005,177.05	997,427.85	1,086,635.80	1,253,970.89	1,198,490.74	1,222,056.35	4,807,963.99	-	-	0.00%	0.00%	0.00%
March	1,168,508.39	1,385,777.94	1,097,596.53	1,280,011.95	1,281,488.56	1,292,407.82	6,100,371.81	-	-	0.00%	0.00%	0.00%
April	1,008,909.08	1,018,571.91	1,045,066.35	1,013,886.57	1,128,168.80	1,046,164.10	7,146,535.91	-	-	0.00%	0.00%	0.00%
May	857,956.40	833,016.23	892,413.93	996,145.89	1,035,008.39	1,052,938.24	8,199,474.15	-	-	0.00%	0.00%	0.00%
June	1,043,838.22	1,311,230.14	1,114,516.04	1,185,697.95	1,197,198.97	1,201,147.72	9,400,621.87	-	-	0.00%	0.00%	0.00%
July	1,281,092.58	1,178,259.75	1,338,119.60	1,385,070.74	1,202,352.28	1,262,763.88	10,663,385.75	-	-	0.00%	0.00%	0.00%
August	851,948.00	824,806.77	943,689.78	1,004,915.36	987,086.85	1,215,344.78	11,878,730.53	-	-	0.00%	0.00%	0.00%
September	1,284,663.68	1,343,073.87	1,175,277.19	1,222,254.64	1,363,784.87	1,398,544.20	13,277,274.73	-	-	0.00%	0.00%	0.00%
October	1,109,747.03	1,091,845.70	994,811.00	1,013,005.42	1,179,740.03	1,291,139.21	14,568,413.94	-	-	0.00%	0.00%	0.00%
YTD Totals	12,826,340.37	13,156,299.70	12,749,584.04	13,744,360.99	14,072,030.75	14,568,413.94	14,568,413.94	1,034,917.31	1,034,917.31	0.78%	0.78%	93.03%

Budgeted for FY 2021	$ 14,848,000
Y-T-D % Increase (Decrease) from FY 2020	0.78%
Actual % of FY 2021 Budget Remaining	93.03%
% of Time Elapsed	8.33%

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Sales tax figures include the TIF sales tax collections. 50% of the TIF sales tax collections have to be remitted by the City to the TIF developer after being received from the State.

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CITY OF JOPLIN, MISSOURI
GENERAL SALES TAX (38%)*
ACCOUNT # 001-9003-500-9805
SALES TAX REMITTANCES PER MONTH

	FISCAL YEAR 2018				FISCAL YEAR 2019				FISCAL YEAR 2020			
	Paid to TIF Developer	Admin. Fee**	Monthly Remittance	FY 2018 Y-T-D	Paid to TIF Developer	Admin. Fee**	Monthly Remittance	FY 2019 Y-T-D	Paid to TIF Developer	Admin. Fee**	Monthly Remittance	FY 2020 Y-T-D
November	76,498.96	1,463.37	77,962.33	77,962.33	69,091.28	2,483.89	71,575.17	71,575.17	63,481.61	2,012.20	65,493.81	65,493.81
December	44,764.64	3,625.22	48,389.86	126,352.19	68,834.01	3,062.96	71,896.97	143,472.14	68,288.38	2,893.31	71,181.69	136,675.50
January	91,349.38	3,426.12	94,775.50	221,127.69	65,760.87	3,440.87	69,201.74	212,673.88	81,603.48	4,208.22	85,811.70	222,487.20
February	89,000.58	3,930.21	92,930.79	314,058.48	72,605.87	3,039.27	75,645.14	288,319.02	113,110.37	3,177.13	116,287.50	338,774.70
March	65,228.71	2,673.26	67,901.97	381,960.45	80,063.89	3,888.62	83,952.51	372,271.53	29,847.00	2,417.14	32,264.14	371,038.84
April	89,754.91	1,516.23	91,271.14	473,231.59	64,846.46	2,762.12	67,608.58	439,880.11	25,257.15	2,045.43	27,302.58	398,341.42
May	77,321.01	3,434.82	80,755.83	553,987.42	87,178.93	2,789.21	89,968.14	529,848.25	39,648.66	3,210.92	42,859.58	441,201.00
June	34,178.62	2,767.92	36,946.54	590,933.96	67,571.35	2,863.02	70,434.37	600,282.62	36,097.19	2,923.30	39,020.49	480,221.49
July	84,964.94	4,230.04	89,194.98	680,128.94	76,964.63	3,188.68	80,153.31	680,435.93	30,124.59	2,439.61	32,564.20	512,785.69
August	65,772.60	2,453.96	68,226.56	748,355.50	87,036.95	2,780.02	89,816.97	770,252.90	33,979.73	2,751.82	36,731.55	549,517.24
September	80,098.62	3,066.72	83,165.34	831,520.84	69,842.33	2,835.35	72,677.68	842,930.58	44,348.33	3,591.51	47,939.84	597,457.08
October	53,244.87	2,266.56	55,511.43	887,032.27	74,757.01	3,883.79	78,640.80	921,571.38	31,407.65	2,543.52	33,951.17	631,408.25
YTD Totals	**852,177.84**	**34,854.43**	**887,032.27**	**887,032.27**	**884,553.58**	**37,017.80**	**921,571.38**	**921,571.38**	**597,194.14**	**34,214.11**	**631,408.25**	**631,408.25**

	FISCAL YEAR 2021				FISCAL YEAR 2022				FISCAL YEAR 2023			
	Paid to TIF Developer	Admin. Fee**	Monthly Remittance	FY 2021 Y-T-D	Paid to TIF Developer	Admin. Fee**	Monthly Remittance	FY 2022 Y-T-D	Paid to TIF Developer	Admin. Fee**	Monthly Remittance	FY 2023 Y-T-D
November	40,909.99	3,313.06	44,223.05	44,223.05	-	-	-	-	-	-	-	-
December	-	-	-	-	-	-	-	-	-	-	-	-
January	-	-	-	-	-	-	-	-	-	-	-	-
February	-	-	-	-	-	-	-	-	-	-	-	-
March	-	-	-	-	-	-	-	-	-	-	-	-
April	-	-	-	-	-	-	-	-	-	-	-	-
May	-	-	-	-	-	-	-	-	-	-	-	-
June	-	-	-	-	-	-	-	-	-	-	-	-
July	-	-	-	-	-	-	-	-	-	-	-	-
August	-	-	-	-	-	-	-	-	-	-	-	-
September	-	-	-	-	-	-	-	-	-	-	-	-
October	-	-	-	-	-	-	-	-	-	-	-	-
YTD Totals	**40,909.99**	**3,313.06**	**44,223.05**	**44,223.05**	**-**	**-**	**-**	**-**	**-**	**-**	**-**	**-**

*Percentage changed from 47% to 38% beginning with the June 2007 payment to the TIF developers due to the additional General Sales Tax for Police & Fire.

**A 5% fee is held out of the payment to the TIF developer as an administrative expense. The 5% fee goes into the General Fund as a revenue to the City. Administration fee dropped to 3% November 2007 (FY 2008).

Note: Total collections are shown on the historical tax receipts report. The amounts above represent 50% of sales tax collections collected from the TIF districts. The above amounts have been remitted to the TIF developers and represent date paid to the developer and not the date collected from the state.

CITY OF JOPLIN, MISSOURI
GENERAL SALES TAX FOR POLICE & FIRE PENSION--1/2%*
ACCOUNT # 010-0000-400-0313
HISTORICAL TAX RECEIPTS BY MONTH

	FY 2020	FY 2020 Y-T-D	FY 2021	FY 2021 Y-T-D	Monthly % Change from FY 2020	Y-T-D % Change from FY 2020	Actual % of FY 2021 Budget Remaining
November	-	-	535,663.79	535,663.79	100.00%	100.00%	92.78%
December	-	-	703,796.64	1,239,460.43	100.00%	100.00%	83.30%
January	-	-	-	-	0.00%	0.00%	0.00%
February	-	-	-	-	0.00%	0.00%	0.00%
March	-	-	-	-	0.00%	0.00%	0.00%
April	-	-	-	-	0.00%	0.00%	0.00%
May	27,005.46	27,005.46	-	-	0.00%	0.00%	0.00%
June	409,843.94	436,849.40	-	-	0.00%	0.00%	0.00%
July	609,949.85	1,046,799.25	-	-	0.00%	0.00%	0.00%
August	618,667.76	1,665,467.01	-	-	0.00%	0.00%	0.00%
September	708,995.63	2,374,462.64	-	-	0.00%	0.00%	0.00%
October	650,705.81	3,025,168.45	-	-	0.00%	0.00%	0.00%
YTD Totals	3,025,168.45	3,025,168.45	1,239,460.43	1,239,460.43	100.00%	100.00%	83.30%

*Tax passed by voters November 2019. Tax effective April 1, 2020.

Budgeted for FY 2021	$ 7,424,000
Y-T-D % Increase (Decrease) from FY 2020	100.00%
Actual % of FY 2021 Budget Remaining	83.30%
% of Time Elapsed	16.67%

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CITY OF JOPLIN, MISSOURI
GENERAL SALES TAX FOR POLICE & FIRE --1/2%*
ACCOUNT # 101-0000-400-0312
HISTORICAL TAX RECEIPTS BY MONTH

	FY 2015	FY 2016	FY 2017	FY 2018	FY 2019	FY 2020	FY 2020 Y-T-D	FY 2021	FY 2021 Y-T-D	Monthly % Change from FY 2020	Y-T-D % Change from FY 2020	Actual % of FY 2021 Budget Remaining
November	455,121.67	466,943.60	419,396.98	432,457.56	509,064.16	544,700.84	544,700.84	537,750.61	537,750.61	-1.28%	-1.28%	92.76%
December	560,746.84	607,934.54	558,969.95	861,997.66	615,680.31	677,338.25	1,222,039.09	701,509.00	1,239,259.61	3.57%	1.41%	83.31%
January	662,739.04	597,334.92	660,470.61	506,398.03	723,740.71	676,631.41	1,898,670.50	-	-	0.00%	0.00%	0.00%
February	537,711.48	529,615.23	575,344.14	670,561.05	633,762.08	667,542.37	2,566,212.87	-	-	0.00%	0.00%	0.00%
March	586,997.27	727,653.90	576,659.06	671,873.58	680,020.06	660,377.56	3,226,590.43	-	-	0.00%	0.00%	0.00%
April	561,441.13	559,500.77	561,297.01	551,626.62	595,796.46	534,740.95	3,761,331.38	-	-	0.00%	0.00%	0.00%
May	463,927.76	449,747.96	479,292.19	536,268.63	560,936.61	545,959.21	4,307,290.59	-	-	0.00%	0.00%	0.00%
June	539,025.41	678,926.95	584,970.84	608,968.16	631,632.40	618,450.70	4,925,741.29	-	-	0.00%	0.00%	0.00%
July	668,457.23	625,466.46	705,966.52	734,615.78	639,169.79	646,310.78	5,572,052.07	-	-	0.00%	0.00%	0.00%
August	457,047.33	441,492.42	509,068.22	534,861.93	536,592.93	624,237.41	6,196,289.48	-	-	0.00%	0.00%	0.00%
September	658,932.91	693,711.94	622,668.13	650,774.69	716,033.23	721,198.53	6,917,488.01	-	-	0.00%	0.00%	0.00%
October	585,907.48	577,039.15	540,029.95	532,915.48	627,014.08	660,951.69	7,578,439.70	-	-	0.00%	0.00%	0.00%
YTD Totals	6,738,055.55	6,955,367.84	6,794,133.60	7,293,319.17	7,469,442.82	7,578,439.70	7,578,439.70	1,239,259.61	1,239,259.61	3.57%	1.41%	83.31%

*Tax passed by voters November 2006. Tax effective April 1, 2007.

Budgeted for FY 2021	$ 7,424,000
Y-T-D % Increase (Decrease) from FY 2020	1.41%
Actual % of FY 2021 Budget Remaining	83.31%
% of Time Elapsed	16.67%

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CITY OF JOPLIN, MISSOURI
GENERAL POLICE & FIRE SALES TAX (19%)
ACCOUNT # 101-9003-500-9805
SALES TAX REMITTANCES PER MONTH

	FISCAL YEAR 2015		FISCAL YEAR 2016		FISCAL YEAR 2017		FISCAL YEAR 2018	
	Paid to TIF Developer	FY 2015 Y-T-D	Paid to TIF Developer	FY 2016 Y-T-D	Paid to TIF Developer	FY 2017 Y-T-D	Paid to TIF Developer	FY 2018 Y-T-D
November	15,119.09	15,119.09	30,930.04	30,930.04	43,706.90	43,706.90	37,678.59	37,678.59
December	20,657.22	35,776.31	17,988.89	48,918.93	25,268.49	68,975.39	22,048.25	59,726.84
January	32,272.01	68,048.32	36,782.48	85,701.41	38,582.91	107,558.30	44,992.98	104,719.82
February	33,687.16	101,735.48	31,220.78	116,922.19	31,871.17	139,429.47	43,836.10	148,555.92
March	3,699.49	105,434.96	34,761.11	151,683.30	27,992.77	167,422.24	32,127.58	180,683.50
April	56,291.08	161,726.04	49,925.49	201,608.79	39,272.59	206,694.83	44,207.64	224,891.14
May	34,763.84	196,489.88	33,337.02	234,945.81	33,130.56	239,825.39	38,083.48	262,974.62
June	17,313.70	213,803.58	23,408.47	258,354.28	27,978.80	267,804.19	16,834.24	279,808.86
July	27,909.40	241,712.98	36,086.09	294,440.37	36,656.30	304,460.49	41,848.40	321,657.26
August	30,862.36	272,575.34	28,824.37	323,264.74	37,420.57	341,881.06	32,395.46	354,052.72
September	16,579.98	289,155.32	21,831.21	345,095.95	34,427.45	376,308.51	39,451.56	393,504.28
October	30,745.09	319,900.41	30,899.50	375,995.45	42,175.88	418,484.39	26,225.09	419,729.37
YTD Totals	**319,900.41**	**319,900.41**	**375,995.45**	**375,995.45**	**418,484.39**	**418,484.39**	**419,729.37**	**419,729.37**

	FISCAL YEAR 2019		FISCAL YEAR 2020		FISCAL YEAR 2021		FISCAL YEAR 2022	
	Paid to TIF Developer	FY 2019 Y-T-D	Paid to TIF Developer	FY 2020 Y-T-D	Paid to TIF Developer	FY 2021 Y-T-D	Paid to TIF Developer	FY 2022 Y-T-D
November	34,030.03	34,030.03	31,267.06	31,267.06	20,149.70	20,149.70	-	-
December	33,903.32	67,933.35	33,634.58	64,901.64	-	-	-	-
January	32,389.68	100,323.03	40,192.76	105,094.40	-	-	-	-
February	35,761.10	136,084.13	55,711.08	160,805.48	-	-	-	-
March	39,434.45	175,518.58	14,700.76	175,506.24	-	-	-	-
April	31,939.30	207,457.88	12,440.09	187,946.33	-	-	-	-
May	42,938.87	250,396.75	19,528.44	207,474.77	-	-	-	-
June	33,281.41	283,678.16	17,779.21	225,253.98	-	-	-	-
July	37,907.95	321,586.11	14,837.48	240,091.46	-	-	-	-
August	42,868.95	364,455.06	16,736.29	256,827.75	-	-	-	-
September	34,399.95	398,855.01	21,843.21	278,670.96	-	-	-	-
October	36,820.61	435,675.62	15,469.44	294,140.40	-	-	-	-
YTD Totals	**435,675.62**	**435,675.62**	**294,140.40**	**294,140.40**	**20,149.70**	**20,149.70**	**-**	**-**

Note: Total collections are shown on the historical tax receipts report. The amounts above represent 50% of sales tax collections collected from the TIF districts. The above amounts have been remitted to the TIF developers and represent date paid to the developer and not the date collected from the state.

CITY OF JOPLIN, MISSOURI
PARKS & STORMWATER SALES TAX --1/4%
ACCOUNT # 130-0000-400-0306 & 0307
HISTORICAL TAX RECEIPTS BY MONTH

	FY 2015	FY 2016	FY 2017	FY 2018	FY 2019	FY 2020	FY 2020 Y-T-D	FY 2021	FY 2021 Y-T-D	Monthly % Change from FY 2020	Y-T-D % Change from FY 2020	Actual % of FY 2021 Budget Remaining
November	227,560.56	233,471.54	209,698.54	216,228.57	254,532.30	272,356.57	272,356.57	268,875.08	268,875.08	-1.28%	-1.28%	92.76%
December	280,373.67	303,967.11	279,488.01	430,998.32	307,839.68	338,668.97	611,025.54	350,754.38	619,629.46	3.57%	1.41%	83.31%
January	331,371.32	298,657.08	330,235.20	253,198.71	361,870.28	338,316.02	949,341.56	-	-	0.00%	0.00%	0.00%
February	268,999.27	264,811.14	287,671.99	335,278.24	316,881.33	333,770.51	1,283,112.07	-	-	0.00%	0.00%	0.00%
March	293,538.03	363,932.37	288,370.96	335,936.56	340,010.00	330,188.70	1,613,300.77	-	-	0.00%	0.00%	0.00%
April	280,760.68	279,818.93	280,654.85	275,813.16	297,897.88	267,370.11	1,880,670.88	-	-	0.00%	0.00%	0.00%
May	231,967.63	225,069.39	239,646.19	268,151.07	280,467.68	272,979.04	2,153,649.92	-	-	0.00%	0.00%	0.00%
June	269,513.22	339,463.51	292,485.92	304,484.24	315,816.05	309,224.94	2,462,874.86	-	-	0.00%	0.00%	0.00%
July	334,239.01	312,732.95	352,983.02	367,307.66	319,584.71	323,155.02	2,786,029.88	-	-	0.00%	0.00%	0.00%
August	228,525.05	220,746.38	254,534.57	267,431.08	268,296.43	312,118.45	3,098,148.33	-	-	0.00%	0.00%	0.00%
September	329,465.93	346,784.49	311,334.42	325,388.58	358,016.60	360,598.73	3,458,747.06	-	-	0.00%	0.00%	0.00%
October	292,953.86	288,519.48	270,014.78	266,464.39	313,506.79	330,475.56	3,789,222.62	-	-	0.00%	0.00%	0.00%
YTD Totals	3,369,268.23	3,477,974.37	3,397,118.45	3,646,680.58	3,734,719.73	3,789,222.62	3,789,222.62	619,629.46	619,629.46	3.57%	1.41%	83.31%

Budgeted for FY 2021	$ 3,712,000
Y-T-D % Increase (Decrease) from FY 2020	1.41%
Actual % of FY 2021 Budget Remaining	83.31%
% of Time Elapsed	16.67%

NOTE: Taxes are collected by the Department of Revenue approximately 30 days following the month in which taxable sales occur. Collections are remitted to the City by the 10th of each month for the prior months reported sales. Effective January 1, 2000, the State of Missouri Department of Revenue increased the threshold for monthly filing requirement from $250 to $500 for state tax collected.

Sales tax figures include the TIF sales tax collections. 50% of the TIF sales tax collections have to be remitted by the City to the TIF developer after being received from the State.

Actual budgeted increase is calculated by using the prior year actual collections compared to the budgeted amount.

This information is reported on a cash basis, while the accounting records are reported on an accrual basis.

CITY OF JOPLIN, MISSOURI
PARKS & STORMWATER SALES TAX (10%)*
ACCOUNT # 130-9003-530-9805 & 130-9003-560-9805
SALES TAX REMITTANCES PER MONTH

	FISCAL YEAR 2014		FISCAL YEAR 2015		FISCAL YEAR 2016		FISCAL YEAR 2017	
	Paid to TIF Developers	FY 2014 Y-T-D	Paid to TIF Developers	FY 2015 Y-T-D	Paid to TIF Developers	FY 2016 Y-T-D	Paid to TIF Developers	FY 2017 Y-T-D
November	9,927.08	9,927.08	8,037.79	8,037.79	16,443.41	16,443.41	23,235.99	23,235.99
December	10,430.65	20,357.74	10,982.04	19,019.83	9,563.48	26,006.88	13,433.54	36,669.53
January	9,318.34	29,676.08	17,156.84	36,176.67	19,554.75	45,561.63	20,511.91	57,181.44
February	11,247.06	40,923.14	17,909.18	54,085.85	16,597.97	62,159.60	16,943.74	74,125.18
March	10,752.16	51,675.30	1,966.77	56,052.61	18,480.12	80,639.72	14,881.85	89,007.03
April	18,486.28	70,161.58	29,926.15	85,978.76	26,541.99	107,181.71	20,878.57	109,885.60
May	11,275.62	81,437.19	18,481.57	104,460.33	17,723.03	124,904.74	17,613.27	127,498.87
June	14,533.93	95,971.12	9,204.52	113,664.85	12,444.69	137,349.44	14,874.43	142,373.30
July	19,191.90	115,163.02	14,837.53	128,502.39	19,184.52	156,533.96	19,487.67	161,860.97
August	18,374.72	133,537.74	16,407.43	144,909.81	15,323.96	171,857.92	19,893.97	181,754.94
September	11,501.27	145,039.01	8,814.45	153,724.26	11,606.17	183,464.09	18,302.74	200,057.68
October	19,225.36	164,264.38	16,345.07	170,069.34	16,427.17	199,891.26	22,422.05	222,479.73
YTD Totals	**164,264.38**	**164,264.38**	**170,069.34**	**170,069.34**	**199,891.26**	**199,891.26**	**222,479.73**	**222,479.73**

	FISCAL YEAR 2018		FISCAL YEAR 2019		FISCAL YEAR 2020		FISCAL YEAR 2021	
	Paid to TIF Developers	FY 2018 Y-T-D	Paid to TIF Developers	FY 2019 Y-T-D	Paid to TIF Developers	FY 2020 Y-T-D	Paid to TIF Developers	FY 2021 Y-T-D
November	20,031.15	20,031.15	18,091.46	18,091.46	16,622.58	16,622.58	10,712.23	10,712.23
December	11,721.56	31,752.71	18,024.09	36,115.55	17,881.22	34,503.80	-	-
January	23,919.71	55,672.42	17,219.40	53,334.95	21,367.76	55,871.56	-	-
February	23,304.68	78,977.10	19,011.75	72,346.70	29,617.80	85,489.36	-	-
March	17,080.05	96,057.15	20,964.62	93,311.32	7,815.40	93,304.76	-	-
April	23,502.20	119,559.35	16,979.96	110,291.28	6,613.55	99,918.31	-	-
May	20,246.40	139,805.75	22,827.68	133,118.96	10,381.95	110,300.26	-	-
June	8,949.63	148,755.38	17,693.47	150,812.43	9,452.00	119,752.26	-	-
July	22,247.96	171,003.34	20,153.08	170,965.51	7,888.08	127,640.34	-	-
August	17,222.47	188,225.81	22,790.51	193,756.02	8,897.55	136,537.89	-	-
September	20,973.72	209,199.53	18,288.12	212,044.14	11,612.55	148,150.44	-	-
October	13,942.10	223,141.63	19,575.02	231,619.16	8,224.05	156,374.49	-	-
YTD Totals	**223,141.63**	**223,141.63**	**231,619.16**	**231,619.16**	**156,374.49**	**156,374.49**	**10,712.23**	**10,712.23**

*Percentage changed from 11.8% to10% beginning with the June 2007 payment to the TIF developers due to the additional General Sales Tax for Police & Fire.

Note: Total collections are shown on the historical tax receipts report. The amounts above represent 50% of sales tax collections collected from the TIF districts. The above amounts have been remitted to the TIF developers and represent date paid to the developer and not the date collected from the state.

CITY OF JOPLIN, MISSOURI
TRANSPORTATION SALES TAX --1/2%
ACCOUNT # 140-0000-400-0302
HISTORICAL TAX RECEIPTS BY MONTH

	FY 2015	FY 2016	FY 2017	FY 2018	FY 2019	FY 2020	FY 2020 Y-T-D	FY 2021	FY 2021 Y-T-D	Monthly % Change from FY 2020	Y-T-D % Change from FY 2020	Actual % of FY 2021 Budget Remaining
November	456,361.74	467,295.26	419,608.03	432,420.42	509,336.78	545,214.59	545,214.59	537,913.56	537,913.56	-1.34%	-1.34%	92.75%
December	561,094.71	608,264.73	559,361.53	862,156.43	616,437.35	677,641.12	1,222,855.71	701,677.42	1,239,590.98	3.55%	1.37%	83.30%
January	663,255.77	597,584.62	660,948.18	506,429.50	725,424.74	676,784.92	1,899,640.63	-	-	0.00%	0.00%	0.00%
February	538,742.21	530,407.54	575,671.75	671,486.26	635,548.13	667,583.59	2,567,224.22	-	-	0.00%	0.00%	0.00%
March	588,009.42	728,176.62	577,215.04	672,620.42	680,776.00	661,127.22	3,228,351.44	-	-	0.00%	0.00%	0.00%
April	561,598.44	559,968.21	562,401.48	551,820.80	596,506.99	535,710.72	3,764,062.16	-	-	0.00%	0.00%	0.00%
May	464,269.10	450,350.34	479,839.38	536,733.66	561,093.96	546,293.73	4,310,355.89	-	-	0.00%	0.00%	0.00%
June	539,494.96	679,260.03	585,660.61	609,938.18	632,385.22	618,622.76	4,928,978.65	-	-	0.00%	0.00%	0.00%
July	668,878.26	625,762.54	706,272.20	735,017.79	639,659.01	646,444.54	5,575,423.19	-	-	0.00%	0.00%	0.00%
August	457,304.37	441,664.10	509,832.27	535,343.84	537,061.77	624,662.11	6,200,085.30	-	-	0.00%	0.00%	0.00%
September	659,162.96	693,698.76	622,587.77	651,176.48	716,813.63	721,446.39	6,921,531.69	-	-	0.00%	0.00%	0.00%
October	586,084.16	577,290.80	540,220.47	533,127.91	627,248.75	661,273.59	7,582,805.28	-	-	0.00%	0.00%	0.00%
YTD Totals	6,744,256.10	6,959,723.55	6,799,618.71	7,298,271.69	7,478,292.33	7,582,805.28	7,582,805.28	1,239,590.98	1,239,590.98	3.55%	1.37%	83.30%

Budgeted for FY 2021	$ 7,424,000
Y-T-D % Increase (Decrease) from FY 2020	1.37%
Actual % of FY 2021 Budget Remaining	83.30%
% of Time Elapsed	16.67%

NOTE: Taxes are collected by the Department of Revenue approximately 30 days following the month in which taxable sales occur. Collections are remitted to the City by the 10th of each month for the prior months reported sales. Effective January 1, 2000, the State of Missouri Department of Revenue increased the threshold for monthly filing requirement from $250 to $500 for state tax collected.

Sales tax figures include the TIF sales tax collections. 50% of the TIF sales tax collections have to be remitted by the City to the TIF developer after being received from the State.

Actual budgeted increase is calculated by using the prior year actual collections compared to the budgeted amount.

This information is reported on a cash basis, while the accounting records are reported on an accrual basis.

CITY OF JOPLIN, MISSOURI
TRANSPORTATION SALES TAX (19%)*
ACCOUNT # 140-9003-530-9805
SALES TAX REMITTANCES PER MONTH

	FISCAL YEAR 2014		FISCAL YEAR 2015		FISCAL YEAR 2016		FISCAL YEAR 2017	
	Paid to TIF Developer	FY 2014 Y-T-D	Paid to TIF Developer	FY 2015 Y-T-D	Paid to TIF Developer	FY 2016 Y-T-D	Paid to TIF Developer	FY 2017 Y-T-D
November	18,861.46	18,861.46	15,271.81	15,271.81	31,242.47	31,242.47	44,148.38	44,148.38
December	19,818.24	38,679.70	20,865.87	36,137.68	18,170.60	49,413.07	25,523.72	69,672.10
January	17,704.85	56,384.55	32,598.00	68,735.67	37,154.02	86,567.10	38,972.64	108,644.74
February	21,369.42	77,753.97	34,027.44	102,763.11	31,536.14	118,103.23	32,193.10	140,837.84
March	20,429.10	98,183.07	3,736.86	106,499.97	35,112.23	153,215.47	28,275.52	169,113.36
April	35,123.93	133,307.00	56,859.68	163,359.65	50,429.78	203,645.25	39,669.28	208,782.64
May	21,423.67	154,730.67	35,114.99	198,474.64	33,673.76	237,319.01	33,465.21	242,247.85
June	27,614.46	182,345.13	17,488.59	215,963.23	23,644.92	260,963.93	28,261.42	270,509.27
July	36,464.60	218,809.73	28,191.31	244,154.54	36,450.59	297,414.52	37,026.56	307,535.83
August	34,911.98	253,721.71	31,174.11	275,328.65	29,115.53	326,530.05	37,798.55	345,334.38
September	21,852.42	275,574.13	16,747.46	292,076.10	22,051.73	348,581.78	34,775.20	380,109.58
October	36,528.19	312,102.31	31,055.64	323,131.75	31,211.62	379,793.40	42,601.90	422,711.48
YTD Totals	**312,102.31**	**312,102.31**	**323,131.75**	**323,131.75**	**379,793.40**	**379,793.40**	**422,711.48**	**422,711.48**

	FISCAL YEAR 2018		FISCAL YEAR 2019		FISCAL YEAR 2020		FISCAL YEAR 2021	
	Paid to TIF Developer	FY 2018 Y-T-D	Paid to TIF Developer	FY 2019 Y-T-D	Paid to TIF Developer	FY 2020 Y-T-D	Paid to TIF Developer	FY 2021 Y-T-D
November	38,059.18	38,059.18	34,373.77	34,373.77	31,582.89	31,582.89	20,353.23	20,353.23
December	22,270.96	60,330.14	34,245.78	68,619.55	33,974.32	65,557.21	-	-
January	45,447.45	105,777.59	32,716.85	101,336.40	40,598.75	106,155.96	-	-
February	44,278.89	150,056.48	36,122.32	137,458.72	56,273.82	162,429.78	-	-
March	32,452.10	182,508.58	39,832.78	177,291.50	14,849.26	177,279.04	-	-
April	44,654.18	227,162.76	32,261.92	209,553.42	12,565.75	189,844.79	-	-
May	38,468.17	265,630.93	43,372.60	252,926.02	19,725.70	209,570.49	-	-
June	17,004.29	282,635.22	33,617.59	286,543.61	17,958.80	227,529.29	-	-
July	42,271.11	324,906.33	38,290.86	324,834.47	14,987.36	242,516.65	-	-
August	32,722.69	357,629.02	43,301.97	368,136.44	16,905.34	259,421.99	-	-
September	39,850.06	397,479.08	34,747.43	402,883.87	22,063.85	281,485.84	-	-
October	26,489.99	423,969.07	37,192.54	440,076.41	15,625.70	297,111.54	-	-
YTD Totals	**423,969.07**	**423,969.07**	**440,076.41**	**440,076.41**	**297,111.54**	**297,111.54**	**20,353.23**	**20,353.23**

*Percentage changed from 23.5% to 19% beginning with the June 2007 payment to the TIF developers due to the additional General Sales Tax for Police & Fire.

Note: Total collections are shown on the historical tax receipts report. The amounts above represent 50% of sales tax collections collected from the TIF districts. The above amounts have been remitted to the TIF developers and represent date paid to the developer and not the date collected from the state.

CITY OF JOPLIN, MISSOURI
CAPITAL IMPROVEMENT SALES TAX --3/8%
ACCOUNT # 145-0000-400-0308
HISTORICAL TAX RECEIPTS BY MONTH

	FY 2015	FY 2016	FY 2017	FY 2018	FY 2019	FY 2020	FY 2020 Y-T-D	FY 2021	FY 2021 Y-T-D	Monthly % Change from FY 2020	Y-T-D % Change from FY 2020	Actual % of FY 2021 Budget Remaining
November	341,341.54	350,207.62	314,547.92	324,343.25	381,798.45	408,534.06	408,534.06	403,312.57	403,312.57	-1.28%	-1.28%	92.76%
December	420,560.40	455,950.84	419,231.64	646,497.65	461,760.49	508,003.66	916,537.72	526,131.61	929,444.18	3.57%	1.41%	83.31%
January	497,056.68	447,932.63	495,352.86	379,798.62	542,805.76	507,473.32	1,424,011.04	-	-	0.00%	0.00%	0.00%
February	403,284.22	397,216.97	431,508.37	502,917.97	475,321.60	500,656.25	1,924,667.29	-	-	0.00%	0.00%	0.00%
March	440,283.27	545,884.09	432,533.68	503,904.91	510,014.83	495,283.25	2,419,950.54	-	-	0.00%	0.00%	0.00%
April	421,135.42	419,727.53	420,982.14	413,719.82	446,847.84	401,055.54	2,821,006.08	-	-	0.00%	0.00%	0.00%
May	347,951.11	337,601.52	359,469.01	402,200.92	420,701.61	409,469.18	3,230,475.26	-	-	0.00%	0.00%	0.00%
June	404,270.04	509,194.97	438,728.50	456,726.03	473,724.29	463,837.55	3,694,312.81	-	-	0.00%	0.00%	0.00%
July	501,358.79	469,099.83	529,474.97	550,961.84	479,377.25	484,732.73	4,179,045.54	-	-	0.00%	0.00%	0.00%
August	342,787.82	331,119.62	381,801.78	401,146.37	402,444.81	468,178.34	4,647,223.88	-	-	0.00%	0.00%	0.00%
September	494,199.42	520,270.00	467,001.42	488,080.89	537,025.17	540,898.55	5,188,122.43	-	-	0.00%	0.00%	0.00%
October	439,430.59	432,779.49	405,022.38	399,702.28	470,260.48	495,713.98	5,683,836.41	-	-	0.00%	0.00%	0.00%
YTD Totals	5,053,659.30	5,216,985.11	5,095,654.67	5,470,000.55	5,602,082.58	5,683,836.41	5,683,836.41	929,444.18	929,444.18	3.57%	1.41%	83.31%

Budgeted for FY 2021	$ 5,568,000
Y-T-D % Increase (Decrease) from FY 2020	1.41%
Actual % of FY 2021 Budget Remaining	83.31%
% of Time Elapsed	16.67%

NOTE: Taxes are collected by the Department of Revenue approximately 30 days following the month in which taxable sales occur. Collections are remitted to the City by the 10th of each month for the prior months reported sales. Effective January 1, 2000, the State of Missouri Department of Revenue increased the threshold for monthly filing requirement from $250 to $500 for state tax collected.

Sales tax figures include the TIF sales tax collections. 50% of the TIF sales tax collections have to be remitted by the City to the TIF developer after being received from the State.

Actual budgeted increase is calculated by using the prior year actual collections compared to the budgeted amount.

This information is reported on a cash basis, while the accounting records are reported on an accrual basis.

CITY OF JOPLIN, MISSOURI
CAPITAL IMPROVEMENT SALES TAX (14%)*
ACCOUNT # 145-9003-520-9805
SALES TAX REMITTANCES PER MONTH

	FISCAL YEAR 2014		FISCAL YEAR 2015		FISCAL YEAR 2016		FISCAL YEAR 2017	
	Paid to TIF Developers	FY 2014 Y-T-D	Paid to TIF Developers	FY 2015 Y-T-D	Paid to TIF Developers	FY 2016 Y-T-D	Paid to TIF Developers	FY 2017 Y-T-D
November	13,897.92	13,897.92	11,252.91	11,252.91	23,020.77	23,020.77	32,530.39	32,530.39
December	14,602.92	28,500.83	15,374.85	26,627.76	13,388.87	36,409.63	18,806.95	51,337.34
January	13,045.68	41,546.51	24,019.58	50,647.34	27,376.65	63,786.28	28,716.68	80,054.02
February	15,745.89	57,292.40	25,072.85	75,720.19	23,237.16	87,023.44	23,721.23	103,775.25
March	15,053.02	72,345.42	2,753.47	78,473.66	25,872.17	112,895.61	20,834.59	124,609.84
April	25,880.79	98,226.21	41,896.60	120,370.26	37,158.79	150,054.40	29,230.00	153,839.84
May	15,785.86	114,012.07	25,874.20	146,244.47	24,812.24	174,866.64	24,658.58	178,498.42
June	20,347.50	134,359.57	12,886.33	159,130.80	17,422.57	192,289.21	20,824.20	199,322.62
July	26,868.65	161,228.22	20,772.55	179,903.34	26,858.33	219,147.54	27,282.73	226,605.35
August	25,724.61	186,952.84	22,970.40	202,873.74	21,453.55	240,601.09	27,851.56	254,456.91
September	16,101.78	203,054.62	12,340.23	215,213.97	16,248.64	256,849.73	25,623.83	280,080.74
October	26,915.51	229,970.13	22,883.10	238,097.07	22,998.04	279,847.77	31,390.87	311,471.61
YTD Totals	**229,970.13**	**229,970.13**	**238,097.07**	**238,097.07**	**279,847.77**	**279,847.77**	**311,471.61**	**311,471.61**

	FISCAL YEAR 2018		FISCAL YEAR 2019		FISCAL YEAR 2020		FISCAL YEAR 2021	
	Paid to TIF Developers	FY 2018 Y-T-D	Paid to TIF Developers	FY 2019 Y-T-D	Paid to TIF Developers	FY 2020 Y-T-D	Paid to TIF Developers	FY 2021 Y-T-D
November	28,043.61	28,043.61	25,328.04	25,328.04	23,271.61	23,271.61	14,997.12	14,997.12
December	16,410.18	44,453.79	25,233.73	50,561.77	25,033.71	48,305.32	-	-
January	33,487.60	77,941.39	24,107.15	74,668.92	29,914.87	78,220.19	-	-
February	32,626.55	110,567.94	26,616.45	101,285.37	41,464.92	119,685.11	-	-
March	23,912.07	134,480.01	29,350.47	130,635.84	10,941.56	130,626.67	-	-
April	32,903.08	167,383.09	23,771.94	154,407.78	9,258.97	139,885.64	-	-
May	28,344.96	195,728.05	31,958.76	186,366.54	14,534.73	154,420.37	-	-
June	12,529.48	208,257.53	24,770.85	211,137.39	13,232.80	167,653.17	-	-
July	31,147.14	239,404.67	28,214.32	239,351.71	11,043.31	178,696.48	-	-
August	24,111.45	263,516.12	31,906.71	271,258.42	12,456.57	191,153.05	-	-
September	29,363.20	292,879.32	25,603.37	296,861.79	16,257.57	207,410.62	-	-
October	19,518.94	312,398.26	27,405.03	324,266.82	11,513.67	218,924.29	-	-
YTD Totals	**312,398.26**	**312,398.26**	**324,266.82**	**324,266.82**	**218,924.29**	**218,924.29**	**14,997.12**	**14,997.12**

*Percentage changed from 17.7% to14% beginning with the June 2007 payment to the TIF developers due to the additional General Sales Tax for Police & Fire.

Note: Total collections are shown on the historical tax receipts report. The amounts above represent 50% of sales tax collections collected from the TIF districts. The above amounts have been remitted to the TIF developers and represent date paid to the developer and not the date collected from the state.

PURCHASING OVERVIEW

DECEMBER 21, 2020



PURCHASING OVERVIEW

ARTICLE 4 OF THE HOME RULE CHARTER

- *Sets forth the following:*

- Purchasing is a division of the Finance Department with the Finance Director designated as the Purchasing Agent for the City
- Shall be the policy of the City to allow for competitive bidding
- Council can authorize exceptions to competitive bidding for appropriate reasons such as emergencies, contracts for services for specialized, professional or technical character or contracts involving small amounts

PURCHASING OVERVIEW

CITY ADOPTED PURCHASING POLICY

- *Essential Purposes of Policy*:
- Grant fair and equitable bidding opportunities to all
- Help ensure the City uses taxpayer resources to procure the lowest and best bid for the benefit of the community
- Establish and maintain the highest level of accountability, fairness and integrity in procurement processes

PURCHASING OVERVIEW

PURCHASING RESPONSIBILITIES

- City operates as a decentralized purchasing function
- City's Department Heads are responsible for monitoring purchasing for their department and following the City purchasing policy
- Finance Department maintains bidders list, prepares purchase orders, assists with formal bids and purchasing matters, and reviews/audits departmental compliance with purchasing policy

PURCHASING OVERVIEW

PURCHASING SELECTION

- Vendors or contractors selected based on their ability to provide the goods and/or services at the lowest and best price
- Lowest and best price is the price that meets all specifications and quality requirements of the bid proposal, which may or may not be the lowest price offered
- Selection process can include factors such as price; quality of goods and/or services; on-going maintenance, warranties and post-purchase support; prior experience with vendor or contractor; ability to satisfactorily meet City's specifications and requirements; any other factors reasonably related to the overall cost and use

PURCHASING OVERVIEW

THREE TYPES OF BID LEVELS

- Formal Sealed Bid when it is estimated the total cost will exceed $15,000.00
- Written Bid when the total cost is estimated to be more than $3,000.00 but less than $15,000.00
- Telephone Bid when the estimated price is more than $1,000.00 but less than $3,000.00
- No bid required when the total cost is less than $1,000.00

PURCHASING OVERVIEW

FORMAL SEALED BIDS

- Request for Proposal (RFP)
- Must be advertised for no less than 15 days prior to bid opening, but may require a longer duration depending on the complexity of the bid response being sought
- Allow interested bidders sufficient time to prepare a complete and meaningful response to the bid request
- Must be advertised as a legal advertisement in a local newspaper for a period of at least one day
- RFP required to be sent to all vendors or contractors who have requested to be on the bidder's list for the goods and/or services of the nature being solicited

PURCHASING OVERVIEW

INFORMAL WRITTEN AND TELEPHONE QUOTATIONS

- Written bids can take the form of any written documentation from an outside source
- Telephone quotes are obtained and documented by city staff
- Require at least three written or telephone quotes

PURCHASING OVERVIEW

OTHER TYPES OF BIDS

- Request for Qualifications (RFQ) are solely based on qualifications and are limited to architectural and engineering type of work
- City issues "Hybrid" Request for Proposals for certain contract type work such as audit services, various studies or consulting work that is based on price and quality
- Quality is scored based on items such as methodology to carry out scope of work, experience, staffing, references, etc.

PURCHASING OVERVIEW

PURCHASING AND BIDDING EXCEPTIONS

- Goods and/or services are only available through a single source
- Goods being purchased are used
- Goods and/or services are available only from suppliers whose prices are set by regulations, such as utility services
- Goods sought must be compatible with goods already owned
- Departments can purchase from the State of Missouri Cooperative Agreement

PURCHASING OVERVIEW

LOCAL VENDOR PREFERENCE

- Preference may be given to local vendors defined as having their principal place of business and primary business operations located within a 25-mile radius of City Hall according to the following scale:
- If local bidder is within 3% of the lowest non-local bidder on a bid between $3,000.00 and up to $1,000,000.00; Within 2% on a bid between $1,000,000.00 and $3,000,000.00; or, Within 1% on a bid between $3,000,000.00 to $5,000,000.00
- Local Vendor Preference can't be applied to certain bids

PURCHASING OVERVIEW

OTHER BID PROVISIONS

- City Council approval is required on any purchase over $100,000.00
- Current Councils can't bind future councils for monetary purposes, reflected in contract non-appropriation clauses
- Bid prices may be used for up to one year from the bid date as long as there is no variation in the price
- Conflict of Interest and Ethical Conduct outlined in policy
- Preference for Products Manufactured in United States or State of Missouri
- Preference for Post Consumer Products

PURCHASING OVERVIEW

OTHER BID PROVISIONS

- *Policy addresses:*
- Federal Funds
- Commodity Buying
- Bid Protests
- Vendor Suspension/Debarment

PURCHASING OVERVIEW

- QUESTIONS?